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SPORTS CLUB CO INC  
Form 10-K  
March 30, 2001

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 10-K

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2000

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 1-13290

THE SPORTS CLUB COMPANY, INC.  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of incorporation or  
organization)

95-4479735  
(I.R.S. Employer Identification No.)

11100 SANTA MONICA BLVD., SUITE 300  
LOS ANGELES, CALIFORNIA  
(Address of registrant's principal executive offices)

90025  
(Zip Code)

Registrant's telephone number, including area code:  
(310) 479-5200

Securities registered pursuant to Section 12(b) of  
the Act:  
Title of each class

Name of each exchange on which  
registered

Common Stock \$.01 par value

American Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

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Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

The aggregate market value of the voting stock held by non-affiliates of the registrant on March 15, 2001 was \$15,372,402. The number of shares of the Common Stock, par value \$ .01 per share, outstanding (the only class of Common Stock of the registrant outstanding) was 17,896,643 on March 15, 2001.

DOCUMENTS INCORPORATED BY REFERENCE

The information called for by Part III is incorporated by reference to specified portions of the Registrant's definitive Proxy Statement to be issued in connection with the Registrant's 2001 Annual Meeting of Stockholders, which is expected to be filed not later than 120 days after the Registrant's fiscal year ended December 31, 2000.

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PART I

ITEM 1. BUSINESS

GENERAL

We were organized in 1994 to consolidate the ownership of several sports and fitness clubs ("Clubs"). We currently operate four Clubs under "The Sports Club/LA" name in Los Angeles, Washington D.C. and at Rockefeller Center and the Upper East Side in New York City. We also operate the Sports Club/Irvine, The Sports Club/Las Vegas and Reebok Sports Club/NY. Our Clubs offer a wide range of fitness and recreation options and amenities, and are marketed to affluent, health conscious individuals who desire a service-oriented, state-of-the-art club. Our Clubs are widely recognized as being among the finest sports and fitness clubs in the country.

Our Clubs are conveniently located in spacious, modern facilities that typically include fitness centers, swimming pools and basketball courts. Our Clubs are designed as "urban country clubs," and range in size from 90,000 to 140,000 square feet. Initiation fees and monthly membership dues at Sports Clubs are higher than those charged by most other sports and fitness clubs, which we believe do not provide comparable services. Income from ancillary services and products, including private training, food and beverages, spa services and sports boutiques, also constitutes a significant portion of our revenues. Our subsidiary, The SportsMed Company ("SportsMed"), operates physical therapy facilities in some Clubs.

Our strategy is to expand The Sports Club/LA brand in major metropolitan markets and to increase revenues and profitability at existing Clubs, through regular increases in monthly membership dues and expanded ancillary services and

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products. There are currently two The Sports Club/LA Clubs under development in San Francisco and Boston. We expect to open these Clubs in the third quarter of 2001. We will continue to investigate other sites for new Club developments and acquisitions.

According to the International Health, Racquet & Sportsclub Association ("IHRSA"), the industry's leading trade organization, 22.9 million Americans were members of more than 15,300 sports and fitness clubs in 1999. Revenues generated by the United States sports and fitness club industry increased at a compound annual rate of 8.6% from \$5.5 billion in 1991 to \$10.6 billion in 1999. The industry has benefited from the general public's increasing awareness of the importance of physical exercise. Among other groups, we target members age 35 and older who, according to IHRSA, represent 52% of all memberships and are the fastest growing segment of the industry.

### THE SPORTS CLUBS

Sports Clubs are 90,000 to 140,000 square foot multi-purpose facilities, which generally include the following features:

- large, fully equipped gyms with state-of-the-art fitness equipment, including weight training, cardio-y vascular equipment and flexibility/balance centers,
- basketball, volleyball, racquetball, squash and paddle tennis courts and, in the case of The Sports Club/Las Vegas, indoor and outdoor tennis courts,
- aerobics/group exercise studios featuring classes throughout the day and evening, seven days a week, including aerobics, dance, muscle conditioning, boxing, martial arts and bodymind,
- group cycling studios,
- rock climbing walls,
- swimming pools, sundecks, golf practice nets and running tracks,

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- destination city spa offering massage, facials and full body treatments,
- men's and women's locker rooms featuring wood lockers,
- steam rooms, saunas and jacuzzis,
- restaurants, sports bars, private dining/conference rooms and media centers,
- valet parking, pro shops, hair salons and childcare services,
- sports medicine and physical therapy facilities,
- personal trainers to develop and supervise members' exercise routines,
- registered dietitians for nutritional consultations,
- Fitlab assessment center,

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- PTS Private Training System nutritional programs and products,
- interactive children's classes, as well as supervised age-specific junior recreational rooms and junior programs such as gymnastics,
- instruction in racquet sports, golf, swimming, boxing, martial arts and rock climbing,
- full-time activities directors responsible for social and media events for members, including organizing trips, lectures and charity events,
- full-time sports managers who organize sports tournaments, leagues and classes, and
- wellness protocols such as exercise regimens designed for specific groups of members.

We currently have seven Sports Clubs in operation. The original Sports Club/LA opened in 1987 in west Los Angeles, California, near the affluent communities of Santa Monica, Brentwood, Beverly Hills, Pacific Palisades, Westwood and Century City. The Sports Club/Irvine opened in 1990 near Newport Beach in Orange County, California. Reebok Sports Club/NY opened in 1995 in Manhattan's upper west side, and was developed in partnership with a subsidiary of Reebok International, Ltd. ("Reebok") and Lincoln Metrocenter Partners, L.P. (collectively with its affiliates "Millennium"). We manage the operations of this Club and own a controlling 60% interest in the partnership that owns this Club. Reebok and Millennium have each retained an interest in the partnership. We acquired a club in Henderson, Nevada and converted it to The Sports Club/Las Vegas in August 1997. The Sports Club/Las Vegas services the rapidly growing Las Vegas market and is situated approximately three miles east of the Las Vegas airport.

We opened The Sports Club/LA at three new locations in 2000. The Sports Club/LA - Rockefeller Center was opened in February 2000. This Club was designed to service the executive business community in midtown Manhattan. The Sports Club/LA - Upper East Side in New York City was opened in September 2000. This site is the location of the former Vertical Club, which was closed in February 1999 for major renovation and conversion to The Sports Club/LA. Our newest Club, The Sports Club/LA - Washington D.C., opened in October 2000. This 100,000 square foot Club is located at 22nd and M Streets between Washington D.C.'s business district and Georgetown.

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THE SPORTSMED COMPANY, INC.

Our SportsMed subsidiary operates physical therapy facilities within The Sports Club/LA in Los Angeles, The Sports Club/Irvine, the Spectrum Club - Agoura Hills, the Spectrum Club - Valencia and the Spectrum Club - Thousand Oaks. SportsMed also operates in a stand-alone facility in Calabasas, California. The clinics are staffed by exercise physiologists, physical therapists and registered dietitians who provide services to members and others. We believe that SportsMed provides valuable services, which are complementary to the other services provided by the Clubs, and are considering expanding the SportsMed concept to other Clubs in the future.

DEVELOPMENT OF ADDITIONAL CLUBS

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Current Sports Club Developments. We are developing The Sports Club/LA in Boston and San Francisco with Millennium, with whom we developed Reebok Sports Club/NY and The Sports Club/LA - Washington D.C. Millennium is a developer of premier multi-use projects and is funded by Quantum Realty Fund, a member of the Quantum Group of Funds, which are off-shore investment funds managed by Soros Fund Management, a management firm headed by George Soros; and, Millennium Entertainment Partners LP, a consortium of German insurance companies. These Clubs will be located in projects developed by Millennium in prime, metropolitan locations which, like Reebok Sports Club/NY, include commercial, retail, entertainment and residential space. In addition, each of these developments will include either a Ritz Carlton or Four Seasons five star hotel. These Clubs will be approximately 100,000 square feet and will offer services typically found at our other Sports Club sites. We expect to open these Clubs in the third quarter of 2001. We believe that such projects offer ideal locations for The Sports Club/LA and intend to investigate additional Sports Club developments with Millennium or other developers in other major metropolitan areas.

Other Developments. We currently believe that our resources can be best used to develop The Sports Club/LA in additional locations, but we may consider the acquisition and conversion of an existing sports and fitness club to The Sports Club/LA if a suitable opportunity arises. We believe that, because of our established reputation and the prestige associated with The Sports Club/LA, developers view The Sports Club/LA as a valuable component to multi-use developments.

Performance of Newly Developed and Acquired Clubs. Based on our experience, a newly developed Club tends to achieve significant increases in revenues until a mature membership level is reached. In the past, recently opened Clubs which have not yet achieved mature membership levels have operated at a loss or at only a slight profit during the first eighteen months of operation as a result of fixed expenses that, together with variable operating expenses, approximate or exceed membership fees and other revenues. We expect this trend to continue at the five Clubs we opened or will open in 2000 and 2001 as the membership levels are currently below the amount required to reach a break even operating level. We believe that our revenues from these Clubs will significantly increase as membership levels mature.

The physical layout, decor, age of equipment, staff training, marketing programs, membership fees, ancillary services offered and other characteristics of Clubs we may acquire vary, and, as a result, acquired Clubs may have lower operating income than a typical Sports Club. We generally will renovate an acquired Club, upgrade equipment, fitness programs and exercise protocols, install experienced employees, implement marketing and training programs, and introduce new services and products to enhance ancillary revenues. We will also implement membership fees consistent with other Sports Clubs. Newly acquired Clubs undergoing such improvements may perform at lower margins during the period of implementation of new policies and programs.

### SALES AND MARKETING

Strategy. The Sports Clubs are marketed as "urban country clubs" offering personalized attention and multiple amenities and services. We believe that the image of The Sports Clubs as the leader in the sports and fitness industry justifies charging a premium. Our members include professionals, sports and entertainment personalities and business people. Our Sports Clubs emphasize personalized service and instruction and the creation of an "urban country club" atmosphere in which members can relax and

socialize. Our marketing efforts at older, more seasoned Sports Clubs emphasize maintaining existing members, replacing members who leave with new members and increasing ancillary revenues such as private training, spa services and retail sales. Our focus at the newer Sports Clubs is on attracting additional members.

Referrals, Endorsements and Advertising. Word-of-mouth referrals and endorsements by existing members are the Sports Clubs' most important source of new members. In addition, all Sports Clubs utilize targeted marketing programs which include advertisements, promotions, public relations and community events. The principal marketing media for the Clubs are direct mail with use of print advertisements. Special events and special membership programs supplement the print advertisements. The Sports Clubs host corporate parties and charity benefits and often donate free or discounted memberships to charitable organizations. We also conduct periodic membership drives whereby referring members are entitled to receive special gifts and other incentives. We believe that we will be able to continue to utilize these marketing strategies in the promotion of new Clubs.

Targeted Members. The largest segment of the membership base for the Sports Clubs consists of health-conscious individuals. We target four other groups in order to expand membership: corporate members, medical referrals, families, and seniors. Each of these groups requires specialized exercise/fitness programs, and we have developed specific programs to attract members of these groups.

Corporate Programs. We believe the corporate market is a significant source of new members, due to the proximity of the Sports Clubs to business centers and the use of the Clubs to conduct business and to develop and maintain business contacts. We employ several Corporate Membership Directors whose principal responsibilities are to solicit corporate memberships from businesses operating in the vicinity of our Clubs. The Sports Clubs offer corporate group-discounted initiation fees depending upon the number of new members involved. Our SportsMed subsidiary has developed several corporate wellness programs to fit the needs of this particular market. We believe that corporations are favorably disposed to Sports Clubs and the SportsMed programs because of the positive impact regular exercise and overall fitness can have on employee absenteeism, morale and productivity.

Medical Referrals. We target members from the medical referral market through our SportsMed subsidiary by offering specific rehabilitation and exercise protocols to complement other forms of physical therapy recommended by a physician or medical group. We also offer a "next-step" program for SportsMed patients who complete their physical therapy programs and are looking for an option to complete their rehabilitations.

Family Programs. We believe that the children/family market has considerable potential, as younger members grow older, marry and have children, and seek recreational activities in which the entire family can participate. To attract the family market, we have implemented "Fun-N-Fit" programs which target children between the ages of 6 months and 15 years and involve youth sports camps and clinics, fitness programs, art classes and birthday parties. The Clubs' weight-training, basketball and swimming pool facilities are made available to children and their parents during family day, and specially-designed movement classes utilizing a variety of fitness equipment are offered to younger children. The Clubs offer a summer sports camp, provide individualized sports instruction and offer multiple fitness activities such as gymnastics, martial arts and dance that are age appropriate.

Senior Programs. We anticipate that as the current core membership group ages, we will meet the changing fitness needs of seniors and attract additional

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members from the senior population. We maintain training and exercise protocol manuals for the senior market (which we generally define as members who are over 60 years old) which include a description of exercise and fitness programs specifically designed for seniors. These manuals also contain discussions of the biological, psychological and medical aspects of aging and the benefits of regular exercise. We believe this market will expand as the "baby boomers" mature.

