JEFFERIES GROUP INC /DE/ Form 10-Q October 12, 2010

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

### **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended <u>August 31, 2010</u>

OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to

Commission file number 1-14947 JEFFERIES GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware 95-4719745

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

520 Madison Avenue, 10<sup>th</sup> Floor, New York, New York

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (212) 284-2550

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes þ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated filer Non-accelerated filer o Smaller reporting company o accelerated filer o b

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of the registrant s class of common stock, as of the latest practicable date. 171,831,346 shares as of the close of business on September 22, 2010.

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#### PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

(Dollars in thousands, except per share amounts)

	August 31, 2010 (1)	December 31, 2009
ASSETS		
Cash and cash equivalents (including \$249,772 from VIEs)	\$ 2,089,940	\$ 1,853,167
Cash and securities segregated and on deposit for regulatory purposes or		
deposited with clearing and depository organizations	1,337,949	1,089,803
Financial instruments owned, at fair value, including securities pledged of		
\$10,650,264 and \$5,623,345 in 2010 and 2009, respectively:		
Corporate equity securities (including \$118,042 from VIEs)	1,670,545	1,500,042
Corporate debt securities (including \$477,357 from VIEs)	3,495,590	2,412,134
Government, federal agency and other sovereign obligations	3,892,319	1,762,643
Mortgage- and asset-backed securities (including \$44,777 from VIEs)	4,676,293	3,089,435
Loans and other receivables (including \$203,687 from VIEs)	292,839	591,208
Derivatives (including \$3,389 from VIEs)	64,330	62,117
Investments, at fair value (including \$15,725 from VIEs)	79,356	70,156
Total financial instruments owned, at fair value (including \$862,977 from		
VIEs)	14,171,272	9,487,735
Investments in managed funds	125,446	115,774
Other investments	170,861	193,628
Securities borrowed	6,767,967	8,237,998
Securities purchased under agreements to resell	3,185,288	3,515,247
Securities received as collateral	108,344	68,494
Receivables:	·	
Brokers, dealers and clearing organizations (including \$249,858 from VIEs)	1,252,668	1,504,480
Customers (including \$23 from VIEs)	1,223,784	1,020,480
Fees, interest and other	100,301	108,749
Premises and equipment	141,236	140,132
Goodwill	364,390	364,795
Other assets (including \$1,714 from VIEs)	596,384	488,789
Total assets (including \$1,364,344 from VIEs)	\$ 31,635,830	\$ 28,189,271

Continued on next page. Page 3 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED) CONTINUED (Dollars in thousands, except per share amounts)

	August 31, 2010 (1)	December 31, 2009
LIABILITIES AND STOCKHOLDERS EQUITY	,	
Financial instruments sold, not yet purchased, at fair value:		
Corporate equity securities (including \$56,078 from VIEs)	\$ 1,513,716	\$ 1,360,528
Corporate debt securities (including \$447,169 from VIEs)	2,383,054	1,909,781
Government, federal agency and other sovereign obligations	3,590,232	1,735,861
Mortgage- and asset-backed securities	29,292	21,474
Loans (including \$231,718 from VIEs)	244,199	363,080
Derivatives	57,414	18,427
Total financial instruments sold, not yet purchased, at fair value (including		
\$734,965 from VIEs)	7,817,907	5,409,151
Securities loaned (including \$75,000 from VIEs)	2,004,014	3,592,836
Securities sold under agreements to repurchase	9,596,298	8,239,117
Obligation to return securities received as collateral Payables:	108,344	68,494
Brokers, dealers and clearing organizations (including \$120,057 from VIEs)	1,675,371	889,687
Customers	3,172,435	3,246,485
Accrued expenses and other liabilities (including \$1,596 from VIEs)	903,253	941,210
Long-term debt	3,278,102	2,729,117
Mandatorily redeemable convertible preferred stock	125,000	125,000
Mandatorily redeemable preferred interest of consolidated subsidiaries		
(including \$300,944 from VIEs)	300,944	318,047
Total liabilities (including \$1,232,562 from VIEs)	28,981,668	25,559,144
STOCKHOLDERS EQUITY		
Common stock, \$.0001 par value. Authorized 500,000,000 shares; issued		
198,413,425 shares in 2010 and 187,855,347 shares in 2009	20	19
Additional paid-in capital	2,084,740	2,036,087
Retained earnings Less:	817,178	698,488
Treasury stock, at cost, 27,172,616 shares in 2010 and 22,217,793 shares in		
2009	(506,432)	(384,379)
Accumulated other comprehensive loss:		
Currency translation adjustments	(47,971)	(34,369)
Additional minimum pension liability	(7,257)	(7,257)
Total accumulated other comprehensive loss	(55,228)	(41,626)
Total common stockholders equity	2,340,278	2,308,589
Noncontrolling interests	313,884	321,538
Total stockholders equity	2,654,162	2,630,127

Total liabilities and stockholders equity

\$31,635,830

\$ 28,189,271

(1) Upon adoption

of accounting

changes

described in

**ASC** 810

effective

January 1, 2010,

we are required

to separately

identify the

amounts

included in our

assets and

liabilities that

are attributed to

consolidated

variable interest

entities ( VIEs ).

We have chosen

to present these

amounts

parenthetically

in the financial

statement line

item for assets

and liabilities at

August 31,

2010. No

comparative

separate

identification

has been

provided for

assets and

liabilities of

consolidated

VIEs at

December 31,

2009.

See accompanying unaudited notes to consolidated financial statements. Page 4 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited) (In thousands, except per share amounts)

	Three Mo August 31, 2010	Ended eptember 30, 2009	Eight Months Ended ugust 31, 2010	ene Months Ended September 30, 2009
Revenues:				
Commissions	\$ 118,571	\$ 127,800	\$ 347,527	\$ 395,085
Principal transactions	74,282	338,552	324,037	711,165
Investment banking	246,193	122,529	598,450	280,446
Asset management fees and investment	=0.6	•••	44.004	24 40 7
income from managed funds	786	20,966	11,804	21,485
Interest	152,546	161,091	430,902	413,777
Other	16,879	6,239	44,241	28,699
Total revenues	609,257	777,177	1,756,961	1,850,657
Interest expense	89,159	76,756	237,493	218,086
N.	500 000	<b>7</b> 00 <b>101</b>	1.510.460	1 (00 551
Net revenues	520,098	700,421	1,519,468	1,632,571
Interest on mandatorily redeemable preferred	(2.727)	22 70 6	(2.5)	20.620
interest of consolidated subsidiaries	(2,537)	23,596	(26)	30,620
Net revenues, less mandatorily redeemable				
preferred interest	522,635	676,825	1,519,494	1,601,951
Non-interest expenses				
Non-interest expenses: Compensation and benefits	308,797	395,031	877,204	956,619
•	308,797	20,677	84,702	54,007
Floor brokerage and clearing fees	46,135	36,141	114,189	104,508
Technology and communications		•		
Occupancy and equipment rental	18,433	18,121	49,448	52,168
Business development	17,420	10,293	42,405	29,273
Professional services	13,008	8,874	34,702	29,883
Other	9,404	12,658	37,224	28,953
Total non-interest expenses	443,441	501,795	1,239,874	1,255,411
Earnings before income taxes	79,194	175,030	279,620	346,540
Income tax expense	35,067	65,210	112,960	130,299
Net earnings	44,127	109,820	166,660	216,241
Net (loss) earnings to noncontrolling interests	(2,129)	23,534	1,865	29,718
Net earnings to common shareholders	\$ 46,256	\$ 86,286	\$ 164,795	\$ 186,523

Earnings per common share:							
Basic	\$	0.23	\$	0.42	\$	0.81	\$ 0.92
Diluted	\$	0.23	\$	0.42	\$	0.81	\$ 0.92
Weighted average common shares:							
Basic	19	95,601		200,609		196,943	201,860
Diluted	19	95,612		204,736		201,062	205,986
See accompanying unaudited notes to consolidated financial statements.							
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# JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY (Unaudited)

(Dollars in thousands, except per share amounts)

	Eight Mo Ende August 31	d	Decer	Ended mber 31,
Common stock, par value \$0.0001 per share Balance, beginning of period Issued	\$	19 1	\$	17 2
Balance, end of period		20		19
Additional paid-in capital	2.6	26.007		1 070 120
Balance, beginning of period	2,0	036,087		1,870,120
Benefit plan share activity (1)		10,425		16,499
Share-based expense, net of forfeitures and clawbacks		27,555		125,127
Proceeds from exercise of stock options		108		69
Contingent consideration  Toy handit (definionary) for issuance of share based awards		419		(2,710)
Tax benefit (deficiency) for issuance of share-based awards		2,750		(14,606)
Equity component of convertible debt issuance, net of tax Dividend equivalents on share-based plans		7,396		41,588
Balance, end of period	2,0	084,740		2,036,087
Retained earnings				
Balance, beginning of period		598,488		418,445
Net earnings to common shareholders		64,795		280,043
Dividends	(	(46,105)		
Balance, end of period	8	317,178		698,488
Treasury stock, at cost				
Balance, beginning of period	(3	384,379)		(115,190)
Purchases		14,893)		(263,794)
Returns / forfeitures	`	(7,160)		(8,105)
Issued				2,710
Balance, end of period	(5	506,432)		(384,379)
Accumulated other comprehensive (loss) income				
Balance, beginning of period	(	(41,626)		(52,121)
Currency adjustment		(13,602)		9,306

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Pension adjustment, net of tax		1,189
Balance, end of period	(55,228)	(41,626)
Total common stockholders equity	2,340,278	2,308,589
Noncontrolling interests Balance, beginning of period Net earnings to noncontrolling interests Contributions Distributions Adoption of accounting changes to ASC 810	321,538 1,865 2,087 (14,664) 3,058	287,805 36,537 2,860 (5,664)
Balance, end of period	313,884	321,538
Total stockholders equity	\$ 2,654,162	\$ 2,630,127
(1) Includes grants related to the Incentive Plan, Deferred Compensation Plan and		

See accompanying unaudited notes to consolidated financial statements. Page  $6\ \text{of}\ 91$ 

Directors Plan.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (Dollars in thousands)

					Eight		
				]	Months	Niı	ne Months
	Three M	Ionths	Ended		Ended		Ended
	August	S	eptember			Se	eptember
	31,		30,	A	ugust 31,		30,
	2010		2009		2010		2009
Net earnings to common shareholders	\$ 46,256	\$	86,286	\$	164,795	\$	186,523
Other comprehensive income (loss):							
Currency translation adjustments	17,381		(5,751)		(13,602)		7,733
Total other comprehensive income (loss) (1)	17,381		(5,751)		(13,602)		7,733
Comprehensive income	\$ 63,637	\$	80,535	\$	151,193	\$	194,256

(1) Total other comprehensive income (loss), net of tax, is attributable to Jefferies Group. No other comprehensive loss is attributable to noncontrolling interests.

See accompanying unaudited notes to consolidated financial statements. Page 7 of 91

#### JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands)

	Eight Months Ended			ne Months Ended otember 30,
	August 31, 2010			2009
Cash flows from operating activities:				
Net earnings	\$	166,660	\$	216,241
Adjustments to reconcile net earnings to net cash used in operating				
activities:				
Depreciation and amortization		27,490		23,390
Gain on repurchase of long-term debt				(7,673)
Fees related to assigned management agreements		(2,589)		
Interest on mandatorily redeemable preferred interests of				
consolidated subsidiaries		(26)		30,620
Accruals related to various benefit plans, stock issuances, net of				
forfeitures		30,821		4,331
Increase in cash and securities segregated and on deposit for				
regulatory purposes or deposited with clearing and depository				
organizations		(248,032)		(101,213)
Decrease (increase) in receivables:				
Brokers, dealers and clearing organizations		226,379		(948,060)
Customers		(216,894)		(861,053)
Fees, interest and other		7,625		(15,648)
Decrease in securities borrowed		1,427,952		914,875
Increase in financial instruments owned		(4,687,754)		(5,108,735)
Decrease (increase) in other investments		22,359		(44,576)
Increase in investments in managed funds		(9,672)		(14,062)
Decrease (increase) in securities purchased under agreements to				
resell		324,488		(1,658,835)
(Increase) decrease in other assets		(118,548)		143,602
Increase (decrease) in payables:				
Brokers, dealers and clearing organizations		810,761		708,141
Customers		(75,927)		1,687,146
Decrease in securities loaned		(1,552,550)		(802,546)
Increase in financial instruments sold, not yet purchased		2,429,942		2,727,098
Increase in securities sold under agreements to repurchase		1,361,466		2,589,696
(Decrease) increase in accrued expenses and other liabilities		(16,634)		159,941
•		, , ,		
Net cash used in operating activities		(92,683)		(357,320)
Cash flows from investing activities:				
Purchase of premises and equipment		(24,678)		(18,324)
Business acquisition		( ))		(38,760)
				(= 0,7,00)

Cash received from contingent consideration Cash paid for contingent consideration	1,927 (8,101)	(28,653)
Net cash used in investing activities	(30,852)	(85,737)
Continued on next page Page 8 of 91	2.	

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS CONTINUED (Unaudited) (Dollars in thousands)

	Eight Months Ended			ine Months Ended ptember 30,
	Aug	ust 31, 2010	50	2009
Cash flows from financing activities:	Φ.	2.1.10	Φ.	0.155
Excess tax benefits from the issuance of share-based awards Net proceeds from (payments on):	\$	2,148	\$	8,155
Issuance of senior notes, net of issuance costs		543,510		713,526
Repurchase of long-term debt		0.0,010		(12,796)
Mandatorily redeemable preferred interest of consolidated				( ), /
subsidiaries		(17,077)		(125)
Noncontrolling interest		(12,577)		(2,947)
Repurchase of common stock		(114,893)		(158,418)
Dividends		(38,709)		
Exercise of stock options, not including tax benefits		108		69
Net cash provided by financing activities		362,510		547,464
Effect of foreign currency translation on cash and cash equivalents		(2,202)		6,665
Net increase in cash and cash equivalents		236,773		111,072
Cash and cash equivalents at beginning of period		1,853,167		1,294,329
Cash and cash equivalents at end of period	\$	2,089,940	\$	1,405,401
Supplemental disclosures of cash flow information:				
Cash paid (received) during the period for:				
Interest	\$	234,065	\$	219,085
Income taxes		180,420		(42,361)
Acquisitions:				53,104
Fair value of assets acquired, including goodwill Liabilities assumed				14,344
Cash paid for acquisition				38,760
See accompanying unaudited notes to consoli Page 9 of 91	dated finan	cial statements.		

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

## Note 1. Organization and Summary of Significant Accounting Policies Organization

The accompanying unaudited consolidated financial statements include the accounts of Jefferies Group, Inc. and all its subsidiaries (together, we or us ), including Jefferies & Company, Inc. ( Jefferies ), Jefferies Execution Services, Inc., ( Jefferies Execution ), Jefferies International Limited, Jefferies Asset Management, LLC, Jefferies Financial Products, LLC and all other entities in which we have a controlling financial interest or are the primary beneficiary, including Jefferies High Yield Holdings, LLC ( JHYH ), Jefferies Special Opportunities Partners, LLC ( JSOP ) and Jefferies Employees Special Opportunities Partners, LLC ( JESOP ). The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S generally accepted accounting principles for complete financial statements. All adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. These unaudited consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2009.

On April 19, 2010, our Board of Directors approved a change to our fiscal year end from a calendar year basis to a fiscal year ending on November 30. Our 2010 third quarter consists of the three months ended August 31, 2010 and our results included within this report on Form 10-Q reflects the eight months ended August 31, 2010. Our 2010 fiscal year will consist of the eleven month transition period beginning January 1, 2010 through November 30, 2010. Financial statements for 2009 continue to be presented on the basis of our previous calendar year end.

#### Reclassifications

Prior to October 1, 2009, commissions and commission equivalents earned on certain over-the-counter equity securities trades were reported within Principal transactions revenue. As of October 1, 2009, these revenues are included within Commission revenue on the Consolidated Statements of Earnings. Previously presented financial statements have been adjusted to change these revenues from Principal transactions revenue to Commissions revenue. The impact of these changes is to increase Commissions revenue for the three and nine months ended September 30, 2009 by \$33.6 million and \$96.5 million, respectively, from \$94.2 million and \$298.6 million, respectively, to \$127.8 million and \$395.1 million, respectively, and conversely to decrease Principal transactions by \$33.6 million and \$96.5 million, respectively, from \$372.1 million and \$807.6 million, respectively, to \$338.6 million and \$711.2 million, respectively, for transactions during the three and nine months ended September 30, 2009 previously presented in our Quarterly Report on Form 10-Q, as filed on November 5, 2009. There was no impact on Total revenues, Net revenues, Net earnings or Earnings per share for the three and nine months ended September 30, 2009 due to these changes.

Interest income and interest expense for the five months ended May 31, 2010 previously reported in our quarterly report on Form 10-Q were understated by equal and offsetting amounts. There was no impact on Interest income or Interest expense for the three months ended August 31, 2010. Interest income for the eight months ended August 31, 2010 has been adjusted to increase interest income for the three months ended March 31, 2010 by \$5.6 million from \$150.0 million to \$155.6 million, to increase interest income for the three months ended May 31, 2010 by \$24.9 million from \$150.2 million to \$175.1 million and to increase interest income for the five months ended May 31, 2010 by \$28.3 million from \$250.1 million to \$278.4 million. Interest expense for the eight months ended August 31, 2010 has been adjusted to increase interest expense for the three months ended March 31, 2010 by \$5.6 million from \$75.4 million to \$81.0 million, to increase interest expense for the three months ended May 31, 2010 by \$24.9 million from \$71.1 million to \$96.0 million and to increase interest expense for the five months ended May 31, 2010 by \$28.3 million from \$120.0 million to \$148.3 million. There was no impact on Net revenues, Net earnings or Earnings per share for the three months ended March 31, 2010, for the five months ended May 31, 2010 or for the eight months ended August 31, 2010 due to these changes. These adjustments had similar impacts on the supplemental disclosure of cash paid (received) for interest contained within the Consolidated Statement of Cash

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### **Summary of Significant Accounting Policies**

#### Principles of Consolidation

Our policy is to consolidate all entities in which we own more than 50% of the outstanding voting stock and have control. In addition, we consolidate entities which lack characteristics of an operating entity or business for which we are the primary beneficiary. The primary beneficiary is the party who has the power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance and who has an obligation to absorb losses of the entity or a right to receive benefits from the entity that could potentially be significant to the entity. In situations where we have significant influence but not control of an entity that does not qualify as a variable interest entity, we apply the equity method of accounting or fair value accounting. We also have formed nonconsolidated investment vehicles with third-party investors that are typically organized as partnerships or limited liability companies. We act as general partner or managing member for these investment vehicles and have generally provided the third-party investors with termination or kick-out rights.

All material intercompany accounts and transactions are eliminated in consolidation.

