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RADIOLOGIX INC  
Form 10-Q  
November 14, 2001

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 10-Q

(MARK ONE)

- [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2001
  
- [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_

COMMISSION FILE NO. 0-23311

RADIOLOGIX, INC.  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of incorporation or organization)

75-2648089  
(I.R.S. Employer Identification No.)

2200 ROSS AVENUE  
3600 CHASE TOWER  
DALLAS, TEXAS 75201-2776  
(Address of principal executive offices, including zip code)

(214) 303-2776  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  [X] No  [ ]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                     | Outstanding at November 5, 2001 |
|-------------------------------------------|---------------------------------|
| -----<br>COMMON STOCK, \$0.0001 PAR VALUE | -----<br>19,626,814 SHARES      |

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RADIOLOGIX, INC.

FORM 10-Q

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RADIOLOGIX, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS)

ASSETS

SEPTEMBER 30,  
2001

DECEMBER 31,  
2000

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|                                                               | -----<br>(UNAUDITED)<br>----- |          |
|---------------------------------------------------------------|-------------------------------|----------|
| CURRENT ASSETS:                                               |                               |          |
| Cash and cash equivalents .....                               | \$ 4,040                      | \$ 3,6   |
| Accounts receivable, net of allowances .....                  | 71,133                        | 68,2     |
| Due from affiliates .....                                     | 8,237                         | 5,4      |
| Income tax receivable .....                                   | 1,406                         | 7,3      |
| Other current assets .....                                    | 7,352                         | 7,6      |
|                                                               | -----                         | -----    |
| Total current assets .....                                    | 92,168                        | 92,2     |
| PROPERTY AND EQUIPMENT, net of accumulated depreciation ..... | 48,055                        | 57,3     |
| INVESTMENTS IN JOINT VENTURES .....                           | 7,995                         | 7,2      |
| INTANGIBLE ASSETS, net .....                                  | 95,781                        | 98,8     |
| DEFERRED FINANCING COSTS, net .....                           | 5,376                         | 3,9      |
| OTHER ASSETS .....                                            | 11,439                        | 8,9      |
|                                                               | -----                         | -----    |
| Total assets .....                                            | \$ 260,814                    | \$ 268,6 |
|                                                               | =====                         | =====    |
| LIABILITIES AND STOCKHOLDERS' EQUITY                          |                               |          |
| CURRENT LIABILITIES:                                          |                               |          |
| Accounts payable and accrued expenses .....                   | \$ 22,501                     | \$ 21,8  |
| Accrued physician retention .....                             | 10,057                        | 9,8      |
| Accrued salaries and benefits .....                           | 4,760                         | 5,0      |
| Current portion of long term debt .....                       | 28,496                        | 12,7     |
| Current portion of capital lease obligations .....            | 5,091                         | 6,0      |
|                                                               | -----                         | -----    |
| Total current liabilities .....                               | 70,905                        | 55,6     |
| DEFERRED INCOME TAXES .....                                   | 4,097                         | 4,0      |
| LONG-TERM DEBT, net of current portion .....                  | 758                           | 1,1      |
| CAPITAL LEASE OBLIGATIONS, net of current portion .....       | 7,262                         | 10,9     |
| LONG-TERM DEBT, REVOLVING CREDIT FACILITY .....               | 109,584                       | 145,0    |
| CONVERTIBLE DEBT .....                                        | 23,824                        | 20,0     |
| OTHER LIABILITIES .....                                       | 1,490                         | 7        |
|                                                               | -----                         | -----    |
| Total liabilities .....                                       | 217,920                       | 237,5    |
| MINORITY INTERESTS IN CONSOLIDATED SUBSIDIARIES .....         | 1,336                         | 1,3      |
| STOCKHOLDERS' EQUITY:                                         |                               |          |
| Common stock .....                                            | 2                             |          |
| Additional paid-in capital .....                              | 27                            | (5       |
| Retained earnings .....                                       | 41,529                        | 30,2     |
|                                                               | -----                         | -----    |
| Total stockholders' equity .....                              | 41,558                        | 29,7     |
|                                                               | -----                         | -----    |
| Total liabilities and stockholders' equity .....              | \$ 260,814                    | \$ 268,6 |
|                                                               | =====                         | =====    |

See accompanying notes to unaudited condensed consolidated financial statements.

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## RADIOLOGIX, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF INCOME (IN THOUSANDS, EXCEPT PER SHARE DATA)