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### EMPLOYEE TRAINING

We believe that a key component of our operating strategy is a well-trained and knowledgeable staff. We have comprehensive training programs to enhance the effectiveness of our personnel. All newly hired employees are required to attend an orientation seminar, which is led by members of our management and a personnel instructor. Topics include member service and member interaction skills, our history and philosophy, and safety issues. These orientation seminars are held throughout the year.

To aid in the development and continuing education of management employees, we offer a workshop entitled "Introduction to Management," for newly hired management personnel and other employees demonstrating management skills. The workshop is intended to educate participants in the areas of people and time management; hiring, developing, training and evaluating employees; sales and marketing strategies; and safety concerns. Topics are added periodically to reflect new management techniques or operating issues. These seminars, generally consisting of five three-hour sessions, are held six times a year or as needed for new employees, and our management personnel are required to attend periodically to maintain their skills.

We provide additional seminars specifically designed for targeted employee groups. Seminars providing specialized instruction for program directors, private trainers, aerobics teachers and sales/marketing personnel are offered at various times during the year, for which attendance on the part of newly-hired personnel within the applicable employee group is mandatory. We place particular emphasis on sales/marketing training seminars, which are given once every two months by a personnel instructor and in which all new membership directors complete 20 hours of participation and all other membership directors are expected to complete four hours of participation every two months. Our fitness instructors are trained to assist in the sales function and to implement fitness testing and individually-tailored exercise programs. Most instructors are college-educated. Our aerobics instructors hold nationally recognized certifications and must have at least one year of teaching experience before they are permitted to teach at the Clubs. They are also required to participate in ongoing training and periodic re-evaluation.

### MEMBERSHIP PROGRAMS

Sports Club memberships require an initiation fee plus monthly membership dues. Unlike many other clubs, we do not offer financing for memberships. Members are currently required to pay their dues on a monthly basis by "Electronic Funds Transfer (EFT)", by which each member is automatically debited each month for dues either through a checking account or credit card. At established Sports Clubs, the average life of a membership is four to five years.

Sports Clubs offer three types of memberships: executive, health and racquet. Sports Club initiation fees and monthly membership dues vary depending on the location of the Club. The Sports Clubs' initiation fees range from \$400

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to \$2,500 and monthly membership dues range from \$90 to \$225. Corporate, bicoastal and spousal memberships are also available.

**Executive Membership.** Executive membership offers the greatest number of amenities and services, including unlimited use of all facilities, racquet sports privileges, personal locker assignments within an executive locker room, laundry service, free valet parking and charge privileges for dining and other Club services. Executive membership entitles a member to use all Sports Clubs.

**Health Membership.** Health membership is the basic membership offering unlimited use of the facility excluding those privileges associated with a racquet membership; courts are available to holders of health memberships for an additional fee. We also offer a bi-coastal membership that entitles a member to use all Sports Clubs throughout the country.

**Racquet Membership.** Racquet memberships are currently offered at The Sports Club/Irvine, The Sports Club/Las Vegas and The Sports Club/LA - Washington D.C. In addition to use of the Club's facilities, this membership includes the unlimited use of racquetball, squash, paddle tennis and tennis courts, depending upon the individual Club's facilities.

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### COMPETITION

Although the sports and fitness industry is still fragmented, the industry has experienced significant consolidation in recent years and certain of our competitors are significantly larger and have greater financial and operating resources than we do. In addition, a number of individual and regional operators compete with us in our existing and targeted markets. Many of these sports and fitness clubs attract the same types of members we target. We also compete with recreational facilities established by governments and businesses, the YMCA and YWCA, country clubs and weight-reducing salons, as well as products and services that can be used in the home. As the general public becomes increasingly aware of the benefits of regular exercise, we expect that additional sports and fitness businesses will emerge. We believe that there will continue to exist a market for our Clubs and that our operating experience, our highly visible image, the professionalism of our staff and our state-of-the-art equipment and exercise facilities afford us an advantage over our competitors. However, we may be unable to maintain our membership fees or membership levels in areas where another sports and fitness club offers competitive facilities and services at a lower cost to members.

### TRADEMARKS AND TRADENAMES

The "Sports Club" name is generally not protectable under federal or state trademark laws. We have registered our "flying lady" logo as a stand-alone design and in combination with "The Sports Club/LA" and "The Sports Club/Irvine" names under federal trademark laws. Internationally, we have registered "The Sports Club/LA" name and logo in Japan, Australia and throughout Europe under a joint "European Community" trademark.

We have also obtained federal protection for our food and nutritional products which are marketed under the tradenames of Private Trainer System and PTS.

Additionally, we are awaiting final trademark approval for our SportsMed subsidiary name and several of our fitness programs, including For Kids Only, BodyArt, REV, and others.



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### GOVERNMENT REGULATION

Our operations and business practices are subject to regulation at the federal, state and, in some cases, local levels. State and local consumer protection laws and regulations govern our advertising, sales and other trade practices.

Statutes and regulations affecting the fitness industry have been enacted or proposed in California, New York and Nevada, the states in which we currently operate Clubs. Many other states into which we may expand have or likely will adopt similar legislation. Typically, these statutes and regulations prescribe certain forms and provisions of membership contracts, limit the amount of prepaid revenues we can collect, afford members the right to cancel the contract within a specified time period after signing, require an escrow of funds received from pre-opening sales or the posting of a bond or proof of financial responsibility, and may impose numerous limitations on the terms of membership contracts. In addition, we are subject to numerous other types of federal and state regulations governing the sale of memberships. These laws and regulations are subject to varying interpretations by a number of state and federal enforcement agencies and courts. We maintain internal review procedures in order to comply with these requirements, and subject to the matters described in "Item 3 - Legal Proceedings," believe that our activities are in substantial compliance with all applicable statutes, rules and decisions.

Under so-called state "cooling-off" statutes, a member has the right to cancel his or her membership for a period of three to ten days (depending on the applicable state law) and, in such event, is entitled to a refund of any down payment. In addition, our membership contracts provide that a member may cancel his or her membership at any time upon death, disability or relocation beyond a certain distance from our nearest Club. The specific procedures for cancellation in these circumstances vary due to differing state laws. In each instance, the canceling member is entitled to a refund of prepaid amounts only.

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Furthermore, where permitted by law, a cancellation fee is due to us upon cancellation and we may offset such amount against any refunds owed.

### EMPLOYEES

At February 28, 2001, we had 2,022 employees, most of whom are employed on a part-time basis in Club operating activities such as aerobics, private training and food and beverage services. At February 28, 2001 we employed 898 full-time employees, 818 of whom were sales personnel or supervisory personnel involved in Club operations, and 80 of whom were in general and administrative functions. We are not a party to any collective bargaining agreement with our employees. Although we experience high turnover of non-management personnel, we have never experienced any labor shortages nor had any difficulty in obtaining adequate replacements for departing employees. We consider our relations with our employees to be good.

### ITEM 2. PROPERTIES

We own the real estate at The Sports Club/Irvine, The Sports Club/LA in Los Angeles (subject to a minority interest held by our Co-Chief Executive Officer D. Michael Talla) and The Sports Club/Las Vegas. We own land in Houston, Texas on which we had planned to develop a Sports Club. The Houston property is currently listed for sale and in the year 2000 we recorded a non-recurring charge of \$749,000 to adjust the carrying value of the property to its estimated current fair value. All other premises on which the Clubs are located are

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leased.

The following table provides certain information concerning our Clubs:

CLUB ----	APPROXIMATE SQUARE FEET -----	OPEN DATE (1) ---	OWN OR LEASE EXPIRATION DATE -----
The Sports Club/LA-Los Angeles(2) .....	100,000	1994 A	Own
The Sports Club/Irvine .....	130,000	1994 A	Own
Reebok Sports Club/NY(3) .....	140,000	1995 O	4/17/15
The Sports Club/Las Vegas .....	136,000	1997 A	Own
The Sports Club/LA - Rockefeller Center .....	90,000	2000 O	1/31/13
The Sports Club/LA - Upper East Side .....	140,000	2000 O	12/31/20
The Sports Club/LA - Washington D.C.(4) .....	100,000	2000 O	10/31/20
The Sports Club/LA - Boston(4) .....	100,000	2001 E	2021(6)
The Sports Club/LA - San Francisco(5) .....	90,000	2001 E	2021(6)

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- (1) Date of acquisition ("A"), opening ("O") or anticipated opening date ("E").
- (2) D. Michael Talla, our Chairman and Co-CEO, has the right to 49.9% of the first \$300,000 of annual operating income from the partnership which owns The Sports Club/LA in Los Angeles.
- (3) We have entered into a lease agreement with Millennium Entertainment Partners and/or its affiliates (collectively "Millennium") with respect to this property. We are entitled to certain priority distributions from the partnership that owns this Club. After payment of such priority distributions, we are entitled to 60% of all additional profits.
- (4) We have entered into a lease agreement with Millennium for this Club. The lease provides that Millennium is to receive 25% of cash flows as additional rent after we earn certain priority distributions.
- (5) We have entered into a lease agreement with Millennium for this Club. The lease provides that Millennium is to receive 60% of cash flows as additional rent after we earn certain priority distributions.

- (6) The initial term for each lease expires 20 years after the rent commencement date, as defined in the lease.

We remain obligated under lease agreements for seven of our former Spectrum Club locations. We have subleased each of these properties to the buyer of these Clubs under sublease agreements which provide that all operating costs of these facilities be assumed by the new owners.

All of the Clubs maintain comprehensive casualty, liability and business

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interruption insurance and Clubs located in California maintain a blanket \$40 million earthquake insurance policy. We believe that our insurance coverage is in accordance with or above industry standards. There are, however, certain types of losses which may be either uninsurable or not economically insurable, and insurance proceeds may not adequately compensate for all economic consequences of any loss. Should a loss occur, we could lose both our invested capital and our anticipated profits from the affected Clubs. Any such event could have a material adverse effect on our operations.

### ITEM 3. LEGAL PROCEEDINGS

Lyudmirsky and those similarly situated v. Sports Club, Inc. of California; L.A./Irvine Sports Club, Ltd. (Los Angeles Superior Court). On June 25, 1999, Ilya Lyudmirsky ("Lyudmirsky") filed a class action lawsuit against us alleging, among other things, violations of California Civil Code Section 1812.80, et seq., claiming our membership fee structure and membership contracts for The Sports Club/LA in Los Angeles violate certain provisions of the Health Studio Services Act. The parties reached a settlement agreement on May 1, 2000, and the Court gave final approval of the settlement on October 11, 2000. The charge of \$1,476,000 that was recorded in the first quarter of 2000 is adequate to cover the costs of defending and settling this action.

Park Place Entertainment Corporation v. The Sports Club Company, Inc. (Los Angeles Superior Court). On December 23, 1999, Park Place Entertainment Corporation ("Park Place") filed an action against us for money due on a promissory note. Park Place is the current holder of a purchase money promissory note in the amount of \$2,666,667 (the "Note") given to Hilton Hotels Corporation ("Hilton") in connection with our 1998 acquisition of the site for The Sports Club/LA - Upper East Side in New York City (the "Club"). We believe that we have various claims in connection with the repair and refurbishing of the Club which offset the money owed on the Note. Park Place alleges that no basis exists which excuses us from the timely payment of installments on the Note and is seeking damages in the amount of \$2,666,667 plus interest, attorneys' fees and costs of the suit. On February 25, 2000, we filed an answer raising offsets and a cross-complaint against Hilton seeking damages in the amount of \$14,415,000 for alleged breach of contract, fraud and negligent misrepresentation, plus interest, attorneys' fees and costs of suit. Hilton has answered the cross-claim with a general denial and three generic affirmative defenses. We are in the discovery phase of the litigation and intend to vigorously pursue our defenses and cross-claims. The trial date for this matter has been set for April 23, 2001. The parties have begun settlement discussions. However, we are unable at this time to estimate the likelihood that Park Place will prevail in its claims against us, or that we will prevail in our claims against them.

Garrick-Aug Associates Store Leasing, Inc. v. Hirschfeld Realty Club Corporation, 328 E. 61 Corp., The Sports Club Company, Inc. and Elie Hirschfeld, Index No. 601276/99 (New York Supreme Court, County of New York). On March 15, 1999, Garrick-Aug Associates Store Leasing, Inc. ("Plaintiff") filed a Summons and Complaint ("Original Complaint") commencing an action to recover brokerage commissions in the Supreme Court of the State of New York, against Hirschfeld Realty Club Corporation and 328 E. 61 Corp. (collectively referred to as "Owner"). Under the Original Complaint, Plaintiff sought damages in excess of \$3,625,000 for breach of contract, declaratory relief, quantum meruit and unjust enrichment. On February 1, 2000, Plaintiff filed and served an Amended Complaint containing the same causes of action in the Original Complaint and adding additional claims against us and Elie Hirschfeld. Under the Amended Complaint, Plaintiff seeks damages from us in excess of \$3,625,000 for tortious interference with contract and conspiracy. We plan to vigorously contest all aspects of this case. On November 21, 2000, we filed a motion to dismiss Plaintiff's two causes of action against us. The motion is

still pending before the Court. As a result, we are unable, at this time, to estimate the likelihood that Plaintiff will prevail in this matter.

