



# Edgar Filing: MANHATTAN ASSOCIATES INC - Form 8-K

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 7, 2004, Manhattan Associates, Inc. (the "Company") announced certain of its preliminary financial results for the quarter ended September 30, 2004 by issuing a press release. On October 8, 2004, Manhattan will hold a related conference call to discuss these preliminary results. The full text of the press release issued in conjunction with the announcement is attached as Exhibit 99.1 to this Current Report on Form 8-K. Pursuant to General Instruction B.6 of Form 8-K, this exhibit is "furnished" and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934.

The press release includes, as additional information regarding the Company's operating results, the Company's preliminary adjusted net income per share, which excludes the amortization of acquisition-related intangibles, net of income tax effects. This measure is not in accordance with, or an alternative for, GAAP and may be different from non-GAAP net income and non-GAAP per share measures used by other companies. The Company believes that this presentation of preliminary adjusted net income per share provides useful information to investors regarding certain additional financial and business trends relating to the Company's financial condition and results of operations.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits.

99.1 Press Release, dated October 7, 2004.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MANHATTAN ASSOCIATES, INC.

By: /s/ Edward K. Quibell

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Edward K. Quibell  
Senior Vice President and  
Chief Financial Officer

Dated: October 7, 2004

## EXHIBIT INDEX

EXHIBIT NUMBER -----	DESCRIPTION -----
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99.1

Press Release, dated October 7, 2004.