#### Revenue Recognition

Commissions. All customer securities transactions are reported on the Consolidated Statements of Financial Condition on a settlement date basis with related income reported on a trade-date basis. Under clearing agreements, we clear trades for unaffiliated correspondent brokers and retain a portion of commissions as a fee for our services. Correspondent clearing revenues are included in Other revenue. We permit institutional customers to allocate a portion of their gross commissions to pay for research products and other services provided by third parties. The amounts allocated for those purposes are commonly referred to as soft dollar arrangements. Soft dollar expenses amounted to \$8.7 million and \$9.2 million for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$25.8 million and \$24.3 million for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively. We account for the cost of these arrangements on an accrual basis. As we are not the primary obligor for these arrangements, expenses relating to soft dollars are netted against commission revenues. Principal Transactions. Financial instruments owned, securities pledged and Financial instruments sold, but not yet purchased (all of which are recorded on a trade-date basis) are carried at fair value with unrealized gains and losses reflected in Principal transactions in the Consolidated Statements of Earnings on a trade date basis. Investment Banking. Underwriting revenues and fees from mergers and acquisitions, restructuring and other investment banking advisory assignments or engagements are recorded when the services related to the underlying transactions are completed under the terms of the assignment or engagement. Expenses associated with such assignments are deferred until reimbursed by the client, the related revenue is recognized or the engagement is otherwise concluded. Out-of-pocket expenses are recorded net of client reimbursements. Revenues are presented net of related out-of-pocket unreimbursed expenses. Unreimbursed out-of-pocket expenses with no related revenues are included in Business development and Professional services expenses in the Consolidated Statements of Earnings. Asset Management Fees and Investment Income From Managed Funds. Asset management fees and investment income from managed funds include revenues we earn from management, administrative and performance fees from funds managed by us, revenues from management and performance fees we earn from third-party managed funds and investment income from our investments in these funds. We earn fees in connection with management and investment advisory services performed for various funds and managed accounts. These fees are based on assets under management and may include performance fees based upon the performance of the funds. Management and administrative fees are generally recognized over the period that the related service is provided based upon the beginning or ending net asset value of the relevant period. Generally, performance fees are earned when the return on assets under management exceeds certain benchmark returns, high-water marks or other performance targets. Page 12 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Performance fees are accrued on a monthly basis and are not subject to adjustment once the measurement period ends (annually) and performance fees have been realized.

Interest Revenue and Expense. We recognize contractual interest on financial instruments owned and financial instruments sold, but not yet purchased, on an accrual basis as a component of interest revenue and expense. Interest flows on derivative trading transactions and dividends are included as part of the fair valuation of these contracts in Principal transactions in the Consolidated Statements of Earnings and are not recognized as a component of interest revenue or expense. We account for our short-term, long-term borrowings and our mandatorily redeemable convertible preferred stock on an accrual basis with related interest recorded as interest expense. In addition, we recognize interest revenue related to our securities borrowed and securities purchased under agreements to resell activities and interest expense related to our securities loaned and securities sold under agreements to repurchase activities on an accrual basis.

#### Cash Equivalents

Cash equivalents include highly liquid investments not held for resale with original maturities of three months or less. Cash and Securities Segregated and on Deposit for Regulatory Purposes or Deposited With Clearing and Depository Organizations

In accordance with Rule 15c3-3 of the Securities Exchange Act of 1934, Jefferies as a broker-dealer carrying client accounts, is subject to requirements related to maintaining cash or qualified securities in a segregated reserve account for the exclusive benefit of its clients. In addition, certain financial instruments used for initial and variation margin purposes with clearing and depository organizations are recorded in this caption.

#### Foreign Currency Translation

Assets and liabilities of foreign subsidiaries having non-U.S. dollar functional currencies are translated at exchange rates at the end of a period. Revenues and expenses are translated at average exchange rates during the period. The gains or losses resulting from translating foreign currency financial statements into U.S. dollars, net of hedging gains or losses and taxes, if any, are included in Other comprehensive income. Gains or losses resulting from foreign currency transactions are included in Principal transactions in the Consolidated Statements of Earnings.

#### Financial Instruments

Financial instruments owned and Financial instruments sold, not yet purchased are recorded at fair value, either as required by accounting pronouncements or through the fair value option election. These instruments primarily represent our trading activities and include both cash and derivative products. Gains and losses are recognized in Principal transactions in our Consolidated Statements of Earnings. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (the exit price).

#### Fair Value Hierarchy

In determining fair value, we maximize the use of observable inputs and minimize the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect our assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. We apply a hierarchy to categorize our fair value measurements broken down into three levels based on the transparency of inputs as follows:

Level 1: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

- Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but traded less frequently, derivative instruments whose fair value have been derived using a model where inputs to the model are directly observable in the market, or can be derived principally from or corroborated by observable market data, and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed.
- Level 3: Instruments that have little to no pricing observability as of the reported date. These financial instruments are measured using management s best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

The availability of observable inputs can vary and is affected by a wide variety of factors, including, for example, the type of financial instrument and market conditions. To the extent that valuation is based on models or input that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3. We use prices and inputs that are current as of the measurement date. As the observability of prices and inputs may change for a financial instrument from period to period, this condition may cause a transfer of an instrument among the fair value hierarchy levels. Transfers among the levels are recognized at the beginning of each period.

#### **Valuation Process for Financial Instruments**

Financial instruments are valued at quoted market prices, if available. Certain financial instruments have bid and ask prices that can be observed in the marketplace. For financial instruments whose inputs are based on bid-ask prices, we allow for mid-market pricing and adjust to the point within the bid-ask range that meets our best estimate of fair value. For offsetting positions in the same financial instrument, the same price within the bid-ask spread is used to measure both the long and short positions.

For financial instruments that do not have readily determinable fair values using quoted market prices, the determination of fair value is based upon consideration of available information, including types of financial instruments, current financial information, restrictions on dispositions, fair values of underlying financial instruments and quotations for similar instruments. The valuation process for financial instruments may include the use of valuation models and other techniques. Adjustments to valuations (such as counterparty, credit, concentration or liquidity) derived from valuation models may be made when, in management s judgment, either the size of the position in the financial instrument in a nonactive market or other features of the financial instrument such as its complexity, or the market in which the financial instrument is traded require that an adjustment be made to the value derived from the models. An adjustment may be made if a financial instrument is subject to sales restrictions that would result in a price less than the quoted market price. Adjustments from the price derived from a valuation model reflect management s judgment that other participants in the market for the financial instrument being measured at fair value would also consider in valuing that same financial instrument and are adjusted for assumptions about risk uncertainties and market conditions. Results from valuation models and valuation techniques in one period may not be indicative of future period fair value measurements.

See Note 3, Financial Instruments, for a description of valuation techniques applied to the classes of financial instruments at fair value.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### **Investments in Managed Funds**

Investments in managed funds include our investments in funds managed by us and our investments in third-party managed funds in which we are entitled to a portion of the management and/or performance fees. Investments in nonconsolidated managed funds are accounted for on the equity method or fair value. Gains or losses on our investments in managed funds are included in Asset management fees and investment income from managed funds in the Consolidated Statements of Earnings.

#### **Other Investments**

Other investments includes investments entered into where we exercise significant influence over operating and capital decisions in private equity and other operating entities in connection with our capital market activities and loans issued in connection with such activities. Other investments are accounted for on the equity method or at cost, as appropriate. Revenues on Other investments are included in Other income in the Consolidated Statement of Earnings.

#### Receivable from and Payable to Customers

Receivable from and payable to customers includes amounts receivable and payable on cash and margin transactions. Securities owned by customers and held as collateral for these receivables are not reflected in the accompanying consolidated financial statements. Receivable from officers and directors included within this financial statement line item represents balances arising from their individual security transactions. These transactions are subject to the same regulations as customer transactions and are provided on substantially the same terms.

#### Securities Borrowed and Securities Loaned

Securities borrowed and securities loaned are carried at the amounts of cash collateral advanced and received in connection with the transactions and accounted for as collateralized financing transactions. In connection with both trading and brokerage activities, we borrow securities to cover short sales and to complete transactions in which customers have failed to deliver securities by the required settlement date, and lend securities to other brokers and dealers for similar purposes. We have an active securities borrowed and lending matched book business in which we borrow securities from one party and lend them to another party. When we borrow securities, we generally provide cash to the lender as collateral, which is reflected in our Consolidated Statements of Financial Condition as Securities borrowed. We earn interest revenues on this cash collateral. Similarly, when we lend securities to another party, that party provides cash to us as collateral, which is reflected in our Consolidated Statements of Financial Condition as Securities loaned. We pay interest expense on the cash collateral received from the party borrowing the securities. The initial collateral advanced or received approximates or is greater than the fair value of the securities borrowed or loaned. We monitor the fair value of the securities borrowed and loaned on a daily basis and request additional collateral or return excess collateral, as appropriate.

#### Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase

Securities purchased under agreements to resell and Securities sold under agreements to repurchase (collectively repos ) are accounted for as collateralized financing transactions and are recorded at their contracted repurchase amount. We earn net interest revenues from this activity which is reflected in our Consolidated Statements of Earnings. We monitor the fair value of the underlying securities daily versus the related receivable or payable balances. Should the fair value of the underlying securities decline or increase, additional collateral is requested or excess collateral is returned, as appropriate. We carry repos on a net basis by counterparty when appropriate.

#### **Premises and Equipment**

Premises and equipment are depreciated using the straight-line method over the estimated useful lives of the related assets (generally three to ten years). Leasehold improvements are amortized using the straight-line method over the term of the related leases or the estimated useful lives of the assets, whichever is shorter.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### Goodwill

At least annually, and more frequently if warranted, we assess whether goodwill has been impaired by comparing the estimated fair value of each reporting unit with its estimated net book value. Periodically estimating the fair value of a reporting unit requires significant judgment and often involves the use of significant estimates and assumptions. These estimates and assumptions could have a significant effect on whether or not an impairment charge is recorded and the magnitude of such a charge. We completed our annual assessment of goodwill as of June 1, 2010 and no impairment was identified. (Refer to Note 7, Acquisitions, for further details on our annual assessment of goodwill.)

#### Income Taxes

We file a consolidated U.S. federal income tax return, which includes all of our qualifying subsidiaries. We also are subject to income tax in various states and municipalities and those foreign jurisdictions in which we operate. Amounts provided for income taxes are based on income reported for financial statement purposes and do not necessarily represent amounts currently payable. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and for tax loss carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred income taxes are provided for temporary differences in reporting certain items, principally, share-based compensation, deferred compensation, unrealized gains and losses on investments and tax amortization on intangible assets. The realization of deferred tax assets is assessed and a valuation allowance is recorded to the extent that it is more likely than not that any portion of the deferred tax asset will not be realized.

The tax benefit related to dividends and dividend equivalents paid on nonvested share based payment awards and outstanding equity options is recognized as an increase to additional paid in capital. These amounts are included in tax benefits for issuance of share-based awards on the Consolidated Statement of Changes in Stockholders Equity.

#### Legal Reserves

In the normal course of business, we have been named, from time to time, as a defendant in various legal actions, including arbitrations, class actions and other litigation, arising in connection with our activities as a global securities and investment banking firm. We are also involved, from time to time, in other reviews, investigations and proceedings (both formal and informal) by governmental and self-regulatory agencies regarding our businesses, certain of which may result in judgments, settlements, fines, penalties or other injunctions.

We recognize a liability for a contingency in Accrued expenses and other liabilities when it is probable that a liability has been incurred and when the amount of loss can be reasonably estimated. When a range of probable loss can be estimated, we accrue the most likely amount of such loss, and if such amount is not determinable, then we accrue the minimum of the range of probable loss. The determination of the outcome and loss estimates requires significant judgment on the part of management.

In many instances, it is not possible to determine whether any loss is probable or even possible or to estimate the amount of any loss or the size of any range of loss. We believe that, in the aggregate, the pending legal actions or proceedings should not have a material adverse affect on our consolidated results of operations, cash flows or financial condition, although they might be material to the results of a quarter.

#### **Share-Based Compensation**

Share-based awards are measured based on the grant-date fair value of the award and recognized over the period from the service inception date through the date the employee is no longer required to provide service to earn the award. Expected forfeitures are included in determining share-based compensation expense.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### Earnings per Common Share

Basic earnings per share (EPS) is computed by dividing net earnings (loss) available to common shareholders by the weighted average number of common shares outstanding and certain other shares committed to be, but not yet issued. Net earnings (loss) available to common shareholders represent net earnings (loss) to common shareholders reduced by the allocation of earnings to participating securities. Losses are not allocated to participating securities. Common shares outstanding and certain other shares committed to be, but not yet issued, include restricted stock and restricted stock units for which no future service is required. Diluted EPS is computed by dividing net earnings available to common shareholders plus dividends on dilutive mandatorily redeemable convertible preferred stock by the weighted average number of common shares outstanding and certain other shares committed to be, but not yet issued, plus all dilutive common stock equivalents outstanding during the period.

Unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and, therefore, are included in the earnings allocation in computing earnings per share under the two-class method of earning per share. We grant restricted stock and restricted stock units as part of our share-based compensation that contain nonforfeitable rights to dividends and dividend equivalents, respectively, and therefore, prior to the requisite service being rendered for the right to retain the award, restricted stock and restricted stock units meet the definition of a participating security. As such, we calculate Basic and Diluted earnings per share under the two-class method. All prior-period earnings per share data presented have been adjusted to include participating securities in the earnings per share computation using the two-class method.

#### Securitization Activities

We engage in securitization activities related to mortgage-backed and other asset-backed securities. Such transfers of financial assets are generally accounted for as sales when we have relinquished control over the transferred assets. The gain or loss on sale of such financial assets depends, in part, on the previous carrying amount of the assets involved in the transfer allocated between the assets sold and the retained interests, if any, based upon their respective fair values at the date of sale. We may retain interests in the securitized financial assets as one or more tranches of the securitization. These retained interests are included within Financial instruments owned in the Consolidated Statement of Financial Condition at fair value. Any changes in the fair value of such retained interests are recognized within Principal transactions revenues in the Consolidated Statement of Earnings.

When a transfer of assets does not meet the criteria of a sale, that transfer is treated as a secured borrowing. We continue to recognize the assets of a secured borrowing in Financial instruments owned and recognize the associated financing in Other liabilities in the Consolidated Statements of Financial Condition.

#### **Accounting Developments**

The following is a summary of Accounting Standards Codification ( ASC ) Topics that have impacted or will impact our disclosures and/or accounting policies for financial statements issued for interim and annual periods:

#### Consolidation

We have adopted accounting changes described in ASC Topic 810, Consolidation, as of January 1, 2010, which require that the party who has the power to direct the activities of a variable interest entity that most significantly impact the entity is economic performance and who has an obligation to absorb losses of the entity or a right to receive benefits from the entity that could potentially be significant to the entity consolidate the variable interest entity. The changes to ASC 810, effective as of January 1, 2010, eliminate the quantitative approach previously applied to assessing whether to consolidate a variable interest entity and require ongoing reassessments for consolidation. Upon adoption of these accounting changes on January 1, 2010, we consolidated certain CLOs and other investment vehicles. We applied the fair value option as our transition method to consolidate these entities. The following table presents the effect of the consolidation of these entities on our assets, liabilities and stockholders—equity on January 1, 2010 (in thousands):

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Cash and cash equivalents Financial instruments owned, at fair value:	\$ 66,254
Corporate debt securities	30,393
Loans and other receivables	1,523,566
Investments, at fair value	2,990
Total financial instruments owned, at fair value	1,556,949
Investments in managed funds	(7,273)
Receivable from customers	(13,317)
Receivable from fees, interest and other	4,265
Total assets	\$ 1,606,878
Accrued expenses and other liabilities	\$ 2,886
Long-term debt	1,600,934
Total liabilities	1,603,820
Noncontrolling interests	3,058
Total stockholders equity	3,058
Total liabilities and stockholders equity	\$ 1,606,878

On January 29, 2010, we sold and assigned our management agreements for the CLOs to a third party; thus, we no longer have the power to direct the most significant activities of the CLOs. Upon the assignment of the management agreements in the first quarter of 2010, we deconsolidated the CLOs and account for our remaining interests in the CLOs at fair value.

#### Transfers and Servicing

We adopted further accounting changes described in ASC Topic 860, Transfers and Servicing, as of January 1, 2010, which eliminate the concept of a qualifying special purpose entity, require that a transferor consider all arrangements made contemporaneously with, or in contemplation of, a transfer of assets when determining whether derecognition of a financial asset is appropriate, clarify the requirement that a transferred financial asset be legally isolated from the transferor and any of its consolidated affiliates, stipulate that constraints on a transferee s ability to freely pledge or exchange transferred assets causes the transfer to fail sale accounting, and define participating interests and provides guidance on derecognizing participating interests. The adoption did not have an effect on our financial condition, results of operations or cash flows.

#### Use of Estimates

We have made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these financial statements in conformity with U.S. generally accepted accounting principles. The most important of these estimates and assumptions relate to fair value measurements and compensation and benefits. Although these and other estimates and assumptions are based on the best available information, actual results could be materially different from these estimates. Current economic

conditions increased the risks and complexity of the judgments in these estimates. Page 18 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### Note 2. Cash, Cash Equivalents and Short-Term Investments

We generally invest our excess cash in money market funds and other short-term investments. Cash equivalents include highly liquid investments not held for resale with original maturities of three months or less. The following are financial instruments that are cash and cash equivalents that are deemed by us to be generally readily convertible into cash as of August 31, 2010 and December 31, 2009 (in thousands):

	August 31, 2010		December 31, 2009		
Cash and cash equivalents:					
Cash in banks	\$	260,359	\$	196,189	
Money market investments		1,829,581		1,656,978	
Total cash and cash equivalents		2,089,940		1,853,167	
Cash and securities segregated (1)		1,337,949		1,089,803	
	\$	3,427,889	\$	2,942,970	

(1) Consists of deposits at exchanges and clearing organizations, as well as deposits in accordance with Rule 15c3-3 of the Securities Exchange Act of 1934, which subjects Jefferies, as a broker dealer carrying client accounts, to requirements related to maintaining cash or qualified securities in a segregated reserve account for the exclusive benefit of its

clients.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### **Note 3. Financial Instruments**

The following is a summary of our financial assets and liabilities that are accounted for at fair value on a recurring basis as of August 31, 2010 and December 31, 2009 by level within the fair value hierarchy (in thousands):

	As of August 31, 2010				
			-	Counterparty and Cash Collateral	
	Level 1	Level 2	Level 3	Netting (2)	Total
Assets:					
Financial instruments owned:					
Corporate equity securities	\$ 1,506,064	\$ 138,902	\$ 25,579	\$	\$ 1,670,545
Corporate debt securities	23	3,394,283	101,284		3,495,590
Collateralized debt obligations			26,306		26,306
U.S. government and federal					. =
agency securities	1,358,506	421,624			1,780,130
U.S. issued municipal securities		220,233	429		220,662
Sovereign obligations	1,215,675	675,852			1,891,527
Residential mortgage-backed		2 002 504	4.55.020		4.5.4.0.40
securities		3,983,504	167,839		4,151,343
Commercial mortgage-backed					
securities		411,060	50		411,110
Other asset-backed securities		87,534			87,534
Loans and other receivables		207,498	85,341		292,839
Derivatives	228,511	147,363	-0	(311,544)	64,330
Investments at fair value			79,356		79,356
Total financial instruments owned	\$4,308,779	\$ 9,687,853	486,184	\$ (311,544)	\$ 14,171,272
Level 3 assets for which the firm					
does not bear economic exposure					
(1)			(116,528)		
			(110,520)		
Level 3 assets for which the firm					
bears economic exposure			\$ 369,656		
Liabilities:					
Financial instruments sold, not yet					
purchased:	¢ 1 440 660	\$ 72,960	\$ 96	\$	¢ 1512716
Corporate dobt securities	\$ 1,440,660		\$ 90	Ф	\$ 1,513,716
Corporate debt securities	1,208	2,381,846			2,383,054
U.S. government and federal	1,156,496	49,232			1,205,728
agency securities	1,130,490	49,232 65,765			
U.S. issued municipal securities		03,703			65,765

Sovereign obligations	1,400,566	918,173			2,318,739
Residential mortgage-backed securities		29,292			29,292
Loans		218,087	26,112		244,199
Derivatives	218,798	204,844	1,294	(367,522)	57,414
Total financial instruments sold,					
not yet purchased	\$4,217,728	\$3,940,199	\$ 27,502	\$ (367,522)	\$ 7,817,907

# (1) Consists of Level 3 assets which are attributable to third party and employee noncontrolling interests in certain consolidated entities.