336 Spa Park Inc. v. Abraham Hirschfeld, Hirschfeld Realty Club Corp., 328 E. 61 Club Corp. and The Sports Club Company, Inc., Index No. 602609/00 (New York Supreme Court, County of New York). On June 20, 2000, 336 Spa Park Inc. ("Plaintiff") filed a Summons and Complaint ("Complaint") commencing an action against us for tortious interference with a contract for the lease of parking facilities entered into between Plaintiff and Hirschfeld Realty Club Corp. and 328 E. 61 Club Corp. On January 2, 2001, Plaintiff filed and served its Second Amended Complaint. The Plaintiff is seeking damages against us in an amount to be determined at trial, but not less than \$100,000. We intend to contest this action vigorously. On February 9, 2001, we filed a motion to dismiss the cause of action against us. The motion is still pending before the Court. As a result, we are unable, at this time, to estimate the likelihood that Plaintiff will prevail in this matter.

Other. We are involved in various claims and lawsuits incidental to our business, including claims arising from accidents. However, in the opinion of management, we are adequately insured against such claims and lawsuits involving personal injuries, and any ultimate liability arising out of any such proceedings will not have a material adverse effect on our financial condition, cash flow or results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS

Not applicable

ITEM 4A. EXECUTIVE OFFICERS OF THE REGISTRANT

Our executive officers and their ages as of March 1, 2001 are as follows:

NAME ----	AGE ---	POSITION -----
D. Michael Talla.....	54	Chairman of the Board and Co-Chief Executive Officer
Rex A. Lickliger.....	57	Vice Chairman of the Board and Co-Chief Executive Officer
Nanette Pattee Francini.....	52	Executive Vice President and Director
Timothy M. O'Brien.....	49	Chief Financial Officer and Assistant Secretary
Philip J. Swain.....	43	Sr. Vice President of Operations
Mark S. Spino.....	46	Sr. Vice President of Development

The following information summarizes the business experience during at least the past five years of each of our executive officers.

D. Michael Talla began developing sports and fitness clubs in 1977. He has served as Chairman of the Board since our inception in 1994 and served until July 1999 as our Chief Executive Officer. Mr. Talla assumed the position of

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Co-Chief Executive Officer with Mr. Licklider in February 2000. Mr. Talla holds a Bachelor of Arts Degree in Business Administration from the University of Arizona.

Rex A. Licklider has served as Vice Chairman of the Board since 1994 and was appointed Co-Chief Executive Officer in February 2000. Previously, Mr. Licklider has been a consultant to us for strategic and financial planning. He founded Com Systems, Inc., a publicly-traded long-distance telecommunications company, and at various times between 1975 and April 1992 served as its Chairman, President and Chief Executive Officer. Mr. Licklider is a founder and director of Pentium Investments, Inc. and a director of The Learning Network, Inc. and Deckers Outdoor Corporation. He also serves on the Board of Directors of The Children's Bureau of Southern California, Los Angeles Youth Programs, Inc., The Achievable Foundation and Marymount High School in Los Angeles, California. Mr. Licklider holds a Bachelor of Arts Degree in Business Administration from the University of Arizona and a Masters in Business Administration from the University of California at Los Angeles.

Nanette Pattee Francini began developing sports and fitness clubs in 1977 and has served as our Executive Vice President and has been principally responsible for overseeing all imaging/marketing activities since our inception in 1994. She has been one of our directors since 1994. Ms. Pattee Francini holds a Bachelor of Arts Degree from the University of Arizona.

Timothy M. O'Brien was appointed as our Chief Financial Officer in February 1995 and since June 1995 has also served as Assistant Secretary. Mr. O'Brien has a Bachelor of Business Administration degree from the University of Wisconsin-Madison and is a Certified Public Accountant.

Philip J. Swain was appointed Senior Vice President of Operations in February 2000, having served as Vice President of Operations since our inception in 1994.

Mark S. Spino was appointed Senior Vice President of Development in February 2000, having served as our Vice President of Development since our inception in 1994. Mr. Spino holds a Bachelor of Arts and a Master of Arts degree in physical education from the University of Southern California.

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### PART II

#### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED MATTERS

Our Common Stock is traded on the American Stock Exchange ("AMEX") under the symbol "SCY". The following table sets forth the quarterly high and low sale prices for the Common Stock for the periods indicated, as reported by the AMEX.

CALENDAR QUARTER -----	PRICE RANGE OF COMMON STOCK -----	
	HIGH -----	LOW -----
Year Ended December 31, 1999:		
First Quarter .....	\$5.250	\$3.750
Second Quarter .....	5.125	3.812
Third Quarter .....	6.000	3.937
Fourth Quarter .....	5.000	3.125

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Year Ended December 31, 2000:

First Quarter .....	4.500	3.375
Second Quarter .....	3.750	2.750
Third Quarter .....	4.000	3.125
Fourth Quarter .....	4.500	2.813

Year Ended December 31, 2001:

First Quarter (through February 28, 2001) .....	3.188	2.550
-------------------------------------------------	-------	-------

As of February 28, 2001 we had 61 stockholders of record and approximately 600 beneficial owners. The closing price of our Common Stock as reported by the AMEX on February 28, 2001, was \$2.85.

### DIVIDEND POLICY

We have never declared or paid any dividends on our Common Stock and we do not anticipate doing so in the foreseeable future. It is our present policy to retain earnings for use in our operations and the expansion of our business. In addition, our ability to pay cash dividends is limited by our current financing agreements and may be similarly limited by future financing agreements.

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### ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The following table presents our summary financial and operating data for the fiscal years ended December 31, 1996 through 2000 and have been derived from our consolidated financial statements, which have been audited by KPMG LLP, independent certified public accountants. The summary financial and operating data should be read in conjunction with, and is qualified in its entirety by reference to, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our consolidated financial statements and the notes thereto appearing elsewhere in this Form 10-K.

	FISCAL YEAR		
	1996	1997	1998
	(DOLLARS IN THOUSANDS)		
<b>STATEMENT OF INCOME DATA:</b>			
Revenues .....	\$ 36,918	\$ 61,154	\$ 81,154
Operating expenses:			
Direct .....	22,989	43,517	56,117
Selling, general and administrative .....	6,052	6,607	8,117
Depreciation and amortization .....	2,490	3,919	5,117
Pre-opening expenses .....	--	--	--
	31,531	54,043	70,351
Income (loss) from operations .....	5,387	7,111	11,117
Other income (expense):			
Interest .....	(2,682)	(3,206)	(1,117)
Minority interests .....	(150)	(22)	--
Equity interest in net income of unconsolidated subsidiary .....	631	696	--

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Non-recurring items .....	(300)	(2,025)	
	-----	-----	-----
Total other income (expense) .....	(2,501)	(4,557)	(1)
	-----	-----	-----
Income (loss) before income taxes, extraordinary charge and cumulative effect of change in accounting principle .....	2,886	2,554	10
Provision (benefit) for income taxes .....	1,183	1,014	3
	-----	-----	-----
Income(loss) before extraordinary charge and cumulative effect of change in accounting principle .....	1,703	1,540	6
Extraordinary charge from early extinguishment of debt, net of income tax benefit of \$1,331 .....	--	--	2
Cumulative effect of change in accounting principle, net of income tax benefit of \$600 .....	--	--	
	-----	-----	-----
Net income (loss) .....	\$ 1,703	\$ 1,540	\$ 3
	=====	=====	=====
Net income (loss) per share:			
Basic .....	\$ 0.15	\$ 0.12	\$
	=====	=====	=====
Diluted .....	\$ 0.15	\$ 0.12	\$
	=====	=====	=====
Weighted average number of common shares outstanding:			
Basic .....	11,355	12,524	18
	=====	=====	=====
Diluted .....	11,360	12,683	18
	=====	=====	=====

AT DECEMBER 31,

	1996	1997	1998	1999
	-----	-----	-----	-----
	(DOLLARS IN THOUSANDS)			
BALANCE SHEET DATA:				
Cash and cash equivalents .....	\$ 4,146	\$ 1,581	\$ 2,233	\$ 36,107
Current assets .....	7,341	4,926	7,043	41,952
Restricted cash .....	--	--	--	41,389
Property and equipment, net .....	72,736	106,791	135,269	118,959
Total assets .....	95,697	131,561	163,757	223,553
Deferred membership revenue .....	7,481	9,936	9,953	9,712
Current liabilities .....	14,159	26,844	26,199	23,833
Long-term debt including current installments .....	38,497	50,798	37,441	103,887
Stockholders' equity .....	41,202	58,477	104,539	97,687

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### OVERVIEW

The following discussion should be read in conjunction with our consolidated financial statements and notes thereto appearing elsewhere herein. The Spectrum Club - Manhattan Beach was accounted for under the equity method of accounting until December 1999, when we sold all of our Spectrum Clubs.

In November 1998 we closed the Spectrum Club - Santa Monica. In January 1999 the Spectrum Club -- Fountain Valley was leased to another health and fitness operator and in April 1999 the Spectrum Club -- Santa Ana was sold. The remaining Spectrum Clubs were sold in December 1999. The Sports Club/LA at Rockefeller Center, The Sports Club/LA on the Upper East Side in New York and The Sports Club/LA in Washington D.C., opened in February 2000, September 2000 and October 2000 respectively. Seasonal factors have not had a significant effect on our operating results.

As a result of the sale of the Spectrum Clubs in 1999, the opening of The Sports Club/LA at three new locations in 2000 and the high level of pre-opening expenses incurred for The Sports Clubs/LA opened this year and currently being developed, results for the year ended December 31, 2000 and December 31, 1999, are not necessarily indicative of results we expect in future periods.

### RESULTS OF OPERATIONS

Fiscal 2000. Our revenues for the year ended December 31, 2000, were \$76.9 million, compared to \$87.3 million in 1999, a decrease of \$10.4 million or 12.0%. Revenue decreased by \$25.2 million as a result of the sale of the Spectrum Clubs and increased by \$9.4 million as a result of the opening of The Sports Club/LA - Rockefeller Center, The Sports Club/LA - Upper East Side and The Sports Club/LA - Washington D.C. Revenue increased by \$5.4 million at our existing Sports Clubs and SportsMed due to increases in membership dues and ancillary services, and to the increase of the membership base at Reebok Sports Club/NY.

Our direct operating expenses decreased by \$1.4 million to \$59.1 million in the year ended December 31, 2000, versus \$60.5 million for the year ended December 31, 1999. Direct operating expenses decreased by \$18.8 million as a result of the sale of the Spectrum Clubs and increased by \$13.9 million as a result of the opening of The Sports Club/LA - Rockefeller Center, The Sports Club/LA - Upper East Side and The Sports Club/LA - Washington D.C. Direct operating expenses increased by \$3.5 million at our existing Sports Clubs and SportsMed primarily due to variable expenses associated with the revenue increase at these Clubs and our SportsMed subsidiary. Direct operating expenses as a percent of revenue for the year ended December 31, 2000 increased to 76.9% from 69.3% for the year ended December 31, 1999. The increase in the direct operating expense percentage was due to significant fixed costs at our new Clubs and the lower membership levels at opening. As revenue ramps up at the three new Sports Clubs/LA opened in 2000, the direct operating expense percentage at these Clubs should decrease. Direct operating expenses as a percent of revenue on a same store basis for the year ended December 31, 2000 was 67.4%, compared to 67.6% for the year ended December 31, 1999.

Our selling, general and administrative expenses were \$10.2 million in the year ended December 31, 2000, compared to \$9.2 million for the year ended December 31, 1999, an increase of \$1.0 million or 10.6%. Selling costs increased by \$307,000 and our general and administrative costs increased by \$672,000. There was a \$1.2 million decrease in selling expenses as a result of the sale of the Spectrum Clubs and a \$1.1 million increase in selling expenses associated with the opening of The Sports Club/LA - Rockefeller Center, The Sports Club/LA



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- Upper East Side and The Sports Club/LA - Washington D.C. Selling expenses increased by \$400,000 at our existing Sports Clubs and SportsMed due to increased marketing efforts. The \$672,000 increase in general and administrative expenses is associated with the opening of The Sports Club/LA - Rockefeller Center, The Sports Club/LA - Upper East Side, The Sports Club/LA - Washington D.C. and to increases in our corporate infrastructure related to our planned

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expansion of The Sports Clubs/LA in 2000 and in 2001. Selling, general and administrative costs increased as a percentage of revenue to 13.3% in 2000 from 10.6% in 1999. We believe these costs should decrease as a percentage of future revenues as we expand and achieve economies of scale. There is no assurance, however, that said expansion or economies of scale will be achieved.