|                                            | FOR THE THREE MONTHS<br>ENDED SEPTEMBER 30,                                                                            |           | FOR THE NINE<br>ENDED SEPTEMBER 30, |            |
|--------------------------------------------|------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------------------|------------|
|                                            | 2001                                                                                                                   | 2000      | 2001                                | 2000       |
|                                            | (UNAUDITED)                                                                                                            |           |                                     |            |
| SERVICE FEE REVENUES .....                 | \$ 69,175                                                                                                              | \$ 62,487 | \$ 203,322                          | \$ 187,811 |
| COSTS AND EXPENSES:                        |                                                                                                                        |           |                                     |            |
| Salaries and benefits .....                | 18,690                                                                                                                 | 16,654    | 55,798                              | 50,811     |
| Field supplies .....                       | 4,175                                                                                                                  | 3,120     | 12,082                              | 11,082     |
| Field rent and lease expense .....         | 8,639                                                                                                                  | 7,583     | 25,405                              | 23,405     |
| Other field expenses .....                 | 12,001                                                                                                                 | 10,800    | 34,925                              | 32,925     |
| Bad debt expense .....                     | 6,342                                                                                                                  | 5,339     | 19,074                              | 17,074     |
| Corporate general and administrative ..... | 4,507                                                                                                                  | 2,782     | 11,017                              | 10,017     |
| Depreciation and amortization .....        | 5,829                                                                                                                  | 5,522     | 17,295                              | 16,295     |
| Interest expense, net .....                | 3,593                                                                                                                  | 4,583     | 12,095                              | 11,095     |
|                                            | INCOME BEFORE TAXES, MINORITY<br>INTERESTS IN CONSOLIDATED SUBSIDIARIES<br>AND EQUITY IN EARNINGS OF INVESTMENTS ..... | 5,399     | 6,104                               | 15,631     |
|                                            | EQUITY IN EARNINGS OF INVESTMENTS .....                                                                                | 1,181     | 1,185                               | 3,907      |
|                                            | MINORITY INTERESTS IN INCOME OF<br>CONSOLIDATED SUBSIDIARIES .....                                                     | (275)     | (225)                               | (817)      |
|                                            | INCOME BEFORE TAXES .....                                                                                              | 6,305     | 7,064                               | 18,721     |
|                                            | INCOME TAX EXPENSE .....                                                                                               | 2,523     | 2,818                               | 7,489      |
|                                            | NET INCOME .....                                                                                                       | \$ 3,782  | \$ 4,246                            | \$ 11,232  |
|                                            | NET INCOME PER COMMON SHARE                                                                                            |           |                                     |            |
| Basic .....                                | \$ 0.19                                                                                                                | \$ 0.22   | \$ 0.58                             | \$ 0.58    |
| Diluted .....                              | \$ 0.18                                                                                                                | \$ 0.20   | \$ 0.54                             | \$ 0.54    |
|                                            | WEIGHTED AVERAGE SHARES OUTSTANDING                                                                                    |           |                                     |            |
| Basic .....                                | 19,578                                                                                                                 | 19,506    | 19,531                              | 19,531     |
| Diluted .....                              | 22,817                                                                                                                 | 22,143    | 22,336                              | 22,336     |

See accompanying notes to unaudited condensed consolidated financial statements.

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RADIOLOGIX, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)

|                                                               | FOR THE THREE MONTHS<br>ENDED SEPTEMBER 30, |          | FOR   |
|---------------------------------------------------------------|---------------------------------------------|----------|-------|
|                                                               | 2001                                        | 2000     | END   |
|                                                               | (UNAUDITED)                                 |          | 200   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                  |                                             |          |       |
| Net income .....                                              | \$ 3,782                                    | \$ 4,246 | \$ 11 |
| Adjustments to reconcile net income to net cash               |                                             |          |       |
| Minority interests .....                                      | 275                                         | 225      |       |
| Depreciation and amortization .....                           | 5,829                                       | 5,522    | 17    |
| Equity in earnings of investments .....                       | (1,181)                                     | (1,185)  | (3)   |
| Stock issued for termination of merger .....                  | 600                                         | --       |       |
| Changes in assets and liabilities                             |                                             |          |       |
| Accounts receivable, net .....                                | 582                                         | (4,544)  | (2)   |
| Other receivables and current assets .....                    | 181                                         | (676)    | 4     |
| Accounts payable and accrued expenses .....                   | (1,974)                                     | (2,675)  | 2     |
|                                                               | -----                                       | -----    | ----- |
| Net cash provided by operating activities .....               | 8,094                                       | 913      | 30    |
|                                                               | -----                                       | -----    | ----- |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                  |                                             |          |       |
| Purchases of property and equipment .....                     | (1,002)                                     | (4,510)  | (4)   |
| Cash paid for acquisitions .....                              | --                                          | (878)    |       |
| Joint ventures .....                                          | 429                                         | 814      | 2     |
| Other investments .....                                       | (389)                                       | --       | (1)   |
|                                                               | -----                                       | -----    | ----- |
| Net cash used in investing activities .....                   | (962)                                       | (4,575)  | (3)   |
|                                                               | -----                                       | -----    | ----- |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                  |                                             |          |       |
| Proceeds from issuance (payments on) long-term debt .....     | (1,549)                                     | 4,925    | (18)  |
| Payments on capital leases .....                              | (1,987)                                     | (1,888)  | (5)   |
| Financing costs .....                                         | (25)                                        | --       | (2)   |
| Other .....                                                   | 6                                           | (4)      |       |
|                                                               | -----                                       | -----    | ----- |
| Net cash provided by (used in) financing activities ...       | (3,555)                                     | 3,033    | (26)  |
|                                                               | -----                                       | -----    | ----- |
| NET (DECREASE) INCREASE IN CASH AND CASH<br>EQUIVALENTS ..... | 3,577                                       | (629)    |       |
| CASH AND CASH EQUIVALENTS, beginning of period .....          | 463                                         | 5,333    | 3     |
|                                                               | -----                                       | -----    | ----- |
| CASH AND CASH EQUIVALENTS, end of period .....                | \$ 4,040                                    | \$ 4,704 | \$ 4  |
|                                                               | =====                                       | =====    | ===== |

See accompanying notes to unaudited condensed consolidated financial statements.

RADIOLOGIX, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

1. GENERAL:

Radiologix, Inc. (together with its subsidiaries, "Radiologix" or the "Company"), a Delaware corporation, is a leading provider of radiology services in the United States through its ownership and operation of technologically advanced, multi-modality outpatient diagnostic imaging centers. The Company's full-service imaging centers typically offer a broad array of diagnostic imaging procedures such as x-ray, magnetic resonance imaging ("MRI"), computed tomography ("CT"), mammography, dual energy x-ray absorptiometry ("DEXA"), ultrasound, nuclear medicine and positron emission tomography ("PET"), as well as general radiography and fluoroscopy. Physicians use the diagnostic images, which result from these procedures, and the radiology reports based on the images, to diagnose and manage diseases and injuries of their patients. Ordering physicians rely extensively on this type of diagnostic information in making health care treatment decisions.