# (2) Represents counterparty and cash collateral netting across the levels of the fair value hierarchy for positions with the same counterparty.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

	As of December 31, 2009				
				Counterparty and Cash Collateral	
	Level 1	Level 2	Level 3	Netting (2)	Total
Assets:					
Financial instruments owned:					
Corporate equity securities	\$ 1,419,019	\$ 37,981	\$ 43,042	\$	\$ 1,500,042
Corporate debt securities		2,295,486	116,648		2,412,134
Collateralized debt obligations			9,570		9,570
U.S. government and federal					
agency securities	821,323	367,642			1,188,965
U.S. issued municipal securities		127,346	420		127,766
Sovereign obligations	71,199	374,517	196		445,912
Residential mortgage-backed					
securities		2,578,796	136,496		2,715,292
Commercial mortgage-backed					
securities		307,068	3,215		310,283
Other asset-backed securities		54,180	110		54,290
Loans and other receivables		84,666	506,542		591,208
Derivatives	219,067	102,357	1,909	(261,216)	62,117
Investments at fair value		4,592	65,564		70,156
Total financial instruments owned	\$ 2,530,608	\$6,334,631	883,712	\$ (261,216)	\$ 9,487,735
Level 3 assets for which the firm					
does not bear economic exposure			(270 152)		
(1)			(379,153)		
Level 3 assets for which the firm					
			\$ 504,559		
bears economic exposure			\$ 30 <del>4</del> ,339		
T 2. L 992					
Liabilities:					
Financial instruments sold, not yet					
purchased:	ф 1 250 125	Φ 10.402	¢.	ф	¢ 1 260 520
Corporate equity securities	\$ 1,350,125	\$ 10,403	\$	\$	\$ 1,360,528
Corporate debt securities		1,909,781			1,909,781
U.S. government and federal	1 250 155	1.011			1 252 266
agency securities	1,350,155	1,911			1,352,066
U.S. issued municipal securities	1.70 (0.4	10			10
Sovereign obligations	150,684	233,101			383,785
Residential mortgage-backed					
securities		21,474			21,474
Loans		10,660	352,420		363,080

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Derivatives	225,203	100,731	4,926	(312,433)	18,427
Total financial instruments sold,					
not vet purchased	\$3,076,167	\$ 2,288,071	\$ 357,346	\$ (312,433)	\$ 5,409,151

- (1) Consists of
  Level 3 assets
  which are
  attributable to
  third party and
  employee
  noncontrolling
  interests in
  certain
  consolidated
  entities.
- (2) Represents
  counterparty
  and cash
  collateral
  netting across
  the levels of the
  fair value
  hierarchy for
  positions with
  the same
  counterparty.

We elected to apply the fair value option to loans and loan commitments made in connection with our investment banking and sales and trading activities and certain investments held by subsidiaries that are not registered broker-dealers. Loans and investments at fair value are included in Financial instruments owned and loan commitments are included in Financial instruments sold, not yet purchased derivatives on the Consolidated Statements of Financial Condition. The fair value option was elected for loans and loan commitments and investments held by subsidiaries that are not registered broker-dealers because they are risk managed by us on a fair value basis. We have elected to apply the fair value option to certain secured financings that arise in connection with our securitization activities. At August 31, 2010, \$41.4 million in secured financings, included within Other liabilities on the Consolidated Statement

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

of Financial Position, are accounted for at fair value and are classified as Level 2 liabilities. Cash and cash equivalents, the cash component of cash and securities segregated and on deposit for regulatory purposes or deposited with clearing and depository organizations, receivables—brokers, dealers and clearing organizations, receivables customers, receivables—fees, interest and other, payables—brokers, dealers and clearing organizations and payables customers, are not accounted for at fair value; however, the recorded amounts approximate fair value due to their liquid or short-term nature.

The following is a description of the valuation basis, including valuation techniques and inputs, used in measuring our financial assets and liabilities that are accounted for at fair value on a recurring basis:

#### Corporate Equity Securities

<u>Exchange Traded Equity Securities:</u> Exchange-traded equity securities are measured based on quoted exchange prices, which are generally obtained from pricing services, and are categorized as Level 1 in the fair value hierarchy.

Non-exchange Traded Equity Securities: Non-exchange traded equity securities are measured primarily using broker quotations, pricing service data from external providers and prices observed for recently executed market transactions and are categorized within Level 2 of the fair value hierarchy. Where such information is not available, non-exchange traded equity securities are categorized as Level 3 financial instruments and measured using valuation techniques involving quoted prices of or market data for comparable companies, similar company ratios and multiples (e.g., price/EBITDA, price/book value), discounted cash flow analyses and transaction prices observed for subsequent financing or capital issuance by the company. When using pricing data of comparable companies, judgment must be applied to adjust the pricing data to account for differences between the measured security and the comparable security (e.g., issuer market capitalization, yield, dividend rate, geographical concentration).

<u>Equity warrants:</u> Non-exchange traded equity warrants are generally classified within Level 3 of the fair value hierarchy and are measured using the Black-Scholes model with key inputs impacting the valuation including the underlying security price, implied volatility, dividend yield, interest rate curve, strike price and maturity date.

#### Corporate Debt Securities

Corporate Bonds: Corporate bonds are measured primarily using broker quotations and pricing service data from external providers, where available, prices observed for recently executed market transactions of comparable size, and bond spreads or credit default swap spreads of the issuer adjusted for basis differences between the swap curve and the bond curve. Corporate bonds measured using these valuation methods are categorized within Level 2 of the fair value hierarchy. If broker quotes, pricing data or spread data is not available, alternative valuation techniques are used including cash flow models incorporating interest rate curves, single name or index credit default swap curves for comparable issuers and recovery rate assumptions. Corporate bonds measured using alternative valuation techniques are classified within Level 3 of the fair value hierarchy and comprise a limited portion of our corporate bonds.

High Yield Corporate and Convertible Bonds: A significant portion of our high yield corporate and convertible bonds are classified within Level 2 of the fair value hierarchy and are measured primarily using broker quotations and pricing service data from external providers, where available, and prices observed for recently executed market transactions of comparable size. Where pricing data is less observable, valuations are classified in Level 3 and are based on pending transactions involving the issuer or comparable issuers, prices implied from an issuer s subsequent financings or recapitalizations, models incorporating financial ratios and projected cash flows of the issuer and market prices for comparable issuers.

<u>Auction Rate Securities:</u> Auction rate securities ( ARS ) included within corporate debt securities include ARS backed by pools of student loans and auction rate preferred securities issued by closed end mutual funds. ARS are measured using market data provided by external service providers, as available. The fair value of ARS is also

determined by benchmarking to independent market data and adjusting for projected cash flows, level of seniority in the capital structure, leverage, liquidity and credit rating, as appropriate. ARS are classified within Page 22 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Level 3 of the fair value hierarchy based on our assessment of the transparency of the external market data received.

#### Collateralized Debt Obligations

Collateralized debt obligations are measured based on valuations received from third party brokers and classified within Level 3 of the fair value hierarchy due to the unobservable nature of the pricing inputs underlying the broker valuations.

#### U.S. Government and Federal Agency Securities

<u>U.S. Treasury Securities:</u> U.S. Treasury securities are measured based on quoted market prices and categorized in Level 1 of the fair value hierarchy.

<u>U.S. Agency Issued Debt Securities:</u> Callable and non-callable U.S. agency issued debt securities are measured primarily based on quoted market prices obtained from external pricing services. Non-callable U.S. agency securities are generally classified within Level 1 of the fair value hierarchy and callable U.S. agency securities are classified within Level 2.

#### Municipal Securities

Municipal securities are measured based on quoted prices obtained from external data providers and generally classified within Level 2 of the fair value hierarchy.

#### Sovereign Obligations

G-7 Government and non-G-7 Government Bonds: G-7 government and non-G-7 government bonds are measured based on quoted market prices obtained from external pricing services. G-7 government bonds are categorized within Level 1 of the fair value hierarchy and non-G-7 government bonds are categorized within Level 2.

Emerging Market Sovereign Debt Securities: Valuations are primarily based on market price quotations from external data providers, where available, or recently executed independent transactions of comparable size. To the extent market price quotations are not available or recent transactions have not been observed, valuation techniques incorporating foreign currency curves, interest rate yield curves and country spreads for bonds of similar issuers, seniority and maturity are used to determine fair value. Emerging market sovereign debt securities are generally classified within Level 2 of the fair value hierarchy.

#### Residential Mortgage-Backed Securities

<u>Agency Residential Mortgage-Backed Securities:</u> Agency residential mortgage-backed securities include mortgage pass-through securities (fixed and adjustable rate), collateralized mortgage obligations, interest-only and principal-only securities and to-be-announced securities and are generally measured using market price quotations from external data providers and categorized within Level 2 of the fair value hierarchy.

Agency Residential Inverse Interest-Only Securities ( Agency Inverse IOs ): The fair value of agency inverse IOs is estimated using expected future cash flow techniques that incorporate prepayment models and other prepayment assumptions to amortize the underlying mortgage loan collateral. We use prices observed for recently executed transactions to develop market-clearing spread and yield curve assumptions. Valuation inputs with regard to underlying collateral incorporate weighted average coupon, loan-to-value, credit scores, geographic location, maximum and average loan size, originator, servicer, and weighted average loan age. Agency inverse IOs are categorized within Level 2 of the fair value hierarchy. We also use vendor data in developing assumptions, as appropriate.

Non-Agency Residential Mortgage-Backed Securities: Fair values are determined primarily using discounted cash flow methodologies and securities are categorized within Level 2 or Level 3 of the fair value hierarchy based

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

on the observability of the pricing inputs used. Performance attributes of the underlying mortgage loans are evaluated to estimate pricing inputs, such as prepayment rates, default rates and the severity of credit losses. Attributes of the underlying mortgage loans that affect the pricing inputs include, but are not limited to, weighted average coupon; average and maximum loan size; loan-to-value; credit scores; documentation type; geographic location; weighted average loan age; originator; servicer; historical prepayment, default and loss severity experience of the mortgage loan pool; and delinquency rate. Yield curves used in the discounted cash flow models are based on observed market prices for comparable securities and published interest rate data to estimate market yields.

### Commercial Mortgage-Backed Securities

Agency Commercial Mortgage-Backed Securities: GNMA project loan bonds and FNMA DUS mortgage-backed securities are generally measured by using prices observed for recently executed market transactions to estimate market-clearing spread levels for purposes of estimating fair value. GNMA project loan bonds and FNMA DUS mortgage-backed securities are categorized within Level 2 of the fair value hierarchy.

Non-Agency Commercial Mortgage-Backed Securities: Non-agency commercial mortgage-backed securities are measured using pricing data obtained from third party services and prices observed for recently executed market transactions and are categorized within Level 2 and Level 3 of the fair value hierarchy.

#### Other Asset-Backed Securities

Other asset-backed securities include, but are not limited to, securities backed by auto loans, credit card receivables and student loans and are categorized within Level 2 of the fair value hierarchy. Valuations are determined using pricing data obtained from third party services and prices observed for recently executed market transactions. Loans and Other Receivables

Corporate Loans: Corporate loans categorized within Level 2 of the fair value hierarchy are measured based on market price quotations from external data providers where sufficient observability exists as to the extent of market transaction data supporting the pricing data. Corporate loans categorized within Level 3 are measured based on market price quotations that are considered to be less transparent, market prices for debt securities of the same creditor, and estimates of future cash flow incorporating assumptions regarding creditor default and recovery rates and consideration of the issuer s capital structure.

Participation Certificates in GNMA Project and Construction Loans: Valuations of participation certificates in GNMA project and construction loans are based on observed market prices of recently executed purchases of similar loans which are then used to derive a market implied spread. The market implied spread is used as the primary input in estimating the fair value of loans at the measurement date. The loan participation certificates are categorized within Level 2 of the fair value hierarchy given the observability and volume of recently executed transactions.

Escrow and Trade Claim Receivables: Escrow and trade claim receivables are categorized within Level 3 of the fair value hierarchy with fair value estimated based on reference to market prices and implied yields of debt securities of the same or similar issuers.

#### **Derivatives**

Listed Derivative Contracts: Listed derivative contracts are measured based on quoted exchange prices, which are generally obtained from pricing services, and are categorized as Level 1 in the fair value hierarchy.

OTC Derivative Contracts: OTC derivative contracts are generally valued using models, whose inputs reflect assumptions that we believe market participants would use in valuing the derivative in a current period transaction. Inputs to valuation models are appropriately calibrated to market data. For many OTC derivative contracts, the valuation models do not involve material subjectivity as the methodologies do not entail significant judgment and the inputs to valuation models do not involve a high degree of subjectivity as the valuation model

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

inputs are readily observable or can be derived from actively quoted markets. OTC derivative contracts are primarily categorized in Level 2 of the fair value hierarchy given the observability of the inputs to the valuation models.

OTC options include OTC equity and commodity options measured using Black-Scholes models with key inputs impacting the valuation including the underlying security or commodity price, implied volatility, dividend yield, interest rate curve, strike price and maturity date. Discounted cash flow models are utilized to measure certain OTC derivative contracts including the valuations of our interest rate swaps, which incorporate observable inputs related to interest rate curves, and valuations of our foreign exchange forwards and swaps, which incorporate observable inputs related to foreign currency spot rates and forward curves. Credit defaults swaps include both index and single-name credit default swaps. External prices are available as inputs in measuring index credit default swaps. For single-name credit default swaps, fair value is determined based on valuation statements provided by the counterparty. For commodity and equity total return swaps, market prices are observable for the underlying asset and used as the basis for measuring the fair value of the derivative contracts. Total return swaps executed on other underlyings are measured based on valuations received from third parties.

#### Investments at Fair Value

Investments at fair value include primarily investments in hedge funds, fund of funds and private equity funds, which are measured based on the net asset value of the funds provided by the fund managers and categorized within Level 3 of the fair value hierarchy. Additionally, investments at fair value include direct equity investments in private companies, which are measured using valuation techniques involving quoted prices of or market data for comparable companies, similar company ratios and multiples (e.g., price/EBITDA, price/book value), discounted cash flow analyses and transaction prices observed for subsequent financing or capital issuance by the company. Direct equity investments in private companies are categorized within Level 3 of the fair value hierarchy.

At August 31, 2010 and December 31, 2009, our Financial instruments owned and Financial instruments sold, not yet purchased are measured using different valuation basis as follows:

		Financial
		Instruments
	Financial	Sold,
Valuation Basis at	Instruments	Not Yet
August 31, 2010	Owned	Purchased
Exchange closing prices	11%	19%
Recently observed transaction prices	3%	1%
Data providers/pricing services	68%	65%
Broker quotes	12%	14%
Valuation techniques	6%	1%
	100%	100%

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

		Financial
		Instruments
Valuation Basis at	Financial	Sold,
	Instruments	Not Yet
December 31, 2009	Owned	Purchased
Exchange closing prices	15%	25%
Recently observed transaction prices	2%	2%
Data providers/pricing services	55%	48%
Broker quotes	12%	23%
Valuation techniques	16%	2%
	100%	100%

Pricing information obtained from external data providers may incorporate a range of market quotes from dealers, recent market transactions and benchmarking model derived prices to quoted market prices and trade data for comparable securities. External pricing data is subject to evaluation for reasonableness using a variety of means including comparisons of prices to those of similar product types, quality and maturities, consideration of the narrowness or wideness of the range of prices obtained, knowledge of recent market transactions and an assessment of the similarity in prices to comparable dealer offerings in a recent time period.

The following is a summary of changes in fair value of our financial assets and liabilities that have been classified as Level 3 for the three months ended August 31, 2010 and September 30, 2009 (in thousands):

Three Months	Ended	August 31	, 2010

Change in

		Total gains/					unrealized gains/ (losses)
		losses (realized	Purchases,				relating to instruments
	Balance,	and	sales,	Transfers	Transfers	Balance,	still held
	May 31,	unrealized)	settlements,	into	out of	August 31,	at August 31, 2010
	2010	(1)	issuances	Level 3	Level 3	2010	(1)
Assets: Financial instruments owned: Corporate equity							
securities	\$ 21,918	\$ 1,327	\$ 2,751	\$	\$ (417)	\$ 25,579	\$ (789)
Corporate debt securities Collateralized debt	100,275	(714)	3,149	54	(1,480)	101,284	(813)
obligations	21,957	(495)	352	4,492		26,306	(615)
U.S. issued municipal securities	436	(7)				429	(7)

	•	•					
Residential mortgage-backed securities Commercial	148,833	5,914	(8,770)	23,143	(1,281)	167,839	404
mortgage-backed securities	1,000		50		(1,000)	50	
Other asset-backed securities Loans and other	369		(369)				
receivables Investments at fair	145,181	(4,735)	(55,105)			85,341	(4,139)
value	72,297	8,060	(3,724)	2,723		79,356	9,145
Liabilities: Financial instruments sold, not yet purchased: Corporate equity							
securities Corporate debt	\$ 38	\$	\$	\$ 58	\$	\$ 96	\$
securities Net derivatives (2)	14,365 1,271	(1,275) 523	(13,090)		(500)	1,294	523
Loans	68,242	323	(42,130)		(200)	26,112	323
(1) Realized and unrealized gains/ losses are reported in Principal transactions in the Consolidated Statements of Earnings.							
(2) Net derivatives represent Financial instruments owned derivatives and Financial instruments sold, not yet purchased							

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derivatives.

# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

During the three months ended August 31, 2010, we had transfers of assets of \$30.4 million from Level 2 to Level 3, which are primarily attributed to transfers of non-agency mortgage-backed securities for which no recent trade activity was observed for purposes of determining observable inputs. Transfers of assets from Level 3 to Level 2 during the three months ended August 31, 2010 were \$4.2 million.

Net gains on Level 3 assets were \$9.4 million and net gains on Level 3 liabilities were \$0.8 million for the three months ended August 31, 2010. Net gains on Level 3 assets were attributed to sales of residential mortgage-backed securities and due to increased valuations of various alternative investments.

			Three Months	Ended Sep	tember 30, 20	009		
		T. 4.1					Change in unrealized gains/ (losses)	
		Total gains/ losses	Purchases,				relating to instruments	
	Balance,	(realized and	sales,	Balance, September	still held at September			
	June 30,	unrealized)	settlements, and	into	out of	30,	30,	
	2009	(1)	issuances	Level 3	Level 3	2009	2009 (1)	
Assets:								
Financial								
instruments owned:								
Corporate equity	<b>.</b>	<b>(7.70</b> )		<b>.</b>	<b>*</b> (5 <b>7</b> 0)	<b>* * * * * * * * * *</b>	<b>4</b> ( <b>5</b> 0 <b>0</b> )	
securities	\$ 20,297	\$ (752)	\$ (44)	\$ 1,581	\$ (679)	\$ 20,403	\$ (582)	
Corporate debt securities	164 466	(4.955)	(4.676)	2.029	(0.595)	147 200	(7.054)	
Collateralized debt	164,466	(4,855)	(4,676)	2,038	(9,585)	147,388	(7,054)	
obligations	2,119	4,623				6,742	4,623	
U.S. issued	2,117	7,023				0,742	7,023	
municipal securities	509	(193)	(76)			240	(193)	
Sovereign	307	(1)3)	(,0)			2.0	(173)	
obligations	78	68			(8)	138	68	
Residential					,			
mortgage-backed								
securities	117,760	65,948	(79,304)	702	(37)	105,069	12,836	
Commercial								
mortgage-backed								
securities								
Other asset-backed								
securities	1,422	/ <del>-</del>	(1,312)			110	/ <del>-</del>	
Derivatives	5,499	(3,100)				2,399	(3,100)	
Loans and other	075 (04	10.550	100.000			406.050	0.705	
receivables	275,694	12,558	198,000		(501)	486,252	8,725	
	73,441	1,121	(479)		(581)	73,502	1,121	

75,418 \$ 112,109 \$ 4,321 \$ (10,890) \$ 842,243

38

(1,587) \$ 503,987

16,444

(499)

Investments at fair value

\$ 661,285

\$ 241,778

1,035

Liabilities:							
Financial							
instruments sold, not							
yet purchased:							
Corporate debt							
securities	\$	\$	\$	\$ 38		\$ 38	\$
Derivatives	4,802	536	(3,751)		(1,587)		
Loans	7,538	499	(20)			8,017	(499)
Other	229,438		266,494			495,932	

\$ 262,723

#### (1) Realized and

unrealized

gains/losses are

reported in

Principal

transactions in

the

Consolidated

Statements of

Earnings.