Our depreciation and amortization expenses were \$7.4 million for the year ended December 31, 2000, versus \$6.1 million for the year ended December 31, 1999. A decrease of \$2.0 million resulted from the sale of the Spectrum Clubs and an increase of \$3.0 million resulted from the opening of The Sports Club/LA - Rockefeller Center, The Sports Club/LA - Upper East Side and The Sports Club/LA - Washington D.C. An increase of \$242,000 occurred at our other Sports Clubs and SportsMed as a result of capital additions made at these facilities in 1999 and 2000.

Pre-opening expenses were \$9.6 million for the year ended December 31, 2000, versus \$3.1 million for the year ended December 31, 1999. Pre-opening expenses by Club during the year ended December 31, 2000 were \$1.8 million at The Sports Club/LA - Rockefeller Center, \$3.6 million at The Sports Club/LA - Upper East Side, \$3.2 million at The Sports Club/LA - Washington D.C., \$725,000 at The Sports Club/LA - Boston, \$155,000 at The Sports Club/LA - San Francisco and \$125,000 at other possible Sports Clubs in the pre-development stage. Pre-opening expenses by Club during the year ended December 31, 1999 were, \$1.3 million at The Sports Club/LA - Upper East Side, \$1.1 million at The Sports Club/LA - Rockefeller Center and \$724,000 at Spectrum Clubs in the pre-opening stage.

We incurred net interest expense of \$6.5 million in the year ended December 31, 2000, versus \$6.0 million in the year ended December 31, 1999, an increase of \$487,000. Net interest expense increased by \$3.1 million as a result of the issuance of \$100.0 million of Senior Secured Notes on April 1, 1999. Net interest expense decreased by \$1.1 million due to interest capitalized on Sports Clubs under development and by \$672,000 due to interest earned on cash balances. Net interest expense also decreased by \$818,000 due to the retirement of debt with a portion of the proceeds from the issuance of the Senior Secured Notes and the sale of the Spectrum Clubs.

Equity interest in net income of an unconsolidated subsidiary was \$931,000 in the year ended December 31, 1999. This amount reflected our investment in the Spectrum Club-Manhattan Beach, which was sold in December 1999.

We incurred non-recurring charges of \$3.2 million in the year ended December 31, 2000, versus a non-recurring gain of \$553,000 for the year ended December 31, 1999. The non-recurring charges in 2000 consisted of a \$1.5 million charge for attorney's fees and settlement costs related to a class action lawsuit against The Sports Club/LA in Los Angeles (See Note 7, "Commitments and Contingencies", to consolidated financial statements), a \$1.0 million charge to reflect the loss on the sale of the former Spectrum Club - Fountain Valley real estate and a \$749,000 charge to adjust the carrying value of our real estate located in Houston, Texas that is currently for sale. The non-recurring gain in

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1999 relates to the disposition of the Spectrum Clubs.

In the year ended December 31, 1999, we incurred a charge from a cumulative effect of change in accounting principle, net of applicable taxes, of \$899,000. This charge is associated with the write-off of pre-opening expenses incurred and capitalized prior to January 1, 1999.

Our effective federal and state income tax rate was 35.9% for the year ended December 31, 2000 and 39.8% for the year ended December 31, 1999, resulting in a net loss of \$12.4 million for the year ended December 31, 2000, and in net income of \$1.3 million for the year ended December 31, 1999. Basic and diluted net income/(loss) per share was (\$0.70) in 2000 and \$.07 in 1999.

Pro forma fiscal 2000. During the fiscal year ended December 31, 1999, we sold or disposed of all of our Spectrum Clubs (See Note 3 to Consolidated Financial Statements). Below is a discussion of the results of operations for the year ended December 31, 2000, versus the unaudited pro forma results of operations for the year ended December 31, 1999, assuming the sale of the Spectrum Clubs occurred on January 1, 1999. The purpose of the pro forma condensed consolidated statement of operations is to

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present what our operating results might have been for the year ended December 31, 1999, had the sale of the Spectrum Clubs occurred on January 1, 1999. However, the pro forma condensed consolidated statement of operations for the year ended December 31, 1999, does not purport to and does not represent what our actual results of operations would have been had the Spectrum Club sale been completed on January 1, 1999. Moreover, the pro forma consolidated condensed statement of operations for the year ended December 31, 1999, does not purport to be a projection of our results of operations either for the current period or for any future periods and therefore should not be relied upon to project future operating results. Operating results can be affected by a number of circumstances the nature and effect of which cannot be predicted.

Our revenues for the year ended December 31, 2000, were \$76.9 million compared to pro forma revenues of \$62.2 million for the year ended December 31, 1999, an increase of \$14.7 million. Revenue for the year ended December 31, 2000 increased by \$9.4 million due to the opening of The Sports Club/LA - Rockefeller Center in February 2000, The Sports Club/LA - Upper East Side in September 2000 and The Sports Club/LA - Washington D.C. in October 2000. The remaining increase in revenue for the year ended December 31, 2000 is due to increases in membership dues and ancillary services at the other Sports Clubs and SportsMed, and the maturation of the membership base at Reebok Sports Club/NY.

Operating expenses for the year ended December 31, 2000, were \$86.3 million compared to pro forma operating expenses of \$56.0 million for the year ended December 31, 1999, an increase of \$30.3 million. Operating expenses for the year ended December 31, 2000 increased by \$18.0 million due to the opening of The Sports Club/LA - Rockefeller Center in February 2000, the opening of The Sports Club/LA - Upper East Side in September 2000 and the opening of The Sports Club/LA - Washington D.C. in October 2000; \$7.2 million due to the recognition of pre-opening expenses at The Sports Club/LA Clubs under development at several locations; \$4.4 million due to increased operating expenses associated with our increased revenues at existing Sports Clubs and SportsMed; and \$700,000 as a result of increased selling, general and administrative expenses associated with the necessary increase in our corporate infrastructure related to our planned development of additional The Sports Club/LA Clubs in 2000 and 2001.

Other expenses for the year ended December 31, 2000 were \$9.9 million

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compared to pro forma other expenses of \$2.3 million for the year ended December 31, 1999. The increase in other expenses of \$7.6 million was due to increased net interest expense of \$4.3 million, mainly associated with our \$100.0 million Senior Secured Notes issued in April 1999, and to non-recurring charges of \$3.3 million. The non-recurring charges in 2000 consisted of a \$1.5 million charge for attorney's fees and settlement costs related to a class action lawsuit against The Sports Club/LA - Los Angeles (See Note 7, "Commitments and Contingencies", to Consolidated Financial Statements), a \$1.0 million charge to reflect the loss on the sale of the former Spectrum Club - Fountain Valley real estate and a \$749,000 charge to adjust the carrying value of our real estate located in Houston, Texas that is currently for sale.

In the year ended December 31, 1999, we incurred a pro forma charge from a cumulative effect of change in accounting principle, net of applicable taxes, of \$221,000. This charge is associated with the write off of pre-opening expenses incurred and capitalized prior to January 1, 1999. Our net loss for the year ended December 31, 2000 was \$12.4 million, or \$.70 per diluted share, compared to pro forma net income of \$2.0 million, or \$.11 per diluted share for the year ended December 31, 1999.

Fiscal 1999. Our revenues for the year ended December 31, 1999, were \$87.3 million, compared to \$81.9 million for 1998, an increase of \$5.4 million or 6.6%. Revenue increased at the Spectrum Clubs by \$1.4 million. Revenue increased by \$4.0 million at The Sports Clubs and SportsMed. The revenue increase at The Sports Clubs was primarily due to increases in membership dues and ancillary services fees and the maturation of the membership base at Reebok Sports Club/NY.

Our direct operating expenses increased to \$60.5 million for the year ended December 31, 1999, compared to \$56.7 million for 1998. Direct expenses increased primarily due to the opening of two new Spectrum Clubs in 1999 and to direct expenses related to increased revenues at The Sports Clubs. Direct operating expenses as a percentage of revenues were 69.3% in both 1999 and 1998

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Selling, general and administrative expenses were \$9.2 million for the year ended December 31, 1999, compared to \$8.6 million for 1998, an increase of \$600,000 or 7.9%. Selling costs increased approximately \$70,000. General and administrative costs increased by approximately \$600,000. General and administrative costs increased primarily due to legal expenses associated with litigation (See "Item 3 - Legal Proceedings") and the increase in our corporate infrastructure related to our planned expansion. Selling, general and administrative costs slightly increased as a percentage of revenue to 10.6% in 1999 from 10.4% in 1998.

Depreciation and amortization expenses were \$6.1 million for the year ended December 31, 1999, compared to \$5.3 million for 1998. Depreciation expense increased primarily due to the opening of two new Spectrum Clubs in 1999 and to additional depreciation related to improvements made at other Clubs in 1998 and 1999.

Pre-opening expenses incurred in 1999 were \$3.1 million. We adopted Statement of Position 98-5, "Accounting for Start-Up Costs" ("SOP 98-5") effective January 1, 1999. SOP 98-5 provides that all costs related to the development of new fitness clubs, except for real estate acquisition related costs, be expensed as incurred. This is a change from our previous accounting policy, whereby many of these costs were capitalized and charged to expense upon the Club's opening. In 1999, we incurred start up costs at two Spectrum Clubs and two Sports Clubs.

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Interest expense was \$6.0 million for the year ended December 31, 1999, compared to \$1.6 million for 1998. Interest expense increased primarily due to the interest expense associated with our \$100.0 million Senior Secured Notes issued in April 1999.

Equity interest in net income of an unconsolidated subsidiary was \$931,000 for the year ended December 31, 1999, compared to \$880,000 for 1998, an increase of \$51,000 or 5.8%. These amounts are associated with improved profits at the Spectrum Club - Manhattan Beach, which we sold in December 1999.

In the year ended December 31, 1999, we had a non-recurring gain of \$553,000 compared to a non-recurring charge of \$314,000 for the year ended December 31, 1998. The non-recurring gain in 1999 is associated with the sale of the Spectrum Club - Fountain Valley in January 1999 and the sale of the remaining Spectrum Clubs in December 1999. The non-recurring item in 1998 is associated with our closing of the Spectrum Club - Santa Monica in November 1998.

Our net income before income taxes, non-recurring items, extraordinary charge and cumulative effect of change in accounting principle was \$3.1 million for the year ended December 31, 1999, compared to \$10.4 million for 1998. In 1999, we incurred a charge from a cumulative effect of change in accounting principle, net of applicable taxes, of \$899,000. This charge is associated with the write off of pre-opening expenses incurred and capitalized prior to January 1, 1999. In 1998, we incurred a loss from early extinguishment of debt, net of applicable taxes, of \$2.2 million, which was recorded as an extraordinary charge.

Our estimated income tax rate was 39.8% and 39.2% for the year ended December 31, 1999 and 1998 respectively, resulting in net income of \$1.3 million for 1999 and \$4.0 million for 1998. Basic and diluted net income per share was \$.07 in 1999 and \$.21 in 1998.

Pro forma fiscal 1999. During the fiscal year ended December 31, 1999, we sold or disposed of all of our Spectrum Clubs (See Note 3 to Consolidated Financial Statements). Below is a discussion of the unaudited pro forma results of operations for the fiscal years ended December 31, 1999 and 1998 assuming the sale of the Spectrum Clubs occurred on January 1, 1998. The purpose of the pro forma condensed consolidated statements of operations are to present what our operating results might have been for the years ended December 31, 1998 and 1999, had the sale of the Spectrum Clubs occurred on January 1, 1998. However, the pro forma condensed consolidated statements of operations do not purport to and do not represent what our actual results of operations would have been had the Spectrum Club sale been

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completed on January 1, 1998. Moreover, the pro forma condensed consolidated statements of operations do not purport to be projections of our results of operations either for the current period or for any future periods and therefore should not be relied upon to project future operating results. Operating results can be affected by a number of circumstances the nature and effect of which cannot be predicted.

Our revenues for the year ended December 31, 1999, were \$62.2 million, compared to \$57.9 million for 1998, an increase of \$4.3 million or 7.4%. Revenue increased primarily due to increases in membership dues and ancillary services fees and the final maturation of the membership base at the Reebok Sports Club/NY.

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Operating expenses for the year ended December 31, 1999, were \$56.0 million, compared to \$49.0 million for 1998, an increase of \$7.0 million or 14.1%. Operating expenses increased primarily due to additional direct expenses associated with the increased revenues, increased general and administrative expenses and the recognition of pre-opening costs. General and administrative expenses increased primarily due to legal expenses associated with litigation and the increase in corporate infrastructure related to our planned expansion. Pre-opening expenses incurred in 1999 were \$2.4 million. Effective January 1, 1999, we adopted SOP 98-5 which provides that all costs related to the development of new fitness clubs, except for real estate related costs, be expensed as incurred. This is a change from our previous accounting policy, whereby many of these costs were capitalized and charged to expense upon the Clubs opening.

Other expenses for the year ended December 31, 1999, were \$2.3 million, compared to other income of \$2.3 million for 1998. The change in other income and expense is primarily due to increased interest expense associated with our \$100.0 million Senior Secured Notes issued in April 1999.