As of September 30, 2001, the Company owns, operates or shares ownership in imaging equipment at 120 locations and provides management services to ten contracted radiology practices. The Company's imaging centers are located in 18 states and the District of Columbia, with concentrated geographic coverage in markets located in California, Florida, Kansas, Maryland, New York, Texas, Virginia and Washington, D.C.

Physician services are provided at all of the Company's imaging centers associated with its ten contracted radiology practices under the terms of service agreements, seven of which expire in November 2037, with the other three expiring in 2038. Under the terms of the service agreements, the Company provides administrative, management, technical and non-medical services to contracted radiology practices that provide professional services in connection with our diagnostic imaging centers, and to hospitals and radiology practices with which we operate joint ventures. The administrative services are intended to improve radiology practice or joint venture profitability, efficiency and effectiveness, and leverage our existing infrastructure. The service agreements cannot be terminated by either party without cause, consisting primarily of bankruptcy or material default. However, under certain conditions, the Company can terminate the service agreement if the number of physicians in a practice falls below a certain percentage.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Presentation

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include the accounts of the Company and its wholly owned and majority owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Recent Accounting Pronouncement

Statement of Financial Accounting Standards No. 142, "Goodwill and Other

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Intangible Assets" ("SFAS No. 142"), becomes effective for the Company on January 1, 2002. SFAS No. 142 requires that goodwill and other intangible assets with an indefinite useful life no longer be amortized as expenses of operations, but rather carried on the balance sheet as permanent assets. These intangible assets are to be subject to at least annual assessments for impairment by applying a fair-value-based test. Amortization of goodwill and other indefinite-lived intangible assets amounted to \$937,400 (\$562,400 on an after-tax basis) for the first nine months of 2001 and is projected to amount to \$1,249,800 (\$749,900 on an after-tax basis) for the full year of 2001. These expense amounts, under SFAS 142, will not be recorded in years after 2001. The Company is developing plans to determine fair values of its operations in which goodwill and other indefinite-lived intangibles have been recorded and will assess whether an impairment charge is warranted as of January 1, 2002, or at any other assessment dates. The Company's service agreements, included in the consolidated balance sheets as intangible assets, net, are not considered to have an indefinite useful life and will continue to be amortized over a useful life of 25 years.

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### Service Fee Revenues

Service fee revenues represent contracted radiology practices revenue less amounts retained by contracted radiology practices. The amounts retained by contracted radiology practices represent amounts paid to the contracted radiology practices pursuant to the service agreements between the Company and the contracted radiology practices. Under the service agreements, the Company provides each physician group with the facilities and equipment used in its medical practice, assumes responsibility for the management of the operations of the practice, and employs substantially all of the non-physician personnel utilized by the group. The Company assists in negotiating managed care contracts for the contracted radiology practices.

The following table sets forth the amounts of revenue for the contracted radiology practices and diagnostic imaging centers that would have been presented in the consolidated statements of income had Radiologix met the provisions of the Financial Accounting Standards Board's Emerging Issues Task Force's abstract, Issue 97-2, "Application of FASB Statement No.94 and Accounting Principles Board ("APB") Opinion No. 16 to Physician Practice Management Entities and Certain Other Entities with Contractual Arrangements" (in thousands):

|                                                                                                                | For the Three Months Ended<br>September 30, |           | For th |
|----------------------------------------------------------------------------------------------------------------|---------------------------------------------|-----------|--------|
|                                                                                                                | 2001                                        | 2000      | 200    |
| Revenue for contracted radiology practices and diagnostic imaging centers, net of contractual allowances ..... | \$ 94,800                                   | \$ 87,905 | \$ 28  |
| Less: amounts retained by contracted radiology practices .....                                                 | (25,625)                                    | (25,418)  | (8     |
| Service fee revenue, as reported .....                                                                         | \$ 69,175                                   | \$ 62,487 | \$ 20  |

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The Company's service fee revenue is dependent upon the operating results of its diagnostic imaging centers and the contracted radiology practices. Where state law allows, service fees due under the service agreements are derived from two distinct revenue streams: (1) 100% of the adjusted technical revenues as defined in the service agreements; and (2) a negotiated percentage (typically 20% to 30%) of the adjusted professional revenues as defined in the service agreement. In states where the law requires a flat fee structure, the Company has negotiated a base service fee, which is equal to the fair market value of the services provided under the service agreement and which is renegotiated each year to equal the fair market value of the services provided under the service agreement. The fixed fee structure results in the Company receiving substantially the same amount of service fee as it would have received under its negotiated percentage fee structure. Adjusted professional revenues and adjusted technical revenues are determined by deducting certain contractually agreed-upon expenses (non-physician salaries and benefits, rent, depreciation, insurance, interest and other physician costs) from the contracted radiology practices' revenue. Service fee revenues of the Company's subsidiary, Questar Imaging, Inc. ("Questar") are primarily derived from technical revenues generated from those imaging centers.

Service fee revenues consists of the following (in thousands):

|                              | For the Three Months Ended<br>September 30, |           | For the Nine Months Ended<br>September 30, |            |
|------------------------------|---------------------------------------------|-----------|--------------------------------------------|------------|
|                              | 2001                                        | 2000      | 2001                                       | 2000       |
| Professional component ..... | \$ 15,552                                   | \$ 15,186 | \$ 46,772                                  | \$ 42,810  |
| Technical component .....    | 53,623                                      | 47,301    | 156,550                                    | 140,707    |
|                              | \$ 69,175                                   | \$ 62,487 | \$ 203,322                                 | \$ 183,517 |

