STEWART INFORMATION SERVICES CORP Form 10-Q May 04, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission file number 001-02658

STEWART INFORMATION SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

74-1677330

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1980 Post Oak Blvd., Houston TX

77056

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (713) 625-8100

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \flat No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

On April 30, 2011, the following shares of each of the issuer s classes of common stock were outstanding:

Common, \$1 par value Class B Common, \$1 par value 18,196,983 1,050,012

FORM 10-Q QUARTERLY REPORT QUARTER ENDED MARCH 31, 2011 TABLE OF CONTENTS

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As used in this report, we, us, our, the Company and Stewart mean Stewart Information Services Corporation are subsidiaries, unless the context indicates otherwise.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

| | For the Three Months Ended March 31, | |
|---|--------------------------------------|-----------------|
| | 2011 | 2010 |
| | (\$000 omitted | , except per |
| | share) | |
| Revenues | | |
| Title insurance: | 120.220 | 120 505 |
| Direct operations | 139,230 191,809 | 129,505 |
| Agency operations | 191,809 | 202,571 |
| Real estate information | 31,385 | 11,542 |
| Investment income | 3,861 | 4,782 |
| Investment and other gains net | 132 | 2,913 |
| | 366,417 | 351,313 |
| E. | | |
| Expenses Amounts retained by agencies | 158,447 | 168,735 |
| Employee costs | 117,926 | 114,103 |
| Other operating expenses | 59,129 | 64,387 |
| Title losses and related claims | 31,200 | 26,337 |
| Depreciation and amortization | 4,830 | 5,936 |
| Interest | 1,278 | 1,558 |
| | 372,810 | 381,056 |
| Loss before taxes and noncontrolling interests | (6,393) | (29,743) |
| Income tax expense (benefit) | 3,131 | (1,538) |
| | | |
| Net loss | (9,524) | (28,205) |
| Less net earnings attributable to noncontrolling interests | 769 | 758 |
| Net loss attributable to Stewart | (10,293) | (28,963) |
| Comprehensive loss: | | |
| Net loss | (9,524) | (28,205) |
| Other comprehensive (loss) earnings, net of taxes of \$1,161 and \$1,484 | (389) | 1,990 |
| Comprehensive loss | (0.012) | (26.215) |
| Comprehensive loss Less comprehensive earnings attributable to noncontrolling interests | (9,913) 769 | (26,215) 758 |
| 2000 comprehensive carmings activations to noncontrolling interests | 107 | 750 |
| Comprehensive loss attributable to Stewart | (10,682) | (26,973) |
| | | |

| Basic and diluted average shares outstanding (000) | 18,829 | 18,257 |
|---|--------|--------|
| Basic and dilutive loss per share attributable to Stewart | (0.55) | (1.59) |
| See notes to condensed consolidated financial statements. | | |

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CONDENSED CONSOLIDATED BALANCE SHEETS

| | As of March 31,2011 | As of December 31, 2010 |
|--|---------------------------|-------------------------|
| | | omitted) |
| Assets Ceah and each equivalents | 102 942 | 144 564 |
| Cash and cash equivalents Cash and cash equivalents statutory reserve funds | 103,842 8,028 | 144,564 9,926 |
| , | -,- | - / |
| | 111,870 | 154,490 |
| Short-term investments | 32,789 | 33,457 |
| Investments in debt and equity securities available-for-sale, at fair value: | | |
| Statutory reserve funds | 392,174 | 396,317 |
| Other | 60,174 | 54,007 |
| | 452,348 | 450,324 |
| Receivables: | 10.222 | 10.747 |
| Notes Pramiums from agancies | 10,332 40,151 | 10,747 45,399 |
| Premiums from agencies Income taxes | 6,778 | 45,399 |
| Other | 53,716 | 41,323 |
| Allowance for uncollectible amounts | (20,038) | (19,438) |
| | 90,939 | 78,682 |
| Property and equipment, at cost | 70,737 | 70,002 |
| Land | 6,469 | 6,445 |
| Buildings | 23,844 | 23,769 |
| Furniture and equipment | 251,414 | 250,355 |
| Accumulated depreciation | (221,437) | (219,000) |
| | 60,290 | 61,569 |
| Title plants, at cost | 77,450 | 77,397 |
| Real estate, at lower of cost or net realizable value | 2,433 | 3,266 |
| Investments in investees, on an equity method basis | 16,979 | 17,608 |
| Goodwill | 206,861 | 206,861 |
| Intangible assets, net of amortization | 7,967 | 8,228 |
| Other assets | 54,396 | 49,324 |
| | 1,114,322 | 1,141,206 |
| Liabilities | | |
| Notes payable | 9,117 | 8,784 |
| Convertible senior notes | 64,382 | 64,338 |
| Accounts payable and accrued liabilities | 70,495 | 95,666 |

