TEMPLE INLAND INC Form 10-Q May 08, 2007 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

(Mark One)

**Table of Contents** 

b Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended March 31, 2007

OR

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Transition Period From \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-08634

**Temple-Inland Inc.** 

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

1300 MoPac Expressway South, Austin, Texas 78746

(Address of Principal Executive Offices, including Zip code)

(512) 434-5800

(Registrant s telephone number, including area code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes b No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Class

Number of common shares outstanding as of March 31, 2007

Common Stock (par value \$1.00 per share)

105,816,730

2

75-1903917

(I.R.S. Employer Identification Number)

### TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

PART I. FINANCIAL INFORMATION	Page 3
Item 1. Financial Statements	3
<u>Temple-Inland Inc. and Subsidiaries</u> <u>Consolidated Balance Sheets</u> <u>Consolidated Statements of Income</u> <u>Consolidated Statements of Cash Flows</u>	3 4 5 6
Parent Company (Temple-Inland Inc. and its manufacturing and real estate subsidiaries) Summarized Balance Sheets Summarized Statements of Income Summarized Statements of Cash Flows	7 7 8 9
Financial Services Summarized Balance Sheets Summarized Statements of Income Summarized Statements of Cash Flows	10 10 11 12
Notes to the Consolidated Financial Statements	13
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	22
Item 3. Quantitative and Qualitative Disclosures About Market Risk	43
Item 4. Controls and Procedures	44
PART II. OTHER INFORMATION	44
Item 1. Legal Proceedings	44
Item 1A. Risk Factors	45
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	46
Item 3. Defaults Upon Senior Securities	46
Item 4. Submission of Matters to a Vote of Security Holders	46
Item 5. Other Information	46
Item 6. Exhibits	46
SIGNATURES Certification of CEO Pursuant to Section 302	47

Certification of CFO Pursuant to Section 302 Certification of CEO Pursuant to Section 906 Certification of CFO Pursuant to Section 906

#### PART I. FINANCIAL INFORMATION

### **Item 1. Financial Statements**

CONSOLIDATED BALANCE SHEET TEMPLE-INLAND INC. AND SUBSIDIARIES First Quarter-End 2007 Unaudited

		Parent Company		Financial Services (In millions)		solidated
ASSETS	\$	24	¢	200	\$	232
Cash and cash equivalents	Э	24 479	\$	208	Э	232 479
Trade receivables, net of allowance for doubtful accounts of \$15 Inventories		479				479
Assets held-for-sale		431 311				431 311
Timber and timberland		64				64
Real estate		562				562
Loans held for sale		302		23		23
Loans, net of allowance for losses of \$71				9,575		9,575
Securities available-for-sale				9,373 502		9,373 502
Securities held-to-maturity				4,608		4,608
Investment in Federal Home Loan Bank stock				208		208
Property and equipment		1,624		208 224		1,848
Goodwill		365		141		506
Other intangible assets		505		25		25
Prepaid expenses and other assets		389		226		560
Investment in financial services		1,009		220		500
		1,009				
TOTAL ASSETS	\$	5,258	\$	15,740	\$	19,934
LIABILITIES AND SHAREHOLDERS EQUITY						
Accounts payable, accrued expenses, and other liabilities	\$	774	\$	153	\$	904
Long-term debt and other borrowings		1,712		141		1,853
Deposits				9,494		9,488
Federal Home Loan Bank borrowings				4,324		4,324
Deferred income taxes		184				158
Liability for pension benefits		220				220
Liability for postretirement benefits		141				141
Subordinated notes payable to trust				314		314
Preferred stock issued by subsidiaries				305		305
TOTAL LIABILITIES		3,031		14,731		17,707

# SHAREHOLDERS EQUITY

Preferred stock par value \$1 per share: authorized 25,000,000 shares; none issued

Common stock par value \$1 per share: authorized 200,000,000 shares; issued 123,605,344 shares, including shares held in the	
treasury	124
Additional paid-in capital	461
Accumulated other comprehensive loss	(188)
Retained earnings	2,508
Cost of shares held in the treasury: 17,788,614 shares	2,905 (678)
TOTAL SHAREHOLDERS EQUITY	2,227
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 19,934

Please read the notes to consolidated financial statements.

#### CONSOLIDATED BALANCE SHEET TEMPLE-INLAND INC. AND SUBSIDIARIES Year-End 2006

		Parent Financial Company Services (In millions)		Services (In		solidated
ASSETS	¢	20	¢	372	\$	405
Cash and cash equivalents Trade receivables, net of allowance for doubtful accounts of \$14	\$	38 452	\$	512	Ф	403 452
Inventories		432				432 435
Timber and timberland		433 358				455 358
Real estate		538 512				538 512
Loans held for sale		312		23		23
Loans, net of allowance for losses of \$65				23 9,617		23 9,617
Securities available-for-sale				9,017 529		9,017 529
Securities held-to-maturity				4,853		4,853
Investment in Federal Home Loan Bank stock				4,855		4,853
Property and equipment		1,639		202		1,853
Goodwill		365		214 141		506
Other intangible assets		505		26		26
Prepaid expenses and other assets		403		20		582
Investment in financial services		1,015		214		562
nivestment in financial services		1,015				
TOTAL ASSETS	\$	5,217	\$	16,251	\$	20,413
LIABILITIES AND SHAREHOLDERS EQUITY						
Accounts payable, accrued expenses, and other liabilities	\$	836	\$	126	\$	953
Long-term debt and other borrowings		1,628		101		1,729
Deposits				9,486		9,479
Federal Home Loan Bank borrowings				5,076		5,076
Deferred income taxes		198				174
Liability for pension benefits		231				231
Liability for postretirement benefits		135				135
Subordinated notes payable to trust				142		142
Preferred stock issued by subsidiaries				305		305
TOTAL LIABILITIES		3,028		15,236		18,224

# SHAREHOLDERS EQUITY

Preferred stock par value \$1 per share: authorized 25,000,000 shares; none issued Common stock par value \$1 per share: authorized 200,000,000 shares; issued 123,605,344 shares, including shares held in the treasury Additional paid-in capital

124

Accumulated other comprehensive loss Retained earnings	(191) 2,501
Cost of shares held in the treasury: 18,754,907 shares	2,902 (713)
TOTAL SHAREHOLDERS EQUITY	2,189
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 20,413
Please read the notes to consolidated financial statements.	

#### CONSOLIDATED STATEMENTS OF INCOME TEMPLE-INLAND INC. AND SUBSIDIARIES Unaudited

	First Quarte 2007 (In millions, exce share)			2006	
<b>REVENUES</b> Manufacturing and real estate Financial services	\$	1,037 284	\$	1,101 283	
		1,321		1,384	
COSTS AND EXPENSES Manufacturing and real estate		(991)		(988)	
Financial services		(238)		(237)	
		(1,229)		(1,225)	
OPERATING INCOME		92		159	
Parent company interest Other non-operating income (expense)		(31)		(33)	
INCOME FROM CONTINUING OPERATIONS BEFORE TAXES Income tax expense		61 (23)		126 (47)	
<b>INCOME FROM CONTINUING OPERATIONS</b> Discontinued operations		38		79	
NET INCOME	\$	38	\$	79	
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING		105 6		111.1	
Basic Diluted		105.6 107.7		111.1 113.4	
EARNINGS PER SHARE Basic:					
Income from continuing operations Discontinued operations	\$	0.36	\$	0.71	
Net income	\$	0.36	\$	0.71	
Diluted: Income from continuing operations Discontinued operations	\$	0.35	\$	0.70	

Net income	\$	0.35	\$ 0.70
DIVIDENDS PAID PER SHARE OF COMMON STOCK	\$	0.28	\$ 0.25
Please read the notes to consolidated financial stateme 5	nts.		

CONSOLIDATED STATEMENTS OF CASH FLOWS TEMPLE-INLAND INC. AND SUBSIDIARIES Unaudited

		First Quarter 2007 2006 (In millions)				
CASH PROVIDED BY (USED FOR) OPERATIONS	¢ 20	<b>• 7</b> 0				
Net income Adjustments:	\$ 38	\$ 79				
Depreciation and amortization	61	61				
Amortization and accretion of financial instrument discounts and premiums and deferred	01	01				
loan fees and origination costs, net	5	5				
Provision (credit) for credit losses	(2)	2				
Deferred income taxes	(1)	6				
Non-cash real estate cost of sales	8	14				
Real estate development expenditures	(54)	(10)				
Other	36	8				
Changes in:						
Receivables	(27)	(43)				
Inventories	4	9				
Accounts payable and accrued expenses	(61)	(64) 31				
Prepaid expenses and other Loans held for sale:		51				
Originations	(17)	(116)				
Sales	(17)	347				
Suics	17	547				
	7	329				
CASH PROVIDED BY (USED FOR) INVESTING						
Capital expenditures	(53)	(44)				
Reforestation and net acquisition of timber and timberland	(2)	(2)				
Sale of non-strategic assets and operations	5	3				
Securities available-for-sale, net	26	33				
Securities held-to-maturity, net	238	293				
Redemption of Federal Home Loan Bank stock	58					
Loans originated or acquired, net of principal collected	43	(194)				
Acquisitions, net of cash acquired, and joint ventures		(135)				
Other	(10)					
	305	(46)				
CASH PROVIDED BY (USED FOR) FINANCING						
Additions to debt	18	277				
Payments of debt	(255)	(372)				
Borrowings under accounts receivable securitization facility, net	86	139				
Borrowings under revolving credit facility, net	(13)					
Changes in book overdrafts	(6)					
Deposits, net	8	79				

Repurchase agreements and short-term borrowings, net Issuance of subordinated notes payable to trust	(462) 172	(453)
Cash dividends paid to shareholders	(29)	(27)
Repurchase of common stock	(24)	(51)
Exercise of stock options	12	27
Tax benefit on stock options exercised	7	6
Other	1	
	(485)	(375)
Effect of exchange rate changes on cash and cash equivalents Discontinued operations, principally operating activities		
Net increase (decrease) in cash and cash equivalents	(173)	(92)
Cash and cash equivalents at beginning of period	405	441
Cash and cash equivalents at end of period	\$ 232	\$ 349
Please read the notes to consolidated financial statements.		

#### SUMMARIZED BALANCE SHEETS PARENT COMPANY (TEMPLE-INLAND INC. AND ITS MANUFACTURING AND REAL ESTATE SUBSIDIARIES)

	(Unaudited) First Quarter-End 2007		Year-End 2006	
	200	(In mil		
ASSETS				
Current Assets				• •
Cash and cash equivalents	\$	24	\$	38
Trade receivables, net of allowance for doubtful accounts of \$15 in 2007 and \$14 in	4	70		450
2006 Inventories:	4	79		452
Work in process and finished goods	1	09		109
Raw materials		04		211
Supplies and other		18		115
		-		-
Total inventories	4	31		435
Prepaid expenses and other		81		72
Assets held-for-sale	3	11		
Total current assets	1,3			997
Investment in Financial Services	1,0			1,015
Timber and Timberland		64 (2		358
Real Estate Property and Equipment	3	62		512
Property and Equipment Land and buildings	6	37		648
Machinery and equipment	3,3			3,402
Construction in progress	-	90		82
Less allowances for depreciation	(2,4			(2,493)
	( )	- /		())
Total property and equipment	1,6	24		1,639
Goodwill	3	65		365
Assets held-for-sale				20
Other Assets	3	08		311
TOTAL ASSETS	\$ 5,2	58	\$	5,217
LIABILITIES AND SHAREHOLDERS EQUITY				
Current Liabilities				
Accounts payable	\$ 1	90	\$	230
Accrued employee compensation and benefits		67		128
Accrued interest		28		32
Accrued property taxes		15		23
Other accrued expenses	1	57		134
Liabilities of discontinued operations		6		7

Table of Contents

Edgar Filing: TEMPLE INLAND INC - Form 10-Q		
Current portion of long-term debt	22	19
Current portion of pension and postretirement benefits	19	15
Total current liabilities	504	588
Long-Term Debt Deferred Income Taxes	1,712 184	1,628 198
Liability for Pension Benefits Liability for Postretirement Benefits	218 124	198 229 122
Other Long-Term Liabilities	289	263
TOTAL LIABILITIES Shareholders Equity	3,031 2,227	3,028 2,189
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 5,258	\$ 5,217

Please read the notes to consolidated financial statements.