Our pro forma net income for the year ended December 31, 1999 was \$2.0 million, or \$0.11 per basic and diluted share, compared to net income of \$4.6 million in 1998, or \$0.25 per basic and diluted share. In 1999, we incurred a charge from a cumulative effect of change in accounting principle, net of applicable taxes, of \$221,000. This charge is associated with the write off of pre-opening expenses incurred and capitalized prior to January 1, 1999. In 1998, we incurred a loss from early extinguishment of debt, net of applicable taxes of \$2.2 million, which was recorded as an extraordinary charge.

### LIQUIDITY AND CAPITAL RESOURCES

Cash and Credit Availability. On April 1, 1999, we issued in a private placement \$100 million of 11 3/8% Senior Secured Notes due in March 2006 (the "Senior Secured Notes"), with interest due semi-annually. We used \$37.6 million of the proceeds to repay existing indebtedness. The balance is being used to develop new Clubs and for general corporate purposes. Pursuant to the terms of the indenture dated April 1, 1999 (the "Indenture") entered into in connection with the issuance of the Senior Secured Notes, there is currently \$7.0 million segregated into a disbursement escrow account which is specifically restricted to funding the development of new Clubs. The Senior Secured Notes are secured by substantially all of our assets, other than certain excluded assets. The Indenture includes certain covenants which as of December 31, 2000, restrict our ability to: (i) incur additional indebtedness; (ii) pay dividends or other distributions, or repurchase capital stock or other equity interests or subordinated indebtedness; and (iii) make certain investments. The Indenture also limits our ability to: (i) enter into transactions with affiliates; (ii) create liens or sell certain assets; and (iii) enter into mergers and consolidations.

Our bank credit facility provides us \$15.0 million of financing with a maturity date of May 31, 2001. Advances under our credit facility bear interest at a variable rate of LIBOR plus 2-1/4% or the bank's prime rate. At December 31, 2000, no borrowings were outstanding under the credit facility but \$6.2 million was utilized in the form of letters of credit, leaving \$8.8 million available for future borrowings. Under the terms of the Indenture, we are currently allowed to increase our existing bank facility by \$5.0 million and to incur an additional \$2.3 million in equipment financing obligations. At December 31, 2000 we did not meet certain financial covenants required by the credit agreement. The Bank has waived these defaults. We are currently reviewing the loan covenants in connection with the annual renewal of the credit facility.

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On December 31, 2000, our balance of cash, including Restricted Cash, was \$18.0 million. Of this amount, \$7.0 million has been segregated into a disbursement escrow account and is specifically restricted to funding the development of new Clubs.

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We currently own real estate in Houston, Texas. The Houston property was acquired in 1998 with intentions of building The Sports Club/LA-Houston on the site. We have decided to sell the Houston property. The carrying value of this property is \$2.8 million as of December 31, 2000.

Operating Cash Flow. During the year ended December 31, 2000, we used \$7.5 million of cash for operating activities. This included the payment of our semi-annual interest under the Senior Secured Notes that aggregated \$11.4 million and \$9.6 million for the payment of pre-opening expenses at several The Sports Club/LA locations.

All our mature Sports Clubs are profitable and generate positive cash flow from operations. Newly developed Clubs tend to achieve significant increases in revenues until a mature membership level is reached. In the past, recently opened Clubs that have not yet achieved mature membership levels have operated at a loss or at only a slight profit as a result of fixed expenses that, together with variable operating expenses, approximate or exceed membership fees and other revenue. We expect this trend to continue at the five Clubs we have opened or will open in 2000 and 2001. Our ability to generate positive cash flow from operating activities is dependent upon increasing membership levels at our new Clubs.

New Club Development. In 2000 we completed construction of The Sports Club/LA at three new sites, which opened in February, September and October of 2000. As of December 31, 2000, approximately \$5.0 million of construction and equipment costs remain unpaid on these developments.

In connection with our acquisition of the rights to develop The Sports Club/LA in Manhattan's Upper East Side, we issued a note for \$2.7 million to the seller. The note required two equal principal payments in April 1999 and April 2000. We have not made these payments because we believe that we have various claims against the seller relating to the purchase of the property, which offset the money owed on the note, and we are currently in litigation regarding this matter (See Note 7, "Commitments and Contingencies", to Consolidated Financial Statements).

We have entered into lease agreements with Millennium Entertainment Partners and/or its affiliates (collectively "Millennium") with respect to the development of The Sports Club/LA in San Francisco and Boston. In March 2001, we amended those leases to provide for additional landlord contributions of \$11.5 million towards the construction of these facilities, and a \$5.0 million general landlord contribution. Millennium owns approximately 29.6% of our outstanding Common Stock. Millennium began construction on each of these projects in 1998. Our portion of the remaining aggregate development costs for these Clubs is currently estimated to be approximately \$5.4 million. Equipping these Clubs will require an additional \$6.5 million. The Sports Club/LA in Boston and San Francisco are expected to open in the third quarter of 2001.

Excess Proceeds Offer. Our net proceeds from the sale of the Spectrum Clubs were approximately \$38.0 million. To the extent the net proceeds were not reinvested in assets related to our business before December 3, 2000, the Indenture requires us to make an excess proceeds offer and apply the unused net proceeds to retire Senior Secured Notes, unless the remaining net proceeds are less than \$10.0 million. At December 31, 2000, the remaining excess proceeds

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were below the \$10.0 million threshold and therefore no excess proceeds offer under the Indenture is required or will be made.

**Future Capital Requirements.** In addition to the development projects described above, we incur capital expenditures for normal replacement of fitness equipment and remodeling of Clubs. Equipment financing and operating cash flow have historically funded these expenditures. While capital expenditures may fluctuate from time to time, we generally expect to spend approximately 4% of revenues on facility and equipment upgrades and replacements. We also expect to spend approximately \$2.0 million during the next 12 months to upgrade our management information systems.

To fund anticipated operating losses and complete the development projects under construction, we expect to use our cash and short-term investment balances, available equipment financing and a portion of our bank credit facility.

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However, if costs at our Clubs under development exceed our construction budgets; operating losses exceed current estimates; membership levels at newly opened Clubs do not increase as projected; we are unable to renew our bank credit facility (or are able to renew it but on terms and conditions less favorable to us than presently exist); or there are other adverse developments, we may be required to sell assets, restructure or limit our current development plans and/or raise additional funds. Further, there is no assurance that we will be able to renew our current bank arrangement with acceptable terms. We anticipate that increased cash flows from recently opened clubs and clubs under development, along with cash flows from our mature clubs, will in the future enable us to fund our continuing operations.

Additional funds will be required to undertake any future acquisitions or the development of more new Clubs. The Indenture Agreement currently prohibits us from incurring any additional indebtedness other than the amounts permitted under our bank credit agreement and equipment financing limits. We may seek to raise funds through an offering of equity securities, asset sales or other means subject to the restrictions in the Indenture. We may also consider entering into joint venture or partnership agreements (subject to the restrictions of the Indenture) for the purpose of developing new Clubs. There can be no assurance that we will be able to raise additional funds through an equity offering or other transaction, or that restructuring or limiting our current development plans would not have a material adverse effect on us.

### FORWARD LOOKING STATEMENTS

From time to time we make "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include the words "may," "will," "estimate," "continue," "believe," "expect" or "anticipate" and other similar words. The forward-looking statements generally appear in the material set forth under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" but may be found in other locations as well. Forward-looking statements may also be found in our other reports filed with the Securities and Exchange Commission and in our press releases and other statements. These forward-looking statements generally relate to our plans and objectives for future operations and are based upon management's reasonable estimates of future results or trends. Although we believe that our plans and objectives reflected in or suggested by such forward-looking statements are reasonable, such plans or objectives may not be achieved. Actual results may differ from projected results due to unforeseen developments, including developments relating to the following:

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- the availability and adequacy of our cash flow and financing facilities for our requirements, including payment of the Senior Secured Notes,
- our ability to attract and retain members, which depends on competition, market acceptance of new and existing sports and fitness clubs and services, demand for sports and fitness club services generally and competitive pricing trends in the sports and fitness market,
- our ability to successfully develop new sports and fitness clubs,
- disputes or other problems arising with our development partners or landlords,
- changes in economic, competitive, demographic and other conditions in the geographic areas in which we operate, including business interruptions resulting from earthquakes or other causes,
- competition,
- changes in personnel or compensation, and
- changes in statutes and regulations or legal proceedings and rulings.

We will not update forward-looking statements even though our situation may change in the future.

ITEM 8. FINANCIAL STATEMENTS

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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	----
Independent Auditors' Report.....	F-1
Consolidated Balance Sheets as of December 31, 1999 and 2000.....	F-2
Consolidated Statements of Operations for each of the Years in the Three-Year Period ended December 31, 2000.....	F-3
Consolidated Statements of Stockholders' Equity for each of the Years in the Three-Year Period ended December 31, 2000.....	F-4
Consolidated Statements of Cash Flows for each of the Years in the Three-Year Period ended December 31, 2000.....	F-5
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CONSOLIDATED FINANCIAL STATEMENT SCHEDULE

Valuation and Qualifying Accounts.....

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All other schedules are omitted because they are not applicable or the required information is shown in the Company's consolidated financial statements or notes thereto.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

Not applicable

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INDEPENDENT AUDITORS' REPORT

The Board of Directors and Stockholders  
The Sports Club Company, Inc.:

We have audited the accompanying consolidated financial statements of The Sports Club Company, Inc. and subsidiaries (the Company) as listed in the accompanying index. In connection with our audits of the consolidated financial statements, we have also audited the financial statement schedule as listed in the accompanying index. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Sports Club Company, Inc. and subsidiaries as of December 31, 1999 and 2000, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

KPMG LLP

LOS ANGELES, CALIFORNIA

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FEBRUARY 23, 2001, EXCEPT FOR  
NOTE 15 WHICH IS AS OF  
MARCH 27, 2001.

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THE SPORTS CLUB COMPANY, INC.  
CONSOLIDATED BALANCE SHEETS  
DECEMBER 31, 1999 AND 2000  
(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

ASSETS

	1999
	-----
Current assets:	
Cash and cash equivalents .....	\$ 36,107
Accounts receivable, net of allowance for doubtful accounts of \$342 and \$671 at December 31, 1999 and 2000, respectively .....	2,149
Inventories .....	1,355
Other current assets .....	2,341
	-----
Total current assets .....	41,952
Property and equipment, net .....	118,959
Costs in excess of net assets acquired, less accumulated amortization of \$1,588 and \$2,037 at December 31, 1999 and 2000, respectively .....	13,890
Restricted cash .....	41,389
Other assets, net .....	7,363
	-----
	\$ 223,553
	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:	
Current installments of notes payable and capitalized lease obligations ..	\$ 3,520
Accounts payable .....	2,052
Accrued liabilities .....	8,549
Deferred membership revenues .....	9,712
	-----
Total current liabilities .....	23,833
Notes payable and capitalized lease obligations, less current installments ..	100,367
Deferred lease obligations .....	1,066
Minority interest .....	600
	-----
Total liabilities .....	125,866
Commitments and contingencies	
Stockholders' equity:	
Preferred stock, \$.01 par value, 1,000,000 shares authorized; no shares issued or outstanding .....	--
Common stock, \$.01 par value, 40,000,000 shares authorized; 20,907,289 and 21,052,717 shares issued at December 31, 1999 and 2000, respectively .....	209

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Additional paid-in capital .....	102,403
Retained earnings (accumulated deficit) .....	10,966
Treasury stock, at cost, 3,194,536 and 3,156,074 shares at December 31, 1999 and 2000, respectively .....	(15,891)
	-----
Net stockholders' equity .....	97,687
	-----
	\$ 223,553
	=====

See accompanying notes to consolidated financial statements.

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THE SPORTS CLUB COMPANY, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
THREE-YEAR PERIOD ENDED DECEMBER 31, 2000  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	1998	1999
	-----	-----
Revenues .....	\$ 81,923	\$ 87,325
Operating expenses:		
Direct .....	56,746	60,528
Selling, general and administrative .....	8,556	9,234
Depreciation and amortization .....	5,282	6,147
Pre-opening expenses .....	--	3,090
	-----	-----
Total operating expenses .....	70,584	78,999
	-----	-----
Income (loss) from operations .....	11,339	8,326
Other income (expense):		
Interest, net .....	(1,629)	(5,991)
Minority interests .....	(150)	(150)
Equity interest in net income of unconsolidated subsidiary ..	880	931
Non-recurring items .....	(314)	553
	-----	-----
Income (loss) before income taxes, extraordinary charge and cumulative effect of change in accounting principle .....	10,126	3,669
Provision (benefit) for income taxes .....	3,971	1,460
	-----	-----
Income (loss) before extraordinary charge and cumulative effect of change in accounting principle ..	6,155	2,209
Extraordinary charge from early extinguishment of debt, net of income tax benefit of \$1,331 .....	2,173	--
Cumulative effect of change in accounting principle, net of income tax benefit of \$600 .....	--	899
	-----	-----
Net income (loss) .....	\$ 3,982	\$ 1,310

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	=====	=====
Income (loss) per share before extraordinary charge and cumulative effect of change in accounting principle:		
Basic .....	\$ 0.33	\$ 0.12
	=====	=====
Diluted .....	\$ 0.33	\$ 0.12
	=====	=====
Effect of extraordinary charge and cumulative effect of change in accounting principle:		
Basic .....	\$ (0.12)	\$ (0.05)
	=====	=====
Diluted .....	\$ (0.12)	\$ (0.05)
	=====	=====
Net income (loss) per share:		
Basic .....	\$ 0.21	\$ 0.07
	=====	=====
Diluted .....	\$ 0.21	\$ 0.07
	=====	=====
Weighted average number of common shares outstanding:		
Basic .....	18,603	18,114
	=====	=====
Diluted .....	18,829	18,290
	=====	=====

See accompanying notes to consolidated financial statements.