During the three months ended September 30, 2009, we had transfers of assets of \$4.3 million from Level 2 to Level 3 and transfers of \$10.9 million from Level 3 to Level 2. During the three months ended September 30, 2009, we had transfers of liabilities of \$-0- million from Level 2 to Level 3 and transfers of liabilities of \$1.6 million from Level 3 to Level 2. Net gains on Level 3 assets of \$75.4 million for the three months ended September 30, 2009 and net losses on Level 3 liabilities were \$1.0 million for the three months ended September 30, 2009.

The following is a summary of changes in fair value of our financial assets and liabilities that have been classified as Level 3 for the eight months ended August 31, 2010 and the nine months ended September 30, 2009 (in thousands):

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Eight Months Ended August 31, 2010

		Total gains/	Purchases,				Change in unrealized gains/ (losses) relating to instruments
	Balance,	losses (realized	settlements,	Transfers	Transfers	Balance,	still held at
	December	and unrealized)	and	into	out of	August 31,	August 31,
Assets:	31, 2009	(1)	issuances	Level 3	Level 3	2010	2010 (1)
Financial instruments owned: Corporate equity							
securities Corporate debt	\$ 43,042	\$(20,125)	\$ 5,467	\$ 143	\$ (2,948)	\$ 25,579	\$ (22,524)
securities Collateralized debt	116,648	(1,056)	(1,084)	75	(13,299)	101,284	1,060
obligations U.S. issued municipal securities Sovereign	9,570	5,397	4,067	7,272		26,306	4,840
	420	9				429	9
obligations Residential mortgage-backed	196				(196)		
securities Commercial mortgage-backed	136,496	21,857	(5,893)	23,435	(8,056)	167,839	6,888
securities Other asset-backed	3,215	11	(1,241)		(1,935)	50	
securities Loans and other	110		(110)				
receivables Investments at fair	506,542	38,029	(302,151)		(157,079)	85,341	14,960
value	65,564	13,744	(3,991)	4,039		79,356	11,029
Liabilities: Financial instruments sold, not yet purchased: Corporate equity							
securities	\$	\$ (2,210)	\$ 2,210	\$ 96	\$	\$ 96	\$

Corporate debt securities

Net derivatives (2) 6,835 (3,585) (1,956) 1,294 (3,585) Loans 352,420 (344) (214,670) (111,294) 26,112

(1) Realized and unrealized gains/ losses are reported in Principal transactions in the Consolidated Statements of Earnings.

(2) Net derivatives

represent

Financial

instruments

owned

derivatives and

Financial

instruments

sold, not yet

purchased

derivatives.

During the eight months ended August 31, 2010, we had transfers of assets of \$35.0 million from Level 2 to Level 3, which are primarily attributed to transfers of non-agency mortgage-backed securities for which no recent trade activity was observed for purposes of determining observable inputs. Additionally, transfers of assets from Level 2 to Level 3 are attributed to certain investments at fair value and investments in managed funds, which have little to no transparency as to trade activity. Transfers of assets from Level 3 to Level 2 during the eight months ended August 31, 2010 were \$183.5 million primarily attributed to corporate loans, for which we obtained additional market pricing data from third party sources during the quarter that provided additional transparency into the valuation process for these assets; residential mortgage-backed securities, for which market trades were observed in the period for either identical or similar securities; and corporate debt securities, for which market transactions were announced or market data on comparable securities used as a benchmark became more observable.

Transfers of liabilities from Level 2 to Level 3 were \$0.1 million and transfers of liabilities from Level 3 to Level 2 were \$113.3 million for the eight months ended August 31, 2010. Transfers of liabilities from Level 3 to Level 2 during the three and eight months ended August 31, 2010 are primarily due to transfers of corporate loans, for which we obtained additional market pricing data from third party sources during the quarter that provided additional transparency into the valuation process for these liabilities.

Net gains on Level 3 assets were \$57.9 million and net gains on Level 3 liabilities were \$6.1 million for the eight months ended August 31, 2010. Net gains on Level 3 assets were primarily due to increased valuations of various alternative investments, sales of certain corporate loans and improved credit conditions and enhanced recovery estimates for certain residential mortgage-backed securities.

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Nine Months Ended September 30, 2009

	Balance,		otal gains/ losses (realized	7	ransfers	Change in unrealized gains/ (losses) relating to instruments still held at						
	December		and		and		into		of	September	Se	eptember
	31, 2008	u	nrealized) (1)	is	suances		Level 3		Level 3	30, 2009	30	, 2009 (1)
Assets:	21, 2000		(*)	10						20, 2007	50,	, 2007 (1)
Financial instruments owned:												
Corporate equity securities Corporate debt	\$ 41,351	\$	(14,134)	\$	(9,323)	\$	6,391	\$	(3,882)	\$ 20,403	\$	(12,430)
securities Collateralized	177,603		(47,757)(2)		54,251		35,928		(72,637)	147,388		(42,204)
debt obligations U.S. issued municipal	2,179		4,563							6,742		4,563
securities Sovereign			(243)(2)		483					240		(193)
obligations Residential mortgage backed			79				67		(8)	138		79
securities Commercial mortgage backed	63,065		78,077		(91,681)		76,945		(21,337)	105,069		15,135
securities Other asset					322				(322)			
backed securities Derivatives Loans and other	2,089		(583) 2,446		485 (47)				(1,881)	110 2,399		4,832
receivables Investments at	108,029		10,304		367,919					486,252		(2,095)
fair value	75,059		(2,665)		1,727		6		(625)	73,502		(3,445)
	\$469,375	\$	30,087	\$	324,136	\$	119,337	\$	(100,692)	\$ 842,243	\$	(35,758)

# Liabilities:

Financial							
instruments sold,							
not yet							
purchased:							
Corporate debt							
securities	\$	\$	\$	\$ 38	\$	\$ 38	\$
Corporate debt							
securities	3,515	739	(2,104)	2,952	(5,102)		
Derivatives	8,197	(180)				8,017	(2,252)
Loans			495,932			495,932	
Other		225	(225)				
	\$ 11,712	\$ 784	\$ 493,603	\$ 2,990	\$ (5,102)	\$ 503,987	\$ (2,252)

- (1) Realized and unrealized gains/ losses are reported in principal transactions in the Consolidated Statements of Earnings.
- (2) During the quarter ended June 30, 2009, we changed our valuation methodology for auction rate securities, which are included within corporate debt securities and U.S. issued municipal securities. Previously, auction rate securities were valued based on an internal model based on projected cash flows for the securities

discounted for

lack of liquidity. As of June 30, 2009, auction rate securities are valued using a valuation technique that benchmarks the securities to transactions and market prices of comparable securities, adjusting for projected cash flows and security structure, where appropriate.

During the nine months ended September 30, 2009, we had transfers of assets of \$119.3 million from Level 2 to Level 3 and transfers of \$100.7 million from Level 3 to Level 2. During the nine months ended September 30, 2009, we had transfers of liabilities of \$3.0 million from Level 2 to Level 3 and transfers of liabilities of \$5.1 million from Level 3 to Level 2. Net gains on Level 3 assets of \$30.1 million for the nine months ended September 30, 2009 and net losses on Level 3 liabilities were \$0.8 million for the nine months ended September 30, 2009.

Level 3 cash instruments are frequently hedged with instruments classified within Level 1 and Level 2, and accordingly, gains or losses that have been reported in Level 3 are frequently offset by gains or losses attributable to instruments classified within Level 1 or Level 2 or by gains or losses on derivative contracts classified in Level 3 of the fair value hierarchy.

The following tables provide further information about our investments in entities that have the characteristics of an investment company at August 31, 2010 and December 31, 2009 (in thousands):

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

		August 31, 2010					
		Un	funded	Redemption Frequency			
	Fair						
	Value		mitments	(if currently eligible)			
Equity Long/Short Hedge Funds (a) (i)	\$ 19,487	\$		Quarterly, Semiannually			
Equity Long/Short Hedge Funds Internation (i)	31						
High Yield Hedge Funds <sup>(c) (i)</sup>	1,078						
High Yield Hedge Funds Internation (1) (i)	662			11 GD G			
F 1 CF 1(a)(i)	2.761		104	Annually, GP Consent			
Fund of Funds <sup>(e)</sup> (i)	2,561		134	Required			
Private Equity Funds <sup>(f)</sup> (i)	11,836		2,731				
Private Equity Funds Internation (1) (i)	10,598		4,109				
Other Investments <sup>(h)(i)</sup>	6,345			At Will			
$Total^{(j)}$	\$ 52,599	\$	6,974				
			Decembe	r 31, 2009			
		Un	funded	Redemption Frequency			
	Fair						
	Value	Com	mitments	(if currently eligible)			
Equity Long/Short Hedge Funds (a) (i)	\$ 16,210	\$		Quarterly, Semiannually			
Equity Long/Short Hedge Funds Internation (1) (i)	71						
High Yield Hedge Funds(c) (i)	1,022						
High Yield Hedge Funds Internation (4) (i)	1,114						
				Annually, GP Consent			
Fund of Funds <sup>(e) (i)</sup>	6,497		166	Required			
Private Equity Funds <sup>(f) (i)</sup>	10,407		3,150				
Private Equity Funds Internation (\$\frac{4}{3}\)	6,979		5,081				
Other Investments <sup>(h)</sup>	5,113			At Will			
Total <sup>(j)</sup>	\$ 47,413	\$	8,397				

(a) This category includes investments in hedge funds that invest in both long and short equity securities in both domestic and international markets. These

hedge funds may invest in securities in

both public and private sectors.

At August 31,

2010 and

December 31,

2009,

investments

representing

approximately

3% and 2%,

respectively, of

fair value

cannot be

redeemed as

they are in

liquidation and

distributions

will be received

through the

liquidation of

the underlying

assets of the

funds. We are

unable to

estimate when

the underlying

assets will be

liquidated. At

August 31, 2010

and

December 31,

2009,

investments

representing

approximately

28% and 31%,

respectively, of

fair value

cannot be

redeemed until

the lock-up

period expires

on

December 31,

2009. At

August 31, 2010

and

December 31,

2009, investments representing approximately 69% and 67%, respectively, of the fair value in this category are redeemable with 60 90 days prior written notice.

(b) This category includes an investment in a hedge fund that invests in foreign technology equity securities, which has no redemption provisions. Distributions are received through the liquidation of the underlying assets of the fund, which is estimated to be within one to two years.

(c) This category includes investments in funds that invest in U.S. public high yield debt, private high yield investments, senior bank loans, public leveraged equities, distressed debt, private equity

investments and emerging markets debt. There are no redemption provisions and distributions are received through the liquidation of the underlying assets of the funds. These funds are currently in liquidation; however, we are unable to estimate when the underlying assets will be fully liquidated.

- (d) This category includes an investment in a hedge fund that invests in Russian fixed income instruments.
- (e) This category includes investments in funds of funds that invest in various private equity funds. At August 31, 2010 and December 31, 2009, approximately 98% and 40%, respectively, of the fair value of the investments is managed by us and has no redemption

provisions.
Distributions are received through the liquidation of the underlying assets of the fund of funds,

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

which are estimated to be liquidated in one to three years. At December 31, 2009, investments representing approximately 60% of the fair value of the investments in this category were approved for redemption and the funds net asset values were received in the first quarter of 2010. Investments representing approximately 2% at August 31, 2010 of the fair value of the investments in this category have been redeemed and the remaining funds are expected to be received within the year.

(f) This category includes investments in private equity funds that invest in the equity of various U.S. private companies in the energy, technology, internet service and telecommunication service industries including acquired or restructured companies. These investments can never be redeemed:

distributions are received through the liquidation of the underlying assets of the funds. At August 31, 2010 and December 31, 2009, investments representing approximately 88% and 94% respectively, of fair value are expected to liquidate in one to eleven years. At August 31, 2010 and December 31, 2009, an investment representing approximately 12% and 6% respectively, of the total fair value in this category is currently in liquidation; however, we are unable to estimate when the underlying assets will be fully liquidated.

(g) This category includes investments in private equity funds that invest in the equity of foreign private companies. At August 31, 2010 and December 31, 2009, investments representing approximately 60% and 74%, respectively, of fair value are Israeli private equity funds that invest in

service companies. These investments can never be redeemed; distributions are received through the liquidation of the underlying assets of the fund, which are estimated to be liquidated in two to five years. At August 31, 2010 and December 31, 2009 the fair value of investments representing approximately 40% and 26%, respectively, of the fair value are private equity funds that invest in Croatian and Vietnamese companies.

(h) At August 31, 2010 and December 31, 2009 investments representing approximately 90% and 67%, respectively, of the fair value of investments are held on behalf of a Jefferies deferred compensation plan. At August 31, 2010 and December 31, 2009 investments representing approximately 10% and 33%, respectively, of fair value are closed-ended funds that invest in Vietnamese equity and debt

instruments.

- (i) Fair value has been estimated using the net asset value derived from each of the funds partner capital statements.
- (i) Investments at fair value, in the Consolidated Statements of **Financial Condition** at August 31, 2010 and December 31, 2009 include \$26.8 million and \$22.7 million, respectively, of direct investments which are not investment companies and therefore are not part of this disclosure table.

#### **Note 4. Derivative Financial Instruments**

# Off-Balance Sheet Risk

We have contractual commitments arising in the ordinary course of business for securities loaned or purchased under agreements to resell, repurchase agreements, future purchases and sales of foreign currencies, securities transactions on a when-issued basis and underwriting. Each of these financial instruments and activities contains varying degrees of off-balance sheet risk whereby the fair values of the securities underlying the financial instruments may be in excess of, or less than, the contract amount. The settlement of these transactions is not expected to have a material effect upon our consolidated financial statements.

#### **Derivative Financial Instruments**

Our derivative activities are recorded at fair value in the Consolidated Statements of Financial Condition in Financial Instruments Owned Derivatives and Financial Instruments Sold, Not Yet Purchased Derivatives net of cash paid or received under credit support agreements and on a net counterparty basis when a legal right to offset exists under a master netting agreement. Net realized and unrealized gains and losses are recognized in Principal transactions in the Consolidated Statements of Earnings on a trade date basis and as a component of cash flows from operating activities in the Consolidated Statements of Cash Flows. Acting in a trading capacity, we may enter into derivative transactions to satisfy the needs of our clients and to manage our own exposure to market and credit risks resulting from our trading activities. (See Notes 3 and 16 for additional disclosures about derivative instruments.)

Derivatives are subject to various risks similar to other financial instruments, including market, credit and operational risk. In addition, we may be exposed to legal risks related to derivative activities. The risks of derivatives should not be viewed in isolation, but rather should be considered on an aggregate basis along with our other trading-related Page 31 of 91

# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

activities. We manage the risks associated with derivatives on an aggregate basis along with the risks associated with proprietary trading as part of our firmwide risk management policies. In connection with our derivative activities, we may enter into master netting agreements and collateral arrangements with counterparties. These agreements provide us with the ability to offset a counterparty s rights and obligations, request additional collateral when necessary or liquidate the collateral in the event of counterparty default.

A portion of our derivative activities is performed by Jefferies Financial Products, LLC ( JFP ), a market maker in commodity index products and a trader in commodity futures and options. JFP maintains credit intermediation facilities with highly rated European banks (the Banks ), which allow JFP customers that require a counterparty with a high credit rating for commodity index transactions to transact with the Banks. The Banks simultaneously enter into offsetting transactions with JFP and receive a fee from JFP for providing credit support. In certain cases, JFP is responsible to the Banks for the performance of JFP s customers.

The following table presents the fair value and related number of derivative contracts at August 31, 2010 and December 31, 2009 categorized by predominant risk exposure. The fair value of assets/liabilities related to derivative contracts represents our receivable/payable for derivative financial instruments, gross of counterparty netting and cash collateral received and pledged (dollars in thousands):

		August 31, 2010						
	Ass	ets	Liabi	ilities				
		Number of		Number of				
	Fair Value	Contracts	Fair Value	Contracts				
Interest rate contracts	\$ 99,779	56,888	\$ 160,936	60,335				
Foreign exchange contracts	14,075	1,042	17,864	133				
Equity contracts	203,153	1,504,380	206,974	2,487,291				
Commodity contracts	27,418	75,975	27,629	39,411				
Credit contracts	31,449	18	11,533	10				
Total	375,874	1,638,303	424,936	2,587,180				
Counterparty/cash-collateral netting	(311,544)		(367,522)					
Total per Consolidated Statement of Financial Condition	\$ 64,330		\$ 57,414					

	December 31, 2009					
	Ass	Liab	ilities			
		Number				
		Number of				
	Fair Value	Contracts	Fair Value	Contracts		
Interest rate contracts	\$ 27,415	42,898	\$ 24,068	40,864		
Foreign exchange contracts	2,637	67	7,470	98		
Equity contracts	222,311	898,472	228,403	1,954,260		
Commodity contracts	54,257	58,434	57,237	32,245		
Credit contracts	16,713	10	13,682	8		
Total	323,333	999,881	330,860	2,027,475		

Counterparty/cash-collateral netting (261,216) (312,433)

Total per Consolidated Statement of Financial

Condition \$ 62,117 \$ 18,427

The following table presents unrealized and realized gains and (losses) on derivative contracts for the three months ended August 31, 2010 and September 30, 2009 and the eight and nine months ended August 31, 2010 and September 30, 2009, respectively (in thousands):

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

	Three Months Ended			Eight Months		Nine Months Ended	
	August	August September					
	31,	31, 30,			Ended	Sep	otember 30,
				A	august 31,		
	2010	2010 2009		2010		2009	
Interest rate contracts	\$ (90,599)	\$	(6,834)	\$	(127,358)	\$	(14,181)
Foreign exchange contracts	(1,185)		(102)		(369)		(1,050)
Equity contracts	(14,345)		4,670		(61,613)		(203,869)
Commodity contracts	2,231		(830)		5,963		(5,697)
Credit contracts	449		5,825		(50,313)		23,305
Total	\$ (103,449)	\$	2,729	\$	(233,690)	\$	(201,492)

The following tables set forth the remaining contract maturity of the fair value of OTC derivative assets and liabilities as of August 31, 2010 (in thousands):

	OTC derivative assets (1) (2) (4)								
	Greater								
					Than	Cros	s-Maturity		
	0 12		1 5						
	Months	Y	<i>Years</i>	5	Years	Ne	etting (3)	Total	
Commodity swaps	\$ 6,912	\$		\$		\$		\$ 6,912	
Commodity options	10,949							10,949	
Credit default swaps			1,799		17,693			19,492	
Total return swaps	1,600		430				(787)	1,243	
Foreign currency forwards and swaps	3,130							3,130	
Interest rate swaps					15,166		(4,857)	10,309	
Total	\$ 22,591	\$	2,229	\$	32,859	\$	(5,644)	\$ 52,035	

- (1) At August 31, 2010, we held exchange traded derivative assets of \$14.3 million.
- (2) Option and swap contracts in the table above are gross of collateral received. Option

and swap contracts are recorded net of collateral received on the Consolidated Statement of Financial Condition. At August 31, 2010, cash collateral received was \$2.0 million.

