

PRINCIPAL FINANCIAL GROUP INC

Form 424B5

August 30, 2004

Pricing Supplement 08/27/2004

Filed pursuant to Rule 424(b)(5)

Dated

(To Prospectus dated March 5, 2004, and  
Prospectus Supplement dated March 5, 2004)Registration Statement Nos. 333-110499 and  
333-110499-01

CUSIP: 74254PBY7

**Principal Life Insurance Company**  
**Principal® Life CoreNotes® (Callable)**  
**Issued Through**  
**Principal Life Income Fundings Trust 2004-40 (the Trust )**

The description of this pricing supplement of the particular terms of the Principal® Life CoreNotes® offered hereby, and the Funding Agreement (specified below) sold by Principal Life Insurance Company to the Trust (specified herein), the payment obligations of which are fully and unconditionally guaranteed by the Guarantee (specified below) issued by Principal Financial Group, Inc. to the Trust, supplements the description of the general terms and provisions of the notes, the funding agreements and the guarantees set forth in the accompanying prospectus and prospectus supplement, to which reference is hereby made.

## 1. The Notes

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Principal Amount:	\$2,430,000.0	Purchasing Agent(s) Discount:	1.500%
Issue Price:	100.0%	Original Issue Date:	09/01/2004
Net Proceeds to the Trust:	\$2,393,550.0	Stated Maturity Date:	09/15/2014

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Interest Payment Dates: The 15th day of every sixth month commencing on 03/15/2005.

Initial Interest Payment Date: 03/15/2005

Regular Record Date: The 1st day of every sixth month commencing on 03/01/2005.

Type of Interest Rate: ☒ Fixed Rate ☐ Floating Rate

Fixed Rate Notes: ☒ Yes ☐ No. If, Yes,

Interest Rate: 5.00%

Floating Rate Notes: ☐ Yes ☒ No. If, Yes,

Regular Floating Rate Notes: ☐ Yes ☐ No. If, Yes,

Interest Rate:

Interest Rate Basis(es):

Floating Rate/Fixed Rate Note:      o Yes              o No.              If, Yes,

Floating Interest Rate:

Interest Rate Basis(es):

Fixed Interest Rate:

Fixed Rate Commencement Date:

Initial Interest Rate, if any:              N/A

Initial Interest Reset Date:              N/A

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*Principal<sup>®</sup> is a registered service mark of Principal Financial Services, Inc. and is used under license.*  
*CoreNotes<sup>®</sup> is a registered service mark of Merrill Lynch & Co.*

Interest Rate Basis(es). Check all that apply:

N/A

- ☐ CD Rate
- ☐ Commercial Paper Rate
- ☐ Treasury Rate
- ☐ Other (See Attached)
- ☐ CMT Rate
- ☐ LIBOR
- ☐ Prime Rate

If LIBOR:

☐ LIBOR Reuters Page  
LIBOR Currency:

☐ LIBOR Moneyline Telerate Page

If CMT Rate:

Designated CMT Telerate Page:

If 7052:

☐ Weekly Average

☐ Monthly Average

Designated CMT Maturity Index:

Index Maturity:

N/A

Spread (+/-):

N/A

Spread Multiplier:

N/A

Interest Reset Date(s):

N/A

Interest Rate Determination Date(s):

N/A

Maximum Interest Rate, if any:

N/A

Minimum Interest Rate, if any:

N/A

Calculation Agent:

Citibank, N.A.

Computation of Interest:

N/A

(not applicable unless different than as specified in the prospectus and prospectus supplement)

Day Count Convention:

N/A

(not applicable unless different than as specified in the prospectus and prospectus supplement)

Discount Note:

☐ Yes

☒ No. If, Yes,

Total Amount of Discount:

Initial Accrual Period of Discount:

Additional/Other Terms:

Terms of Survivor's Option:

Annual Put Limitation:

☒ \$2,000,000 or 2%; or

☐ \$\_\_\_\_\_or\_%

Individual Put Limitation:

☒ \$250,000; or

☐ \$\_\_\_\_\_

Trust Put Limitation:

☒ 2%; or

\$\_\_\_\_\_

Redemption Provisions: ☒ Yes ☐ No. If, Yes,  
Initial Redemption Date: 09/15/2006  
Redemption: ☒ In whole only and not in part  
☐ May be in whole or in part  
Additional Other Terms: Any redemption date will be an Interest Payment Date falling on or after the  
Initial Redemption Date  
  
Repayment: ☐ Yes ☒ No. If, Yes,  
Repayment Date(s):  
Repayment Price:  
Repayment: ☐ In whole only and not in part  
☐ May be in whole or in part  
Additional/Other Terms:  
  
Sinking Fund (not applicable unless  
specified):  
  
Securities Exchange Listing: ☐ Yes ☒ No. If, Yes, Name of Exchange:  
  
Authorized Denominations: \$1,000

## Ratings:

The Notes issued under the Program are rated AA by Standard & Poor's (S&P).