#### SUMMARIZED STATEMENTS OF INCOME PARENT COMPANY (TEMPLE-INLAND INC. AND ITS MANUFACTURING AND REAL ESTATE SUBSIDIARIES) Unaudited

	First Quar 2007		
		nillions)	
NET REVENUES	\$ 1,037	\$ 1,101	
COSTS AND EXPENSES			
Cost of sales	(875)	(910)	
Selling	(40)	(34)	
General and administrative	(64)	(56)	
Other operating income (expense)	(12)	12	
	(991)	(988)	
	46	113	
FINANCIAL SERVICES EARNINGS	46	46	
OPERATING INCOME	92	159	
Interest expense	(31)	(33)	
Other non-operating income (expense)	(31)	(33)	
Chief hon operating meene (expense)			
	(1	100	
INCOME FROM CONTINUING OPERATIONS BEFORE TAXES	61	126	
Income tax expense	(23)	(47)	
INCOME FROM CONTINUING OPERATIONS	38	79	
Discontinued operations			
NET INCOME	\$ 38	\$ 79	
Please read the notes to consolidated financial statements.			
8			

#### SUMMARIZED STATEMENTS OF CASH FLOWS PARENT COMPANY (TEMPLE-INLAND INC. AND ITS MANUFACTURING AND REAL ESTATE SUBSIDIARIES) Unaudited

		Quarter
	2007	2006
CACH BROWINED BY (LICED EOD) OPED ATIONS	(In m	illions)
CASH PROVIDED BY (USED FOR) OPERATIONS Net income	\$ 38	\$ 79
Adjustments:	\$ 38	\$ 19
Depreciation and amortization	56	56
•	30 20	50 16
Non-cash share-based compensation		
Non-cash pension and postretirement expense	11	14
Cash contribution to pension and postretirement plans Deferred income taxes	(20)	(18)
	1	2
Net earnings of financial services	(29)	(29)
Dividends from financial services	35	(10)
Earnings of joint ventures	(2)	(12)
Dividends from joint ventures	1	1
Non-cash real estate cost of sales	8	14
Real estate development expenditures	(54)	(10)
Other	2	(3)
Changes in:		
Receivables	(27)	(43)
Inventories	4	9
Accounts payable and accrued expenses	(61)	(64)
Prepaid expenses and other		31
	(17)	43
CASH PROVIDED BY (USED FOR) INVESTING		
Capital expenditures	(40)	(30)
Reforestation and net acquisition of timber and timberland	(2)	(2)
Sales of non-strategic assets and operations and proceeds from the sale of property and		
equipment	5	3
Acquisitions, net of cash acquired, and joint ventures		(135)
Other	(5)	
	(42)	(164)
CASH PROVIDED BY (USED FOR) FINANCING	~ <b>-</b> ``	<i>(</i> <b>-</b> <i>t</i> <b>-</b> )
Payments of debt	(5)	(241)
Borrowings under accounts receivable securitization facility, net	86	139
Borrowings under revolving credit facility, net	(13)	
Change in book overdrafts	(7)	
Other additions to debt	18	277

#### Table of Contents

Cash dividends paid to shareholders Repurchase of common stock Exercise of stock options Tax benefit on stock options exercised Other	(29) (24) 12 7	(27) (51) 27 6 (11)
	45	119
Effect of exchange rate changes on cash and cash equivalents Discontinued operations, principally operating activities		
Net increase (decrease) in cash and cash equivalents	(14)	(2)
Cash and cash equivalents at beginning of period	38	13
Cash and cash equivalents at end of period	\$ 24	\$ 11
Please read the notes to consolidated financial statements. 9		

# SUMMARIZED BALANCE SHEETS FINANCIAL SERVICES

	(Unaudited) First Quarter-End 2007	Year-End 2006			
	(In millions)				
ASSETS	<b>•</b> • • • • • • • • • • • • • • • • • •	<b>•</b>			
Cash and cash equivalents	\$ 208	\$ 372			
Loans held for sale	23	23			
Loans, net of allowance for losses of \$71 in 2007 and \$65 in 2006	9,575	9,617			
Securities available-for-sale	502	529			
Securities held-to-maturity	4,608	4,853			
Investment in Federal Home Loan Bank stock	208	262			
Property and equipment, net	224	214			
Accounts, notes, and accrued interest receivable	107	104			
Goodwill	141	141			
Other intangible assets	25	26			
Other assets	119	110			
TOTAL ASSETS	\$ 15,740	\$ 16,251			
LIABILITIES AND SHAREHOLDER S EQUITY					
Deposits	\$ 9,494	\$ 9,486			
Federal Home Loan Bank borrowings	4,324	5,076			
Other liabilities	153	126			
Other borrowings	141	101			
Subordinated notes payable to trust	314	142			
Preferred stock issued by subsidiaries	305	305			
Total Liabilities	14,731	15,236			
Shareholder s Equity	1,009	1,015			
Shareholder S Equity	1,007	1,015			
TOTAL LIABILITIES AND SHAREHOLDER SEQUITY	\$ 15,740	\$ 16,251			

Please read the notes to consolidated financial statements.

#### SUMMARIZED STATEMENTS OF INCOME FINANCIAL SERVICES Unaudited

	First Q 2007 (In mil	2006
INTEREST INCOME	*	*
Loans and loans held for sale	\$ 171	\$ 166
Securities available-for-sale	8	8
Securities held-to-maturity Other earning assets	60 4	62 5
Other earning assets	4	3
Total interest income	243	241
INTEREST EXPENSE		
Deposits	(83)	(62)
Borrowed funds	(65)	(75)
Total interest expense	(148)	(137)
NET INTEREST INCOME	95	104
(Provision) credit for credit losses	2	(2)
NET INTEREST INCOME AFTER (PROVISION) CREDIT FOR CREDIT LOSSES	97	102
NONINTEREST INCOME		
Insurance commissions and fees	13	14
Service charges on deposits	12	11
Loan origination and sale of loans		2
Operating lease income	2	2
Other	14	13
Total noninterest income	41	42
NONINTEREST EXPENSE		
Compensation and benefits	(48)	(48)
Insurance operations, other than compensation	(4)	(5)
Occupancy	(6)	(6)
Information systems and technology	(3)	(3)
Charges related to asset impairments and severance		(3)
Other	(31)	(33)
Total noninterest expense	(92)	(98)
INCOME BEFORE TAXES	46	46
Income tax expense	(17)	(17)

Please read the notes to consolidated financial statements.

SUMMARIZED STATEMENTS OF CASH FLOWS FINANCIAL SERVICES Unaudited

CASH PROVIDED BY (USED FOR) OPERATIONS	2007	Quarter 2006 illions)
Net income	\$ 29	\$ 29
Adjustments:		
Depreciation and amortization Depreciation of assets leased to others	4	3 2
Amortization and accretion of financial instrument discounts and premiums and deferred	1	2
loan fees and origination costs, net	5	5
Provision (credit) for credit losses	(2)	2
Deferred income taxes	(2)	4
Changes in: Loans held for sale:		
Originations	(17)	(116)
Sales	17	347
Other	20	10
	55	286
CASH PROVIDED BY (USED FOR) INVESTING		
Securities available-for-sale:		(1)
Purchases Dringingl payments and maturities	26	(1) 34
Principal payments and maturities Securities held-to-maturity:	20	54
Purchases	(142)	
Principal payments and maturities	380	293
Redemption of Federal Home Loan Bank stock	58	
Loans originated or acquired, net of collections	43	(194)
Capital expenditures Other	(13) (5)	(14)
	347	118
CASH PROVIDED BY (USED FOR) FINANCING		
Deposits, net	8	84
Repurchase agreements and short-term borrowings, net	(462)	(453)
Payments of long-term Federal Home Loan Bank and other borrowings	(250)	(131)
Issuance of subordinated notes payable to trust Dividends paid to parent company	172 (35)	
Other	(55)	3
	-	-
	(566)	(497)

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period	(164) 372	(93) 431
Cash and cash equivalents at end of period	\$ 208	\$ 338
Please read the notes to consolidated financial statements. 12		

# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 1 **Basis of Presentation**

Our consolidated financial statements are our primary financial statements and include the accounts of Temple-Inland, our manufacturing, real estate, and financial services subsidiaries, and variable interest entities of which we are the primary beneficiary. We also present, as an integral part of the consolidated financial statements, summarized financial statements of Temple-Inland and our manufacturing and real estate subsidiaries, which we refer to as the parent company summarized financial statements, and summarized financial statements of our financial services subsidiaries, as well as the significant accounting policies unique to each. We do so to provide a clearer presentation of our different businesses and because almost all of the net assets invested in financial services are subject to regulatory rules and restrictions including restrictions on the payment of dividends to the parent company. As a result, all consolidated assets are not available to satisfy all consolidated liabilities.

You should read our parent company summarized financial statements and financial services summarized financial statements along with these consolidated financial statements.

We prepare these unaudited interim financial statements in accordance with generally accepted accounting principles and Securities and Exchange Commission requirements for interim financial statements. As a result, they do not include all of the information and disclosures required by generally accepted accounting principles for complete financial statements. However, in our opinion, all adjustments considered necessary for a fair presentation have been included. These adjustments are normal recurring accruals, except as noted. These interim operating results are not necessarily indicative of the results that may be expected for the entire year. For further information, please read the financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Note 2 Transformation

On February 26, 2007, our Board of Directors announced a transformation plan that involves separating Temple-Inland into three focused, stand-alone, public companies and selling our strategic timberland. The plan includes:

retaining our manufacturing operations corrugated packaging and building products,

spinning off our financial services segment to our shareholders,

spinning off our real estate segment to our shareholders, and

selling our strategic timberland.

We are in the process of developing the infrastructure within the financial services and real estate segments to facilitate their transformation into stand-alone public companies.

We are also in the process of marketing our strategic timberland and have, therefore, classified the strategic timberland we anticipate selling as assets held-for-sale at first quarter-end 2007.

As a result of the transformation, certain debt agreements, leases, guarantees, and other contracts and agreements will require amendment or renegotiation. We are in the process of reviewing our contracts and agreements to determine which will be affected.

We expect to complete the transformation plan by year-end 2007.

#### Note 3 New Accounting Pronouncements

Beginning January 2007, we adopted three new accounting pronouncements:

Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes This pronouncement clarifies the accounting for and disclosure of uncertainties associated with certain (FIN 48) aspects of measurement and recognition of income taxes. Upon adoption, we increased assets by \$2 million, reduced liabilities by \$3 million and increased beginning retained earnings by \$5 million. We also reclassified \$11

#### TEMPLE-INLAND INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) million from deferred income taxes to other long-term liabilities. At the beginning of 2007 after adoption of FIN 48 and at first quarter-end 2007, we had \$20 million of unrecognized tax benefits, of which \$9 million would affect our effective tax rate if recognized.