- (3) Amounts
  represent the
  netting of
  receivable
  balances with
  payable
  balances for the
  same
  counterparty
  across maturity
  categories.
- (4) Derivative fair values include counterparty netting.

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

OTC derivative liabilities (1) (2) (4)

				(	Greater			
					Than	Cros	s-Maturity	
	0 12							
	Months	1	5 Years	5	Years	Ne	etting (3)	Total
Commodity swaps	\$ 6,392	\$		\$		\$	_	\$ 6,392
Commodity options	14,393		83					14,476
Equity options	149		1,324					1,473
Credit default swaps	1		6					7
Total return swaps	1,060		787				(787)	1,060
Foreign currency forwards and								
swaps	6,824		96					6,920
Interest rate swaps			39,197		46,175		(4,857)	80,515
Total	\$ 28,819	\$	41,493	\$	46,175	\$	(5,644)	\$ 110,843

(1) At August 31, 2010, we held exchange traded derivative liabilities of \$6.2 million.

(2) Option and swap contracts in the table above are gross of collateral pledged. Option and swap contracts are recorded net of collateral pledged on the Consolidated Statement of Financial Condition. At August 31, 2010, cash collateral pledged was \$59.6 million.

- (3) Amounts represent the netting of receivable balances with payable balances for the same counterparty across maturity categories.
- (4) Derivative fair values include counterparty netting.

At August 31, 2010, the counterparty credit quality with respect to the fair value of our OTC derivatives assets was as follows (in thousands):

Counterparty credit quality:

A or higher \$51,049 Unrated \$986

Total \$52,035

#### **Contingent Features**

Certain of our derivative instruments contain provisions that require our debt to maintain an investment grade credit rating from each of the major credit rating agencies. If our debt were to fall below investment grade, it would be in violation of these provisions, and the counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing full overnight collateralization on our derivative instruments in liability positions. The aggregate fair value of all derivative instruments with such credit-risk-related contingent features that are in a liability position at August 31, 2010 and December 31, 2009, is \$66.0 million and \$12.2 million, respectively, for which we have posted collateral of \$56.7 million and \$18.9 million, respectively, in the normal course of business. If the credit-risk-related contingent features underlying these agreements were triggered on August 31, 2010 and December 31, 2009, we would have been required to post an additional \$9.4 million and \$4.6 million, respectively, of collateral to our counterparties.

### **Note 5. Collateralized Transactions**

We receive securities in connection with resale agreements and securities borrowings and generally provide cash to the resale counterparty or lender, respectively, as collateral. At August 31, 2010 and December 31, 2009, the approximate fair value of securities received by us that may be sold or repledged by us related to resale agreements and securities borrowings was \$14.9 billion and \$15.6 billion, respectively. At August 31, 2010 and December 31, 2009, a substantial portion of the securities received by us had been sold or repledged. Additionally, we receive Page 34 of 91

# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

securities as collateral in connection with customer margin loans.

We engage in securities for securities transactions in which we are the borrower of securities and provide other securities as collateral rather than cash. As no cash is provided under these types of transactions, we, as borrower, should treat these as noncash transactions and should not recognize assets or liabilities on the Consolidated Statements of Financial Condition. The securities pledged as collateral under these transactions are included within the total amount of Financial instruments owned and noted as Securities pledged to creditors on our Consolidated Statement of Financial Condition. At December 31, 2009, certain securities for securities transactions of borrowed fixed income securities were recorded as an asset on our Consolidated Statement of Financial Condition within Securities borrowed and the fixed income securities pledged as collateral to the lender were recorded as a liability within Securities loaned on the Consolidated Statement of Financial Condition. The December 31, 2009 Consolidated Statement of Financial Condition has not been adjusted for this accounting treatment as the impact on the consolidated financial statements is not material. At August 31, 2010, we have appropriately not recognized these transactions on the Consolidated Statement of Financial Condition.

We pledge securities in connection with repurchase agreements, securities lending agreements and other secured arrangements, including clearing arrangements. The pledge of our securities is in connection with our mortgage-backed securities, corporate bond, government and agency securities and equities businesses. Securities pledged are included within Financial instruments owned on our Consolidated Statements of Financial Condition. Counterparties generally have the right to sell or repledge the collateral. The following is a summary of the carrying value of the major categories of securities pledged as of August 31, 2010 and December 31, 2009 (in thousands):

		December 31,				
	2010			2009		
Equity securities	\$	879,815	\$	658,959		
Fixed income securities		9,770,449		4,964,386		
	\$	10,650,264	\$	5,623,345		

At August 31, 2010 and December 31, 2009, of the total securities pledged, \$2.1 billion and \$1.6 billion, respectively, were pledged to counterparties in connection with clearing arrangements utilized by us, which includes margin loans provided to us.

We also engage in securities for securities transactions in which we are the lender of securities and receive other securities as collateral rather than cash. In instances where we are permitted to sell or repledge these securities, we report the fair value of the collateral received and the related obligation to return the collateral in the Consolidated Statements of Financial Condition. At August 31, 2010 and December 31, 2009, \$108.3 million and \$68.5 million, respectively, were reported as Securities received as collateral and as Obligation to return securities received as collateral.

# Note 6. Securitization Activities and Variable Interest Entities Securitization Activities

We engage in securitization activities related to mortgage-backed and other asset-backed securities. In our securitization activities, we use special purpose entities (SPEs). Prior to January 1, 2010, we did not consolidate our securitization vehicles as they met the criteria of qualifying special purpose entities (QSPEs). QSPEs were not subject to consolidation prior to January 1, 2010. With the removal of the QSPE concept and the exception from applying the consolidation requirements for VIEs under the accounting changes to ASC Topic 860, Transfers and Servicing, and ASC Topic 810, Consolidations, effective January 1, 2010, our securitization vehicles generally meet

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

the criteria of variable interest entities; however we do not consolidate our securitization vehicles as we do not meet the characteristics of the primary beneficiary for these vehicles. See Variable Interest Entities in this footnote for further discussion on variable interest entities and our determination of the primary beneficiary.

We derecognize financial assets transferred in securitizations when we have relinquished control over such assets. If we have not relinquished control over transferred assets, the financial assets continue to be recognized in Financial instruments owned and a corresponding secured borrowing is recognized in Other liabilities. Transferred assets are carried at fair value prior to securitization, with unrealized gains and losses reflected in Principal transactions in the Consolidated Statements of Earnings. We act as placement or structuring agent in connection with the beneficial interests issued by securitization vehicles. Net revenues are recognized in connection with these activities. Our continuing involvement in securitization vehicles to which we have transferred assets is limited to holding beneficial interests in these vehicles (i.e., securities issued by these vehicles), which are included within Financial instruments owned on the Consolidated Statements of Financial Condition, and servicing rights over certain transferred assets (i.e., project loans), which are included within Other assets on the Consolidated Statements of Financial Condition. We apply fair value accounting to the securities and the servicing rights are amortized over the period of the estimated net servicing income. We have not provided financial or other support to these securitization vehicles during the eight months ended August 31, 2010 and the nine months ended September 30, 2009. We have no explicit or implicit arrangements to provide additional financial support to these securitization vehicles and have no liabilities related to these securitization vehicles at August 31, 2010 and December 31, 2009. Although not obligated, we may make a market in the securities issued by these securitization vehicles. In these market-making transactions, we buy these securities from and sell these securities to investors. Securities purchased through these market-making activities are not considered to be continuing involvement in these vehicles, although the securities are included in Financial instruments owned mortgage- and asset-backed securities.

During the three and eight months ended August 31, 2010, we transferred assets of \$3,236.8 million and \$8,493.9 million, respectively, as part of our securitization activities in which we had continuing involvement, received cash proceeds of \$2,710.7 million and \$6,982.0 million, respectively, beneficial interests of \$543.0 million and \$1,579.9 million, respectively, servicing rights of \$-0- and \$0.1 million, respectively, and recognized Net revenues of \$12.3 million and \$63.8 million, respectively. During the three and nine months ended September 30, 2009, we transferred assets of \$5,224.4 million and \$8,279.4 million, respectively, as part of our securitization activities in which we had continuing involvement, received cash proceeds of \$5,229.4 million and \$8,302.1 million, respectively, beneficial interests of \$498.3 million and \$912.8 million, respectively, and recognized Net revenues of \$11.0 million and \$26.0 million, respectively. These transfers were accounted for as sales of assets. Assets received in the form of securities issued in these transfers were initially categorized as Level 2 within the fair value hierarchy. For further information on fair value measurements and the fair value hierarchy, refer to Note 1, Organization and Summary of Significant Accounting Policies, and Note 3, Financial Instruments.

The following tables present the total information regarding securitization vehicles to which we, acting as transferor, have transferred assets and for which we received sale accounting treatment at August 31, 2010 and December 31, 2009 (in millions):

	Assets			
	obtained	As of August 31, 2010		
		Total Assets	Assets	
Securitization Type	as proceeds	(6)	Retained	
Residential mortgage-backed securities	\$ 1,543.4(3)	\$4,698.3	\$ 364.6(1)(2)	
Commercial mortgage-backed securities	36.6(3)	1,318.0	28.2(1)(2)	
Project loans	0.1(4)	107.8	0.1(5)	

- (1) At August 31, 2010, 100% of the securities issued in these securitizations are AAA-rated and are comprised of government agency securities.
- (2) A significant portion of these securities have been subsequently sold in secondary-market transactions to third parties. As of October 5, 2010, we continue to hold approximately \$269.0 million and \$18.1 million of these Residential mortgage-backed securities and Commercial mortgage-backed securities, respectively, in inventory.

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

- (3) Initial fair value of securities received on date of asset transfer that were issued by securitization vehicles.
- (4) Initial fair value of servicing rights received on transferred project loans.
- (5) Represents unamortized servicing rights on transferred project loans.
- (6) Represents
  unpaid principal
  amount of assets
  in the
  securitization
  vehicles.

Securitization Type
Residential mortgage-backed securities
Commercial mortgage-backed securities

As of December 31, 2009
Securities
Total Assets (1)(2)
\$1,483.5 \$ 104.8
641.7 9.2

- (1) At
  December 31,
  2009, 100% of
  these securities
  issued in these
  securitizations
  are AAA-rated.
- (2) These securities have been subsequently sold in

secondary market transactions to third parties.

The following table presents cash flows received during the three and eight months ended August 31, 2010 and three and nine months ended September 30, 2009 related to securitization vehicles to which we have transferred assets and received sale accounting (in millions):

			Eight	Nine
			Months	Months
	Three months ended (1)		Ended	Ended
	August	September		September
	31,	30,	August 31,	30,
	2010	2009	2010(1)	2009 (1)
Residential mortgage-backed securities	\$11.5	\$ 1.6	\$ 26.3	\$ 2.1
Commercial mortgage-backed securities	0.7		0.9	

#### (1) Cash flows

received on

beneficial

interests in

securitization

vehicles of

project loans

were de

minimus for the

three and eight

months ended

August 31, 2010

and no cash

flows were

received for the

three and nine

months ended

September 30,

2009.

At August 31, 2010, we had residential mortgage-backed securities of \$41.5 million and associated liabilities of \$41.5 million that are transfers of assets to securitization vehicles treated as secured borrowings. At December 31, 2009, there were no transfers of assets treated as secured financing. The mortgage-backed securities transferred are not available to us and the related liabilities are non-recourse. We have no other involvement with the securitization vehicles beyond holding a portion of the beneficial interests issued by the securitization vehicles.

### Variable Interest Entities

Variable interest entities (VIEs) are entities in which equity investors lack the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support. VIEs are consolidated by the primary beneficiary. Effective January 1, 2010, the primary beneficiary is the party who has the power to direct the activities of a variable interest entity that most significantly impact the entity is economic performance and who has an obligation to absorb losses of the entity or a right to receive benefits from the entity that could potentially be significant to the entity. Prior to January 1, 2010, the primary beneficiary was the party that absorbs a majority of the entity is expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests, direct or implied.

We initially determine whether we are the primary beneficiary of a VIE upon our initial involvement with the VIE. Effective January 1, 2010, we reassess whether we are the primary beneficiary of a VIE on an ongoing basis rather than upon the occurrence of certain events. Prior to January 1, 2010, we were required to reassess whether we were the primary beneficiary of a VIE only upon the occurrence of certain reconsideration events.

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Our determination of whether we are the primary beneficiary of a VIE is based upon the facts and circumstances for each VIE and requires significant judgment. In determining whether we are the party with the power to direct the VIE s most significant activities, we first identify the activities of the VIE that most significantly impact its economic performance. Our considerations in determining the VIE s most significant activities primarily include, but are not limited to, the VIE s purpose and design and the risks passed through to investors. We then assess whether we have the power to direct those significant activities. Our considerations in determining whether we have the power to direct the VIE s most significant activities include, but are not limited to, voting interests of the VIE, management, service and/ or other agreements of the VIE, involvement in the VIE s initial design and the existence of explicit or implicit financial guarantees. In situations where we have determined that the power over the VIE s most significant activities is shared, we assess whether we are the party with the power over the majority of the significant activities. If we are the party with the power over the majority of the significant activities, we meet the power criteria of the primary beneficiary. If we do not have the power over a majority of the significant activities or we determine that decisions require consent of each sharing party, we do not meet the power criteria of the primary beneficiary. We assess our variable interests in a VIE both individually and in aggregate to determine whether we have an obligation to absorb losses of or a right to receive benefits from the VIE that could potentially be significant to the VIE. The determination of whether our variable interest is significant to the VIE requires significant judgment. In determining the significance of our variable interest, we consider the terms, characteristics and size of the variable interests, the design and characteristics of the VIE, our involvement in the VIE and our market-making activities related to the variable interests.

### **VIEs Where We Are The Primary Beneficiary**

The following tables present information about the assets and liabilities of our consolidated VIEs which are presented within our Consolidated Statements of Financial Condition in the respective asset and liability categories, as of August 31, 2010 and December 31, 2009 (in millions). The assets and liabilities in the tables below are presented prior to consolidation and thus a portion of these assets and liabilities are eliminated in consolidation. We have aggregated our consolidated VIEs based upon principal business activity.

	Consolidated VIE Assets					
	August 3	1, 2010	December	31, 2009		
	High		High			
	Yield	Other	Yield	Other		
Cash	\$ 248.9	\$	\$ 190.9	\$		
Financial instruments owned	842.3	21.1	1,100.1			
Securities borrowed	528.5		559.9			
Receivable from brokers and dealers	249.9		340.5			
Other	326.7		47.0			
	\$ 2,196.3	\$ 21.1	\$ 2,238.4	\$		

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# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

	Consolidated VIE Liabilities					
	August 3	1, 2010	December	31, 2009		
	High		High			
	Yield	Other	Yield	Other		
Financial instruments sold, not yet purchased	\$ 735.0	\$	\$ 893.2	\$		
Securities loaned	75.0					
Payable to brokers and dealers	120.1		326.5			
Mandatorily redeemable interests (1)	1,047.9		964.2			
Promissory note (2)		4.4				
Other	39.5		9.8			
	\$ 2,017.5	\$ 4.4	\$ 2,193.7	\$		

(1) After

consolidation,

which

eliminates our

interests and the

interests of our

consolidated

subsidiaries,

JSOP and

JESOP, the

carrying amount

of the

mandatorily

redeemable

financial

interests

pertaining to the

above VIEs

included within

Mandatorily

redeemable

preferred

interests of

consolidated

subsidiaries in

the

Consolidated

Statements of

Financial

Condition was

approximately

\$300.9 million and \$318.0 million at August 31, 2010 and December 31, 2009, respectively.

(2) The promissory note represents an amount due to us and is eliminated in consolidation.

High Yield. We conduct our high yield secondary market trading activities through Jefferies High Yield Trading, LLC ( JHYT ), Jefferies High Yield Finance, LLC ( JHYF ), and Jefferies Leveraged Credit Products, LLC ( JLCP ). JHYT is a registered broker-dealer engaged in the secondary sales and trading of high yield securities and special situation securities, including bank debt, post-reorganization equity, public and private equity, equity derivatives and other financial instruments. JHYT makes markets in high yield and distressed securities and provides research coverage on these types of securities. JHYF is engaged in the trading of total return swaps. JLCP is engaged in the trading of bank debt, credit default swaps and trade claims. JHYT, JHYF and JLCP are wholly-owned subsidiaries of JHYH. We own voting and non-voting interests in JHYH and have entered into management, clearing, and other services agreements with JHYH. We and Leucadia National Corporation ( Leucadia ), a significant shareholder of our common stock, each have the right to nominate two of a total of four directors to JHYH s board of directors. Two funds managed by us, JSOP and JESOP, are also investors in JHYH. The arrangement term is through April 2013, with an option to extend. As a result of agreements entered into with Leucadia in April 2008, any request to Leucadia for additional capital investment in JHYH requires the unanimous consent of our Board of Directors, including the consent of any Leucadia designees to our board. We determined that JHYH, JSOP and JESOP meet the definition of a variable interest entity. We are the primary beneficiary of JHYH, JSOP and JESOP and accordingly consolidate JHYH (and the assets, liabilities and results of operations of its wholly-owned subsidiaries JHYT, JHYF and JLCP), JSOP and JESOP.

At August 31, 2010 and December 31, 2009, the carrying amount of our variable interests was \$312.1 million and \$329.8 million, respectively, which consist of our debt, equity and partnership interests in JHYH, JSOP and JESOP, which are eliminated in consolidation. In addition, the high yield secondary market trading activity conducted through JHYT, JHYF and JLCP is a significant component of our overall brokerage platform, and while not contractually obligated, could require us to provide additional financial support and/ or expose us to further losses of JHYH, JSOP and JESOP. The assets of these VIEs are available for the benefit of the mandatorily redeemable interest holders and equity holders. The creditors of these VIEs do not have recourse to our general credit.

There have been no changes in our conclusion to consolidate JHYH, JSOP and JESOP since formation.

Other. We are the primary beneficiary of certain investment vehicles set up for the benefit of our employees or clients. We manage and invest alongside our employees or clients in these vehicles. The assets of these VIEs consist of private equity and debt securities, and are available for the benefit of the entities debt and equity holders. Our Page 39 of 91

# JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

variable interests in these vehicles consist of equity securities and promissory notes. The creditors of these VIEs do not have recourse to our general credit.

Prior to January 1, 2010, we did not consolidate these investment vehicles as we were not the party that absorbs (receives) a majority of the expected losses (returns) or because these entities did not previously meet the characteristics of a VIE and we provide the nonvoting investors with kick-out rights. No gain or loss was recognized upon the initial consolidation of these VIEs.

#### **VIEs Where We Have a Variable Interest**

We also hold variable interests in VIEs in which we are not the primary beneficiary and accordingly do not consolidate. We do not consolidate these VIEs as we do not have the power to direct the activities that most significantly impact their economic performance. We have not provided financial or other support to these VIEs during the eight months ended August 31, 2010 or year ended December 31, 2009. We have no explicit or implicit arrangements to provide additional financial support to these VIEs and have no liabilities related to these VIEs at August 31, 2010 and December 31, 2009.

We have aggregated certain nonconsolidated VIEs based upon principal business activity. The following tables present the total assets of nonconsolidated VIEs in which we hold variable interests, our maximum exposure to loss from these nonconsolidated VIEs, and the carrying amount of our interests in these nonconsolidated VIEs at August 31, 2010 and December 31, 2009 (in millions):

August 31, 2010

			Ma	aximum				
			exp	osure to				
		loss in non-						
		VIE	VIE			Carrying		
		Assets	consolidated VIEs		Amount			
Collateralized loan obligations		\$ 1,886.7	\$	$28.9_{(2)}$	\$	28.9		
Mortgage- and asset-backed vehicles	Non-agency (1)	64,156.9		520.7(2)		520.7		
Mortgage- and asset-backed vehicles	Agency (1)	15,866.8		1,612.1(2)		1,612.1		
Asset management vehicle	• • •	709.4		$17.1_{(2)}$		17.1		
Private equity vehicles		64.3		113.0		10.7		
Total		\$ 82,684.1	\$	2,291.8	\$	2,189.5		

- (1) VIE assets represent the unpaid principal balance of the assets in these vehicles at August 31, 2010.
- (2) Our maximum exposure to loss in these non-consolidated VIEs is limited to

our investment.