| Estimated title losses Deferred income taxes | 493,240 31,426 | 495,849 28,236 |
|--|-------------------|-------------------|
| | 668,660 | 692,873 |
| Contingent liabilities and commitments | | |
| Stockholders equity | | |
| Common and Class B Common Stock and additional paid-in capital | 151,711 | 143,264 |
| Retained earnings | 272,373 | 282,666 |
| Accumulated other comprehensive earnings | 13,221 | 13,610 |
| Treasury stock 476,227 common shares, at cost | (4,330) | (4,330) |
| Stockholders equity attributable to Stewart | 432,975 | 435,210 |
| Noncontrolling interests | 12,687 | 13,123 |
| Total stockholders equity (19,122,929 and 18,375,058 shares outstanding) | 445,662 | 448,333 |
| | 1,114,322 | 1,141,206 |
| See notes to condensed consolidated financial statements. | | |
| - 2 - | | |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| | For the Three Ended Ma | arch 31, |
|--|------------------------|-----------------|
| | 2011 (\$000 or | 2010 mitted) |
| Reconciliation of net loss to cash (used) provided by operating activities: | (ψοσο σι | intted) |
| Net loss | (9,524) | (28,205) |
| Add (deduct): | | , , , |
| Depreciation and amortization | 4,830 | 5,936 |
| Provision for bad debt | 996 | 1,445 |
| Investment and other gains net | (132) | (2,913) |
| Payments for title losses in excess of provisions | (5,099) | (11,718) |
| Insurance recoveries of title losses | 1,581 | 4,823 |
| (Increase) decrease in receivables net | (8,677) | 57,444 |
| Increase in other assets net | (2,501) | (736) |
| Decrease in payables and accrued liabilities net | (23,742) | (13,664) |
| Increase (decrease) in net deferred income taxes | 2,030 | (809) |
| Net (earnings) loss from equity investees | (69) | 238 |
| Dividends received from equity investees | 717 | 470 |
| Other net | 958 | 1,292 |
| Cash (used) provided by operating activities | (38,632) | 13,603 |
| Investing activities: | | |
| Proceeds from investments available-for-sale matured and sold | 22,267 | 58,042 |
| Purchases of investments available-for-sale | (21,531) | (44,949) |
| Proceeds from redemptions of investments pledged | | 9,275 |
| Purchases of property and equipment and title plants net | (4,249) | (2,914) |
| Increases in notes receivable | (180) | (73) |
| Collections on notes receivable | 538 | 166 |
| Change in cash and cash equivalents due to sale and deconsolidation of subsidiaries | | (1.044) |
| (see below) | | (1,844) |
| Cash paid for acquisitions of subsidiaries and other net | ~ 0 | (8) |
| Net cash received for other assets, cost-basis investments, equity investees and other | 58 | |
| Cash (used) provided by investing activities | (3,097) | 17,695 |
| Financing activities: | | |
| Payments on notes payable | (1,143) | (2,161) |
| Payments on line of credit | , , | (9,628) |
| Proceeds from notes payable | 500 | 114 |
| Distributions to noncontrolling interests | (1,251) | (1,003) |
| Cash used by financing activities | (1,894) | (12,678) |
| Effects of changes in foreign currency exchange rates | 1,003 | 65 |
| (Decrease) increase in cash and cash equivalents | (42,620) | 18,685 |

| Cash and cash equivalents at beginning of period | 154,490 | 116,100 |
|--|---------|---------|
| Cash and cash equivalents at end of period | 111,870 | 134,785 |
| Supplemental information: | | |
| Settlement of wage and hour litigation through issuance of Common Stock Changes in financial statement amounts due to sale and deconsolidation of | 7,582 | |
| subsidiaries: Note receivable | | 2,500 |
| Investments in investees, on an equity method basis | | 5,316 |
| Goodwill | | (5,831) |
| Title plants | | (1,048) |
| Property and equipment, net of accumulated depreciation | | (1,560) |
| Intangible asset, net of amortization | | 2,827 |
| Other net | | (878) |
| Liabilities | | 1,344 |
| Noncontrolling interests | | 336 |
| Investment and other gains net | | (1,162) |
| Change in cash and cash equivalents due to sale and deconsolidation of Subsidiaries | | 1,844 |
| See notes to condensed consolidated financial statements. | | |

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1

Interim financial statements. The financial information contained in this report for the three months ended March 31, 2011 and 2010, and as of March 31, 2011, is unaudited. This report should be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

- **A. Management** s responsibility. The accompanying interim financial statements were prepared by management, who is responsible for their integrity and objectivity. These financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP), including management s best judgments and estimates. In the opinion of management, all adjustments necessary for a fair presentation of this information for all interim periods, consisting only of normal recurring accruals, have been made. The Company s results of operations for interim periods are not necessarily indicative of results for a full year and actual results could differ from those estimates.
- **B.** Consolidation. The condensed consolidated financial statements include all subsidiaries in which the Company owns more than 50% voting rights in electing directors. All significant intercompany amounts and transactions have been eliminated and provisions have been made for noncontrolling interests. Unconsolidated investees, in which the Company typically owns 20% through 50% of the equity, are accounted for by the equity method.
- **C. Reclassifications.** Certain amounts in the 2010 interim financial statements have been reclassified for comparative purposes. Net losses, as previously reported, were not affected.