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THE SPORTS CLUB COMPANY, INC.  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
THREE-YEAR PERIOD ENDED DECEMBER 31, 2000  
(IN THOUSANDS)

	COMMON STOCK		ADDITIONAL	RETAINED
	SHARES	AMOUNT	PAID-IN	EARNINGS
	-----	-----	CAPITAL	(ACCUM.)
	-----	-----	-----	(DEFICIT)
	-----	-----	-----	-----
Balance, January 1, 1998 .....	14,383	\$ 144	\$ 53,613	\$ 5,674
Net income .....	--	--	--	3,982
Sale of common stock net of issuance cost of \$695 .....	6,500	65	48,639	--
Treasury stock repurchased .....	--	--	--	--
Reissuance of treasury stock for employee stock plans .....	--	--	45	--
Exercise of employee stock options	10	--	26	--
Issuance of common stock to outside directors .....	4	--	38	--
	-----	-----	-----	-----
Balance, December 31, 1998 .....	20,897	209	102,361	9,656
Net income .....	--	--	--	1,310

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Treasury stock repurchased .....	--	--	--	--
Reissuance of treasury stock for employee stock plans .....	--	--	--	--
Exercise of employee stock options	2	--	7	--
Issuance of common stock to outside directors .....	8	--	35	--
	-----	-----	-----	-----
Balance, December 31, 1999 .....	20,907	209	102,403	10,966
Net loss .....	--	--	--	(12,387)
Reissuance of treasury stock for employee stock plans .....	--	--	--	--
Exercise of employee stock options	25	--	61	--
Issuance of common stock to outside directors .....	6	--	20	--
Issuance of common stock for 1997 business acquisition .....	115	2	259	--
	-----	-----	-----	-----
Balance, December 31, 2000 .....	21,053	\$ 211	\$102,743	\$ (1,421)
	=====	=====	=====	=====

See accompanying notes to consolidated financial statements.

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THE SPORTS CLUB COMPANY, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
THREE-YEAR PERIOD ENDED DECEMBER 31, 2000  
(IN THOUSANDS)

	1998	1999
	-----	-----
Cash flows from operating activities:		
Net income (loss) .....	\$ 3,982	\$ 1,310
Adjustments to reconcile net income (loss) to cash provided by (used in) operations:		
Loss on early extinguishment of debt, net of tax .....	2,173	--
Cumulative effect of change in accounting principle .....	--	899
Gain on sale of Spectrum Clubs .....	--	(783)
Loss on disposition of real estate .....	--	--
Depreciation and amortization .....	5,282	6,147
Equity interest in net income of unconsolidated subsidiary .....	(880)	(931)
Stock issued for employee benefit plan .....	67	153
Stock issued as directors' fees .....	38	35
(Increase) decrease in:		
Accounts receivable, net .....	(408)	(59)
Inventories .....	(714)	(131)
Other assets .....	(830)	(1,087)
Increase (decrease) in:		
Accounts payable .....	1,325	(285)
Accrued liabilities .....	(382)	2,836
Deferred membership revenues .....	17	650
Deferred lease obligations .....	(93)	(409)
	-----	-----
Net cash provided by (used in) operating activities .....	9,577	8,345
Cash flows from investing activities:		

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Capital expenditures .....	(28,623)	(45,025)
Distributions from unconsolidated subsidiary .....	447	1,106
Business acquisitions, net of cash acquired .....	--	(902)
(Increase) decrease in due from affiliates .....	(128)	76
Purchase of other assets .....	--	(124)
Proceeds from sale of Spectrum Clubs .....	--	60,778
(Increase) decrease in restricted cash .....	--	(41,389)
Treasury stock acquired .....	(6,800)	(8,357)
	-----	-----
Net cash used for investing activities .....	(35,104)	(33,837)
Cash flows from financing activities:		
Exercise of employee stock options .....	26	7
Proceeds from Senior Secured Notes - net of costs and discount ..	--	93,713
Proceeds from sale of common stock .....	48,704	--
Proceeds from notes payable and equipment financing loans .....	10,940	37,263
Repayments of notes payable and equipment financing loans .....	(33,491)	(71,617)
	-----	-----
Net cash provided by financing activities .....	26,199	59,366
	-----	-----
Net increase (decrease) in cash and cash equivalents .....	652	33,874
Cash and cash equivalents at beginning of year .....	1,581	2,233
	-----	-----
Cash and cash equivalents at end of year .....	\$ 2,233	\$ 36,107
	=====	=====
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest .....	\$ 2,636	\$ 6,389
	=====	=====
Cash paid during the year for income taxes .....	\$ 1,881	\$ 2,010
	=====	=====

See accompanying notes to consolidated financial statements.

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THE SPORTS CLUB COMPANY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 1998, 1999 AND 2000

1. ORGANIZATION

The Sports Club Company, Inc. (the "Company") operates sports and fitness Clubs ("Clubs"), under the "Sports Club" and, until December 1999, the "Spectrum Club" names. Sports Clubs have been developed as "urban country clubs" offering a full range of services including numerous fitness and recreation options, diverse facilities and other amenities. Spectrum Clubs are designed as smaller-scale Sports Clubs with an extensive range of services. Both Sports Clubs and Spectrum Clubs are marketed to affluent, health conscience individuals who desire a premier Club. In December 1999, the Company sold the Spectrum Clubs to an investment group (See Note 3).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its majority owned subsidiaries. All significant intercompany

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transactions and balances have been eliminated in consolidation.

### Revenue Recognition

The Company receives initiation fees and monthly membership dues from its members. Substantially all of the Company's members join on a month-to-month basis and can therefore cancel their membership at any time. Initiation fees and related direct expenses, primarily sales commissions, are deferred and recognized, on a straight-line basis, over an estimated membership period of between two and one half and three years. Dues that are received in advance are recognized on a pro-rata basis over the periods in which services are to be provided. Reserves are recorded on receivables of the Company's SportsMed subsidiary at the time the services are provided.

### Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 1999 and 2000, cash and cash equivalents were \$36.1 million and \$11.1 million, respectively. \$2.0 million of cash and cash equivalents at December 31, 1999 and 2000, from the proceeds of the sale of the Spectrum Clubs, are held in escrow accounts and will be released to the Company upon satisfaction of certain conditions of the sale.

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### Inventories

Inventories are stated at the lower of cost or market using the average cost method. Inventories consist of retail merchandise, sold at our Players Club stores and at our spas and salons, PTS products, uniforms and food and beverage stocks.

### Depreciation and Amortization

Depreciation is computed primarily using the straight-line method over the estimated useful lives of the assets, ranging from five to seven years for equipment to forty years for buildings. Leasehold improvements are amortized using the straight-line method over the shorter of the lease term or the estimated useful life of the improvements. Loan costs, including the debt discount on the Senior Notes, are amortized over the terms of the related loans. Costs in excess of net assets of acquired businesses are being amortized on a straight-line basis over forty years.

### Start-up Costs

The Company adopted Statement of Position 98-5, "Accounting for Start-Up Costs" ("SOP 98-5") effective January 1, 1999. SOP 98-5 provides that all costs related to the development of new sports and fitness clubs, except for real estate related costs, be expensed as incurred. This is a change from the Company's previous accounting policy, whereby many of these costs were capitalized and charged to expense upon the Club opening. As a result, the Company recorded a one-time charge equal to the unamortized balance of all capitalized start-up costs as of January 1, 1999. This charge was recorded as a cumulative effect of a change in accounting principle net of the related income tax effect. The amount of this charge before income taxes was approximately \$1.5 million.

### Impairment of Long-Lived Assets and Long-Lived Assets to Be Disposed Of

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The Company reviews its long-lived assets and certain identifiable intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net undiscounted operating cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceed the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

In June 1998, the Company acquired undeveloped land in Houston, Texas with the intention of developing a Club on the site. In 2000, the Company decided not to develop this site and to dispose of the property. An impairment loss of \$749,000 has been recorded to reduce the carrying value of the asset to its estimated fair value less costs to sell.

### Income Taxes

The Company uses the asset and liability method of accounting for income taxes. Under this method, deferred income taxes are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

### Earnings per Share

The Company presents Basic and Diluted earnings per share. Basic earnings reflects the actual weighted average shares of common stock outstanding during the period. Diluted earnings per share

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includes the effects of all dilutive options, warrants and other securities and utilizes the treasury stock method.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions. These affect the reporting of assets and liabilities, the disclosure of any contingent assets and liabilities and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

### Fair Value of Financial Instruments

The carrying amounts of financial instruments approximate fair value as of December 31, 2000. The carrying amounts related to cash equivalents, short-term investments, accounts receivable, other current assets and accounts payable approximate fair value due to the relatively short maturity of such instruments. The fair value of long-term debt is estimated by discounting the future cash flows of each instrument at rates currently available to the Company for similar debt instruments of comparable maturities by the Company's bankers.

### Segment Reporting



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Management has determined that the Company has one principle operating segment, the operation of sports and fitness Clubs.

### 3. DISPOSITIONS

#### Spectrum Clubs Dispositions

In September of 1999, the Company completed the sale and leaseback of the real estate at the Spectrum Club - Thousand Oaks for approximately \$12.0 million. On December 3, 1999, the Company completed the sale of the Spectrum Clubs, a group of ten sports and fitness clubs located in Southern California, to an investment group for approximately \$48.4 million. The Company recorded a pre-tax gain of approximately \$783,000 and an after tax gain of approximately \$470,000 (\$0.03 per diluted share after tax) on the sale of the Spectrum Clubs. The 1998 and 1999 consolidated financial statements and accompanying notes reflect the operating results of the Spectrum Clubs as a continuing operation. Pro-forma consolidated operating results for the fiscal years ended December 31, 1998 and 1999 are presented below. The pro-forma statements present the unaudited results of operations as if the Spectrum Clubs had been sold at the beginning of each period.

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	PRO-FORMA YEAR ENDED DECEMBER 31,	
	1998	1999
	(IN THOUSANDS, EXCEPT PER SHARE DATA)	
Revenues .....	\$ 57,944	\$ 62,229
Operating expenses .....	49,037	55,963
Income from operations .....	8,907	6,266
Other income (expense) .....	2,288	(2,314)
Income before income taxes, extraordinary charge and cumulative effect of change in accounting principle .....	11,195	3,952
Income tax provision .....	4,390	1,724
Income before extraordinary charge and cumulative effect of change in accounting principle .....	6,805	2,228
Extraordinary charge, net of tax .....	2,173	--
Cumulative effect of change in accounting principle, net of tax .....	--	221
Net income .....	\$ 4,632	\$ 2,007
Net income per share		
Basic .....	\$ 0.25	\$ 0.11
Diluted .....	\$ 0.25	\$ 0.11

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On December 28, 2000, the Company completed the sale of the land and building at the former Spectrum Club - Fountain Valley location for \$3,700,000 in cash. The Company recorded a pre-tax loss of approximately \$1,017,000 related to the sale of the Fountain Valley property.

4. PROPERTY AND EQUIPMENT

Property and equipment is carried at cost, less accumulated depreciation and amortization, which is summarized as follows:

	AT DECEMBER 31,	
	1999	2000
	(IN THOUSANDS)	
Land .....	\$ 18,632	\$ 16,082
Building and improvements .....	98,540	146,911
Furniture, fixtures and equipment .....	14,660	26,310
	131,832	189,303
Less accumulated depreciation and amortization ..	12,873	19,376
Net property and equipment .....	\$118,959	\$169,927
	=====	=====

Equipment secured by equipment financing loans was \$3,660,000 and \$11,341,000 and related accumulated amortization was \$2,440,000 and \$3,677,000 at December 31, 1999 and 2000, respectively.