Statement of Financial Accounting Standard (SFAS) No. 158, *Employers Accounting for Defined Benefit Pension* and Other Postretirement Plans We transitioned to a year-end measurement date for valuing plan assets and obligations for our defined benefit and postretirement benefit plans. Previously we used a measurement date of September 30, as allowed by SFAS No. 87, *Employers Accounting for Pensions*. Upon transition, we reduced 2007 beginning shareholders equity by \$5 million, representing the net periodic benefit cost of the three month period from the last measurement date to year-end 2006, net of tax.

FASB Staff Position No. AUG AIR-1, *Accounting for Planned Major Maintenance Activities* - Upon adoption we elected the expense as incurred accounting method for planned major maintenance. We had previously used the acceptable practice of allocating the costs over the interim periods within the year in which they were incurred in accordance with Accounting Principles Board Opinion No.28, *Interim Financial Reporting*. As a result, the retrospective application of this new pronouncement has no effect on our 2006 annual earnings or financial position. A summary of the quarterly effect of the 2006 retrospective application follows:

In the form Constitution Operations	First Quarter		Second Quarter (in million		Third Quarter is, except per sl		Fourth Quarter hare data)		Full Year 2006	
Income from Continuing Operations: As originally reported Effects of AUG AIR-1	\$	76 3	\$	192 (1)	\$	96 (1)	\$	105 (1)	\$	469
As recast	\$	79	\$	191	\$	95	\$	104	\$	469
Net Income: As originally reported Effects of AUG AIR-1	\$	76 3	\$	192 (1)	\$	96 (1)	\$	104 (1)	\$	468
As recast	\$	79	\$	191	\$	95	\$	103	\$	468
Earnings Per Share (Diluted): Income from continuing operations:										
As originally reported Effects of AUG AIR-1	\$	0.67 0.03	\$ 1 (0	.71 0.01)	\$	0.87 (0.01)	\$	0.98 (0.01)	\$	4.23
As recast	\$	0.70	\$ 1	.70	\$	0.86	\$	0.97	\$	4.23
Net Income: As originally reported Effects of AUG AIR-1	\$	0.67 0.03	\$ 1 (0	.71 0.01)	\$	0.87 (0.01)	\$	0.97 (0.01)	\$	4.22
As recast	\$	0.70	\$ 1	.70	\$	0.86	\$	0.96	\$	4.22

г 11

The effect on 2007 beginning shareholders equity of adopting these new accounting pronouncements was:

2006 ending shareholders equity	\$ 2,189
Adoption of accounting for uncertainty in income taxes	5
Net periodic benefit cost related to transition of defined benefit and postretirement benefit plan	
measurement date from September 30 to our fiscal year-end, net of tax	(5)
Adoption of expense as incurred method of accounting for planned major maintenance activities	
2007 beginning shareholders equity	\$ 2,189

#### TEMPLE-INLAND INC. AND SUBSIDIARIES

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

#### Pending Accounting Pronouncements

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 permits the election of fair value as the initial and subsequent measurement method for many financial assets and liabilities. Subsequent changes in the fair value would be recognized in earnings as they occur. Electing the fair value option requires the disclosure of the fair value of affected assets and liabilities on the balance sheet or in the notes to the financial statements. SFAS No. 159 is effective for our first quarter 2008. We believe that if we elect the fair value option, the effect would not be material to our earnings or financial position. **Note 4** Employee Benefit Plans

#### Defined benefit expense for first quarter consists of:

	2	Qual 007	006	S 20	upple 07	Benef menta 200	1 06	2(	Tot )07		006	20	ostreti Ben 07 (In mi	efits 20	06
Service costs benefits earned during the	\$	7	\$ 7	\$		\$		\$	7	\$	7	\$		\$	1
period Interest cost on projected benefit	Ф	/	\$ /	ф		¢		Φ	1	¢	/	Ф		Ф	1
obligation Expected return on		19	18						19		18		2		2
plan assets Amortization of prior		(21)	(20)						(21)		(20)				
service costs Amortization of			1								1				(1)
actuarial net loss		3	5		1		1		4		6				
Defined benefit expense	\$	8	\$ 11	\$	1	\$	1	\$	9	\$	12	\$	2	\$	2

In first quarter 2007 and 2006, we made a \$15 million voluntary, discretionary contribution to our defined benefit plans.

#### Note 5 Share-Based Compensation

We have shareholder approved share-based compensation plans that permit awards to key employees and non-employee directors in the form of restricted or performance units, restricted stock, or options to purchase shares of our common stock. We generally grant awards annually in February, and we use treasury stock to fulfill awards settled in common stock and stock option exercises.

Share-based compensation expense for first quarter consists of:

		First Q	Quarter		
	20	)07	20	06	
		(In mi	nillions)		
Restricted or performance units	\$	17	\$	8	
Restricted stock				1	
Stock options		6		7	

Total pre-tax share-based compensation expense

\$ 23 \$ 16

The fair value of awards granted to retirement-eligible employees and expensed at the date of grant was \$5 million in first quarter 2007 and \$7 million in first quarter 2006.

# TEMPLE-INLAND INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

Pre-tax share-based compensation expense is included in:

	First Quarter 2007 200 (In millions)								
Parent Company									
Cost of sales	\$	3	\$	2					
Selling expense		1		1					
General and administrative		16		13					
Total Parent Company		20		16					
Financial Services		3							
Total pre-tax share-based compensation expense	\$	23	\$	16					

#### **Restricted or performance units**

A summary of activity for first quarter 2007 follows:

	Shares (In thousands)	Ave Gi Date Va	ghted erage rant e Fair alue Share	Cu V	gregate urrent falue (In llions)
Not vested beginning of the year	1,408	\$	39	1111	mons)
Granted	769		51		
Vested and settled	(532)		30		
Forfeited	(5)		45		
Not vested end of first quarter 2007	1,640		47	\$	98

#### **Stock options**

A summary of activity for first quarter 2007 follows:

		Weighted	Weighted Average	Aggregate Intrinsic Value (Current
		Average Exercise	Remaining	value
	CI.	Price	Contractual	less exercise
	Shares (In	Per Share	Term (In	price)
	thousands)		years)	(In millions)
Outstanding beginning of the year	6,012	\$32		

Granted Exercised Forfeited	1,028 (727) (9)	51 29 39		
Outstanding end of first quarter 2007	6,304	35	7	\$ 223
Exercisable end of first quarter 2007	3,635	29	5	\$ 106

We determine the fair value of options using the Black-Scholes-Merton option-pricing model and the following assumptions:

	First Quarter		
	2007	2006	
Expected life of options (in years)	6	6	
Expected stock price volatility	22.8%	25.1%	
Expected dividend yield	2.3%	2.4%	
Risk-free interest rate	4.9%	4.5%	
Weighted average estimated fair value of options granted 16	\$ 12.47	\$ 11.53	

#### TEMPLE-INLAND INC. AND SUBSIDIARIES

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

#### Note 6 Earnings Per Share

We computed earnings per share by dividing income by weighted average shares outstanding using the following:

	First Quarter			
	2	007 (In mi		006 )
Weighted average common shares outstanding basic	1	05.6	1	11.1
Dilutive effect of stock options		2.1		2.3
Weighted average shares outstanding diluted	1	07.7	1	13.4
Note 7 Comprehensive Income Comprehensive income consists of:				
	First Quarter		r	
	20	007		006
		(In mi	llions)	
Net income	\$	38	\$	79
Other comprehensive income (loss), net of taxes:				
Unrealized gains (losses) on:				
Available-for-sale securities				
Derivative instruments Foreign currency translation adjustment		(1)		(2)
Defined benefit plans		(1)		(2)
Defined benefit plans		·		
Other comprehensive income (loss)		3		(2)
Comprehensive income	\$	41	\$	77

At first quarter-end 2007, the fair value of our interest-rate derivative instruments was a \$1 million liability, which is about equally distributed between an interest-rate swap designated as a hedge of interest cash flows anticipated from specific borrowings and an interest-rate swap we did not designate as a hedge. Changes in the fair value of the hedge transaction decreased an immaterial amount in first quarter 2007. Hedge ineffectiveness was not significant in first quarter 2007. Changes in the fair value of the instrument not designated as a hedge are included in other non-operating income (expense) and resulted in expense of an immaterial amount in first quarter 2007.

#### Note 8 Contingencies

We are defending three class action claims in California state court alleging violations of that state s on-duty meal break laws. We reached agreements in principle to settle two of these cases in 2007. In April 2007, however, the Supreme Court of California issued an interpretation of the meal break laws that had the effect of applying a four-year limitations period to these actions as opposed to the one-year period we believed applied. The longer limitations period results in a higher exposure for these claims and jeopardizes the settlements we had reached. As a result, we have increased our reserve for these matters at the end of first quarter 2007 by \$10 million. While we continue to defend these lawsuits and have established reserves that we believe are adequate, we do not anticipate that the outcome in any or all of these cases should have a material adverse effect on our financial position or long-term results of operations or cash flows.

We are involved in various other legal proceedings that arise from time to time in the ordinary course of doing business. In addition, liabilities in connection with environmental remediation arise from time to time in the ordinary

course of doing business. We believe we have established adequate reserves for any probable losses related to these legal proceedings and environmental remediation issues. We do not believe that the outcome of any of these matters should have a significant adverse effect on our financial position, long-term results of operations, or cash flows. It is possible, however, that charges related to these matters could be significant to our results of operations or cash flows in any one accounting period.

#### TEMPLE-INLAND INC. AND SUBSIDIARIES

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

### Note 9 Segment Information

We have four business segments: corrugated packaging, forest products, real estate, and financial services. Corrugated packaging manufactures containerboard and corrugated packaging. Forest products manages our timber resources and manufactures a variety of building products. Real estate entitles and develops real estate projects that we own directly, including our higher and better use timberland, or indirectly through ventures. Financial services operates a savings bank and an insurance agency.

We evaluate performance based on operating income before unallocated expenses and income taxes. Unallocated expenses represent expenses managed on a company-wide basis and include corporate general and administrative expense; share-based compensation; other operating and non-operating income (expense); and parent company interest expense. Other operating income (expense) includes gain or loss on sale of assets, asset impairments, and unusual expenses. The accounting policies of the segments are the same as those described in the accounting policy notes to the financial statements. Intersegment sales are recorded at market prices. Intersegment sales and shared service expense allocations are netted in costs and expenses.

# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

					Expenses Not Allocated to Segments	
	Corrugated Packaging	Forest Products	Real Estate	Financial Services	and Eliminations	Total
For First Quarter 2007 or at First Quarter-End 2007: (In millions) Revenues from external	i ackagnig	Trouters	Estate	Services		Totai
customers Depreciation and	\$ 761	\$ 246	\$ 30	\$ 284	\$	\$ 1,321
amortization Income (loss) before	37	16		5	3	61
taxes Financial services, net	64	38	3	49	(93) <sup>(a)</sup>	61
interest income Total assets Investment in equity method investees and	2,275	1,026	594	95 15,740	299	95 19,934
joint ventures Capital expenditures and	11	22	91			124
reforestation Goodwill	25 236	12 129		13 141	5	55 506
For First Quarter 2006 or at First Quarter-End 2006: (In millions) Revenues from external						
customers Depreciation and	\$ 721	\$ 333	\$ 47	\$ 283	\$	\$ 1,384
amortization Income (loss) before	38	14	1	5	3	61
taxes Financial services, net	44	82	26	49	(75) <sup>(a)</sup>	126
interest income Total assets Investment in equity method investees and	2,314	1,071	435	104 17,570	304	104 21,694
joint ventures Capital expenditures and	13	21	74			108
reforestation Goodwill	19 236	10 129		14 159	3	46 524

#### (a) Expenses not allocated to segments consist of:

		<b>First Quarter</b>		r
	2	2007	2	006
		(In millions)		)
General and administrative	\$	(25)	\$	(23)
Share-based compensation		(23)		(16)
Other operating income (expense)		(14)		(3)
Other non-operating income (expense)				
Parent company interest		(31)		(33)
	\$	(93)	\$	(75)
Other operating income (expense) applies to:				
Corrugated packaging	\$	(10)	\$	(2)
Forest products				
Real estate				
Financial services				(3)
Unallocated		(4)		2
	¢	(1.4)	¢	$\langle 0 \rangle$
	\$	(14)	\$	(3)
10				

# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

#### Note 10 Real Estate

Our real estate consists of:

	Quar	irst ter-End 007		r-End 006
		(In mi	llions)	)
Entitled, developed, and under development land	\$	297	\$	255
Land held for investment or future development		149		142
Investment in real estate ventures		91		90
Income producing properties, net of accumulated depreciation		25		25
	\$	562	\$	512

In first quarter 2006, we sold five acres of undeveloped commercial real estate and recognized a gain of \$8 million. At first quarter-end 2007, we had ownership interests ranging from 25 to 50 percent in 15 real estate ventures that we account for using the equity method. Our investment in these real estate ventures is included in real estate and our equity in their earnings is included in segment operating income. We provide development services for some of these ventures for which we receive a fee. We have not recognized significant fees for these services. Combined summarized financial information for these real estate ventures follows:

	Quar	irst ter-End 007 (In mi	r-End 006 )
Real estate	\$	191	\$ 186
Total assets		285	281
Borrowings, principally non-recourse		65	66
Total liabilities		86	84
Equity		199	197
Our investment in real estate ventures:			
Our share of their equity	\$	98	\$ 97
Unrecognized deferred gain <sup>(a)</sup>		(7)	(7)
Investment in real estate ventures	\$	91	\$ 90

 (a) We recognize the deferred gain from our sale of real estate to the venture as the venture sells the real estate to third parties.

		First Quarter
	200	07 2006
		(In millions)
Revenues	\$7	\$53
Earnings	2	20
Our equity in their earnings	1	10
	1 4 4 1 1 1 0 111	• • •

In first quarter 2007, we contributed \$2 million to the real estate ventures and received \$2 million in return of capital distributions, which are classified as investing activities for cash flow purposes.

Beginning first quarter 2006, we eliminated our historic one-month lag in accounting for our investment in our two largest real estate ventures as financial information became more readily available. The result was to increase our equity in their earnings in first quarter 2006 by about \$1 million.

#### Note 11 Assets Held For Sale

Assets held for sale include our strategic timberland, which we previously announced our intention to sell as part of our transformation plan, assets of discontinued operations, and other non-strategic assets held for sale.

# TEMPLE-INLAND INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) At first quarter-end 2007, the carrying value of our timber and timberland and related assets held for sale was \$297 million. Timber and timberland totaled \$293 million representing approximately 1.7 million acres located in Texas, Louisiana, Georgia, and Alabama, and related property and equipment totaled \$4 million.

At first quarter-end 2007, discontinued operations primarily consist of the chemical business obtained in the acquisition of Gaylord Container Corporation. The disposition of the chemical business has been delayed primarily due to its class action litigation that was settled in 2004. At first quarter-end 2007, the assets and liabilities of discontinued operations include \$7 million of working capital and \$1 million of property and equipment. Revenues from discontinued operations were \$6 million in first quarter 2007 and \$7 million in first quarter 2006.

# Note 12 Other Operating Income (Expense)

	First Quarter 2007 2006 (In millions)					
Equity in earnings of manufacturing joint ventures Equity in earnings of real estate ventures Litigation Transformation plan	\$	1 (10) (4)	\$	2 10		
	\$	(12)	\$	12		

Activity for first quarter 2007 within our accruals for exit costs follows:

	Begin o Per	f	Addition (Iı	s P. 1 million	Cash ayments s)	d of riod
Involuntary employee terminations Demolition and environmental remediation	\$	1 8	\$	\$	(1) (2)	\$ 6
	\$	9	\$	\$	(3)	\$ 6

# Note 13 Subsequent Events

On April 10, 2007 we redeemed \$225 million of our preferred stock issued by subsidiaries. We anticipate redeeming the remaining \$80 million by second quarter-end 2007. Funds for these redemptions were provided through the issuance of subordinated notes payable to trust.

# <u>Item 2. Management</u> <u>s</u> <u>Discussion and Analysis of Financial Condition and Results of Operations</u> Forward-Looking Statements

Management s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are identified by their use of terms and phrases such as believe, anticipate, could, estimate, likely, intend, may, plan, expect, expressions, including references to assumptions. These statements reflect management s current views with respect to future events and are subject to risks and uncertainties. A variety of factors and uncertainties could cause our actual results to differ significantly from the results discussed in the forward-looking statements. Factors and uncertainties that might cause such differences include, but are not limited to:

general economic, market or business conditions;

the opportunities (or lack thereof) that may be presented to us and that we may pursue;

fluctuations in costs and expenses including the costs of raw materials, purchased energy, and freight;

demand for new housing;

accuracy of accounting assumptions related to pension and postretirement costs, impaired assets, and allowance for credit losses;

competitive actions by other companies;

changes in laws or regulations and actions or restrictions of regulatory agencies;

our ability to execute certain strategic and business improvement initiatives, including our transformation plan; and

other factors, many of which are beyond our control.

Our actual results, performance, or achievement probably will differ from those expressed in, or implied by, these forward-looking statements, and accordingly, we can give no assurances that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. In view of these uncertainties, you are cautioned not to place undue reliance on these forward-looking statements. We expressly disclaim any obligation to publicly revise any forward-looking statements contained in this report to reflect the occurrence of events after the date of this report.

# Non-GAAP Financial Measure

Return on investment (ROI) is an important internal measure for us because it is a key component of our evaluation of overall performance and the performance of our business segments. Studies have shown that there is a direct correlation between shareholder value and ROI and that shareholder value is created when ROI exceeds the cost of capital. ROI allows us to evaluate our performance on a consistent basis as the amount we earn relative to the amount invested in our business segments. A significant portion of senior management s compensation is based on achieving ROI targets.

In evaluating overall performance, we define ROI as operating income, adjusted for significant unusual items, divided by parent company total assets, less certain assets and certain current liabilities. In evaluating segment performance, we define ROI as segment operating income divided by segment assets less segment current liabilities for our manufacturing and real estate segments, and divided by segment investment for our financial services segment. We do not believe there is a comparable GAAP financial measure to our definition of ROI. The reconciliation of our ROI calculation to amounts reported under GAAP is included in a later section of Management s Discussion and Analysis of Financial Condition and Results of Operations.

# Edgar Filing: TEMPLE INLAND INC - Form 10-Q

Despite its importance to us, ROI is a non-GAAP financial measure that has no standardized definition and as a result may not be comparable with other companies measures using the same or similar terms. Also there may be limits in the usefulness of ROI to investors. As a result, we encourage you to read our consolidated financial statements in their entirety and not to rely on any single financial measure.

# **Accounting Policies**

# Critical Accounting Estimates

In first quarter 2007, there were no changes in our critical accounting estimates from those we disclosed in our Annual Report on Form 10-K for the year 2006.

New and Pending Accounting Pronouncements

Beginning January 2007, we adopted the expense as incurred accounting method for planned major plant maintenance as contained in Financial Accounting Standards Board (FASB) Staff Position No. AUG AIR-1, *Accounting for Planned Major Maintenance Activities;* FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48); and a fiscal year-end measurement date for valuing plan assets and obligations for our defined benefit and postretirement benefit plans as required by Statement of Financial Accounting Standard (SFAS) No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans.* Please read **Note 3 to the Consolidated Financial Statements** for further information about these new pronouncements and other pending accounting pronouncements.

# Transformation Plan

On February 26, 2007, our Board of Directors announced a transformation plan that involves separating Temple-Inland into three focused, stand-alone, public companies and selling our strategic timberland. The plan includes:

retaining our manufacturing operations corrugated packaging and building products,

spinning off our financial services segment to our shareholders,

spinning off our real estate segment to our shareholders, and

selling our strategic timberland.

We are in the process of developing the infrastructure within the financial services and real estate segments to facilitate their transformation into stand-alone public companies.

We are also in the process of marketing our strategic timberland and have, therefore, classified them as assets held-for-sale at first quarter-end 2007.

As a result of the transformation, certain debt agreements, leases, guarantees, and other contracts and agreements will require amendment or renegotiation. We are in the process of reviewing our contracts and agreements to determine which will be affected.

We expect to complete the transformation plan by year-end 2007.

# Results of Operations for First Quarter 2007 and 2006

# Summary

We manage our operations through four business segments: corrugated packaging, forest products, real estate, and financial services. A summary of the results of operations by business segment follows:

	First Quarter 2007 200 (In millions, except p share)			2006
Revenues				
Corrugated packaging	\$	761	\$	721
Forest products		246		333
Real estate		30		47
Financial services		284		283
Total revenues	\$	1,321	\$	1,384
Segment operating income				
Corrugated packaging <sup>(a)</sup>	\$	64	\$	44
Forest products		38		82
Real estate		3		26
Financial services		49		49
Total segment operating income		154		201
Expenses not allocated to segments				
General and administrative		(25)		(23)
Share-based compensation		(23)		(16)
Other operating income (expense)		(14)		(3)
Other non-operating income (expense)				(-)
Parent company interest		(31)		(33)
Income before taxes		61		126
Income tax expense		(23)		(47)
Income from continuing operations Discontinued operations		38		79
Net income	\$	38	\$	79
Average diluted shares outstanding		107.7		113.4
Income from continuing operations, per diluted share	\$	0.35	\$	0.70
ROI, annualized		8.3%		14.2%

(a) 2006 retrospectively adjusted to reflect expense as incurred method of accounting for planned major maintenance costs.

In 2007, significant items affecting income from continuing operations included:

We experienced higher prices and lower volumes for our corrugated packaging products.

While we continue to see the benefit in our manufacturing operations from our initiatives to lower costs, improve asset utilization, and increase operating efficiencies, the cost of recycled fiber used at our containerboard mills offset some of the benefits.

We experienced lower pricing and volumes for our forest products, principally lumber and gypsum.

Our real estate operations incurred a decline in lot sales resulting from the overall slowdown in the housing industry.

Our financial services operations experienced a decrease in net interest income due primarily to a decrease in earning assets, which was offset by lower loan loss provision and noninterest expense.

We increased litigation reserves by \$10 million as a result of a recent California Supreme Court decision and incurred \$4 million of costs associated with our transformation plan.

We expensed \$7 million of share-based compensation due to the higher share price at first quarter-end.

# Edgar Filing: TEMPLE INLAND INC - Form 10-Q

#### **Table of Contents**

In 2006, significant items affecting income from continuing operations included:

We experienced improved markets for our forest products, principally lumber and gypsum, and we benefited from the acquisition of our partner s 50 percent interest in Standard Gypsum LP.

While we continued to see the benefit in our manufacturing operations from our initiatives to lower costs, improve asset utilization and increase operating efficiencies, costs, principally energy and freight, offset much of the benefit.

Real estate operations benefited from an \$8 million gain on sale of land held for commercial use.