NOTE 2

Investments in debt and equity securities. The amortized costs and fair values follow:

| | March 31, 2011 | | | 31, 2010 |
|-------------------------|----------------|----------|-----------|----------|
| | Amortized | Fair | Amortized | Fair |
| | costs | values | costs | values |
| | | (\$000 c | omitted) | |
| Debt securities: | | | | |
| Municipal | 36,582 | 37,109 | 39,589 | 40,185 |
| Corporate and utilities | 228,068 | 228,080 | 228,270 | 229,972 |
| Foreign | 160,350 | 161,376 | 155,977 | 157,745 |
| U.S. Government | 19,414 | 20,841 | 20,792 | 22,422 |
| Equity securities | 5,005 | 4,942 | | |
| | | | | |
| | 449,419 | 452,348 | 444,628 | 450,324 |

Gross unrealized gains and losses were:

| | March 31, 2011 | | December | r 31, 2010 | |
|-------------------------|----------------|----------|----------|------------|--|
| | Gains | Losses | Gains | Losses | |
| | | (\$000 o | mitted) | nitted) | |
| Debt securities: | | | | | |
| Municipal | 1,016 | 489 | 1,235 | 639 | |
| Corporate and utilities | 3,972 | 3,961 | 4,574 | 2,872 | |
| Foreign | 1,469 | 443 | 1,861 | 93 | |
| U.S. Government | 1,428 | 2 | 1,634 | 4 | |
| Equity securities | 17 | 78 | | | |
| | 7,902 | 4,973 | 9,304 | 3,608 | |

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Debt securities as of March 31, 2011 mature, according to their contractual terms, as follows (actual maturities may differ due to call or prepayment rights):

| | Amortized | Fair |
|------------------------------------|-----------|----------|
| | costs | values |
| | (\$000 c | omitted) |
| In one year or less | 37,179 | 37,394 |
| After one year through five years | 187,883 | 189,547 |
| After five years through ten years | 174,752 | 175,247 |
| After ten years | 44,600 | 45,218 |
| | 444,414 | 447,406 |

As of March 31, 2011, gross unrealized losses on investments and the fair values of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were:

| | Less than 12 months | | More than 12 months | | Total | |
|-------------------------|---------------------|-------------|---------------------|----------|--------|-------------|
| | | | | Fair | | |
| | Losses | Fair values | Losses | values | Losses | Fair values |
| | | | (\$000 | omitted) | | |
| Debt securities: | | | | | | |
| Municipal | 489 | 13,804 | | | 489 | 13,804 |
| Corporate and utilities | 3,956 | 114,973 | 4 | 233 | 3,961 | 115,206 |
| Foreign | 443 | 103,610 | | | 443 | 103,610 |
| U.S. Government | 1 | 3,177 | 1 | 120 | 2 | 3,297 |
| Equity securities | 79 | 3,676 | | | 78 | 3,676 |
| | | | | | | |
| | 4,968 | 239,240 | 5 | 353 | 4,973 | 239,593 |

The unrealized loss positions were primarily caused by interest rate fluctuations. The number of investments in an unrealized loss position as of March 31, 2011 was 94. Since the Company does not intend to sell and will more-likely-than-not maintain each debt security until its anticipated recovery, and no significant credit risk is deemed to exist, these investments are not considered other-than-temporarily impaired.

As of December 31, 2010, gross unrealized losses on investments and the fair values of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were:

| | Less than 12 months | | More than 12 months | | Total | |
|-------------------------|---------------------|-----------------|---------------------|--------|--------|-------------|
| | | Fair | | | | |
| | Losses | Fair values | Losses | values | Losses | Fair values |
| | | (\$000 omitted) | | | | |
| Debt securities: | | | | | | |
| Municipal | 638 | 14,391 | 1 | 25 | 639 | 14,416 |
| Corporate and utilities | 2,868 | 95,354 | 4 | 235 | 2,872 | 95,589 |
| Foreign | 93 | 55,773 | | | 93 | 55,773 |
| U.S. Government | 4 | 3,711 | | | 4 | 3,711 |
| | 3,603 | 169,229 | 5 | 260 | 3,608 | 169,489 |

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The Company believes its investment portfolio is diversified and expects no material loss to result from the failure to perform by issuers of the debt securities it holds. Investments made by the Company are not collateralized. Foreign debt securities primarily include Canadian government bonds and United Kingdom treasury bonds.