### 3. LONG TERM DEBT

On March 30, 2001, the Company and the existing bank group amended the bank credit facility. Under the terms of the amended credit facility, the \$160,000,000 of borrowings consist of a \$100,000,000 Term Loan and a \$60,000,000 revolving credit facility, including a \$5,000,000 Swing Line Facility. Under the new amendment, the Company made \$4,000,000 scheduled principal installments on June 29, 2001 and September 28, 2001. Scheduled principal installments for the fiscal year ended 2001 have been reduced from \$47,100,000 under the prior amended agreement to \$12,000,000 under the new amendment. Scheduled principal installments through September 30, 2002 consist of four quarterly installments as follows: 1) \$4,000,000 on December 31, 2001, 2) \$6,000,000 on March 31, 2002, 3) \$9,000,000 on June 30, 2002 and 4) \$9,000,000 on September 30, 2002. Each of the facilities will terminate on November 26, 2003. The interest rate is (i) an adjusted LIBOR rate, plus an applicable margin which can vary from 3.00% to 4.00% dependent on certain financial ratios or (ii) the prime rate, plus an applicable margin which can vary from 2.00% to 3.00%. In each case, the applicable margin varies based on financial ratios maintained by the Company. The credit facility includes certain restrictive covenants including prohibitions on the payment of dividends, limitations on capital expenditures



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and the maintenance of certain financial ratios (including minimum fixed charge coverage ratio and maximum leverage ratio, as defined). At September 30, 2001, the Company was in compliance with the covenants under the credit facility's restrictive covenants. Borrowings under the credit facility are secured by all service agreements, which the Company is, or becomes a party to, a pledge of the stock of the Company's subsidiaries, and all of the Company's and its wholly-owned subsidiaries' assets.

The Company has a \$23,824,263 convertible junior subordinated note, which matures July 31, 2009, and bears interest, payable quarterly in cash or payment in kind securities, at an annual rate of 8.0%. At August 1, 2001, the convertible junior subordinated note was convertible into Radiologix's common stock at the price of \$7.52 per share. If by August 1, 2002 or August 1, 2003 the closing price of Radiologix's common stock has not exceeded \$7.52 for 45 of the 60 days of the determination period, the interest rate will be increased to 8.25% and 8.5%, respectively.

#### 4. EARNINGS PER SHARE:

Basic EPS is calculated by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period (including shares to be issued). Options, warrants, and other potentially dilutive securities are excluded from the calculation of basic EPS. Diluted EPS includes the options, warrants, and other potentially dilutive securities that are excluded from basic EPS using the treasury stock method to the extent that these securities are not anti-dilutive. Diluted EPS also includes the effect of the convertible notes using the "if converted" method to the extent the securities are not anti-dilutive.

For the three months ended September 30, 2001 and 2000, under the "if converted" method, approximately \$286,000 and \$264,000, respectively, of tax effected interest savings and 2,866,094 and 2,318,841 weighted average shares were included in the calculation of diluted EPS as an addition to net income and weighted average shares outstanding, respectively. For the three months ended September 30, 2001 and 2000, 373,671 and 318,009 shares, respectively, related to stock options were included in the calculation of diluted EPS.

For the nine months ended September 30, 2001 and 2000, under the "if converted" method, approximately \$832,000 and \$771,000, respectively, of tax effected interest savings and 2,501,258 and 2,318,841 weighted average shares were included in the calculation of diluted EPS as an addition to net income and weighted average shares outstanding, respectively. For the nine months ended September 2001 and 2000, 303,498 and 288,967 shares, respectively, related to stock options were included in the calculation of diluted EPS.

#### 5. SEGMENT REPORTING:

The Company has five reportable segments: Mid-Atlantic Region, Northeastern Region, Central Region, Western Region and Questar. The Company's reportable segments are strategic business units defined by management's division of responsibilities. Each segment owns and operates imaging centers and (except for Questar) provides management services to the imaging centers within their respective segments.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies except that the Company does not allocate taxes associated with income to any of the regions. They are managed separately because each segment operates under different contractual arrangements, providing service to a diverse mix of patients and payors.

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The following is a table, which summarizes the operating results and assets by the Company's five reportable segments:

| FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2001<br>(IN THOUSANDS) |                            |                            |                       |                       |             |
|----------------------------------------------------------------|----------------------------|----------------------------|-----------------------|-----------------------|-------------|
|                                                                | Mid-Atlantic<br>Region (1) | Northeastern<br>Region (2) | Central<br>Region (3) | Western<br>Region (4) | Questar (5) |
| Service fee revenues                                           | \$ 81,735                  | 45,384                     | 25,658                | 25,302                | 25,24       |
| Operating expenses                                             | \$ 56,669                  | 33,503                     | 16,834                | 19,362                | 20,91       |
| Contribution                                                   | \$ 25,066                  | 11,881                     | 8,824                 | 5,940                 | 4,32        |
| Contribution margin                                            | 31%                        | 26%                        | 34%                   | 24%                   | 1           |
| Equity in earnings of investments                              | \$ 2,822                   | --                         | 1,085                 | --                    | --          |
| Minority interests                                             | \$ (500)                   | --                         | (334)                 | --                    | 1           |
| Depreciation and amortization expense                          | \$ 4,939                   | 2,214                      | 1,071                 | 2,008                 | 1,97        |
| Interest expense                                               | \$ 1,247                   | 523                        | 286                   | 405                   | 85          |
| Income before taxes                                            | \$ 21,202                  | 9,144                      | 8,218                 | 3,527                 | 1,51        |
| Assets                                                         | \$ 53,766                  | 44,312                     | 24,027                | 18,581                | 24,01       |
| Purchases of property and equipment                            | \$ 3,008                   | 959                        | 401                   | 192                   | (7          |

| FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000<br>(IN THOUSANDS) |                            |                            |                       |                       |             |
|----------------------------------------------------------------|----------------------------|----------------------------|-----------------------|-----------------------|-------------|
|                                                                | Mid-Atlantic<br>Region (1) | Northeastern<br>Region (2) | Central<br>Region (3) | Western<br>Region (4) | Questar (5) |
| Service fee revenues                                           | \$ 71,576                  | 45,317                     | 21,283                | 21,590                | 23,75       |
| Operating expenses                                             | \$ 47,099                  | 32,004                     | 13,649                | 16,057                | 18,15       |
| Contribution                                                   | \$ 24,477                  | 13,313                     | 7,634                 | 5,533                 | 5,59        |
| Contribution margin                                            | 34%                        | 29%                        | 36%                   | 26%                   | 2           |
| Equity in earnings of investments                              | \$ 1,697                   | --                         | 1,507                 | --                    | --          |
| Minority interests                                             | \$ (323)                   | --                         | (348)                 | --                    | (6          |
| Depreciation and amortization expense                          | \$ 4,992                   | 2,416                      | 1,036                 | 1,881                 | 2,09        |
| Interest expense                                               | \$ 1,139                   | 608                        | 303                   | 511                   | 1,15        |
| Income before taxes                                            | \$ 19,720                  | 10,289                     | 7,454                 | 3,141                 | 2,28        |
| Assets                                                         | \$ 54,107                  | 42,382                     | 22,363                | 19,290                | 26,99       |
| Purchases of property and equipment                            | \$ 5,832                   | 2,076                      | 744                   | 1,250                 | 54          |

(1) Includes the Baltimore/Washington, D.C. Metropolitan area.

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- (2) Includes Rochester, New York, Rockland County, New York and the surrounding areas.
- (3) Includes San Antonio, Texas, St. Lucie County, Florida, Topeka, Kansas, Northeast Kansas and the surrounding areas
- (4) Includes the San Francisco/Oakland/San Jose, California and surrounding areas
- (5) Includes diagnostic imaging centers in the State of Arizona, California, Colorado, Delaware, Florida, Georgia, Illinois, Kansas, Minnesota, Missouri, Nebraska, Nevada, Ohio and Pennsylvania that were acquired as part of the Questar acquisition and that have not been integrated into pre-existing Radiologix market areas.

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Corporate assets, including intangible assets as of September 30, 2001 and 2000 were \$96,118,000 and \$106,449,000, respectively. The following is a reconciliation of income before taxes and purchases of property and equipment by the Company's five reportable segments to the Company's consolidated financial statements:

|                                         | For the Nine Months Ended<br>September 30,<br>(in thousands) |           |
|-----------------------------------------|--------------------------------------------------------------|-----------|
|                                         | 2001                                                         | 2000      |
| Segment profit                          | \$ 43,606                                                    | \$ 42,889 |
| Unallocated amounts:                    |                                                              |           |
| Corporate general and administrative    | (11,017)                                                     | (8,332)   |
| Corporate depreciation and amortization | (5,093)                                                      | (4,014)   |
| Corporate interest expense              | (8,775)                                                      | (9,386)   |
| Income before taxes                     | \$ 18,721                                                    | \$ 21,157 |
|                                         | =====                                                        | =====     |

|                                               | For the Nine Months Ended<br>September 30,<br>(in thousands) |           |
|-----------------------------------------------|--------------------------------------------------------------|-----------|
|                                               | 2001                                                         | 2000      |
| Expenditures:                                 |                                                              |           |
| Segment purchases of property and equipment   | \$ 4,482                                                     | \$ 10,450 |
| Corporate purchases of property and equipment | 104                                                          | 1,738     |
| Total purchases of property and equipment     | \$ 4,586                                                     | \$ 12,188 |
|                                               | =====                                                        | =====     |

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of the results of operations and financial condition of the Company should be read in conjunction with the Company's consolidated financial statements and notes thereto included in the Annual Report on Form 10-K (as amended pursuant to Form 10-KA) for the year ended December 31, 2000, and with the consolidated financial statements included in this Form 10-Q.

OVERVIEW

We are a leading provider of radiology services in the United States through our (i) ownership and operation of technologically advanced, multi-modality diagnostic imaging centers and (ii) provision of administrative, management and information services to certain radiology business partners. We derive the majority of our service fee revenues from providing the technical component of radiology services performed at our freestanding imaging facilities and pursuant to our out-sourced hospital relationships. In addition, we also derive service fee revenues from providing management services to contracted radiology practices pursuant to long-term service agreements.

As of September 30, 2001, we owned or operated 120 imaging centers which are located in 18 states and the District of Columbia, with concentrated geographic coverage in markets located in California, Florida, Kansas, Maryland, New York, Texas, Virginia and Washington D.C.

RESULTS OF OPERATIONS

We focus on the results of operations through the division of its contracted radiology practices into four designated regions of the United States: Mid-Atlantic, Northeastern, Central, and Western regions. In addition, we focus on the operations of the imaging centers of its subsidiary, Questar Imaging, Inc. ("Questar"). Our operations in the each of the four designated regions provide administrative, management and information services to contracted radiology practices that provide professional services in connection with our diagnostic imaging centers, and to hospitals and radiology practices with which we operate joint ventures. The administrative services are intended to improve radiology practice or joint venture profitability, efficiency and effectiveness, and leverage our existing infrastructure. We have divided the operations into the four regions and Questar only for purposes of the division of internal management responsibilities, but do not focus on each of these regions as a separate product line or make financial decisions as if they were separate product lines. The Questar operations are looked at as a separate group only from the perspective that the imaging centers of Questar do not have the same type of management service agreement with physicians as we have with each of the contracted radiology practices. In addition, any imaging centers, of Questar that are in the same market as the operations of the contracted radiology practices are not included in the service agreements of the contracted radiology practices.