			Dece	mber 31, 2009		
			Ma	aximum		
			exp	oosure to		
			los	s in non-		
			con	solidated	C	arrying
		VIE Assets		VIEs	Α	mount
Collateralized loan obligations		\$ 1,862.6	\$	21.7(2)	\$	21.7
Mortgage- and asset-backed vehicles	Non-agency (1)	123,560.0		488.7(2)		488.7
Private equity vehicles		52.3		50.0(3)		45.7
Total		\$ 125,474.9	\$	560.4	\$	556.1

- (1) VIE assets represent the unpaid principal balance of the assets in these vehicles at December 31, 2009.
- (2) Our maximum exposure to loss in these non-consolidated VIEs is limited to our investment.
- (3) Our maximum exposure to loss in this non-consolidated VIE is limited to our loan commitment.

Collateralized Loan Obligations. We own variable interests in collateralized loan obligations ( CLOs ) previously managed by us. These CLOs have assets consisting primarily of senior secured loans, unsecured loans and high yield Page 40 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

bonds. Effective with the adoption of accounting changes to ASC Topic 810, Consolidation, on January 1, 2010, we concluded that we were the primary beneficiary on January 1, 2010 given our management rights over and interests in debt securities issued by the CLOs. Accordingly, we consolidated the assets and liabilities of these CLOs on January 1, 2010. No gain or loss was recognized upon the initial consolidation of these CLOs. Subsequently, we sold and assigned our management agreements for the CLOs to a third party; thus we no longer have the power to direct the most significant activities of the CLOs. Upon the assignment of the management agreements in the first quarter of 2010, we deconsolidated the CLOs. Our remaining variable interests in the CLOs subsequent to the assignment of our management agreement consist of debt securities and a right to a portion of the CLOs management and incentive fees. The debt securities are accounted for at fair value and are included in Financial instruments owned at August 31, 2010 and Investments in managed funds at December 31, 2009 on our Consolidated Statements of Financial Condition. The carrying amount of the debt securities was \$7.3 million and \$7.3 million at August 31, 2010 and December 31, 2009, respectively. The management and incentives fees are accrued as the amounts become realizable. Our exposure to loss in these CLOs is limited to our investments in the debt securities.

In addition, we have variable interests in Babson Loan Opportunity CLO, Ltd., a third party managed CLO. This VIE has assets consisting primarily of senior secured loans, unsecured loans and high yield bonds. Our variable interests in this VIE consists of debt securities. The fair value of our interests in this VIE consist of a direct interest and an indirect interest via Jefferies Finance, LLC. The direct investment is accounted for at fair value and included in Financial instruments owned in our Consolidated Statements of Financial Condition. Our exposure to loss is limited to our investments in the debt securities.

Mortgage- and Asset-Backed Vehicles. We purchase and sell variable interests in VIEs, which primarily issue mortgage-backed and other asset-backed securities, in connection with our trading and market-making activities. Our variable interests in these VIEs consist of mortgage and asset-backed securities and are accounted for at fair value and included in Financial instruments owned on our Consolidated Statements of Financial Condition. Prior to January 1, 2010, we determined that agency mortgage- and asset-backed vehicles met the criteria of a QSPE, which were not subject to consolidation. As of January 1, 2010, we now include our variable interests in agency mortgage- and asset-backed vehicles in the disclosure of our variable interests in VIEs.

Asset Management Vehicle. We manage the Jefferies Umbrella Fund, an umbrella structure company that enables investors to choose between one or more investment objectives by investing in one or more sub-funds within the same structure. The assets of the Jefferies Umbrella Fund primarily consist of convertible bonds. Accounting changes to consolidation standards under generally accepted accounting principles have been deferred for entities that are considered to be investment companies; accordingly, consolidation continues to be determined under a risk and reward model. The Jefferies Umbrella Fund is subject to the deferral guidance and we are not the primary beneficiary as of August 31, 2010 under the risk and reward model. Our variable interests in the Jefferies Umbrella Fund consist of equity interests, management fees and performance fees. The equity interests are accounted for on the equity method and included in Investments in managed funds on our Consolidated Statements of Financial Condition. *Private Equity Vehicles*. We entered into a Credit Agreement with JCP Fund V Bridge Partners, LLC ( the Borrower ), pursuant to which we made loans to the Borrower of \$45.7 million. On August 27, 2010, the Borrower satisfied all loans and obligations due under the Credit Agreement, and we and the Borrower terminated the Credit Agreement. Our loan to the Borrower was recorded in Other investments on the Consolidated Statements of Financial Condition. (See Note 19 for additional discussion of the credit agreement with JCP V.)

On July 26, 2010, we committed to invest equity of up to \$75.0 million in Jefferies SBI USA Fund L.P. (the USA Fund ). As of August 31, 2010, we have funded approximately \$8.7 million of our commitment. The USA Fund has assets consisting primarily of private equity and equity related investments. Our investment in the USA Fund is accounted for on the equity method and included in Investments in managed funds in our Consolidated Statements of Financial Condition. The carrying amount of our equity investment was \$8.7 million at August 31, 2010. Our exposure to loss is limited to our equity commitment.

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#### JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

We have variable interests in Jefferies Employees Partners IV, LLC ( JEP IV ). JEP IV has assets consisting primarily of private equity and equity related investments. At August 31, 2010, our variable interests in JEP IV consist of an equity investment and a guarantee of the debt of JEP IV. Our equity investment in JEP IV is accounted for on the equity method and included in Investments in managed funds in our Consolidated Statements of Financial Condition. The carrying amount of our equity investment was \$2.0 million at August 31, 2010. Our exposure to loss is limited to our equity investment of \$2.0 million and the amount guaranteed under the debt agreement of \$36.0 million at August 31, 2010. Prior to the quarter ended August 31, 2010, JEP IV did not meet the characteristics of a VIE.

#### Note 7. Acquisitions

#### Depfa

On March 27, 2009, we acquired 100% of the membership interests of Depfa First Albany Securities LLC (Depfa), a leading New York City-based municipal securities broker-dealer that provides integrated investment banking, advisory, and sales and trading services. As of March 31, 2009, Depfa has been merged into Jefferies.

The Depfa acquisition was accounted for under the acquisition method of accounting. Accordingly, the purchase price was allocated to the acquired assets and liabilities based on their estimated fair values at acquisition date as summarized in the following table. Goodwill of \$568,000 is measured as the excess of the cash consideration over fair value of net assets acquired, including identified intangible assets, and represents the value expected from the synergies and economies of scale created from combining Depfa s municipal securities business with our full-service sales and trading, and investment banking capabilities. All goodwill is assigned to our capital markets segment and is expected to be deductible for income tax purposes.

The following table presents the consideration paid for Depfa and the amounts of the assets acquired and liabilities assumed at the acquisition date (in thousands):

Cash consideration	\$ 38,760
Recognized assets and assumed liabilities:	
Cash	\$ 300
Financial instruments owned	31,458
Receivable from broker	16,691
Premises and equipment	155
Intangible assets	1,151
Other assets	2,781
Financial instruments sold, not yet purchased	(1,084)
Other liabilities	(13,260)
Total identifiable net assets	\$ 38,192

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Goodwill

The following is a summary of goodwill activity for the eight months ended August 31, 2010 (in thousands):

 $\begin{array}{c} \text{Eight Months} \\ \text{Ended} \\ \text{August 31, 2010} \\ \text{Balance, at beginning of period} \\ \text{Add: Contingent consideration} \\ \text{Less: Translation adjustments} \\ \end{array}$ 

Balance, at end of period \$ 364,390

Acquisitions of LongAcre Partners, Helix Associates, and Randall & Dewey executed in prior years, each contained a five-year contingency for additional consideration to the selling owners, based on future revenues. This additional consideration was paid annually. There was no contractual dollar limit to the potential of additional consideration except for LongAcre Partners which is a fixed sum. The last period for additional contingent consideration based upon revenue performance has expired. During the eight months ended August 31, 2010, we paid approximately \$8.1 million in cash related to contingent consideration that had been resolved during prior periods. At least annually, and more frequently if warranted, we assess whether goodwill has been impaired by comparing the estimated fair value of each reporting unit with its estimated net book value. Periodically estimating the fair value of a reporting unit requires significant judgment and often involves the use of significant estimates and assumptions. These estimates and assumptions could have a significant effect on whether or not an impairment charge is recorded and the magnitude of such a charge. As a result of our change in fiscal year-end from December 31 to November 30, we determined that an annual goodwill impairment testing date of June 1 is preferable under the circumstances to September 30. Accordingly, during the three months ended August 31, 2010, we changed the date of our annual goodwill impairment testing to June 1. The change in the annual goodwill impairment testing date was made to keep the test in our third quarter, as it was before our change in fiscal year-end, and to move it to the beginning of the quarter to a time when our resources are less constrained. This change in our goodwill impairment testing date is deemed a change in accounting principle. We believe that the change in accounting principle does not delay, accelerate, or avoid a goodwill impairment charge and does not result in adjustments to our consolidated financial statements when applied retrospectively. We have completed our annual test of goodwill impairment as of June 1, 2010 and less than twelve months have elapsed between annual tests. No impairment was identified. Mortgage Servicing Rights

In December 2009, we acquired servicing rights to certain military housing mortgage loans, which are accounted for as an intangible asset and included within Other assets in the Consolidated Statements of Financial Condition. The mortgage servicing rights are amortized over the period of the estimated net servicing income, which is reported in Other income in the Consolidated Statements of Earnings. We provide no credit support in connection with the servicing of these loans and are not required to make servicing advances on the loans in the underlying portfolio. We determined that the servicing rights acquired in December 2009 represent one class of servicing rights based on the availability of market inputs to measure the fair value of the asset and our treatment of the asset as one aggregate pool for risk management purposes. We earned \$0.9 million and \$2.6 million in fees related to these servicing rights during the three and eight months ended August 31, 2010, respectively. The following presents the activity in the balance of these servicing rights for the eight months ended August 31, 2010 (in thousands):

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

	ght Months Ended August 31, 2010
Balance, beginning of period	\$ 8,500
Add: Acquisition	87
Less: Amortization	(237)
Balance, end of period	\$ 8,350

The fair value of these servicing rights was \$14.7 million and \$8.5 million at August 31, 2010 and December 31, 2009, respectively. Mortgage servicing rights do not trade in an active, open market with readily observable prices. Accordingly, the fair value of servicing rights is estimated using a discounted cash flow model, which projects future cash flows discounted at a risk-adjusted rate based on recently observed transactions for interest-only bonds backed by military housing mortgages. Estimated future cash flows consider contracted servicing fees and costs to service. Given the underlying asset class, assumptions regarding prepayment and delinquencies are not significant to the fair value.

#### **Note 8. Short-Term Borrowings**

Bank loans represent short-term borrowings that are payable on demand and generally bear interest at a spread over the federal funds rate. Unsecured bank loans are typically overnight loans used to finance securities owned or clearing related balances. We had no outstanding unsecured or secured bank loans as of August 31, 2010 and December 31, 2009. Average daily bank loans for the eight months ended August 31, 2010 and the year ended December 31, 2009 were \$29.6 million and \$24.2 million, respectively.

#### **Note 9. Long-Term Debt**

The following summarizes our long-term debt carrying values (including unamortized discounts and premiums) at August 31, 2010 and December 31, 2009 (in thousands):

	A	August 31, 2010	De	ecember 31, 2009
7.75% Senior Notes, due 2012 (effective interest rate of 8.08%)	\$	306,205	\$	306,811
5.875% Senior Notes, due 2014 (effective interest rate of 6.00%)		248,988		248,831
5.5% Senior Notes, due 2016 (effective interest rate of 5.57%)		348,808		348,865
8.5% Senior Notes, due 2019 (effective interest rate of 8.31%)		708,705		709,193
6.875% Senior Note, due 2021 (effective interest rate of 6.99%)		545,409		
6.45% Senior Debentures, due 2027 (effective interest rate of 6.55%)		346,515		346,439
3.875% Convertible Senior Debentures, due, 2029 (effective interest				
rate of 7.20%)		280,851		276,433
6.25% Senior Debentures, due 2036 (effective interest rate of 6.37%)		492,621		492,545
	\$	3,278,102	\$	2,729,117

On June 24, 2010 and July 15, 2010, we issued 6.875% Senior Notes, due in 2021, with a par amount of \$400.0 million and \$150.0 million, respectively. For these notes, we received proceeds of \$394.2 million and \$148.7 million, respectively.

On October 26, 2009, we issued 3.875% convertible senior debentures (the debentures), maturing in 2029, with an aggregate principal amount of \$345.0 million, each \$1,000 debenture convertible into 25.5076 shares of our common

stock (equivalent to a conversion price of approximately \$39.20 per share of common stock). We received net proceeds of \$339.6 million in connection with the offering. Approximately \$275.0 million of the net proceeds was Page 44 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

allocated to Long-term debt, approximately \$5.0 million was allocated to Other assets as debt issuance costs and approximately \$42.0 million was allocated to Additional paid-in capital, net of deferred taxes of \$27.0 million, on the Consolidated Statements of Financial Condition. In addition to ordinary interest, beginning on November 1, 2017, contingent interest will accrue at 0.375% if the average trading price of a debenture for 5 trading days ending on and including the third trading day immediately preceding a six-month interest period equals or exceed \$1,200 per \$1,000 debenture. The debentures are convertible at the holders—option any time beginning on August 1, 2029 and convertible at any time if 1) our common stock price is greater than 130% of the conversion price for at least 20 trading days in a period of 30 consecutive trading days; 2) if the trading price per debenture is less than 95% of the price of our common stock times the conversion ratio for any 10 consecutive trading days; 3) if the debentures are called for redemption; or 4) upon the occurrence of specific corporate actions. We may redeem the debentures for par, plus accrued interest, on or after November 1, 2012 if the price of our common stock is greater than 130% of the conversion price for at least 20 days in a period of 30 consecutive trading days and we may redeem the debentures for par, plus accrued interest, at our election any time on or after November 1, 2017. Holders may require us to repurchase the debentures for par, plus accrued interest, on November 1, 2017, 2019 and 2024.

In June and September 2009, we issued 8.5% Senior Notes, due in 2019, with a par amount of \$400 million and \$300 million, respectively, and received proceeds of \$393.9 million and \$321.0 million, respectively. During the year ended December 31, 2009, we repurchased approximately \$20.3 million of our outstanding long-term debt, resulting in a gain on debt extinguishment of \$7.7 million, which was recognized in Other income on the Consolidated Statements of Earnings.

We previously entered into a fair value hedge with no ineffectiveness using interest rate swaps in order to convert \$200 million aggregate principal amount of unsecured 7.75% senior notes due March 15, 2012 into floating rates based upon LIBOR. During the third quarter of 2007, we terminated these interest rate swaps and received cash consideration of \$8.5 million, net of accrued interest. The \$8.5 million basis is being amortized as a reduction in Interest expense of approximately \$1.9 million per year over the remaining life of the notes through March 2012.

#### Note 10. Mandatorily Redeemable Convertible Preferred Stock

In February 2006, MassMutual purchased \$125.0 million of our Series A convertible preferred stock in a private placement. Our Series A convertible preferred stock has a 3.25% annual, cumulative cash dividend and is currently convertible into 4,105,138 shares of our common stock at an effective conversion price of approximately \$30.45 per share. The preferred stock is callable beginning in 2016 and will mature in 2036. As of August 31, 2010, 10,000,000 shares of preferred stock were authorized and 125,000 shares of preferred stock were issued and outstanding. The dividend is recorded as a component of Interest expense as the Series A convertible preferred stock is treated as debt for accounting purposes. The dividend is not deductible for tax purposes because the Series A convertible preferred stock is considered equity for tax purposes.

### Note 11. Noncontrolling Interests and Mandatorily Redeemable Preferred Interests of Consolidated Subsidiaries

Noncontrolling Interests

Noncontrolling interests represents equity interests in consolidated subsidiaries that are not attributable, either directly or indirectly, to us (i.e., minority interests). Noncontrolling interests includes the minority equity holders proportionate share of the equity of JSOP, JESOP and other consolidated entities. The following table presents our noncontrolling interests at August 31, 2010 and December 31, 2009 (in millions):

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

	gust 31, 2010	ember 31, 2009
JSOP	\$ 269.7	\$ 282.7
JESOP	31.2	33.2
Other (1)	13.0	5.6
Noncontrolling interests	\$ 313.9	\$ 321.5

(1) Other includes consolidated asset management entities and investment vehicles set up for the benefit of our employees or clients.

Ownership interests in subsidiaries held by parties other than our common shareholders are presented as noncontrolling interests within stockholders equity, separately from our own equity. Revenues, expenses, net income or loss, and other comprehensive income or loss are reported in the consolidated financial statements at the consolidated amounts, which includes amounts attributable to both owners of the parent and noncontrolling interests. Net income or loss and other comprehensive income or loss is then attributed to the parent and noncontrolling interests. Net earnings to noncontrolling interests is deducted from Net earnings to determine Net earnings to common shareholders. There has been no other comprehensive income or loss attributed to noncontrolling interests for the three months ended August 31, 2010 and September 30, 2009 and the eight and nine months ended August 31, 2010 and September 30, 2009, respectively, because all other comprehensive income or loss is attributed to us.

Mandatorily Redeemable Interests of Consolidated Subsidiaries

Certain interests in consolidated subsidiaries meet the definition of a mandatorily redeemable financial instrument and require liability classification and remeasurement at the estimated amount of cash that would be due and payable to settle such interests under the applicable entity s organization agreement. These mandatorily redeemable financial instruments represent interests held in Jefferies High Yield Holdings, LLC ( JHYH ), which are entitled to a pro rata share of the profits and losses of JHYH and are scheduled to terminate in 2013, with an option to extend up to three additional one-year periods. Financial instruments issued by a subsidiary that are classified as equity in the subsidiary s financial statements are treated as noncontrolling interests in the consolidated financial statements. Therefore, these mandatorily redeemable financial instruments are reported within liabilities as Mandatorily redeemable preferred interests of consolidated subsidiaries on our Consolidated Statements of Financial Condition. In addition, changes to these mandatorily redeemable financial instruments of JHYH are reported in Net revenues and are reflected as Interest on mandatorily redeemable preferred interest of consolidated subsidiaries on our Consolidated Statements of Earnings. The carrying amount of the Mandatorily redeemable preferred interests of consolidated subsidiaries was approximately \$300.9 million and \$318.0 million at August 31, 2010 and December 31, 2009, respectively.