NOTE 3

Fair value measurements. The Fair Value Measurements and Disclosures Topic of the FASB ASC defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal, or most advantageous, market for the asset or liability in an orderly transaction between market participants at the measurement date. The Fair Value Measurements Topic establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs when possible. The three levels of inputs used to measure fair value are as follows:

Level 1 quoted prices in active markets for identical assets or liabilities;

Level 2 observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data; and

Level 3 unobservable inputs that are supported by little or no market activity and that are significant to the fair values of the assets or liabilities, including certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

As of March 31, 2011, financial instruments measured at fair value on a recurring basis are summarized below:

| | | | Fair value |
|---------------------------------|-----------------|---------|--------------|
| | Level 1 | Level 2 | measurements |
| | (\$000 omitted) | |) |
| Short-term investments | 32,789 | | 32,789 |
| Investments available-for-sale: | | | |
| Debt securities: | | | |
| Municipal | | 37,109 | 37,109 |
| Corporate and utilities | | 228,080 | 228,080 |
| Foreign | 161,376 | | 161,376 |
| U.S. Government | 20,841 | | 20,841 |
| Equity securities | 4,942 | | 4,942 |
| | 219,948 | 265,189 | 485,137 |

As of March 31, 2011, Level 1 financial instruments consist of short-term investments, U.S. and foreign government bonds and equity securities. Level 2 financial instruments consist of municipal and corporate bonds. The municipal bonds are valued using a third-party pricing service, and the corporate bonds are valued using actual transaction levels, independent broker/dealer quotes or information, or a combination thereof. When no relevant broker/dealer information can be obtained, the third-party service price will be used. The third-party pricing service for both municipal and corporate bonds determines a consensus price derived from prices provided by various broker/dealers that meet certain statistical requirements within a predefined statistical deviation. If a consensus price cannot be determined, then, by using a recognized pricing model, a theoretical value, based on where similar bonds, as defined by credit quality and market sector have traded, is used.

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NOTE 4

Investment income. Gross realized investment and other gains and losses follows:

| | For the T | For the Three | | |
|-----------------|-----------|---------------|--|--|
| | Mont | Months | | |
| | Ended Ma | rch 31, | | |
| | 2011 | 2010 | | |
| | (\$000 om | nitted) | | |
| Realized gains | 851 | 3,194 | | |
| Realized losses | (719) | (281) | | |
| | 132 | 2,913 | | |

Expenses assignable to investment income were insignificant. There were no significant investments as of March 31, 2011 that did not produce income during the year.

Proceeds from the sales of investments available-for-sale follows:

For the Three Months
Ended March 31,
2011 2010
(\$000 omitted)
15,789 50,743

Proceeds from sales of investments available-for-sale

For the three months ended March 31, 2010, investment and other gains one included realized gains of \$1.2 million from the sale of debt and equity investments available-for-sale, \$1.2 million from the sale of interests in subsidiaries and \$0.5 million from the change in fair value for the cash settlement option related to the convertible senior notes.

NOTE 5

Share-based incentives. The Company accounts for its stock option plan in accordance with the Compensation Stock Compensation Topic of the FASB ASC and uses the modified prospective method under which share-based compensation expense is recognized for new share-based awards granted, and any outstanding awards that are modified, repurchased or canceled subsequent to January 1, 2006. Compensation expense is based on the fair value of the options, which is estimated using the Black-Scholes Model. All options expire 10 years from the date of grant and are granted at the closing market price of the Company s Common Stock on the date of grant. There are no unvested awards since all options are immediately exercisable.

There were no options granted for option awards during the three months ended March 31, 2011 and 2010 and, accordingly, no compensation expense has been reflected in the accompanying condensed consolidated financial statements.

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A summary of the Company s stock option plan follows:

| | | Weighted- |
|-------------------|----------|------------------------------------|
| | Options | average exercise prices (\$) |
| December 31, 2010 | 183,700 | 23.80 |
| Forfeited | (25,000) | 20.01 |
| March 31, 2011 | 158,700 | 24.39 |

As of March 31, 2011, the weighted-average remaining contractual life of options outstanding was 2.4 years and there was no aggregate intrinsic value of dilutive options.

During the three months ended March 31, 2011, the Company granted 51,000 shares of fully vested, unrestricted Common Stock with a fair value of \$0.6 million, which was recorded as compensation expense. During the same period, the Company also granted 37,000 shares of restricted Common Stock with a fair value of \$0.4 million. The restricted Common Stock awards will vest at 20% over five years beginning March 10, 2012. Compensation expense associated with restricted stock awards will be recognized over this vesting period.