Financial services operations benefited from improved net interest income attributable to an increase in earning assets, principally mortgage-backed securities. Actions taken to lower costs in our financial services operation associated with the elimination of the wholesale mortgage operation resulted in charges of \$3 million.

We expensed \$7 million of share-based compensation related to awards granted to retirement eligible employees.

Our operations are affected to varying degrees by supply and demand factors and economic conditions including changes in energy costs, interest rates, new housing starts, home repair and remodeling activities, loan collateral values (particularly real estate) and the strength of the U.S. dollar. Given the commodity nature of our manufactured products, we have little control over market pricing or market demand.

# **Corrugated Packaging**

We manufacture linerboard and corrugating medium that we convert into corrugated packaging and sell in the open market. Our corrugated packaging segment revenues are principally derived from the sale of corrugated packaging products and, to a lesser degree, from the sale of linerboard in the domestic and export markets. We also own a 50 percent interest in Premier Boxboard Limited LLC, a joint venture that produces light-weight gypsum facing paper and corrugating medium at a mill in Newport, Indiana.

A summary of our corrugated packaging results follows:

		First Quarter			r
		2007 2		2006	
		(Dollars in millions)			ons)
Revenues		\$	761	\$	721
Costs and expenses			(697)		(677)
Segment operating income		\$	64	\$	44
Segment ROI	25		12.7%		8.6%

Fluctuations in corrugated packaging pricing, which includes freight and is net of discounts, and shipments are set forth below:

	First Quarter 2007 versus First Quarter 2006 Increase/(Decrease)
Corrugated packaging	
Average prices	8%
Shipments, average week	(4)%
Industry shipments, average week <sup>(a)</sup>	(2)%
Linerboard Average prices Shipments, in thousand tons	21% 40

# (a) Source: Fibre

Box Association

Shipments declined in first quarter 2007 primarily due to the sale of Performance Sheets (sheet feeder plant in City of Industry, California) in August of 2006. Corrugated packaging shipments were generated with one less converting facility at first quarter-end 2007 compared with first quarter-end 2006.

Compared with fourth quarter 2006, average corrugated packaging prices were down one percent and actual shipments were up five percent, principally due to normal seasonal fluctuations, while average linerboard prices were down two percent and shipments were down 32,000 tons.

Costs and expenses were up three percent in first quarter 2007 compared with first quarter 2006. Higher prices for wood and recycled fiber were partially offset by lower costs attributable to the sale of one converting facility and increased mill reliability and efficiency, which resulted in improved raw material yield and energy usage.

Fluctuations in our significant cost and expense components included:

		Quarter 007 rsus Quarter 006 rease crease) iillions)
Wood fiber	\$	3
Recycled fiber		21
Energy, principally natural gas		(6)
Freight		(1)
Depreciation		(1)
Pension and postretirement		(3)
The costs of our outside purchases of wood and recycled fiber, energy, and freight fluctuate	based on the	market

prices we pay for these commodities. It is likely that these costs will continue to fluctuate for the remainder of 2007.

Information about our converting facilities and mills follows:

	First Quarter	
	2007	2006
Number of converting facilities (at quarter-end)	64	65
Mill capacity, in thousand tons	899	892
Mill production, in thousand tons	897	890
Percent mill production used internally	89%	93%
Percent of total fiber requirements sourced from recycled fiber	37%	34%
Corrugating medium purchases from our Premier Boxboard Limited LLC joint		
venture, in thousand tons	20	14

# **Forest Products**

We own or lease 1.8 million acres of strategic timberland in Texas, Louisiana, Georgia, and Alabama. We grow timber, cut the timber and convert it into products or sell it in the open market. We manufacture lumber, gypsum wallboard, particleboard, fiberboard and medium density fiberboard (MDF). Our forest products segment revenues are principally derived from the sales of these products and, to a lesser degree, from sales of fiber and hunting, mineral, and recreational leases of our timberland. We also own a 50 percent interest in an MDF joint venture. In January 2006, we purchased our partner s 50 percent interest in Standard Gypsum LP, a joint venture that produced gypsum wallboard. Results of operations have been consolidated since the date of purchase.

As part of our transformation plan we anticipate selling our strategic timberland. As a result, the operations of our forest products segment will be significantly affected. Our costs will likely increase as we purchase fiber for our operations from third parties and our revenues will likely be negatively affected by the loss of fiber sales and hunting and recreational lease revenues.

A summary of our forest products results follows:

		First Quarter		
	2	007 2006	l.	
	(1	<b>Dollars in millions</b> )	)	
Revenues	\$	246 \$ 333	3	
Costs and expenses		(208) (251	1)	
Segment operating income	\$	38 \$ 82	2	
Segment ROI	27	16.5% 33.3	3%	

Fluctuations in product pricing, which includes freight and is net of discounts, and shipments are set forth below:

	First Quarter 2007 versus First Quarter 2006 Increase/(Decrease)
Lumber:	
Average prices	(25)%
Shipments	(7)%
Gypsum wallboard:	
Average prices	(7)%
Shipments	(32)%
Particleboard:	
Average prices	22%
Shipments	(13)%
MDF:	
Average prices	11%
Shipments	(5)%
Pricing for particleboard and MDF improved compared with first qua	rter 2006. However, pricing for lumber and

Pricing for particleboard and MDF improved compared with first quarter 2006. However, pricing for lumber and gypsum wallboard declined and demand for all products moderated due to declines in the housing industry. It is likely this trend will continue for the remainder of 2007.

Compared with fourth quarter 2006, average prices were up one percent for lumber and down 11 percent for gypsum, four percent for particleboard, and two percent for MDF. Shipments were up eight percent for lumber, 21 percent for particleboard, and 37 percent for MDF, and down 13 percent for gypsum.

Hunting, recreational, and mineral lease income totaled \$9 million in first quarter 2007 and \$14 million in first quarter 2006. Mineral lease income is generally derived from lease and royalty interests and fluctuates based on changes in the market price for energy. It is likely income from these leases will continue to fluctuate for the remainder of 2007.

Fluctuations in our significant cost and expense components included:

	First Quarter 2007
	versus
	First Quarter 2006
	Increase
	(Decrease)
	(In millions)
Wood fiber	\$ (10)
Energy, principally natural gas	(10)
Freight	(4)
Chemicals	(1)
Depreciation	2
Costs and expanses were down 17 percent in first quarter 2007	compared with first quarter 2006. The decrease in

Costs and expenses were down 17 percent in first quarter 2007 compared with first quarter 2006. The decrease in reported cost is primarily attributable to lower volumes.

The costs of our outside purchases of fiber, energy, freight, and chemicals fluctuate based on the market prices we pay for these commodities. It is likely that these costs will continue to fluctuate for the remainder of 2007.

Information about our timber harvest and converting and manufacturing facilities follows:

	<b>First Quarter</b>	
	2007	2006
Timber harvest, in million tons:		
Sawtimber	0.6	0.6
Pulpwood	0.8	0.8
Total	1.4	1.4
Number of converting and manufacturing facilities (at quarter-end)	17	17
Average operating rates for all product lines excluding sold or closed facilities:		
High	91%	110%
Low	67%	93%
Average	79%	100%
Gypsum facing paper purchases from our Premier Boxboard Limited LLC joint		
venture, in thousand tons	12	16
Percent of gypsum facing paper supplied by our Premier Boxboard Limited LLC joint		
venture	78%	64%
Deal Estate		

#### **Real Estate**

We entitle and develop real estate that we own directly or participate in through ventures. Currently, we have projects in seven states and 11 markets encompassing about 238,000 acres, including 194,000 acres of higher and better use timberland located in Georgia, principally near Atlanta, and in Texas. We are creating the infrastructure and securing entitlements on these lands for single-family residential, commercial, mixed-use, and multi-family housing site development. Our real estate segment revenues are principally derived from the sale of developed and undeveloped real estate and to a lesser degree, from the sale of timber and operations of commercial income producing properties.

A summary of our real estate results follows:

		<b>First Quarter</b>			
	2007		20	2006	
	(Dollars in millions)				
Revenues	\$	30	\$	47	
Costs and expenses		(28)		(31)	
Our share of real estate ventures income		1		10	
Segment operating income	\$	3	\$	26	

# Segment ROI

2.3% 25.3%

The decline in segment operating income is primarily due to an \$8 million gain on the sale of five acres of undeveloped commercial real estate that was recognized in first quarter 2006, a decrease in sales of residential real estate resulting from the overall decline in the housing industry, and a decrease in sales of land held for investment or future development. It is likely the level of sales of residential real estate will be lower for 2007 compared with 2006.

Beginning first quarter 2006, we eliminated our historic one-month lag in accounting for our investment in our two largest real estate ventures as financial information became more readily available. The one-time effect of eliminating this one-month lag was to increase our equity in their earnings in first quarter by about \$1 million.

Revenue consists of:

	First Quarter				
	2007 (Dollars in mill			2006 lions)	
Residential real estate Lots sold	\$	18 250	\$	17 342	
Commercial real estate Acres sold	\$	4 11	\$	16 7	
Land held for investment or future development Acres sold	\$	2 268	\$	7 923	
Income producing properties, timber and other	\$	6	\$	7	
	\$	30	\$	47	

Information about our real estate projects and our real estate ventures follows:

	First Qu	arter-End
	2007	2006
Owned and consolidated ventures:		
Entitled, developed, and under development land		
Number of projects	41	29
Residential lots remaining	19,364	11,415
Commercial acres remaining	970	564
Land held for investment or future development		
Number of projects	26	20
Acres in entitlement process	27,380	21,950
Acres undeveloped	187,601	197,224
Ventures accounted for using the equity method		
Ventures lot sales		
Lots sold	191	719 <sub>(a)</sub>
Revenue per lot sold	\$ 56,975	\$ 49,357
Ventures entitled, developed, and under development land		
Number of projects	22	24
Residential lots remaining	10,099	13,191
Commercial acres remaining	731	701
Ventures land held for investment or future development, in acres	6,384	6,594
<sup>(a)</sup> The elimination		
of the		

Table of Contents

previously discussed one month reporting lag resulted in a one-time increase in the number of lots sold of 122 lots.

# **Financial Services**

We own a savings bank, Guaranty Bank, which includes an insurance agency subsidiary. Guaranty makes up the predominant amount of our financial services segment operating income, revenues, assets, and liabilities. In general, we gather funds from depositors, borrow money, and invest the resulting cash in loans and securities.

A summary of our financial services results follows:

	First Q	First Quarter		
	2007	2006		
	(Dollars in	n millions)		
Net interest income	\$ 95	\$ 104		
Segment operating income <sup>(a)</sup>	49	49		
Segment ROI	19.3%	19.3%		

(a) Segment operating income excludes share-based compensation and charges related to asset impairments and severance reported in financial services summarized financial statements.

#### Net Interest Income and Earning Assets and Deposits Information about our net interest margin follows:

	First Quarter				
	2007		200	)6	
	Average	Yield/	Average	Yield/	
	Balance	Rate	Balance	Rate	
	(Dollars in millions)				
Earning assets	\$14,895	6.54%	\$16,585	5.80%	
Interest-bearing liabilities	13,744	(4.31)%	15,410	(3.55)%	
Impact of noninterest-bearing funds		0.33%		0.25%	
Net interest margin		2.56%		2.50%	

Net interest income declined due to a decrease in earning assets resulting from a decrease in single-family mortgage loans and mortgage-backed securities partially offset by an increase in net interest margin. Our net interest margin increased slightly compared with first quarter 2006 because rates on the portion of our earning assets funded by noninterest bearing funds increased as a result of increases in market rates.