Note 12. Benefit Plans

We have a defined benefit pension plan, Jefferies Employees Pension Plan, which covers certain of our employees. The plan is subject to the provisions of the Employee Retirement Income Security Act of 1974. Benefits are based on years of service and the employee s career average pay. Our funding policy is to contribute to the plan at least the minimum amount required for funding purposes under the Internal Revenue Code. Differences in each year, if any, between expected and actual returns in excess of a 10% corridor are amortized in net periodic pension calculations. Effective December 31, 2005, benefits under the pension plan have been frozen. Accordingly, there are no further benefit accruals for future service after December 31, 2005.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

The following summarizes the net periodic pension cost for the three months ended August 31, 2010 and September 30, 2009 and the eight and nine months ended August 31, 2010 and September 30, 2009, respectively (in thousands):

		Three M	Ionths l	Ended	N	Eight Months Ended		e Months Ended
	Aı	ugust	Sep	tember			Se	ptember
		31,		30,	Au	igust 31,		30,
	2	010	2	2009		2010		2009
Net pension cost included the following components:								
Service cost (1)	\$	50	\$	50	\$	134	\$	150
Interest cost on projected benefit obligation		603		635		1,630		1,951
Expected return on plan assets		(644)		(595)		(1,738)		(1,823)
Net amortization		171		224		464		682
Net periodic pension cost	\$	180	\$	314	\$	490	\$	960

#### (1) Service cost

relates to

administrative

expenses

incurred during

the periods.

We did not contribute to our pension plan during the eight months ended August 31, 2010 and a contribution to our plan during the fiscal year has not yet been determined.

#### **Note 13. Compensation Plans**

We sponsor the following share-based compensation plans: incentive compensation plan, director plan, employee stock purchase plan and the deferred compensation plan. The fair value of share based awards is estimated on the date of grant based on the market price of our common stock less the impact of selling restrictions subsequent to vesting, if any, and is amortized as compensation expense over the related requisite service periods.

Total compensation cost related to share-based compensation plans amounted to \$33.4 million and \$42.0 million for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$92.8 million and \$97.9 million for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively. The net tax benefit (deficiency) related to share-based compensation plans recognized in additional paid-in capital was \$0.1 million and \$0.1 million during the three months ended August 31, 2010 and September 30, 2009, respectively, and \$2.8 million and \$(17.0) million during the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively. Cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards are included in cash flows from financing activities; accordingly, we reflected the excess tax benefit of \$2.1 million and \$8.2 million related to share-based compensation in cash flows from financing activities for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively. We expect to change our tax year-end to coincide with the recent change in our fiscal year-end. As a result of this expected change, the timing of certain deductions related to share-based compensation plans have changed in certain jurisdictions. Consequently, we expect to recognize a net tax benefit of \$20.2 million related to share-based compensation awards

that vested during the eight months ended August 31, 2010 in additional paid-in capital during the three month period ending February 28, 2011.

As of August 31, 2010, we had \$143.4 million of total unrecognized compensation cost related to nonvested share based awards, which is expected to be recognized over a remaining weighted-average vesting period of approximately 3.5 years. We have historically and generally expect to issue new shares of common stock when satisfying our issuance obligations pursuant to share based awards, as opposed to reissuing shares from our treasury stock. In addition, we sponsor non-share based compensation plans. Non-share based compensation plans sponsored by us include an employee stock ownership plan and a profit sharing plan.

The following are descriptions of the compensation plans sponsored by us and the activity of such plans for the three and eight months ended August 31, 2010, and three and nine months ended September 30, 2009:

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Incentive Compensation Plan. We have an Incentive Compensation Plan (Incentive Plan) which allows awards in the form of incentive stock options (within the meaning of Section 422 of the Internal Revenue Code), nonqualified stock options, stock appreciation rights, restricted stock, unrestricted stock, performance awards, restricted stock units, dividend equivalents or other share-based awards. The plan imposes a limit on the number of shares of our common stock that may be subject to awards. An award relating to shares may be granted if the aggregate number of shares subject to then-outstanding awards (as defined in the Incentive Plan) plus the number of shares subject to the award being granted do not exceed 30% of the number of shares issued and outstanding immediately prior to the grant. Restricted Stock and Restricted Stock Units

The Incentive Plan allows for grants of restricted stock awards, whereby employees are granted restricted shares of common stock subject to forfeiture. The Incentive Plan also allows for grants of restricted stock units. Restricted stock units give a participant the right to receive fully vested shares at the end of a specified deferral period. One advantage of restricted stock units, as compared to restricted stock, is that the period during which the award is deferred as to settlement can be extended past the date the award becomes non-forfeitable, allowing a participant to hold an interest tied to common stock on a tax deferred basis. Prior to settlement, restricted stock units carry no voting or dividend rights associated with the stock ownership, but dividend equivalents are accrued to the extent there are dividends declared on our common stock.

We grant restricted stock and restricted stock units as part of year-end compensation and to new employees as sign-on awards. Restricted stock and restricted stock units granted as part of year-end compensation are not subject to service requirements that employees must fulfill in exchange for the right to those awards. As such, employees who terminate their employment or are terminated without cause may continue to vest in year-end compensation awards, so long as the awards are not forfeited as a result of the other forfeiture provisions of those awards (e.g. competition). We determined that the service inception date precedes the grant date for restricted stock and restricted stock units granted as part of year-end compensation, and, as such, the compensation expense associated with these awards is accrued over the one-year period prior to the grant date. We accrued compensation expense of approximately \$21.0 million and \$37.7 million for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$64.0 million and \$100.4 million for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively, related to restricted stock and restricted stock units expected to be granted as part of our year-end compensation. Sign-on awards are generally subject to annual ratable vesting upon a four year service requirement and are amortized as compensation expense on a straight-line basis over the related four years. Additionally, we grant restricted stock and restricted stock units with both performance and service conditions to certain senior executives. We amortize these awards over the service period as we have determined it is probable that the performance condition will be achieved.

The total compensation cost associated with restricted stock and restricted stock units amounted to \$33.1 million and \$41.7 million for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$91.5 million and \$96.6 million for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively. Total compensation cost includes estimated year-end compensation and the amortization of sign-on and senior executive awards, less forfeitures and clawbacks.

The following table details the activity of restricted stock:

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#### JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

	Eight Months Ended	Weighted Average Grant Date Fair
	August 31, 2010 (Shares in 000s)	Value
Restricted stock	(Shares in 600s)	
Balance, beginning of period	2,216	\$ 20.01
Grants	1,912(1)	\$ 24.38
Forfeited	(89)	\$ 24.36
Fulfillment of service requirement	(342)(1)	\$ 18.29
Balance, end of period	3,697(2)	\$ 22.32

(1) Includes

approximately 133,000 shares of restricted stock granted with no future service requirement during the eight months ended August 31,

> 2010. These shares are

shown as

granted and

vested during

the period.

(2) Represents

restricted stock

with a future

service

requirement.

The following table details the activity of restricted stock units:

		Wei	ighted
<b>Eight Months Ended</b>		Avera	ge Grant
Augus	t 31, 2010	Date Fa	air Value
(Share	s in 000s)		
Future	No Future	Future	No Future

	Service	Service	Service	Service
	Required	Required	Required	Required
Restricted stock units		_	_	
Balance, beginning of period	936	26,468	\$17.07	\$14.84
Grants	3,245	303(1)	\$25.48	\$23.32
Distribution of underlying shares		(1,976)	\$	\$17.78
Forfeited	(9)	(341)	\$12.60	\$19.46
Fulfillment of service requirement	(137)	137	\$13.92	\$13.92
Balance, end of period	4,035	24,591	\$23.95	\$14.65

# (1) Includes approximately 276,000 dividend equivalents declared on restricted stock units during the eight months ended August,

31, 2010.

The aggregate fair value of restricted stock and restricted stock units upon the awards vesting during the eight months ended August 31, 2010 and nine months ended September 30, 2009 was \$11.3 million and \$7.5 million, respectively. In addition, we granted restricted stock units with no future service period with an aggregate fair value of \$0.6 million and \$2.2 million during the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively.

#### Stock Options

The fair value of all option grants were estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for all fixed option grants in 2004: dividend yield of 0.9%; expected volatility of 32.6%; risk-free interest rates of 3.0%; and expected lives of 4.8 years. There are no option grants subsequent to 2004. A summary of our stock option activity for the eight months ended August 31, 2010 is presented below (amounts in thousands, except per share data):

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Eight Months Ended August 31,

	•	2010 Weighted Average
	<b>Options</b>	Exercise Price
Outstanding at beginning of period	48	\$ 7.65
Exercised	(22)	\$ 4.99
Outstanding at end of period	26	\$ 9.89
Options exercisable at end of period	26	\$ 9.89

The total intrinsic value of stock options exercised during the eight months ended August 31, 2010 and nine months ended September 30, 2009 was \$449,000 and \$94,000, respectively. Cash received from the exercise of stock options during the eight months ended August 31, 2010 and nine months ended September 30, 2009 totaled \$108,000 and \$69,000, respectively. We did not realize a tax benefit related to stock options exercised during the eight months ended August 31, 2010, and expect to realize a tax benefit of \$183,000 related to these exercises during the first quarter of 2011. The tax benefit realized from stock options exercised during the nine months ended September 30, 2009 was \$37,000.

The table below provides additional information related to stock options outstanding at August 31, 2010:

	Outstanding,		
	Net of		
Dollars and shares in thousands, except per share data	Expected	<b>Options</b>	
August 31, 2010	Forfeitures	Exercisable	
Number of options	26	26	
Weighted-average exercise price	9.89	9.89	
Aggregate intrinsic value	326	326	
Weighted-average remaining contractual term, in years	1.50	1.50	

At August 31, 2010, the intrinsic value of vested options was approximately \$326,000 for which tax benefits expected to be recognized in equity upon exercise are approximately \$133,000.

Directors Plan. We have a Directors Stock Compensation Plan (Directors Plan) which provides for an annual grant to each non-employee director of \$100,000 of restricted stock or deferred shares (which are similar to restricted stock units). These grants are made automatically on the date directors are elected or reelected at our annual shareholders meeting. These grants vest three years after the date of grant and are expensed over the requisite service period. Additionally, the Directors Plan permits each non-employee director to elect to be paid annual retainer fees, meeting fees and fees for service as chairman of a Board committee in the form of cash, deferred cash or deferred shares. If deferred cash is elected, interest is credited to such deferred cash at the prime interest rate in effect at the date of each annual meeting of stockholders. If deferred shares are elected, dividend equivalents equal to dividends declared and paid on our common stock are credited to a Director s account and reinvested as additional deferred shares. The compensation cost related to this plan was \$0.3 million and \$0.2 million for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$1.2 million and \$0.8 million for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively.

*Employee Stock Purchase Plan.* We also have an Employee Stock Purchase Plan (ESPP) which we consider non-compensatory effective January 1, 2007. All regular full-time employees and employees who work part-time over 20 hours per week are eligible for the ESPP. Annual employee contributions are limited to \$21,250, are voluntary and are made via payroll deduction. The employee contributions are used to purchase our common stock. The stock price used is 95% of the closing price of our common stock on the last day of the applicable session (monthly).

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Deferred Compensation Plan. We also have a Deferred Compensation Plan, which was established in 2001. In 2010 and 2009, employees with annual compensation of \$200,000 or more were eligible to defer compensation on a pre-tax basis by investing in our common stock at a discount (DCP shares) and/or stock options (prior to 2004) or by specifying the return in other alternative investments. We often invest directly, as a principal, in such investment alternatives related to our obligations to perform under the Deferred Compensation Plan. The compensation deferred by our employees is expensed in the period earned. The change in fair value of the specified other alternative investments are recognized in Principal transactions and changes in the corresponding deferral compensation liability are reflected as Compensation and benefits expense in our Consolidated Statements of Earnings.

Additionally, we recognize compensation cost related to the discount provided to employees in electing to defer compensation in DCP shares. This compensation cost was approximately \$22,000 and \$143,000 for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$88,000 and \$478,000 for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively. As of August 31, 2010, there were

*Employee Stock Ownership Plan.* We have an Employee Stock Ownership Plan (ESOP) which was established in 1988. We had no contributions and no compensation cost related to the ESOP during the three and eight months ended August 31, 2010 and three and nine months ended September 30, 2009.

approximately 2,894,000 DCP shares issuable under the Plan.

*Profit Sharing Plan.* We have a profit sharing plan, covering substantially all employees, which includes a salary reduction feature designed to qualify under Section 401(k) of the Internal Revenue Code. The compensation cost related to this plan was \$0.9 million and \$0.8 million for the three months ended August 31, 2010 and September 30, 2009, respectively, and \$4.3 million and \$3.8 million for the eight months ended August 31, 2010 and nine months ended September 30, 2009, respectively.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### Note 14. Earnings Per Share

The following is a reconciliation of the numerators and denominators of the Basic and Diluted earnings per common share computations for the three and eight months ended August 31, 2010 and the three and nine months ended September 30, 2009 (in thousands, except per share amounts):

	Three Months Ended August September 31, 30, 2010 2009		Eight Months Ended August 31, 2010	Nine Months Ended September 30, 2009	
Earnings for basic earnings per common share: Net earnings Net (loss) earnings to noncontrolling interests	\$ 44,127 (2,129)	\$ 109,820 23,534	\$ 166,660 1,865	\$ 216,241 29,718	
Net earnings to common shareholders Less: Allocation of earnings to participating securities (1)	46,256 1,731	86,286 1,108	164,795 5,580	186,523 1,096	
Net earnings available to common shareholders	\$ 44,525	\$ 85,178	\$ 159,215	\$ 185,427	
Earnings for diluted earnings per common					
share: Net earnings Net (loss) earnings to noncontrolling interests	\$ 44,127 (2,129)	\$ 109,820 23,534	\$ 166,660 1,865	\$ 216,241 29,718	
Net earnings to common shareholders Add: Convertible preferred stock dividends Less: Allocation of earnings to participating	46,256	86,286 1,016	164,795 2,708	186,523 3,047	
securities (1)	1,730	1,098	5,590	1,092	
Net earnings available to common shareholders	\$ 44,526	\$ 86,204	\$ 161,913	\$ 188,478	
Shares: Average common shares used in basic computation	195,601	200,609	196,943	201,860	
Stock options Mandatorily redeemable convertible preferred stock	11	22 4,105	14 4,105	4,105	
Convertible debt					
Average common shares used in diluted computation	195,612	204,736	201,062	205,986	

#### **Earnings per common share:**

Basic	\$ 0.23	\$ 0.42	\$ 0.81	\$ 0.92
Diluted	\$ 0.23	\$ 0.42	\$ 0.81	\$ 0.92

(1) Represents
dividends
declared during
the period on
participating
securities plus
an allocation of
undistributed
earnings to
participating
securities.

allocated to participating

Losses are not

securities.

Participating

securities

represent restricted stock

and restricted

stock units for

which requisite

service has not

vet been

rendered and

amounted to

weighted

average shares

of 7,661,000

and 2,609,000

for the three

months ended

August 31, 2010

and

September 30,

2009,

respectively,

and 6,797,000

and 1,194,000

for the eight

months ended

August 31, 2010

and nine months

ended

September 30,

2009,

respectively.

Dividends

declared on participating securities during the three and eight months ended August 31, 2010 amounted to approximately \$559,000 and \$1,621,000, respectively. No dividends were declared during 2009. Undistributed earnings are allocated to participating securities based upon their right to share in earnings if all earnings for the period had been distributed.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

The following security was considered antidilutive and, therefore, not included in the computation of Diluted earnings per share:

Number of securities outstanding at August 31, 2010 September 30, (1) 2009 4,105,138

Mandatorily redeemable convertible preferred stock

(1) Mandatorily

redeemable

convertible

preferred stock

was considered

anti-dilutive for

the

three-months

ended

August 31,

2010. There

were no

antidilutive

securities for the

eight-months

ended

August 31,

2010.

The only restrictions on our present ability to pay dividends on our common stock are the dividend preference terms of our Series A convertible preferred stock and the governing provisions of the Delaware General Corporation Law. Dividends per Common Share (declared):

1st Quarter 2nd Quarter 3rd Quarter 2010 \$0.075 \$0.075 \$0.075

On September 21, 2010, a quarterly dividend was declared of \$0.075 per share of common stock payable on November 15, 2010 to stockholders of record as of October 15, 2010.

#### **Note 15. Income Taxes**

As of August 31, 2010 and December 31, 2009, we had approximately \$30.2 million and \$24.2 million, respectively, of total gross unrecognized tax benefits. The total amount of unrecognized benefits that, if recognized, would favorably affect the effective tax rate in future periods was \$19.6 million and \$15.7 million (net of federal benefit of state taxes) at August 31, 2010 and December 31, 2009, respectively.

We are currently under examination by the Internal Revenue Service and other major tax jurisdictions. We do not expect that conclusion of these examinations will have a material effect on the Consolidated Statement of Financial Condition, but could have a material impact on the Consolidated Statement of Earnings for the period in which resolution occurs. The table below summarizes the earliest tax years that are subject to examination in the major tax jurisdictions in which we operate:

Jurisdiction	Tax Year
United States	2006
United Kingdom	2007
New Jersey	2005
New York State	2001
New York City	2003

We recognize interest accrued related to unrecognized tax benefits in interest expense. Penalties, if any, are recognized in other expenses in the Consolidated Statement of Earnings. As of August 31, 2010 and December 31, 2009, we have accrued interest related to unrecognized tax benefits of approximately \$5.8 million and \$4.4 million, respectively. No penalties were required to be accrued at August 31, 2010 and December 31, 2009.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### Note 16. Commitments, Contingencies and Guarantees

The following table summarizes our commitments and guarantees at August 31, 2010:

	Expected Maturity Date					
			2012 and	2014 and	2016 and	Notional/ Maximun
(in millions)	2010	2011	2013	2015	Later	Payout
Bank credit	\$ 23.0	\$ 7.7	\$ 5.3	\$	\$	\$ 36.0
Equity commitments		0.5	2.2	9.1	221.1	232.9
Loan commitments		301.1	44.9	38.8		384.8
Mortgage-related						
commitments	504.1	87.4	434.8			1,026.3
Derivative contracts:						
Derivative contracts non						
credit related	25,565.7	5,906.7	23.3			31,495.7
Derivative contracts credit						
related				50.0	30.0	80.0
Total derivative contracts	25,565.7	5,906.7	23.3	50.0	30.0	31,575.7
	\$ 26,092.8	\$6,303.4	\$ 510.5	\$ 97.9	\$ 251.1	\$ 33,255.7

The following table summarizes the external credit ratings of the underlyings or referenced assets for credit related commitments, guarantees and derivatives:

		E	xternal Credit I	Rating		
				Below		Notional/
	AAA/			Investment		Maximun
(in millions)	Aaa	AA/Aa	BBB/Baa	Grade	Unrated	Payout
Bank credit	\$	\$	\$	\$	\$ 36.0	\$ 36.0
Loan commitments			9.6	53.8	321.4	384.8
Derivative contracts- credit						
related:						
Single name credit default						
swaps				10.0		10.0
Index credit default swaps	20.0	10.0		40.0		70.0
Total derivative contracts						
credit related	20.0	10.0		50.0		80.0
Track on the malace d						
Total credit related	\$ 20.0	¢ 10.0	¢ 0.6	¢ 102.0	¢ 257.4	¢ 500.9
commitments	\$ 20.0	\$ 10.0	\$ 9.6	\$ 103.8	\$ 357.4	\$ 500.8

**Bank Credit.** As of August 31, 2010, we had outstanding guarantees of \$36.0 million relating to bank credit obligations (\$1.5 million of which is undrawn) of associated investment vehicles in which we have an interest. **Equity Commitments.** On October 7, 2004, we entered into an agreement with Babson Capital and MassMutual to form Jefferies Finance LLC ( JFIN ), a joint venture entity created for the purpose of offering senior loans to middle market and growth companies. The total committed equity capitalization by the partners to JFIN is \$500 million as of August 31, 2010. Loans are originated primarily through the investment banking efforts of Jefferies with Babson Page 54 of 91

## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

Capital providing primary credit analytics and portfolio management services. As of August 31, 2010, we have funded \$107.5 million of our aggregate \$250.0 million commitment leaving \$142.5 million unfunded.

As of August 31, 2010, we have an aggregate commitment to invest additional equity of approximately \$8.4 million in Jefferies Capital Partners IV L.P. and its related parallel fund, and an aggregate commitment to invest an additional \$75.2 million in Jefferies Capital Partners V L.P. and its related parallel funds.