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5. NOTES PAYABLE AND CAPITALIZED LEASE OBLIGATIONS

Notes payable and capitalized lease obligations are summarized as follows:

	AT DECEMBER 31,	
	1999	2000
	(IN THOUSANDS)	
Senior secured notes (a) .....	\$100,000	\$100,000
Equipment financing loans (b) .....	1,220	7,664
Other note payable (c) .....	2,667	2,667
	103,887	110,331
Less current installments .....	3,520	4,742
	\$100,367	\$105,589
	=====	=====

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(a) On April 1, 1999, the Company issued in a private placement \$100.0 million of 11 3/8% Senior Secured Notes due in March 2006 (the "Senior Notes") with interest due semi-annually. In May 1999, the Senior Notes were exchanged for registered Series B Senior Secured Notes (the "Senior Secured Notes").

The Senior Secured Notes are secured by substantially all assets, other than certain excluded assets. In connection with the issuance of the Senior Secured Notes, the Company entered into an indenture dated as of April 1, 1999 (the "Indenture") which includes certain covenants which as of December 31, 2000, restrict the Company's ability, subject to certain exceptions, to: (i) incur additional indebtedness; (ii) pay dividends or other distributions, or repurchase capital stock or other equity interests or subordinated indebtedness and; (iii) make certain investments. The Indenture also limits the Company's ability to: (i) enter into transactions with affiliates; (ii) create liens or sell certain assets, and (iii) enter into mergers and consolidations. Under the terms of the Indenture, after March 15, 2003, the Company may, at its option, redeem all or some of the Senior Secured Notes at a redemption price that will decrease over time from 105.688% to 100% of their face amount, plus interest. Prior to March 15, 2002, if the Company publicly offers certain equity securities, the Company may, at its option, apply certain of the net proceeds from those transactions to the redemption of up to 35% of the principal amount of the Senior Secured Notes at 111.375% of their face amount, plus interest. If the Company undergoes a "change in control", as defined in the Indenture, it must give holders of the Senior Secured Notes the opportunity to sell their Senior Secured Notes to the Company at 101% of their face amount, plus interest. At December 31, 2000, the estimated fair value of the Senior Secured Notes was \$90.0 million.

(b) The equipment financing loans are secured by furniture, fixtures and equipment. The amounts are generally repayable in monthly payments over four or five years with effective interest rates between 9% and 10%.

(c) This note was issued in connection with the acquisition of The Sports Club/LA - Upper East Side. The note agreement provided for two equal principal payments in April 1999 and April 2000. The Company is currently in default on this entire note payable and is in litigation regarding its obligation under it. The Company believes that it has various claims against the seller in connection with the repair and refurbishing of the Club, which offset the money owed on the note (see Note 7 Litigation).

Future minimum annual principal payments at December 31, 2000, are as follows (in thousands):

2001.....	\$ 4,742
2002.....	1,854
2003.....	2,031
2004.....	1,680
2005.....	24
Thereafter.....	100,000
	-----
	\$ 110,331
	=====

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### 6. BANK CREDIT FACILITY

At December 31, 2000, the Company had a \$15.0 million bank credit facility. The facility matures of May 31, 2001 and bears interest at a variable rate of LIBOR plus 2 1/4% or the bank's prime rate. At December 31, 2000, no borrowings were outstanding under this credit facility but \$6.2 million was utilized in the form of letters of credit, leaving \$8.8 million available for future borrowings. The loans are secured by all the assets of The Sports Club/Irvine and The Sports Club/Las Vegas. The agreement also requires the Company to maintain certain Tangible Net Worth, Interest Coverage, Total Liabilities to Tangible Net Worth and Current Ratio covenants. At December 31, 2000, the Company did not meet the Total Liabilities to Tangible Net Worth and Interest Coverage covenants. The Bank has waived these defaults. The Company and its Bank are currently reviewing the loan covenants in connection with the annual renewal of the credit facility.

### 7. COMMITMENTS AND CONTINGENCIES

#### Lease Commitments

The Company leases certain facilities pursuant to various operating lease agreements. Club facility leases are generally long-term and noncancelable triple-net leases (requiring the Company to pay all real estate taxes, insurance and maintenance expenses), and have an average remaining term of 49 years, including renewal options, with the earliest Sports Club lease expiration date of January 31, 2013. Future minimum noncancelable operating lease payments as of December 31, 2000 are as follows (in thousands):

	COMMITMENTS	SUBLEASE RENTALS	NET RENTAL COMMITMENTS
	-----	-----	-----
Year ending December 31:			
2001 .....	\$ 23,675	\$ 5,400	\$ 18,275
2002 .....	26,714	5,425	21,289
2003 .....	27,268	5,498	21,770
2004 .....	27,490	5,712	21,778
2005 .....	27,210	5,917	21,293
Thereafter .....	321,978	47,638	274,340
	-----	-----	-----
Total minimum lease payments ....	\$454,335	\$ 75,590	\$378,745
	=====	=====	=====

Rent expense for facilities and equipment aggregated, \$8,174,000, \$8,440,000 and \$10,675,000 for the years ended December 31, 1998, 1999 and 2000, respectively.

#### Litigation

Lyudmirsky and those similarly situated v. Sports Club, Inc. of California; L.A./Irvine Sports Club, Ltd. (Los Angeles Superior Court). On June 25, 1999, Ilya Lyudmirsky ("Lyudmirsky") filed a class action lawsuit against Sports Club, Inc. of California and LA/Irvine Sports Club, Ltd. (collectively, the "Company") alleging, among other things, violations of California Civil Code Section 1812.80, et seq., claiming the membership fee structure and membership contracts for The Sports Club/LA - Los Angeles violate certain provisions of the Health Studio Services Act. A settlement agreement was reached on May 1, 2000,

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and the Court gave final approval of the settlement on October 11, 2000. The Company recorded a non-recurring charge of \$1,476,000 in 2000 to cover the costs of defending and settling this action.

Park Place Entertainment Corporation v. The Sports Club Company, Inc. (Los Angeles Superior Court). On December 23, 1999, Park Place Entertainment Corporation ("Park Place") filed an action against the Company for money due on a promissory note. Park Place is the current holder of a purchase money promissory note in the amount of \$2,666,666 (the "Note") given to Hilton Hotels Corporation ("Hilton") in connection with the 1998 acquisition of the site for The Sports Club/LA - Upper East Side (the "Club"). The Company believes it has various claims in connection with the repair and refurbishing of the Club which offset the money owed on the Note. Park Place alleges that no basis exists which excuses

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the Company from the timely payment of installments on the Note and is seeking damages in the amount of \$2,666,666 plus interest, attorneys' fees and costs of the suit. On February 25, 2000, the Company filed an answer raising offsets and a cross-complaint against Hilton seeking damages in the amount of \$14,415,000 for alleged breach of contract, fraud and negligent misrepresentation, plus interest, attorneys' fees and costs of suit. Hilton has answered the cross-claim with a general denial and three generic affirmative defenses. The Company is in the discovery phase of the litigation and intends to vigorously pursue its defenses and cross-claims. The trial date for this matter has been set for April 23, 2001. The parties have begun settlement discussions. However, the Company is unable at this time to estimate the likelihood that Park Place will prevail in its claims against the Company, or that the Company will prevail in its claims against Hilton.

Garrick-Aug Associates Store Leasing, Inc. v. Hirschfeld Realty Club Corporation, 328 E. 61 Corp., The Sports Club Company, Inc. and Elie Hirschfeld, Index No. 601276/99 (New York Supreme Court, County of New York). On March 15, 1999, Garrick-Aug Associates Store Leasing, Inc. ("Plaintiff") filed a Summons and Complaint ("Original Complaint") commencing an action to recover brokerage commissions in the Supreme Court of the State of New York, against Hirschfeld Realty Club Corporation and 328 E. 61 Corp. Under the Original Complaint, Plaintiff sought damages in excess of \$3,625,000 for breach of contract, declaratory relief, quantum meruit and unjust enrichment. On February 1, 2000, Plaintiff filed and served an Amended Complaint containing the same causes of action in the Original Complaint and adding additional claims against the Company and Elie Hirschfeld. Under the Amended Complaint, Plaintiff seeks damages from the Company in excess of \$3,625,000 for tortious interference with contract and conspiracy. The Company plans to vigorously contest all aspects of this case. On November 21, 2000, the Company filed a motion to dismiss Plaintiff's two causes of action. The motion is still pending before the Court. As a result, the Company is unable, at this time, to estimate the likelihood that Plaintiff will prevail in this matter.

336 Spa Park Inc. v. Abraham Hirschfeld, Hirschfeld Realty Club Corp., 328 E. 61 Club Corp. and The Sports Club Company, Inc., Index No. 602609/00 (New York Supreme Court, County of New York). On June 20, 2000, 336 Spa Park Inc. ("Plaintiff") filed a Summons and Complaint ("Complaint") commencing an action against the Company for tortious interference with a contract for the lease of parking facilities entered into between Plaintiff and Hirschfeld Realty Club Corp. and 328 E. 61 Club Corp. On January 2, 2001, Plaintiff filed and served its Second Amended Complaint. Plaintiff is seeking damages against the Company in an amount to be determined at trial, but not less than \$100,000. The Company intends to contest this action vigorously. On February 9, 2001, the Company

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filed a motion to dismiss the cause of action against the Company. The motion is still pending before the Court. As a result, the Company is unable, at this time, to estimate the likelihood that Plaintiff will prevail in this matter.

Other. The Company is involved in various claims and lawsuits incidental to its business, including claims arising from accidents. However, in the opinion of management, the Company is adequately insured against such claims and lawsuits involving personal injuries, and any ultimate liability arising out of any such proceedings will not have a material adverse effect on the financial condition, cash flow or operations of the Company.

### Employment Agreements

At December 31, 2000, the Company's employment agreements with Michael Talla, Co-Chief Executive Officer and Nanette Pattee Francini, Executive Vice President, expired.

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### 8. INCOME PER SHARE

The following is a reconciliation of the basic and diluted income per share computations for the years 1998, 1999 and 2000:

	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	-----	-----	-----
	(IN THOUSANDS, EXCEPT PER SHARE DATA)		
Net income (loss) used for basic and diluted income per share .....	\$ 3,982	\$ 1,310	\$ (12,387)
	=====	=====	=====
Shares of Common Stock and Common Stock equivalents:			
Weighted average shares used in basic computation .....	18,603	18,114	17,773
Weighted average stock options .....	226	176	0
	-----	-----	-----
Weighted average shares used in dilutive computation .....	18,829	18,290	17,773
	=====	=====	=====
Income (loss) per share:			
Basic .....	\$ 0.21	\$ 0.07	\$ (0.70)
	=====	=====	=====
Diluted .....	\$ 0.21	\$ 0.07	\$ (0.70)
	=====	=====	=====

### 9. INCOME TAXES

The provision for income taxes consists of the following:

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	YEAR ENDED DECEMBER 31,		
	1998	1999	2000
	(IN THOUSANDS)		
Current:			
Federal .....	\$ 2,893	\$ 2,126	\$ (1,700)
State .....	839	537	1,180
	-----	-----	-----
	3,732	2,663	(520)
	-----	-----	-----
Deferred:			
Federal .....	156	(923)	(2,110)
State .....	83	(280)	(4,300)
	-----	-----	-----
	239	(1,203)	(6,420)
	-----	-----	-----
Income tax provision .....	\$ 3,971	\$ 1,460	\$ (6,940)
	=====	=====	=====
Tax benefit from extraordinary charge and cumulative effect of change in accounting principle:			
Federal .....	\$ (1,021)	\$ (510)	\$ --
State .....	(310)	(90)	--
	-----	-----	-----
Total provision from extraordinary charge and cumulative effect of change in accounting principle .....	\$ (1,331)	\$ (600)	\$ --
	=====	=====	=====

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Income tax expense (benefit) as computed differs from the statutory rate as applied to pre-tax net income (loss) as follows:

	YEAR ENDED DECEMBER 31		
	1998	1999	2000
	(IN THOUSANDS)		
Computed "expected" tax expense .....	\$ 3,443	\$ 1,338	\$ (6,571)
Increase (decrease) in tax resulting from:			
State taxes -- net of federal benefit .....	609	110	(1,202)
Meals and entertainment .....	8	24	65
Goodwill amortization .....	80	(52)	--
Other .....	(169)	40	768
	-----	-----	-----
Income tax provision .....	\$ 3,971	\$ 1,460	\$ (6,940)
	=====	=====	=====

The effects of temporary differences that give rise to significant portions of deferred tax assets and liabilities are presented as follows.

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	AT DECEMBER 31,		
	1998	1999	2000
	(IN THOUSANDS)		
Deferred tax assets:			
Deferred initiation fees .....	\$ 811	\$ 1,245	\$ 1,899
Operating loss carry forwards .....	--	--	6,860
Accrued vacation .....	182	231	207
Bad debt .....	86	133	139
State taxes .....	180	492	551
	-----	-----	-----
Gross deferred tax assets .....	1,259	2,101	9,656
	-----	-----	-----
Deferred tax liabilities:			
Depreciation and amortization .....	(3,889)	(3,513)	(4,225)
Other .....	(542)	(2,482)	(2,905)
	-----	-----	-----
Gross deferred tax liabilities .....	(4,431)	(5,995)	(7,130)
	-----	-----	-----
Net deferred tax (liability) asset .....	\$ (3,172)	\$ (3,894)	\$ 2,526
	=====	=====	=====

As of December 31, 2000, the Company had federal and state net operating loss carry forwards of \$12,265,000 and \$21,036,000, respectively, expiring in the years 2020 and 2005 respectively.