As our portfolio is currently positioned, if interest rates remain relatively stable, it is likely that our net interest margin will remain near its current level. However, if interest rates change significantly, it is likely that our net interest margin will decline. Please read **Part I, Item 3, Quantitative and Qualitative Disclosures About Market Risk**, for further information.

The following table summarizes the composition of our earning assets and deposits:

# Table of Contents

# Edgar Filing: TEMPLE INLAND INC - Form 10-Q

	First Quarter-End			End
		2007		2006
		(Dollars in	<b>mill</b> i	ions)
Residential housing assets:				
Loans held for sale	\$	23	\$	49
Loans		5,830		7,012
Securities		5,318		6,540
		11,171		13,601
Other earning assets		3,887		3,280
Total earning assets	\$	15,058	\$	16,881
Residential housing assets as a percentage of earning assets		74%		81%
Noninterest-bearing deposit accounts	\$	749	\$	782
Interest-bearing deposit accounts		3,799		3,585
Certificates of deposit		4,946		4,917
Total deposits	\$	9,494	\$	9,284
31				

Residential housing assets were lower at first quarter-end 2007 compared with first quarter-end 2006, because payments on single-family mortgage loans and securities exceeded new single-family mortgage loan production and securities purchases. New loan production was limited in 2006 and first quarter 2007 because we eliminated our wholesale mortgage production network in first quarter 2006. We have developed the systems to begin acquiring mortgage loans from some of our correspondent mortgage warehouse borrowers. In early second quarter 2007 we began acquiring limited volumes of loans through this channel. However, the correspondent mortgage business is very competitive and the current interest rate environment is not generally conducive to significant production of adjustable-rate mortgages, which we generally hold. As a result, we expect our single-family mortgage loans will continue to decrease throughout 2007. Additionally, current market pricing for securities remains challenging. In late first quarter 2007 and early second quarter 2007, we were able to purchase approximately \$300 million in mortgage-backed securities will continue to decrease. Our commercial loans outstanding increased in first quarter 2007 and we anticipate they will continue to increase throughout 2007, partially offsetting decreases in single-family mortgage loans and mortgage-backed securities.

A portion of our residential housing loans consists of adjustable-rate mortgages that have various monthly payment amount options (Option ARMs). These loans generally include the ability to select from fully amortizing payments, interest-only payments and payments less than the interest accrual rate, which can result in negative amortization increasing the principal amount of the loan. At first quarter-end 2007, loans included \$587 million of Option ARMs. We recognized \$2 million in first quarter 2007 in interest income on loans from borrowers that elected negative amortization payment options. We also hold \$3.3 billion of securities that have Option ARMs as the underlying assets. Of these securities, \$548 million were issued by U.S. Government Sponsored Enterprises (FNMA, FHLMC) and \$2.7 billion are senior tranches issued by non-agency institutions. All of these securities bear AAA ratings from nationally recognized securities rating organizations.

Asset Quality and Allowance for Credit Losses

Various asset quality measures we monitor are:

	First Quarter-End		Year-End			
	20	007	_	006		2006
		( <b>I</b>	ollars	in milli	ons)	
Non-performing loans	\$	28	\$	41	\$	26
Foreclosed real estate		8		2		5
Non-performing assets	\$	36	\$	43	\$	31
Non-performing loans as a percentage of total loans		0.29%		0.40%		0.27%
Non-performing assets ratio		0.27%		0.43%		0.32%
Allowance for loan losses as a percentage of non-performing loans		257%		170%		253%
Allowance for loan losses as a percentage of total loans		0.74%		0.69%		0.68%
Net charge-offs as a percentage of average loans outstanding 32	(	(0.33)%		0.28%		0.10%

The following table summarizes changes in the allowance for credit losses:

	First Quarter 2007 200			
	_	(In mil		
Balance at beginning of period	\$	72	\$	81
Provision (credit) for credit losses		(2)		2
Net (charge-offs) recoveries		8		(7)
Balance at end of period	\$	78	\$	76
Allowance for credit losses:				
Loan	\$	71	\$	69
Commitment-related		7		7
Combined allowance for credit losses	\$	78	\$	76

In first quarter 2007, we recovered a total of \$8 million related to two asset-based financing transactions that we had previously charged-off. We sold our asset-based lending operation in 2006, and we do not expect to receive significant future recoveries from asset-based borrowers.

The increase in our allowance for credit losses is primarily due to continued uncertainty regarding a \$39 million loan to a homebuilder that has characteristics indicating potential credit problems that could result in the loan being classified as non-performing in the future. Although changes in credit quality are difficult to predict, it is likely that we will recognize higher provisions for credit losses in future periods.

# Noninterest Income and Noninterest Expense

Income from loan origination and sale of loans decreased \$2 million for the first quarter 2007 compared with 2006 primarily due to repositioning our mortgage origination activities. As a result of the repositioning, we do not anticipate significant single-family mortgage loan originations or sales until the second half of 2007 when our previously discussed correspondent mortgage business is fully operational.

# **Expenses Not Allocated to Segments**

Unallocated expense represents expenses managed on a company-wide basis and includes corporate general and administrative expense, share-based compensation, other operating and non-operating income (expense), and parent company interest expense.

The change in share-based compensation was principally due to the effect of a higher share price on our cash-based awards and the fair value of new grants being higher than previous grants. Please read **Note 5 to the Consolidated Financial Statements** for further information. Based on our current expectations, it is likely that share-based compensation expense for the year 2007 will be in the range of \$50 to \$70 million.

Other operating income (expense) not allocated to business segments totaled \$14 million in first quarter 2007. We increased litigation reserves \$10 million due to a recent California Supreme Court decision that resulted in application of a longer limitations period to certain claims alleging violation of the state s on-duty meal break laws. In addition, we incurred \$4 million related to our transformation plan. In first quarter 2006, we incurred charges of \$3 million related to the elimination of our wholesale mortgage origination network.

We are continuing our efforts to enhance return on investment by lowering costs, improving operating efficiencies and increasing asset utilization. As a result, we will continue to review operations that are unable to meet return objectives and determine appropriate courses of action, including possibly consolidating and closing converting facilities and selling under-performing assets.

The change in parent company interest expense in first quarter 2007 was due to lower average levels of debt outstanding compared with first quarter 2006.

# **Income Taxes**

Our effective tax rate was 38 percent in first quarter 2007 and 37 percent in first quarter 2006. Differences between the effective tax rate and the statutory rate are due to state income taxes, nondeductible items, and deferred taxes on unremitted foreign income.

For the full year 2007, we anticipate our annual effective income tax rate to be about 39 percent.

# Average Shares Outstanding

The change in average shares outstanding was principally due to the issuance of shares related to stock-based compensation plans. The change in average diluted shares outstanding was principally due to these issuances and the dilutive effect of employee stock options resulting from the change in the market price of our common stock. **Capital Resources and Liquidity for First Quarter 2007** 

We separately discuss our capital resources and liquidity for Temple-Inland and our manufacturing and real estate subsidiaries, which we refer to as the parent company, and our financial services subsidiaries to provide a clearer presentation of our different businesses and because almost all of the net assets invested in financial services are subject to regulatory rules and regulations including restrictions on the payment of dividends to the parent company. **Sources and Uses of Cash** 

Consolidated cash from operations was \$7 million in first quarter 2007 and \$329 million in first quarter 2006. Consolidated cash from operations represents the sum of parent company and financial services cash from operations, less the dividends from financial services and other intercompany amounts, which are eliminated upon consolidation. In first quarter 2007 we received \$35 million in dividends from financial services, and in first quarter 2006 we received no dividends from financial services.

# Parent Company Sources and Uses of Cash

	First Quarter 2007 20 (In millions)	
We received cash from:	¢ –	10 ¢ 100
Operations Dividends from financial services <sup>(a)</sup>		78 \$ 106 35
Real estate development expenditures, net of non-cash cost of sales		46) 4
Working capital changes		(67) <sup>4</sup>
	,	, , , ,
From operations	(1	7) 43
Sale of assets and other		3
Exercise of options and related tax benefits		9 33
Borrowing, net	8	36 175
Total sources	8	38 254
We used cash to:		
Return to shareholders through:		
Dividends	(2	(27)
Repurchase of common stock	(2	24) (51)
Reinvest in the business through:		
Capital expenditures		(32)
Acquisition, joint ventures, and other	(	(7) (146)
Total uses	(10	(256)
Change in cash and cash equivalents	\$ (1	4) \$ (2)

 (a) Dividends received from financial services are eliminated in the consolidated statements of cash flows.

We operate in cyclical industries, and our operating cash flows vary accordingly. Our principal operating cash requirements are for compensation, wood and recycled fiber, energy, interest, and taxes. The dividends we receive from financial services are dependent on its level of earnings and capital needs and are subject to regulatory approval and restrictions.

Working capital is subject to cyclical operating needs, the timing of collection of receivables and the payment of payables and expenses and to a lesser extent to seasonal fluctuations in our operations. In addition, operating cash flows are affected by the timing of the payment of real estate development expenditures and the collection of proceeds from the eventual sale of the real estate.

# Edgar Filing: TEMPLE INLAND INC - Form 10-Q

We issued 709,428 shares of common stock in first quarter 2007 and 1,027,453 shares in first quarter 2006 to employees exercising options. We paid cash dividends to shareholders of \$0.28 per share in first quarter 2007 and \$0.25 per share in first quarter 2006.

We initiated no purchases under our share repurchase authorizations in first quarter 2007. We, however, settled in first quarter 2007 \$24 million for share purchases that were initiated in the prior quarter. The maximum number of shares available to be purchased under our repurchase plans is 6.6 million shares at first quarter-end 2007.

In January 2006, we purchased the remaining 50 percent interest in Standard Gypsum LP for \$150 million. In addition, we paid off its \$56 million credit agreement.

Capital expenditures and timberland reforestation and acquisition are expected to approximate \$220 million to \$235 million in 2007 or about 100 percent of expected 2007 depreciation and amortization. Most of the expected 2007 expenditures relate to initiatives to increase reliability and efficiency in our corrugated packaging operations.

#### Financial Services Sources and Uses of Cash

	<b>First Quarter</b>	
	2007 (In mi	2006 illions)
We received cash from:		
Operations	\$ 35	\$ 45
Changes in loans held for sale and other	20	241
From operations	55	286
Net repayments on loans and securities	307	132
Redemption of Federal Home Loan Bank stock	58	
Total sources	420	418
We used cash to:		
Pay dividends to the parent company <sup>(a)</sup>	(35)	
Fund decreases in deposits and borrowings	(532)	(500)
Reinvest in the business through capital expenditures, acquisitions, and other	(17)	(11)
Total uses	(584)	(511)
Change in cash and cash equivalents	\$ (164)	\$ (93)

- (a) Dividends we
  - pay to the parent company are eliminated in the consolidated statements of

cash flows.

Our principal operating cash requirements are for compensation, interest, and taxes. Changes in loans held for sale are subject to the timing of the origination and subsequent sale of the loans and the level of refinancing activity.

The changes in deposits and borrowings and the amounts invested in loans and securities generally move in tandem because we use deposits and borrowings to fund our investments. In first quarter 2007, we used cash flow from net repayments on loans and securities to reduce our borrowings. In first quarter 2006, we used cash flow from the sale of loans held for sale and from principal payments on mortgage-backed securities to reduce our borrowings.

We anticipate continued commercial loan growth throughout 2007. However we expect this growth will be more than offset by repayments of single-family mortgage loans and mortgage-backed securities.

The anticipated commercial loan growth in the remainder of 2007 will require us to retain most, if not all, of financial services earnings. Therefore, we do not anticipate additional significant dividends to the parent company for the remainder of 2007.