The operating margin for the Mid-Atlantic was 31% and 34% for the nine months ended September 30, 2001 and 2000, respectively. This decrease in the operating margin was primarily a result of us acquiring more of the new

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radiology equipment through leases during the third and fourth quarters of 2000 as an alternative to purchasing such equipment. The operating margin of the Northeastern region was 26% and 29% for the nine months ended September 30, 2001 and 2000, respectively, and declined between periods as a result of a decrease in the fixed fee recognized at one of the New York contracted practices. The operating margin of the Central region was 34% and 36% for the nine months ended September 30, 2001 and 2000, respectively. This decrease in the operating margin between periods was partially due to the higher cost of certain radiology supplies related to specialty procedures, which increased in volume during 2001. The operating margin for the Western region was 24% and 26% for the nine months ended September 30, 2001 and 2000, respectively. This decrease in the operating margin between periods was primarily a result of continued managed care pressures and the impact of economic changes related to increased salary costs. The operating margin for Questar was 17% and 24% for the nine months ended September 30, 2001 and 2000, respectively. This decrease was a result of additional costs, such as maintenance agreements put in place, associated with operating the facilities.

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THREE MONTHS ENDED SEPTEMBER 30, 2001 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2000

### Service Fee Revenues

Service fee revenues increased \$6,688,000 or 10.7% for the three months ended September 30, 2001 to \$69,175,000 from \$62,487,000 for the three months ended September 30, 2000. The increase is primarily attributable to an increase in volume. In addition, the increase in service fee revenues is attributable to the operations maturing at the Questar imaging centers.

### Field Salaries and Benefits

Salaries and benefits increased \$2,036,000 or 12.2% for the three months ended September 30, 2001 to \$18,690,000 from \$16,654,000 for the three months ended September 30, 2000. As a percentage of service fee revenues, these costs were 27.0% and 26.7% in 2001 and 2000, respectively. The increase is primarily due to increased benefit costs, as well as increased wage costs, primarily technologists, experienced in certain markets, contributed to the higher salaries and benefits.

### Field Supplies

Supplies increased \$1,055,000 or 33.8% for the three months ended September 30, 2001 to \$4,175,000 from \$3,120,000 for the three months ended September 30, 2000. As a percentage of service fee revenues, these costs were 6.0% and 5.0% in 2001 and 2000, respectively. The increase in supplies as a percentage of service fee revenues is primarily attributable to an increase in volume of specialty procedures. These procedures require supplies with higher unit costs than typically required for other types of imaging procedures.

### Field Rent and Lease Expense

Rent and lease expense increased \$1,056,000 or 13.9% for the three months ended September 30, 2001 to \$8,639,000 from \$7,583,000 for the three months ended September 30, 2000. As a percentage of service fee revenues, these costs were 12.5% and 12.1% in 2001 and 2000, respectively. The increase is primarily the result of additional equipment operating leases entered into subsequent to the third quarter of 2000.

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### Other Field Expenses

Other field expenses, which include repairs and maintenance, equipment service contracts, utilities and communication costs, increased \$1,201,000 or 11.1% in the three months ended September 30, 2001 to \$12,001,000 from \$10,800,000 for the three months ended September 30, 2000. As a percentage of service fee revenues, these costs remained relatively constant 17.4% and 17.3% in 2001 and 2000, respectively.

### Bad Debt Expense

Bad debt expense increased \$1,003,000 or 18.8% for the three months ended September 30, 2001 to \$6,342,000 from \$5,339,000 for the three months ended September 30, 2000. This increase is primarily attributable to the increase in revenue from contracted radiology practices and diagnostic imaging centers. As a percentage of such revenues, bad debt expense was 6.7% and 6.1% in 2001 and 2000, respectively. As a percentage of service fee revenues, these costs were 9.2% and 8.5% in 2001 and 2000, respectively.

### Corporate General and Administrative

Corporate general and administrative expenses increased \$1,725,000 or 62.0% for the three months ended September 30, 2001 to \$4,507,000 from \$2,782,000 for the three months ended September 30, 2000. As a percentage of service fee revenues, these costs were 6.5% and 4.5% in 2001 and 2000, respectively. During the three months ended September 30, 2001 we recorded a \$1,000,000 one-time charge for transaction costs related to the termination of a merger. The increased expense is also partially due to additional costs incurred for the further development of our infrastructure at the corporate office.

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### Depreciation and Amortization

Depreciation and amortization increased \$307,000 or 5.6% for the three months ended September 30, 2001 to \$5,829,000 from \$5,522,000 for the three months ended September 30, 2000.

### Interest Expense, net

Interest expense, net decreased \$990,000 or 21.6% for the three months ended September 30, 2001 to \$3,593,000 from \$4,583,000 for the three months ended September 30, 2000. The decrease is a result of the declining level of debt outstanding and lower interest rates.

### Income Taxes

Our effective income tax rate for the three months ended September 30, 2001 and 2000 was 40.0%.

### Net Income

As a result of the foregoing factors, we generated net income of \$3,782,000 for the three months ended September 30, 2001, or diluted income per share of \$0.18 on 22,817,000 shares outstanding, compared to net income of \$4,246,000 for the three months ended September 30, 2000, or diluted income per share of \$0.20 on 22,143,000 shares outstanding.

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NINE MONTHS ENDED SEPTEMBER 30, 2001 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2000

### Service Fee Revenues

Service fee revenues increased \$19,805,000 or 10.8% for the nine months ended September 30, 2001 to \$203,322,000 from \$183,517,000 for the nine months ended September 30, 2000. The increase is primarily attributable to an increase in volume. In addition, the increase in service fee revenues is attributable to the additional imaging centers of Questar, which were acquired, developed and matured during the latter part of fiscal year 2000.

### Field Salaries and Benefits

Salaries and benefits increased \$7,716,000 or 16.0% for the nine months ended September 30, 2001 to \$55,798,000 from \$48,082,000 for the nine months ended September 30, 2000. As a percentage of service fee revenues, these costs were 27.4% and 26.2% in 2001 and 2000, respectively. The increase is partially due to the additional imaging centers of Questar, which were acquired, developed and matured during the latter part of fiscal year 2000. In addition, increased benefit costs, as well as some effect of increased wage costs, primarily technologists, experienced in certain markets, contributed to the higher salaries and benefits.