Principal Life expects the Notes to be rated Aa3 by Moody's Investors Service, Inc. (Moody's).

Purchasing Agents Purchasing Notes as ☒ Yes ☐ No. If, Yes,  
Principal:

<u>Purchasing Agent(s)</u>	<u>Principal Amount</u>
Merrill Lynch	\$2,430,000.0
Total:	\$2,430,000.0

State of Organization of the Trust: New York

Additional/Other Terms: None

Special Tax Considerations: None

**2. The Funding Agreement**

Funding Agreement Issuer: Principal Life Insurance Company

Funding Agreement No.: 4-51243

Deposit: \$2,430,015.0

Net Deposit: \$2,393,550.0

Effective Date: 09/01/2004

Stated Maturity Date: 09/15/2014

Interest Payment Dates: The 15th day of every sixth month commencing on 03/15/2005.

Initial Interest Payment Date: 03/15/2005

Type of Interest Rate: ☒ Fixed Rate ☐ Floating Rate

Fixed Rate Funding Agreement: ☒ Yes ☐ No. If, Yes,

Interest Rate: 5.00%

Floating Rate Funding Agreement: ☐ Yes ☒ No. If, Yes,

Regular Floating Rate Funding Agreement: ☐ Yes ☐ No. If, Yes,

Interest Rate:

Interest Rate Basis(es):

Floating Rate/Fixed Rate Funding Agreement:    ☐ Yes                      ☐ No.                      If, Yes,

Floating Interest Rate:

Interest Rate Basis(es):

Fixed Interest Rate:

Fixed Rate Commencement Date:

Initial Interest Rate, if any:                      N/A

Initial Interest Reset Date:                      N/A

Interest Rate Basis(es). Check all that apply:                      N/A

- |                                             |                                  |
|---------------------------------------------|----------------------------------|
| <input type="radio"/> CD Rate               | <input type="radio"/> CMT Rate   |
| <input type="radio"/> Commercial Paper Rate | <input type="radio"/> LIBOR      |
| <input type="radio"/> Treasury Rate         | <input type="radio"/> Prime Rate |
| <input type="radio"/> Other (See Attached)  |                                  |

If LIBOR:	<input type="radio"/> LIBOR Reuters Page	<input type="radio"/> LIBOR Moneyline Telerate Page
	LIBOR Currency:	

If CMT Rate:

Designated CMT Telerate Page:

If 7052:	<input type="radio"/> Weekly Average	<input type="radio"/> Monthly Average
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Designated CMT Maturity Index:

Index Maturity:	N/A		
Spread (+/-):	N/A		
Spread Multiplier:	N/A		
Interest Reset Date(s):	N/A		
Interest Rate Determination Date(s):	N/A		
Maximum Interest Rate, if any:	N/A		
Minimum Interest Rate, if any:	N/A		
Computation of Interest:	N/A		
(not applicable unless different than as specified in the prospectus and prospectus supplement)			
Day Count Convention:	N/A		
(not applicable unless different than as specified in the prospectus and prospectus supplement)			
Discount Funding Agreement:	<input type="radio"/> Yes	<input checked="" type="radio"/> No.	If, Yes,
Total Amount of Discount:			
Initial Accrual Period of Discount:			
Additional/Other Terms:			
Terms of Survivor's Option:			
Annual Put Limitation:		<input checked="" type="radio"/> \$2,000,000 or 2%; or <input type="radio"/> \$_____or_%	
Individual Put Limitation:		<input checked="" type="radio"/> \$250,000; or <input type="radio"/> \$_____	
Trust Put Limitation:		<input checked="" type="radio"/> 2%; or <input type="radio"/> \$_____	
Redemption:	<input checked="" type="radio"/> Yes	<input type="radio"/> No.	If, Yes,
Initial Redemption Date:	09/15/2006		
Redemption:	<input checked="" type="radio"/> In whole only and not in part <input type="radio"/> May be in whole or in part		
Additional Other Terms:	Any redemption date will be an Interest Payment Date falling on or after the Initial Redemption Date.		
Repayment:	<input type="radio"/> Yes	<input checked="" type="radio"/> No.	If, Yes,
Repayment Date(s):			
Repayment Price:			
Repayment:	<input type="radio"/> In whole only and not in part <input type="radio"/> May be in whole or in part		
Additional/Other Terms:			
Sinking Fund (not applicable unless specified):	N/A		
Ratings:			



The Funding Agreement issued under the Program is rated AA by S&P.  
Principal Life expects the Funding Agreement to be rated Aa3 by Moody's.

Additional/Other Terms: None

Special Tax Considerations: None

### **3. The Guarantee**

Guarantee Issuer: Principal Financial Group, Inc.

Effective Date: 09/01/2004

Additional/Other Terms: None