As of August 31, 2010, we had other equity commitments to invest up to \$6.8 million in various other investments. **Loan Commitments.** From time to time we make commitments to extend credit to investment banking and other clients in loan syndication, acquisition finance and securities transactions. These commitments and any related drawdowns of these facilities typically have fixed maturity dates and are contingent on certain representations, warranties and contractual conditions applicable to the borrower. As of August 31, 2010, we had \$234.8 million of loan commitments outstanding to clients.

We entered into an agreement to invest an aggregate of \$150.0 million in JFIN to eligible loans on a daily basis. As of August 31, 2010, the commitment remained unfunded.

Mortgage-Related Commitments. We enter into forward contracts to purchase mortgage participation certificates and mortgage-backed securities. The mortgage participation certificates evidence interests in mortgage loans insured by the Federal Housing Administration and the mortgage-backed securities are insured or guaranteed by the Federal National Mortgage Association (Fannie Mae), the Federal Home Loan Mortgage Corporation (Freddie Mac) or the Government National Mortgage Association (Ginnie Mae). We frequently securitize the mortgage participation certificates and mortgage-backed securities.

**Underwriting Commitments.** In connection with investment banking activities, we may from time to time provide underwriting commitments to our clients in connection with capital raising transactions. There were no underwriting commitments outstanding at August 31, 2010.

Derivative Contracts. We disclose certain derivative contracts meeting the definition of a guarantee under U.S. generally accepted accounting principles. Such derivative contracts include credit default swaps (whereby a default or significant change in the credit quality of the underlying financial instrument may obligate us to make a payment) and written equity put options. At August 31, 2010, the maximum payout value of derivative contracts deemed to meet the definition of a guarantee was approximately \$31,575.7 million. For purposes of determining maximum payout, notional values are used; however, we believe the fair value of these contracts is a more relevant measure of these obligations because we believe the notional amounts overstate our expected payout. At August 31, 2010, the fair value of such derivative contracts approximated \$(148.9) million. In addition, the derivative contracts deemed to meet the definition of a guarantee under U.S. generally accepted accounting principles are before consideration of hedging transactions. We substantially mitigate our risk on these contracts through hedges, such as other derivative contracts and/or cash instruments. We manage risk associated with derivative contracts meeting the definition of a guarantee consistent with our risk management policies.

**Jefferies Financial Products, LLC.** JFP maintains a credit intermediation facility with a highly rated European bank (the Bank), which allow JFP customers that require a counterparty with a high credit rating for commodity index transactions to transact with the Bank. The Bank simultaneously enters into offsetting transactions with JFP and receives a fee from JFP for providing credit support.

**Other Guarantees.** In the normal course of business we provide guarantees to securities clearinghouses and exchanges. These guarantees generally are required under the standard membership agreements, such that members are required to guarantee the performance of other members. To mitigate these performance risks, the exchanges and clearinghouses often require members to post collateral. Our obligations under such guarantees could exceed the collateral amounts posted; however, the potential for us to be required to make payments under such guarantees is deemed remote.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

#### **Note 17. Net Capital Requirements**

As broker-dealers registered with the SEC and member firms of the Financial Industry Regulatory Authority (FINRA), Jefferies, Jefferies Execution and Jefferies High Yield Trading are subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and which may limit distributions from the broker-dealers. Jefferies, Jefferies Execution and Jefferies High Yield Trading have elected to use the alternative method permitted by the Rule. FINRA serves as our primary self-regulatory organization.

As of August 31, 2010, Jefferies, Jefferies Execution and Jefferies High Yield Trading s net capital and excess net capital were as follows (in thousands of dollars):

		Excess Net
	Net Capital	Capital
Jefferies	\$839,870	\$777,984
Jefferies Execution	\$ 12,133	\$ 11,883
Jefferies High Yield Trading	\$362,167	\$361,917

Certain non-U.S. subsidiaries are subject to capital adequacy requirements as prescribed by the regulatory authorities in their respective jurisdictions, including Jefferies International Limited which is subject to the regulatory supervision and requirements of the Financial Services Authority in the United Kingdom. The subsidiaries consistently operate in excess of the net capital requirements.

#### **Note 18. Segment Reporting**

The Capital Markets reportable segment includes our traditional securities brokerage trading activities, including the results of our high yield secondary market trading activities, and investment banking activities. The Capital Markets reportable segment is managed as a single operating segment that provides the sales, trading and origination effort for various fixed income, equity and advisory products and services. The Capital Markets segment comprises a number of interrelated divisions. In addition, we choose to voluntarily disclose the Asset Management segment even though it is currently an immaterial non-reportable segment.

Our reportable business segment information is prepared using the following methodologies:

Net revenues and expenses directly associated with each reportable business segment are included in determining earnings before taxes.

Net revenues and expenses not directly associated with specific reportable business segments are allocated based on the most relevant measures applicable, including each reportable business segment s net revenues, headcount and other factors.

Reportable business segment assets include an allocation of indirect corporate assets that have been fully allocated to our reportable business segments, generally based on each reportable business segment s capital utilization.

Our net revenues, expenses, and total assets by segment are summarized below for the three and eight months ended August 31, 2010 and the three and nine months ended September 30, 2009 (in millions):

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

		Capital Iarkets	Asset nagement		Total
Three months ended August 31, 2010 Net revenues	\$	519.3	\$ 0.8	\$	520.1
Expenses	\$	435.1	\$ 8.3	\$	443.4
Eight months ended August 31, 2010 Net revenues	\$	1,507.7	\$ 11.8	\$	1,519.5
Expenses	\$	1,219.3	\$ 20.6	\$	1,239.9
Segment assets	\$ :	31,503.2	\$ 132.6	\$ :	31,635.8
Three months ended September 30, 2009 Net revenues	\$	679.4	\$ 21.0	\$	700.4
Expenses	\$	495.6	\$ 6.2	\$	501.8
Nine months ended September 30, 2009 Net revenues	\$	1,611.1	\$ 21.5	\$	1,632.6
Expenses	\$	1,238.9	\$ 16.5	\$	1,255.4
Segment assets	\$ 2	27,702.9	\$ 160.4	\$ 2	27,863.3

#### Net Revenues by Geographic Region

Net revenues are recorded in the geographic region in which the senior coverage banker is located in the case of investment banking or where the position was risk-managed within Capital Markets or the location of the investment advisor in the case of Asset Management. In addition, certain revenues associated with U.S. financial instruments and services that result from relationships with non-U.S. clients have been classified as non-U.S. revenues using an allocation consistent with our internal reporting. The following table presents Net revenues by geographic region for the three and eight months ended August 31, 2010 and the three and nine months ended September 30, 2009 (in thousands):

Nine Months

			Eight	
			Months	
	Three M	onths Ended	Ended	Ended
	August	September		September
	31,	30,	August 31,	30,
	2010	2009	2010	2009
Americas (1)	\$ 446,981	\$ 624,128	\$ 1,301,530	\$ 1,456,036
Europe (2)	69,370	75,087	214,655	175,656
Asia (including Middle East)	3,747	1,206	3,285	879
Net Revenues	\$ 520,098	\$ 700,421	\$ 1,519,470	\$ 1,632,571

- (1) Substantially all relates to U.S. results.
- (2) Substantially all relates to U.K. results.

#### **Note 19. Related Party Transactions**

On August 11, 2008, we entered into a Credit Agreement (the Credit Facility ) with JCP Fund V Bridge Partners, LLC, a Delaware limited liability company ( the Borrower ), pursuant to which we made loans of \$45.7 million. On Page 57 of 91

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED (Unaudited)

August 27, 2010, the Borrower satisfied all loans and obligations due under the Credit Agreement, and we and the Borrower terminated the Credit Agreement.

We have committed to invest an aggregate of up to \$85.0 million in Jefferies Capital Partners V L.P. and its related parallel funds (collectively, Fund V ). Fund V is a private equity fund managed by a team led by Brian P. Friedman, one of our directors and Chairman of the Executive Committee. The first closing of Fund V occurred on August 9, 2010. On July 26, 2010, we entered into a Subscription Agreement and agreed to commit up to \$75.0 million in The USA Fund, a parallel fund to Fund V. As of August 31, 2010, we have funded approximately \$8.7 million of our commitment to The USA Fund. On August 12, 2010, we entered into a Subscription Agreement and agreed to commit up to \$10.0 million in Jefferies Capital Partners V L.P. As of August 31, 2010, we have funded approximately \$1.2 million of this commitment.

At August 31, 2010, we have commitments to purchase \$149.9 million in agency commercial mortgage-backed securities from Berkadia Commercial Mortgage, LLC, which is partially owned by Leucadia.

At August 31, 2010 and December 31, 2009, we had \$80.0 and \$57.6 million of loans outstanding to certain Jefferies employees that are included in Other assets on the Consolidated Statements of Financial Condition.

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## JEFFERIES GROUP, INC. AND SUBSIDIARIES Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

This report contains or incorporates by reference forward-looking statements within the meaning of the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include statements about our future and statements that are not historical facts. These forward-looking statements are usually preceded by the words believe, intend, may, will, or similar expressions. Forward-looking statements may contain expectations regarding revenues, earnings, operations and other financial projections, and may include statements of future performance, plans and objectives. Forward-looking statements also include statements pertaining to our strategies for future development of our business and products. Forward-looking statements represent only our belief regarding future events, many of which by their nature are inherently uncertain and outside of our control. It is possible that the actual results may differ, possibly materially, from the anticipated results indicated in these forward-looking statements. Information regarding important factors that could cause actual results to differ, perhaps materially, from those in our forward-looking statements is contained in this report and other documents we file. You should read and interpret any forward-looking statement together with these documents, including the following:

the description of our business and risk factors contained in our annual report on Form 10-K for the fiscal year ended December 31, 2009 and filed with the SEC on February 26, 2010 and in our quarterly report on Form 10-Q for the period ended May 31, 2010 and filed with the SEC on July 9, 2010;

the discussion of our analysis of financial condition and results of operations contained in this report under the caption Management s Discussion and Analysis of Financial Condition and Results of Operations ;

the notes to the consolidated financial statements contained in this report; and

cautionary statements we make in our public documents, reports and announcements.

Any forward-looking statement speaks only as of the date on which that statement is made. We will not update any forward-looking statement to reflect events or circumstances that occur after the date on which the statement is made.

#### **Consolidated Results of Operations**

On April 19, 2010, our Board of Directors approved a change to our fiscal year end from a calendar year basis to a fiscal year ending on November 30. Our 2010 third quarter consists of the three months ended August 31, 2010 and our results included within this report on Form 10-Q reflect the eight months ended August 31, 2010. Our 2010 fiscal year will consist of the eleven month transition period beginning January 1, 2010 through November 30, 2010. Financial statements for 2009 continue to be presented on the basis of our previous calendar year end.

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The following table provides an overview of our consolidated results of operations:

	Three Mor	nths Ended	Eight Months Ended	Nine Months Ended September
(Dollars in Thousands, except for per share amounts)	August 31, 2010	September 30, 2009	August 31, 2010	30, 2009
Net revenues, less mandatorily redeemable preferred				
interest	\$522,635	\$676,825	\$1,519,494	\$1,601,951
Non-interest expenses	443,441	501,795	1,239,874	1,255,411
Earnings before income taxes	79,194	175,030	279,620	346,540
Income tax expense	35,067	65,210	112,960	130,299
Net earnings	44,127	109,820	166,660	216,241
Net (loss) / earnings to noncontrolling interests	(2,129)	23,534	1,865	29,718
Net earnings to common shareholders	46,256	86,286	164,795	186,523
Earnings per diluted common share	\$ 0.23	\$ 0.42	\$ 0.81	\$ 0.92

Effective tax rate 44% 37% 40% 38% Net revenues, less mandatorily redeemable preferred interest, for the three months ended August 31, 2010 decreased

23% to \$522.6 million as compared to \$676.8 million for the three months ended September 30, 2009 primarily due to a decline in sales and trading revenues partially offset by higher investment banking results. For the eight months ended August 31, 2010, net revenues, less mandatorily redeemable preferred interest, were \$1,519.5 million as compared to \$1,602.0 million for the nine month period ended September 30, 2009. The decrease in revenues for the eight month period ended August 31, 2010 as compared to the nine month period ended September 30, 2009 was similarly driven by declining sales and trading revenues partially offset by much higher investment banking revenues for the eight month 2010 period over the comparable prior year period.

Non-interest expenses of \$443.4 million for the three months ended August 31, 2010 reflected a decrease of 12% over the comparable 2009 period primarily attributable to a decrease in compensation and benefits on decreased net revenues, partially offset by an increase in floor brokerage and clearing fees and technology and communications expenses. Non-interest expenses were \$1,239.9 million for the eight months ended August 31, 2010 as compared to \$1,255.4 million for the nine months ended September 30, 2009. Compensation costs for the eight month period ended August 31, 2010 were higher as a percentage of net revenues as compared to the nine month period ended September 30, 2009. Floor brokerage and clearing fees, technology and communications expense and business development expense increased for the eight month period ended August 31, 2010 as compared to the nine months ended September 30, 2009; and non-interest expenses for the eight months ended August 31, 2010 also included our \$6.8 million donation to various Haiti earthquake charities.

The effective tax rate was 44% and 40% for the three and eight months ended August 31, 2010, respectively as compared to an effective tax rate of 37% and 38% for the three and nine months ended September 30, 2009, respectively.

Effective June 18, 2009, Jefferies & Company, our wholly-owned subsidiary and a U.S. regulated broker-dealer, was designated a Primary Dealer by the Federal Reserve Bank of New York (FRBNY). As a Primary Dealer, Jefferies & Company is a counterparty to the FRBNY in its open market operations, participates directly in U.S. Treasury auctions and provides market information and analysis to the trading desks at the FRBNY. Similarly, during the second half of 2009 and early 2010, Jefferies International Limited, our wholly-owned subsidiary and a U.K. regulated broker-dealer, was designated in similar capacities for government bond issues in the United Kingdom, Germany, the Netherlands and Portugal, further expanding our global rates business. Additionally, in June 2010,

Jefferies International Limited was appointed as a member of the Auction Panel for the Republic of Austria Government Bonds.

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At August 31, 2010, we had 2,971 employees globally, compared to 2,513 at September 30, 2009 and 2,628 at December 31, 2009.

Our business, by its nature, does not produce predictable or necessarily recurring earnings. Our results in any given period can be materially affected by conditions in global financial markets, economic conditions generally and our own activities and positions. For a further discussion of the factors that may affect our future operating results, see Risk Factors in Part I, Item IA of our Annual Report on Form 10-K for the year ended December 31, 2009 and in Part II, Item IA of our Quarterly Report on Form 10-Q for the period ended May 31, 2010.

#### **Revenues by Source**

The Capital Markets reportable segment includes our securities trading activities and our investment banking and capital raising activities. The Capital Markets reportable segment is managed as a single operating segment that provides the sales, trading and origination effort for various equity, fixed income and advisory services. The Capital Markets segment comprises many businesses, with many interactions among them. In addition, we separately discuss our Asset Management business.

For presentation purposes, the remainder of Results of Operations is presented on a detailed product and expense basis rather than on a business segment basis. Net revenues presented for our equity and fixed income businesses include allocations of interest income and interest expense as we assess the profitability of these businesses inclusive of the net interest revenue or expense generated by the respective sales and trading activities, which is a function of the mix of each business—assets and liabilities and the underlying funding requirements of such positions. Prior to the first quarter of 2010, we separately presented revenues attributed from our high yield business within our—Revenues by Source—statement. As our firm has continued to expand, particularly geographically, in the first quarter we began to integrate our high yield platforms within our overall fixed income business and are now presenting our high yield net revenues within fixed income net revenues as of the first quarter of 2010. Reclassifications have been made to our previous presentation of—Revenues by Source—for the three and nine months ended September 30, 2009 to conform to the current presentation.

The composition of our net revenues has varied over time as financial markets and the scope of our operations have changed. The composition of net revenues can also vary over the shorter term due to fluctuations in economic and market conditions and our own performance. The following provides a summary of Revenues by Source for the three months ended August 31, 2010 and September 30, 2009 and the eight and nine months ended August 31, 2010 and September 30, 2009, respectively:

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#### JEFFERIES GROUP, INC. AND SUBSIDIARIES

	Three Months Ended				
	August 3		September		
		% of Net		% of Net	
(in thousands)	Amount	Revenues	Amount	Revenues	
Equities	\$ 101,935	20%	\$ 138,916	20%	
Fixed income	171,184	33	418,010	60	
Total sales and trading	273,119	53	556,926	80	
Equity	15,911	3	24,201	3	
Debt	80,804	15	54,772	8	
Capital markets	96,715	18	78,973	11	
Advisory	149,478	29	43,556	6	
Investment banking	246,193	47	122,529	17	
investment banking	240,193	47	122,329	1 /	
Asset management fees and investment income / (loss) from managed funds:					
Asset management fees	3,996	1	12,564	2	
Investment income / (loss) from managed funds	(3,210)	(1)	8,402	1	
Total	786		20,966	3	
Net revenues Interest on mandatorily redeemable preferred interest	520,098	100%	700,421	100%	
of consolidated subsidiaries	(2,537)		23,596		
Net revenues, less mandatorily redeemable preferred					
interest	\$ 522,635		\$ 676,825		
	Eight Month	ns Ended	Nine Mont	hs Ended	
	August 31		September		
	_	% of	-	% of	
		Net		Net	
(in thousands)	Amount	Revenues	Amount	Revenues	
Equities	\$ 377,044	25%	\$ 361,226	22%	
Fixed income	532,170	35	961,742	58	
Other			7,672	1	
Total sales and trading	909,214	60	1,330,640	81	
Equity	80,317	5	64,630	5	
Debt	258,334	17	113,132	7	
Capital markets	338,651	22	177,762	12	

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Advisory	259,799	17	102,685	6
Investment banking	598,450	39	280,446	18
Asset management fees and investment income from managed funds:	10.104		20.040	
Asset management fees Investment income from managed funds	10,436 1,368	1	20,040 1,445	1
investment income from managed funds	1,306		1,443	
Total	11,804	1	21,485	1
Net revenues	1,519,468	100%	1,632,571	100%
Interest on mandatorily redeemable preferred interest of consolidated subsidiaries	(26)		30,620	
	, ,			
Net revenues, less mandatorily redeemable preferred interest	\$ 1,519,494		\$ 1,601,951	
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#### JEFFERIES GROUP, INC. AND SUBSIDIARIES

#### Net Revenues

Net revenues, before interest on mandatorily redeemable preferred interests, for the three months ended August 31, 2010 were \$520.1 million, a decrease of 26%, as compared to net revenues of \$700.4 million for the three months ended September 30, 2009. The decrease in net revenues for the most recent fiscal period was primarily due to a decline in overall sales and trading revenues, partially offset by higher investment banking results which were more than double that of the three months ended September 30, 2009.

Net revenues, before interest on mandatorily redeemable preferred interests, for the eight months ended August 31, 2010 were \$1,519.5 million, a decrease of 7%, as compared to net revenues of \$1,632.6 million for the nine months ended September 30, 2009. The decline in net revenues is attributed to reduced revenues for our sales and trading business, which were \$909.2 million for the eight months ended August 31, 2010 as compared to sales and trading revenues of \$1,330.6 million generated over a nine month period for the 2009 reported results, reflective of the decline in trading volumes in the overall equities and fixed income markets for the comparative periods. The decrease in net revenues from our sales and trading activities was partially offset by an increase in net revenues from our investment banking activities, which was more than double for the eight months ended August 31, 2010 as compared to the nine months ended September 30, 2009.

The following reflects the number of trading days in the respective operational periods:

Three Months Ended