### Field Supplies

Supplies increased \$2,384,000 or 24.6% for the nine months ended September 30, 2001 to \$12,082,000 from \$9,698,000 for the nine months ended September 30, 2000. As a percentage of service fee revenues, these costs were 5.9% and 5.3% in 2001 and 2000, respectively. The increase in supplies is primarily attributable to an increase in volume of specialty procedures. These procedures require supplies with higher unit costs than typically required for other types of imaging procedures.

### Field Rent and Lease Expense

Rent and lease expense increased \$3,154,000 or 14.2% for the nine months ended September 30, 2001 to \$25,405,000 from \$22,251,000 for the nine months ended September 30, 2000. As a percentage of service fee revenues, these costs were 12.5% and 12.1% in 2001 and 2000, respectively. The increase is primarily the result of the additional equipment operating leases entered into subsequent to the third quarter of 2000.

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### Other Field Expenses

Other field expenses, which include repairs and maintenance, equipment service contracts, utilities and communication costs, increased \$3,967,000 or 12.8% in the nine months ended September 30, 2001 to \$34,925,000 from \$30,958,000 for the nine months ended September 30, 2000. As a percentage of service fee revenues, these costs were 17.2% and 16.9% in 2001 and 2000, respectively. The increase is a result of costs associated with the increased service fee revenues from existing imaging centers as well as the additional imaging centers of Questar, which were acquired, developed and matured during the latter part of fiscal year 2000.

### Bad Debt Expense

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Bad debt expense increased \$3,098,000 or 19.4% for the nine months ended September 30, 2001 to \$19,074,000 from \$15,976,000 for the nine months ended September 30, 2000. This increase is primarily attributable to the increase in revenue from contracted radiology practices and diagnostic imaging centers. As a percentage of such revenues bad debt expense was 6.7% and 6.2% in 2001 and 2000, respectively. As a percentage of service fee revenues, these costs were 9.4% and 8.7% in 2001 and 2000, respectively.

### Corporate General and Administrative

Corporate general and administrative expenses increased \$2,685,000 or 32.2% for the nine months ended September 30, 2001 to \$11,017,000 from \$8,332,000 for the nine months ended September 30, 2000. The increase is primarily the result of a \$1,000,000 one-time charge for transaction costs related to the termination of a merger. The increased expense is also partially due to additional costs incurred for the further development of our infrastructure at the corporate office. As a percentage of service fee revenues, these costs were 5.4% and 4.5% in 2001 and 2000, respectively.

### Depreciation and Amortization

Depreciation and amortization increased \$865,000 or 5.3% for the nine months ended September 30, 2001 to \$17,295,000 from \$16,430,000 for the nine months ended September 30, 2000.

### Interest Expense, net

Interest expense, net decreased \$1,006,000 for the nine months ended September 30, 2001 to \$12,095,000 from \$13,101,000 for the nine months ended September 30, 2000. The decrease is a result of the declining level of debt outstanding and lower interest rates.

### Income Taxes

Our effective tax rate for the nine months ended September 30, 2001 and 2000 was 40%.

### Net Income

As a result of the foregoing factors, we generated net income of \$11,232,000 for the nine months ended September 30, 2001, or diluted income per share of \$0.54 on 22,336,000 shares outstanding, compared to net income of \$12,702,000 for the nine months ended September 30, 2000, or diluted income per share of \$0.61 on 22,098,000 shares outstanding.

### LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operations for the nine months ended September 30, 2001 and 2000 was \$30,089,000 and \$10,349,000, respectively. The increase in the cash provided by operations for the nine months ended September 30, 2001 compared to the nine months ended September 30, 2000 was primarily due to the implementation of certain cash management strategies and improved cash collections.

Net cash used in investing activities for the nine months ended September 30, 2001 and 2000 were \$3,482,000 and \$20,351,000, respectively. Purchases of



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property and equipment during the nine months ended September 30, 2001 and 2000 were \$4,586,000 and \$12,188,000, respectively. During the nine months ended September 30, 2000, we invested \$9,788,000 for acquisitions.

Net cash flows used in financing activities were \$26,187,000 for the nine months ended September 30, 2001. The outstanding borrowings under the credit facility were reduced by \$19,416,000 for the nine months ended September 30, 2001. At September 30, 2001, we had outstanding borrowings of \$137,584,000 under the credit facility and an additional \$37,431,000 outstanding under other credit arrangements. Financing costs of \$2,961,000 were incurred during the nine months ended September 30, 2001 associated with the March 2001 amendment to the bank credit facility. Net cash flows from financing activities for the nine months ended September 30, 2000 were \$10,584,000. Borrowings under the credit facility for the nine months ended September 30, 2000 were used for the development of centers within Questar, purchases of equipment and capital improvements, as well as, working capital needs.

On March 30, 2001, the bank credit facility was amended. Under the terms of the amended credit facility, the \$160,000,000 of borrowings consist of a \$100,000,000 Term Loan and a \$60,000,000 revolving credit facility, including a \$5,000,000 Swing Line Facility. Under the new amendment, on June 29, 2001 and September 28, 2001, we made \$4,000,000 scheduled principal installment payments. Scheduled principal installments for the fiscal year ended 2001 have been reduced from \$47,100,000 under the prior amended agreement to \$12,000,000 under the new amendment. Scheduled principal installments through September 30, 2002 consist of four quarterly installments as follows: 1) \$4,000,000 on December 31, 2001, 2) \$6,000,000 on March 31, 2002, 3) \$9,000,000 on June 30, 2002 and 4) \$9,000,000 on September 30, 2002. Each of the facilities will terminate on November 26, 2003. The interest rate is (i) an adjusted LIBOR rate, plus an applicable margin which can vary from 3.00% to 4.00% dependent on certain financial ratios or (ii) the prime rate, plus an applicable margin which can vary from 2.00% to 3.00%. In each case, the applicable margin varies based on financial ratios maintained by us. The credit facility includes certain restrictive covenants including prohibitions on the payment of dividends, limitations on capital expenditures and the maintenance of certain financial ratios (including minimum fixed charge coverage ratio and maximum leverage ratio, as defined). At September 30, 2001, we were in compliance with the covenants under the credit facility's restrictive covenants. Borrowings under the credit facility are secured by all service agreements, which we are, or becomes a party to, a pledge of the stock of our subsidiaries, and all of our wholly-owned subsidiaries' assets.