# Liquidity

Almost all of the net assets invested in financial services are subject to regulatory rules and restrictions including restrictions on the payment of dividends to the parent company. As a result, all consolidated assets are not available to satisfy all consolidated liabilities. To provide a clearer understanding of our different businesses, we discuss our contractual obligations for the parent company and financial services separately.

# Parent Company Liquidity

Our sources of short-term funding are our operating cash flows, dividends received from financial services, and borrowings under our existing accounts receivable securitization facility and committed credit agreements.

At first quarter-end 2007, we had \$844 million in unused borrowing capacity under our credit agreements and accounts receivable securitization facility.

	C	mitted redit ements	Rec Secur Fa	counts eivable titization acility nillions)	Total
Committed	\$	850	\$	250	\$ 1,100
Less: borrowings and commitments		(6)		(250)	(256)
Unused borrowing capacity at first quarter-end 2007	\$	844	\$		\$ 844

Our committed credit agreements include a \$750 million revolving credit facility that expires in 2011. The remainder of our credit agreements expire in 2008 and 2010. Our accounts receivable securitization facility expires in 2009.

At first quarter-end 2007, the fair value of our interest rate derivative instruments was a \$1 million liability. The interest rate instruments expire in 2008. These instruments are non-exchange traded and are valued using either third-party resources or models.

We lease our particleboard and MDF facilities in Mt. Jewett, Pennsylvania, under an operating lease that expires in 2019. This lease has a trigger if our long-term debt is rated below investment grade. *Financial Services Liquidity* 

Our sources of short-term funding are our operating cash flows, new deposits, borrowings under our existing agreements and, if necessary, sales of assets. Assets that can be readily converted to cash, or against which we can readily borrow, include short-term investments, loans, mortgage loans held for sale, and securities. At first quarter-end 2007, we had available liquidity of \$4.3 billion.

On April 10, 2007 we redeemed \$225 million of our preferred stock issued by subsidiaries. We anticipate redeeming the remaining \$80 million by second quarter-end 2007. Funds for the redemptions were provided through the issuance of subordinated notes payable to trust.

# **Off-Balance Sheet Arrangements**

Parent Company

At first quarter-end 2007, there were no significant changes in parent company off-balance sheet arrangements from that disclosed in our Annual Report on Form 10-K for the year 2006.

# Financial Services

A comparison of our first quarter-end 2007 unfunded loan commitments with those disclosed in our Annual Report on Form 10-K for the year 2006 follows:

	First Quarter-End 2007 (In mi	Year-End 2006 illions)
Single-family mortgage loans	\$ 86	\$ 91
Unused lines of credit	1,996	2,109
Unfunded portion of credit commitments	4,280	4,421
Commitments to originate commercial loans	784	655
Letters of credit	386	386
	\$ 7,532	\$ 7,662

# **Capital Adequacy and Other Regulatory Matters**

At first quarter-end 2007, Guaranty met or exceeded all applicable regulatory capital requirements. We expect to maintain Guaranty s capital at a level that exceeds the minimum required for designation as well capitalized under the capital adequacy regulations of the Office of Thrift Supervision (OTS). From time to time, the parent company may make capital contributions to or receive dividends from Guaranty.

Selected regulatory capital data for Guaranty and its consolidated subsidiaries follows:

			For Categorization as
	Actual	Regulatory Minimum	Well Capitalized
Regulatory capital ratios:			
Tangible capital	7.86%	≥2.00%	N/A
Leverage capital	7.86%	≥4.00%	≥5.00%
Risk-based capital	10.58%	≥8.00%	≥10.00%

In early second quarter 2007, Guaranty redeemed \$225 million of outstanding preferred stock issued by subsidiaries, which qualified as regulatory capital up to maximum of 25% of regulatory capital. Funds for the redemption were provided through the issuance of subordinated notes payable to trust. We have obtained OTS approval to include similar amounts in regulatory capital subject to the same limitations as our preferred stock issued by subsidiaries. We anticipate redeeming the remaining \$80 million of outstanding preferred stock issued by subsidiaries by the end of second quarter 2007.

# **Pension and Postretirement Matters**

We made voluntary, a discretionary contribution of \$15 million to our defined benefit pension plans in first quarter 2007, and it is likely that we will make additional voluntary, discretionary contributions in the remainder of 2007 of \$15 million per quarter.

# Energy

Energy costs were \$78 million in first quarter 2007 compared with \$94 million in first quarter 2006. Our energy costs fluctuate based on the market prices we pay for these commodities and on the amount and mix of the types of fuel we may use. We continue to reduce our dependency on natural gas. We hedge very little of our energy needs. It is likely that these costs will continue to fluctuate for the remainder of 2007.

# **Litigation and Related Matters**

We are involved in various legal proceedings that arise from time to time in the ordinary course of doing business, and we believe that adequate reserves have been established for any probable losses. We do not believe that the outcome of any of these proceedings should have a material adverse effect on our financial position or long-term results of operations or cash flows. It is possible, however, that charges related to these matters could be significant to results of operations or cash flows in any single accounting period.

Since we filed our Annual Report on Form 10-K for the year 2006, there have been no material developments in pending legal proceedings other than as disclosed in Part II, Item 1 of this report.

# Calculation of Non-GAAP Financial Measure

	arent mpany	rugated ckaging	Pı (D	Forest roducts ollars in illions)		Real state	nancial ervices
<b>First Quarter 2007</b> Return: Operating income or segment operating income determined in			11	inions)			
accordance with GAAP Adjustments for significant	\$ 92(a)	\$ 64	\$	38	\$	3	\$ 49
unusual items		N/A		N/A		N/A	N/A
	\$ 92	\$ 64	\$	38	\$	3	\$ 49
Investment: Beginning of year total assets, segment assets or investment in financial services determined in accordance with GAAP Adjustments: Current liabilities (excluding current portion of long-term debt) Assets held for sale Municipal bonds related to capital leases included in other assets	\$ 5,217 (554) (20) (188) 4,455	\$ 2,284 (271) N/A N/A 2,013	\$ \$	1,011 (87) N/A N/A 924	\$ \$	544 (11) N/A N/A 533	\$ 1,015 N/A N/A N/A 1,015
ROI, annualized	8.3%	12.7		% 16.5%		2.3%	19.3%
<b>First Quarter 2006</b> Return: Operating income or segment operating income determined in accordance with GAAP	\$ 159 <sub>(a)</sub>	\$ 44 N/A	\$	82 N/A	\$	26 N/A	\$ 49 N/A

# Adjustments for significant unusual items

	\$	159	\$	44	\$	82	\$	26	\$ 49
Investment: Beginning of year total assets, segment assets or investment in financial services determined in accordance with GAAP Adjustments:	\$	5,001	\$	2,318	\$	866	\$	422	\$ 1,017
Current liabilities (excluding current portion of long-term debt) Assets held for sale		(492) (34)		(269) N/A		(76) N/A		(11) N/A	N/A N/A
Municipal bonds related to capital leases included in other assets Acquisition of Standard Gypsum,		(188)		N/A		N/A		N/A	N/A
LP in January 2006		196				196			
	\$	4,483	\$	2,049	\$	986	\$	411	\$ 1,017
ROI, annualized		14.2%		8.6%		33.3%		25.3%	19.3%
<ul> <li>(a) Net of expenses not allocated to segments of \$62 million in 2007 and \$42 million in 2006.</li> <li>ROI, annualized is not necessaril</li> </ul>	y inc	licative of t	he RC	•	be expec	ted for the ent	ire y	rear.	
				39					

# STATISTICAL AND OTHER DATA

# Parent Company

Manufacturing

Revenues and unit sales of our manufacturing activities, excluding joint venture operations follows:

	First Quarter 2007 20 (Dollars in milli		006	
Revenues	(Donars in minors)			
Corrugated Packaging				
Corrugated packaging	\$	717	\$	698
Linerboard		44		23
	\$	761	\$	721
Forest Products				
Pine lumber	\$	59	\$	84
Particleboard		52		49
Gypsum wallboard		70		112
Medium density fiberboard		17		16
Fiberboard		14		21
Mineral and hunting leases		9		14
Fiber and other		25		37
	<b>.</b>		<b>.</b>	
	\$	246	\$	333
Unit sales				
Corrugated Packaging				
Corrugated packaging, thousands of tons		830		869
Linerboard, thousands of tons		100		60
		930		929
Forest Products				
Pine lumber, million board feet		203		218
Particleboard, million square feet		143		165
Gypsum wallboard, million square feet		382		563
Medium density fiberboard, million square feet		37		39
Fiberboard, million square feet		74		102
40				

# Real Estate

A summary of real estate projects in the entitlement process <sup>(a)</sup> at first quarter-end 2007 follows:

Project	County	Project Acres <sup>(b)</sup>
California		
Hidden Creek Estates	Los Angeles	700
Terrace at Hidden Hills	Los Angeles	30
Georgia		
Ballground	Cherokee	500
Bay Springs	Carroll	400
Birch House Farms	Bartow	140
Crossing	Coweta	230
Dunaway Gardens	Coweta	200
Euharlee II West	Bartow	360
Fincher Road	Cherokee	950
Four Seasons	Coweta	800
Friendship Road	Cherokee	110
Garland Mountain	Cherokee/Bartow	350
Gold Creek	Dawson/Lumpkin	1,090
Grove Park	Coweta	160
Happy Valley Farm	Coweta	750
Jackson Park	Jackson	690
Lithia Springs	Haralson	260
Mill Creek	Coweta	780
Overlook	Cherokee	510
Pickens School	Pickens	420
Whitfield Estates	Jackson	180
Wolf Creek	Carroll	12,180
Yellow Creek	Cherokee	1,100
Texas		
Lake Houston	Harris/Liberty	3,630
Entrada <sup>(c)</sup>	Travis	240
Woodlake Village <sup>(c)</sup>	Montgomery	620
-	~ ~	
Total		27,380

 (a) A project is deemed to be in the entitlement process when customary steps necessary for the preparation and submittal of

an application, like conducting pre-application meetings or similar discussions with governmental officials, have commenced, or an application has been filed. Projects listed may have significant steps remaining, and there is no assurance that entitlements ultimately will be received.

- (b) Acreage is for the total project and is approximate. The actual number of acres entitled may vary.
- (c) We own a 50 percent interest in these projects.