We have a \$23,824,263 convertible junior subordinated note, which matures July 31, 2009, and bears interest, payable quarterly in cash or payment in kind securities, at an annual rate of 8.0%. At August 1, 2001 the convertible junior subordinated note was convertible into Radiologix's common stock at the price of \$7.52 per share. If by August 1, 2002 or August 1, 2003 the closing price of Radiologix's common stock has not exceeded \$7.52 for 45 of the 60 days of the determination period, the interest rate will be increased to 8.25% and 8.5%, respectively.

Our ability to accomplish its goals and to execute its business strategy depends on our continued ability to access capital on appropriate terms. Our growth could be limited and its existing operations impaired unless it is able to obtain additional capital through subsequent debt or equity financings. There can be no assurance that borrowing capacity under the credit facility will be available to us when needed or that we will be able to obtain additional financing or that, if available, such financing will be on terms acceptable to us. As a result, there can be no assurance that we will be able to implement its business strategy successfully. However, management believes that cash flow from operations and other available sources of liquidity will be sufficient to fund our operations for at least the next 12 to 18 months.

## Forward-Looking Statements

This report contains or may contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 including statements of the Company's and management's expectations, intentions, plans and beliefs, including those contained in or implied by "Management's Discussion and Analysis of Financial Condition and Results of Operations." These forward-looking statements, as defined in Section 21E of the Securities Exchange Act of 1934, are dependent on certain events, risks and uncertainties that may be outside of the Company's control. These forward-looking statements may include statements of management's plans and objectives for the Company's future operations and statements of future economic performance; the Company's capital budget and future capital requirements, and the Company's meeting its future capital needs; and the assumptions described in this report underlying such forward-looking statements. Actual results and developments could differ materially from those expressed in or implied by such statements due to a number of factors, including, without limitation, those described in the context of such forward-looking statements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's exposure to market risk for changes in interest rates relates primarily to the Company's cash equivalents, Credit Facility, and its convertible notes.

## PART II: OTHER INFORMATION

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Radiologix' annual shareholders meeting was held on September 19, 2001. The following individuals were elected as directors and the appointment of Arthur Andersen LLP as independent public accountants was ratified, by the votes indicated below:

| Nominee                  | For        | Withheld |
|--------------------------|------------|----------|
| -----                    | -----      | -----    |
| Paul D. Farrell          | 16,391,498 | 131,560  |
| Joseph C. Mello          | 16,386,501 | 136,557  |
| Derace L. Schaffer, M.D. | 16,366,591 | 156,467  |
| Michael L. Sherman, M.D. | 16,271,324 | 251,734  |
| Mark L. Wagar            | 16,230,274 | 292,784  |

Appointment of Arthur Andersen LLP For: 16,326,727 Against: 26,000  
Abstain: 170,331

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

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(a) Exhibits. See Index to Exhibits following signatures.

(b) No reports on Form 8-K were filed during the quarter for which this report is filed.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RADIOLOGIX, INC.

Date: November 14, 2001

/s/ MARK L. WAGAR  
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Mark L. Wagar  
Chairman of the Board and  
Chief Executive Officer  
(Principal Executive Officer)

Date: November 14, 2001

/s/ SAMI S. ABBASI  
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Sami S. Abbasi  
Chief Financial Officer and  
Executive Vice President  
(Principal Accounting Officer)

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### INDEX TO EXHIBITS

| EXHIBIT<br>NUMBER<br>----- | DESCRIPTION<br>-----                                                                                                                                                         |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.54                       | Stock Purchase Agreement effective as of August 1, 1999 by and among American Physician Partners, Inc., Questar Imaging, Inc. and the shareholders of Questar Imaging, Inc.+ |
| 3.1                        | Restated Certificate of Incorporation of American Physician Partners, Inc.***                                                                                                |
| 3.2                        | Amended and Restated Bylaws of American Physician Partners, Inc.***                                                                                                          |
| 3.3                        | Amendment to Restated Certificate of Incorporation of American Physician Partners, Inc.++                                                                                    |
| 3.4                        | Amendment to Restated Bylaws of American Physician Partners,                                                                                                                 |

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Inc.++

- 4.1 Form of certificate evidencing ownership of Common Stock of American Physician Partners, Inc.\*\*
- 4.2 Form of Convertible Promissory Note of American Physician Partners, Inc.\*\*
- 4.3 Securities Purchase Agreement dated as of August 3, 1999 by and between American Physician Partners, Inc. and BT Capital Partners SBIC, L.P.+ (see Exhibit 4.1 thereof)
- 4.4 Convertible Junior Subordinated Promissory Note dated August 1, 1999 issued to BT Capital Partners SBIC, L.P.+ (see Exhibit 4.2 thereof).

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- \* Filed herewith.
- \*\* Incorporated by reference to the corresponding Exhibit number to the registrant's Registration Statement No. 333-31611 on Form S-4.
- \*\*\* Incorporated by reference to the corresponding Exhibit number to the registrant's Registration Statement No. 333-30205 on Form S-1.
- + Incorporated by reference to the corresponding Exhibit number to the Registrant's Form 8-K filed on August 3, 1999.
- ++ Incorporated by reference to the corresponding Exhibit number to the Registrant's Form 10-Q filed on August 16, 1999.