A summary of activity within our entitled,<sup>(a)</sup> developed, and under development projects at first quarter-end 2007 follows:

			<b>Residential Lots</b> <sup>(c)</sup> Lots Sold		Commero Acres Sold	cial Acres <sup>(d)</sup>
		Interest	Since	Lots	Since	Acres
Project	County	Owned <sup>(b)</sup>	Inception	Remaining	Inception	Remaining
Projects we own						
Colorado						
Buffalo Highlands	Weld	100%		645		
Johnstown Farms	Weld	100%	115	699		
Pinery West	Douglas	100%				115
Stonebraker	Weld	100%		600		
Texas						
Arrowhead Ranch	Hays	100%		232		5
Caruth Lakes	Rockwall	100%	245	629		
Cibolo Canyons	Bexar	100%	428	1,321	64	81
Harbor Lakes	Hood	100%	177	401		13
Harbor Mist	Calhoun	100%		1,393		36
Hunter s Crossing	Bastrop	100%	250	327	19	95
Katy Freeway	Harris	100%				40
La Conterra	Williamson	100%		509		60
Maxwell Creek	Collin	100%	546	477		
Oakcreek Estates	Comal	100%		630		
The Colony	Bastrop	100%	340	1,085	22	50
The Gables at North Hill	Collin	100%	182	100		
The Preserve at Pecan	Denton	100%	73	746		9
Creek						
The Ridge at Ribelin Ranch	Travis	100%			126	77
Other Texas Projects (6) Georgia	Various	100%	2,170	129	62	39
Other projects (6)	Various	100%		3,540		161
Missouri and Utah						
Other projects (3)	Various	100%	746	271		
			5,272	13,734	293	781
Projects in entities we consolidate Texas						
City Park	Harris	75%	609	692	36	129
Lantana	Denton	55% <sup>(e)</sup>	216	2,134		
Light Ranch	Collin	75%		2,496		
Other Texas projects (6)	Various	Various	273	308	5	60
			1,098	5,630	41	189

	Laga: I mig.					
Total owned and consolidated			6,370	19,364	334	970
Projects in ventures that we	account for usi	ng the equity me	ethod			
Georgia		500		<b>514</b>	26	
Seven Hills	Paulding	50%	566	514	26	
The Georgian	Paulding	38%	283	1,102		
Other Georgia projects (5)	Various	Various	1,842	250		
Texas						
Bar C Ranch	Tarrant	50%	148	1,033		
Fannin Farms West	Tarrant	50%	224	219		
Lantana	Denton	Various (e)	1,675	173	1	79
Long Meadow Farms	Fort Bend	19%	535	1,649	20	190
Southern Trails	Brazoria	40%	189	871		
Stonewall Estates	Bexar	25%	62	328		
Summer Creek Ranch	Tarrant	50%	780	1,708		374
Summer Lakes	Fort Bend	50%	294	850	42	9
Village Park	Collin	50%	311	258		5
Waterford Park	Fort Bend	50%		493		37
Other Texas projects (4)	Various	Various	251	279		37
Florida						
Other projects (3)	Various	Various	473	372		
Total in ventures			7,633	10,099	89	731
Combined Total			14,003	29,463	423	1,701

- (a) A project is deemed entitled when all major discretionary land-use approvals have been received. Some projects may require additional permits for development.
- (b) Interest owned reflects our net equity interest in the project, whether owned directly or indirectly. There are some projects that

have multiple ownership structures within them. Accordingly, portions of these projects may appear as owned, consolidated, and/or accounted for on the equity method. (c) Lots are for the total project. (d) Commercial acres are for the total project and are net developable acres, which may be fewer than the gross acres available in the project. (e) The Lantana project consists of a series of 17 partnerships in which our interests range from 25 percent to 55 percent. We account for eight of these partnerships using the equity method and we consolidate the remaining partnerships.

# **Financial Services**

Information about financial services loan portfolio follows:

	First Quarter-End			Year-End	
	2007		2006		2006
			(In		
		m	illions)		
Single-family mortgage	\$ 2,131	\$	2,987	\$	2,323
Single-family mortgage warehouse	688		670		795
Single-family construction	1,768		1,924		1,782
Multifamily and senior housing	1,243		1,431		1,270
Total residential housing	5,830		7,012		6,170
Commercial real estate	1,356		865		1,227
Commercial and business	1,041		857		1,012
Energy lending	1,283		815		1,117
Asset-based lending and leasing			386		
Consumer and other	136		171		156
Total loans	9,646		10,106		9,682
Less allowance for loan losses	(71)		(69)		(65)
Loans, net	\$ 9,575	\$	10,037	\$	9,617

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

#### Interest Rate Risk

Our current level of interest rate risk is primarily due to the lending and funding activities of our financial services segment and to a lesser degree to parent company variable-rate, long-term debt. The following table illustrates the estimated effect on our pre-tax income of immediate, parallel, and sustained shifts in interest rates for the next 12 months at first quarter-end 2007, with comparative year-end 2006 information. This estimate assumes that debt reductions from contractual payments will be replaced with short-term, variable-rate debt; however, that may not be the financing alternative we choose. This estimate also considers the effect of changing prepayment speeds, repricing characteristics, and average balances over the next 12 months.

		Increase (Decrease) in Income Before Taxes First Quarter-End				
	20	2007		nd 2006		
	Parent	Financial	Parent	Financial		
	Company	Services	Company	Services		
		(In millions)				
Change in Interest Rates						
+2%	\$(5)	\$(30)	\$(2)	\$(45)		
+1%	(2)	(10)	(1)	(17)		
-1%	2	(19)	1	(18)		
-2%	5	(45)	2	(38)		
~ · · · · · · · ·						

Parent company interest rate risk is related to our variable-rate, long-term debt and our interest rate swaps. Interest rate changes impact earnings due to the resulting increase or decrease in the cost of our variable-rate, long-term debt. The parent company interest rate sensitivity change from year-end 2006 is due to an increase in variable- rate debt. Additionally, changes in interest rates will affect the value of our interest rate swap agreements (currently \$50 million

notional amount). We believe that any changes in the value of these agreements would not be significant.

Our financial services segment is subject to interest rate risk to the extent interest-earning assets and interest-bearing liabilities repay or reprice at different times or in differing amounts or both. The change in our interest rate sensitivity from year-end 2006 is principally due to a reduction in our adjustable rate mortgage assets and a related decline in short-term borrowings.

# Foreign Currency Risk

In first quarter 2007, there were no significant changes in foreign currency risk from that disclosed in our Annual Report on Form 10-K for the year 2006.

# Commodity Price Risk

In first quarter 2007, there were no significant changes in commodity price risk from that disclosed in our Annual Report on Form 10-K for the year 2006.

# **Item 4. Controls and Procedures**

(a) Evaluation of disclosure controls and procedures

Our management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective in recording, processing, summarizing, and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. (b) Changes in internal control over financial reporting

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# Item 1. Legal Proceedings

# PART II. OTHER INFORMATION

Since we filed our Annual Report on Form 10-K for the year 2006, there have been no material developments in pending legal proceedings, except as noted below.

We are defending three class action claims in California state court alleging violations of that state s on-duty meal break laws. We reached agreements in principle to settle two of these cases in 2007. In April 2007, however, the Supreme Court of California issued an interpretation of the meal break laws that had the effect of applying a four-year limitations period to these actions as opposed to the one-year period we believed applied. The longer limitations period results in a higher exposure for these claims and jeopardizes the settlements we had reached. As a result, we have increased our reserve for these matters at the end of first quarter 2007 by \$10 million. While we continue to defend these lawsuits and have established reserves that we believe are adequate, we do not anticipate that the outcome in any or all of these cases should have a material adverse effect on our financial position or long-term results of operations or cash flows.

We do not expect that the eventual outcome of any or all of our pending legal matters would have a significant adverse effect on our financial position, long-term results of operations, or cash flows. It is possible, however, that charges related to these matters could be significant to the results of operations or cash flows in any one accounting period.

# Item 1A. Risk Factors

There are no material changes from the risk factors as previously disclosed in our Annual Report on Form 10-K for the year 2006, except as set forth below:

#### **Risks Relating to the Transformation Plan**

The cost to complete the transactions contemplated by the transformation plan could be significant.

Management estimates that costs to complete the transformation plan will be significant and could have a material adverse effect on our results of operations and cash flows.

# We may be unable to complete the transactions.

There is no guarantee that we will complete the transactions contemplated by the transformation plan. Completion of the transformation plan is subject to a number of factors and conditions, including:

changes in business, political, and economic conditions;

changes in governmental regulations and policies and actions of regulatory bodies;

changes in our operating performance;

required changes to existing financings, factors that could influence establishing the appropriate capital structure for each company, and changes in credit ratings, including those that may result from the transformation plan;

the ability to attract a buyer for our strategic timberlands; and

our ability to satisfy certain conditions precedent, including final approval by our Board of Directors, receipt of certain tax rulings, necessary opinions of counsel, and the filing and effectiveness of registration statements with the SEC.

# Increased demands on our management team as a result of the transformation plan could distract management s attention from operating our business.

Management is preparing marketing materials related to the timberland sale and expects to file registration statements in connection with the spin-offs contemplated by the transformation plan during third quarter 2007. The complexity of the transactions will require a substantial amount of management and operational resources, as well as the use of several cross-functional project teams. Our business or results of operations may be adversely affected during the transition period.

# Each of the independent companies resulting from the completion of the transformation plan may be unable to achieve some or all of the benefits that we expect will be achieved from the separation transactions.

Each of the independent companies may not be able to achieve the full strategic and financial benefits we expect will result from the separation of real estate and financial services segments into independent public companies or such benefits may be delayed or may not occur at all. For example, there can be no assurance that analysts and investors will regard the corporate structures of each of the independent companies as more clear and simple than our current corporate structure or place values on the independent companies that total to a value greater than our company has today.

# If certain internal restructuring transactions and the distribution relating to the transformation plan are determined to be taxable for U.S. federal income tax purposes, we and our stockholders that are subject to U.S. federal income tax could incur significant U.S. federal income tax liabilities.

We anticipate that certain internal restructuring transactions will be undertaken in preparation for the transformation plan. These transactions are complex and could cause us to incur significant tax liabilities. We anticipate requesting private letter rulings from the IRS regarding the tax-free nature of these transactions and the

distributions. We have also requested or may request opinions of tax counsel confirming the favorable tax treatment of these transactions. The rulings and opinions will rely on certain facts, assumptions, representations, and undertakings, from us regarding the past and future conduct of our businesses and other matters. If any of these are incorrect or not otherwise satisfied, then we and our stockholders may not be able to rely on the rulings or opinions and could be subject to significant tax liabilities. Notwithstanding the rulings and opinions, the IRS could determine on audit that the distributions or the internal restructuring transactions should be treated as taxable transactions if it determines that any of these facts, assumptions, representations, or undertakings are not correct or have been violated, or if the distributions should become taxable for other reasons, including as a result of significant changes in stock ownership after the distribution.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities (1)

					Maximum
				Total	
				Number	Number of
				of Shares	Shares That
				Purchased	
				as	May Yet be
				Part of	
			Average	Publicly	Purchased
		Total			
		Number	Price	Announced	Under the
			Paid		
		of Shares	per	Plans or	Plans
					or
Period		Purchased	Share	Programs	Programs
Month 1 (1/1/2007	1/31/2007)		\$		1,650,000
Month 2 (2/1/2007	2/28/2007)		\$		6,650,000
Month 3 (3/1/2007	3/31/2007)		\$		6,650,000
Total			\$		6,650,000

(1) On August 4, 2006, we announced that our Board of Directors authorized the repurchase of up to 6.000.000 shares of our common stock, of which 1,650,000 remain to be purchased. On February 2, 2007. we

# Table of Contents

announced that our Board of Directors authorized the purchase of up to an additional 5,000,000 shares of our common stock, increasing the maximum number of shares yet to be purchased under our repurchase plans to 6,650,000 shares. The August 4, 2006 and February 2, 2007 plans have no expiration dates. We have no plans or programs that expired during the period covered by the table above and no plans or programs that we intend to terminate prior to expiration or under which we no longer intend to make further purchases.

# Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

# Item 5. Other Information

None.

# Item 6. Exhibits

Exhibits.

31.1 Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

```
31.2
```

# Edgar Filing: TEMPLE INLAND INC - Form 10-Q

Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# TEMPLE-INLAND INC. (Registrant)

Dated: May 7, 2007

By /s/ Randall D. Levy Randall D. Levy Chief Financial Officer

By /s/ Troy L. Hester Troy L. Hester Corporate Controller and Principal Accounting Officer

# INDEX TO EXHIBITS

Exhibit No. 31.1	Description Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Page No. 49
31.2	Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	51
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	52
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	53