10. NON-RECURRING ITEMS

The Company recorded the following income (expense) as non-recurring items in each of the years in the three-year period ended December 31, 2000:

	1998	1999	2000
	(IN THOUSANDS)		
Class action litigation settlement .....	\$ --	\$ --	\$ (1,476)
Loss on sale of Fountain Valley real estate .....	--	--	(1,017)
Impairment of Houston site .....	--	--	(749)
Gain (loss) on sale or disposition of Spectrum Clubs .....	(314)	553	--
	-----	-----	-----
	\$ (314)	\$ 553	\$ (3,242)
	=====	=====	=====

11. STOCK PLANS

Accounting for Stock Plans

The Company has elected to measure the impact of its stock options granted to employees and directors under the provisions of APB No. 25, using the intrinsic value method. Entities electing to



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continue using the accounting prescribed by APB Opinion No. 25 must make pro forma disclosures of net income and income per share, as if the fair value based method of accounting defined in SFAS 123 had been applied.

The Company has an employee stock option plan which is described below. The Company applied APB No. 25 in accounting for its plan. In accordance with APB No. 25, no compensation cost has been recognized. Had compensation cost for the Company's plan been determined consistent with SFAS 123, the Company's net income/(loss) and income/(loss) per share would have been reduced to the pro-forma amounts indicated below:

	YEAR ENDED DECEMBER 31		
	1998	1999	2000
	(IN THOUSANDS, EXCEPT PER SHARE DATA)		
Net income/(loss):			
As reported .....	\$ 3,982	\$ 1,310	\$ (12,387)
Pro forma .....	\$ 3,504	\$ 632	\$ (13,435)
Basic income/(loss) per share:			
As reported .....	\$ .21	\$ .07	\$ (0.70)
Pro forma .....	\$ .19	\$ .03	\$ (0.76)

The fair value of all option grants for the Company's plan are estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for all fixed option grants in 1998, 1999 and 2000 respectively: dividend yield of 0%, 0% and 0%; expected volatility of 79.5%, 100.1% and 111.6%; risk-free interest rates of 6.0%, 6.25% and 6.25% and expected economic lives of 5.9 years, 6.0 years and 6.0 years.

### 1994 Stock Incentive Plan

Initially 1,800,000 shares of Common Stock were reserved under the Company's Amended and Restated 1994 Stock Incentive Plan (the "Plan"), which authorizes the issuance of various stock incentives to directors, officers, employees and consultants including options, stock appreciation rights and purchase rights.

Options allow for the purchase of Common Stock at prices determined by the Company's Compensation Committee. Incentive stock options must be granted at a price equal to or greater than the fair value of a share of Common Stock on the date the option is granted. Non-statutory options must have an exercise price equal to at least 85% of the fair value of the Company's Common Stock at the date of grant. Options granted under the Plan may, at the election of the Compensation Committee, become exercisable in installments. Except for the options granted to D. Michael Talla, Co-Chief Executive Officer, which expire on the fifth anniversary of the grant date, all options expire on the tenth anniversary of the grant date.

A summary of the status of the Company's stock option plans as of December 31, 1998, 1999 and 2000 and changes during the years then ended are presented below:

WEIGHTED  
AVERAGE

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	SHARES -----	EXERCISE PRICE -----
Outstanding at January 1, 1998 .....	642,500	3.77
Granted .....	342,000	7.99
Canceled .....	2,000	2.56
Exercised .....	10,002	2.61
	-----	
Outstanding at December 31, 1998 .....	972,498	5.25
	=====	

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Options exercisable at December 31, 1998 .....	462,696	3.52
	=====	
Weighted-average per share fair value of options granted during year ended December 31, 1998 .....		5.43
Outstanding at January 1, 1999 .....	972,498	5.25
Granted .....	210,000	3.94
Canceled .....	10,000	5.59
Exercised .....	2,666	2.70
	-----	
Outstanding at December 31, 1999 .....	1,169,832	5.01
	=====	
Options exercisable at December 31, 1999 .....	683,166	4.32
	=====	
Weighted-average per share fair value of options granted during year ended December 31, 1999 .....		3.22
Outstanding at January 1, 2000 .....	1,169,832	5.01
Granted .....	744,499	6.50
Canceled .....	355,499	6.67
Exercised .....	25,000	2.96
	-----	
Outstanding at December 31, 2000 .....	1,533,832	5.94
	=====	
Options exercisable at December 31, 2000 .....	559,675	5.36
	=====	
Weighted-average per share fair value of options granted during year ended December 31, 2000 .....		4.25

The following table summarizes information about stock options outstanding at December 31, 2000:

EXERCISE PRICES -----	NUMBER OUTSTANDING -----	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE (YEARS) -----	OPTIONS EXERCISABLE -----
\$8.3750	22,000	6.85	22,000
5.3750	41,000	6.50	41,000

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4.3750	60,000	6.22	60,000
2.7500	34,000	5.84	34,000
2.5625	35,333	5.41	35,333
2.6875	70,000	5.11	70,000
5.2500	48,000	4.24	48,000
8.2500	30,000	2.32	20,000
8.0000	229,000	7.29	152,676
7.0000	10,000	7.55	6,666
3.9375	210,000	8.10	70,000
8.0000	450,000	9.11	--
4.2500	244,499	9.85	--
3.9375	50,000	9.11	--
	-----		-----
	1,533,832		559,675
	=====		=====

Stock appreciation rights ("SAR's") may be granted in combination with options or on a stand-alone basis. SAR's permit the holder to receive shares of stock, cash or a combination of shares and cash based upon by the difference between the option price and the fair value of the Common Stock on the date of exercise. Upon exercise of a SAR granted in combination with an option, the related option is canceled. At December 31, 2000, no SAR's had been granted.

Rights to purchase shares of Common Stock to be offered for direct sale under the Plan must be at a purchase price equal to not less than 85% of the fair value of the shares on the day preceding the date of grant. Purchase rights are generally exercisable for a period of thirty days following the date of grant. At December 31, 2000, no purchase rights had been granted.

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1994 Stock Compensation Plan

In July 1994, the Company instituted its 1994 Stock Compensation Plan (which was amended in July 1999) for the purpose of compensating outside directors by issuing them shares of the Company's Common Stock as part of their directors' fees. A total of 50,000 shares are reserved for issuance pursuant to this plan. A total of 30,000 shares have been issued to outside directors under the plan.

12. RELATED PARTY TRANSACTIONS

Until December 3, 1999, the Company managed the operation of its unconsolidated subsidiary, the Spectrum Club -- Manhattan Beach, of which it owned a 46.1% interest. The Company received a fee of \$33,322 per month plus 4.5% of the Club's gross revenues for managing this Club. The Company also manages the operations of the Reebok Sports Club/NY and receives a fee of approximately 5.87% of the gross monthly collections, as defined. Management fees of \$1.3 million, \$1.4 million and \$1.5 million relating to Reebok Sports Club/NY were earned for the years ended December 31, 1998, 1999 and 2000. These amounts are eliminated from income and expense in the presentation of the Company's consolidated statement of operations.

The Reebok Sports Club/NY pays rent to Millennium in the amount of \$2.0 million per year, and the partnership agreement provides for a first priority annual distribution of \$3.0 to Millennium. The Company pays rent to Millennium for The Sports Club/LA - Washington D.C. This Club opened in 2000 and rent paid for that year was \$500,000. All such payments are reflected as rent expense in the consolidated statement of operations. The Company has entered into leases

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with Millennium to develop Sports Clubs in San Francisco and Boston.

### 13. CONCENTRATION OF CREDIT RISK

The Company markets its products principally to customers in Southern California, New York City, Washington D.C. and Las Vegas. Management performs regular evaluations concerning the ability of its customers to satisfy their obligations and records a provision for doubtful accounts based upon these evaluations. The Company's credit losses for the periods presented are insignificant and have not exceeded management's estimates.

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### 14. QUARTERLY SUMMARY OF INFORMATION (UNAUDITED)

Summarized unaudited condensed quarterly financial data is as follows:

	2000		
	MARCH 31	JUNE 30	SEPTEMBER 30
	(IN THOUSANDS)		
Net loss from operations:			
Revenues .....	\$ 16,847	\$ 18,279	\$ 18,596
	=====	=====	=====
Net loss .....	\$ (2,176)	\$ (1,583)	\$ (2,214)
	=====	=====	=====
Net loss per share:			
Basic .....	\$ (0.12)	\$ (0.09)	\$ (0.12)
	=====	=====	=====
Diluted .....	\$ (0.12)	\$ (0.09)	\$ (0.12)
	=====	=====	=====
	1999		
	MARCH 31	JUNE 30	SEPTEMBER 30
	(IN THOUSANDS)		
Net income from operations:			
Revenues .....	\$ 21,834	\$ 22,203	\$ 22,664
	=====	=====	=====
Net income .....	\$ 551	\$ 299	\$ 153
	=====	=====	=====
Net income per share:			
Basic .....	\$ 0.03	\$ 0.02	\$ 0.01
	=====	=====	=====
Diluted .....	\$ 0.03	\$ 0.02	\$ 0.01
	=====	=====	=====

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### 15. SUBSEQUENT EVENTS

The Company has entered into leases with Millennium relating to Sports Clubs to be developed in San Francisco, Washington D.C. and Boston. On March 27, 2001, the leases were amended with Millennium's landlord contribution increasing by \$16.5 million in exchange for additional rent payments. In addition, after the Company receives a management fee equal to 6% of all revenues, an amount equal to its investment in the Club and an 11% annual return on the investment, Millennium is entitled to receive a percentage of all additional cash flows from each Club as additional rent. Millennium's percentage of the excess cash flow, as defined, previously was 20% for each of these Clubs. Under the amended lease agreements, their percentage increases to 25% for the Washington and Boston Clubs and 60% for the San Francisco Club.

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THE SPORTS CLUB COMPANY, INC.  
VALUATION AND QUALIFYING ACCOUNTS  
THREE-YEAR PERIOD ENDED DECEMBER 31, 2000  
(IN THOUSANDS)

DESCRIPTION	BALANCE AT BEGINNING OF PERIOD	ADDITIONS	DELETIONS	BALANCE AT END OF PERIOD
Year ended December 31, 1998:				
Allowance for doubtful accounts	\$ 385,000	\$ 628,000	\$ 798,000	\$ 215,000
	=====	=====	=====	=====
Year ended December 31, 1999:				
Allowance for doubtful accounts	\$ 215,000	\$ 934,000	\$ 807,000	\$ 342,000
	=====	=====	=====	=====
Year ended December 31, 2000:				
Allowance for doubtful accounts	\$ 342,000	\$ 985,000	\$ 656,000	\$ 671,000
	=====	=====	=====	=====

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### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

See the information set forth in the section entitled "Information About Our Directors and Officers" in the Company's Proxy Statement for the 2001 Annual Meeting of Stockholders to be filed with the Securities and Exchange Commission within 120 days after the end of the Company's fiscal year ended December 31, 2000 (the "2001 Proxy Statement"), which is incorporated herein by reference, and the information set forth in the section entitled "Executive Officers of the Registrant" in Part I, Item 4A of this Form 10-K.

#### ITEM 11. EXECUTIVE COMPENSATION

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See the information set forth in the section entitled "Information About Our Directors and Officers" in the 2001 Proxy Statement, which is incorporated herein by reference.

### ITEM 12. SECURITIES OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

See the information set forth in the section entitled "Stock Ownership" in the 2001 Proxy Statement, which is incorporated herein by reference.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

See information set forth in the section entitled "Description of Transactions with Our Directors, Officers and Principal Stockholders" in the 2001 Proxy Statement, which is incorporated herein by reference.

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## PART IV

### ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

- (a) (1) Financial Statements filed as part of this Report are listed in Item 8 of this Report.
- (2) No financial schedules have been included because they are not applicable, not required or because required information is included in the consolidated financial statements or notes thereto.
- (3) The following exhibits are filed as part of this Report.

#### EXHIBIT NUMBER

#### EXHIBIT

- | EXHIBIT<br>NUMBER<br>----- | EXHIBIT<br>-----                                                                                                                                           |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1                        | Restated Certificate of Incorporation of the Registrant.*                                                                                                  |
| 3.2                        | Bylaws of the Registrant.*                                                                                                                                 |
| 3.3                        | Amendment to Bylaws dated February 1, 1995.**                                                                                                              |
| 4.1                        | Specimen Common Stock Certificate.*                                                                                                                        |
| 4.2                        | Rights Agreement by and between the Registrant and American Stock Transfer & Trust dated as of October 6, 1998.++                                          |
| 4.3                        | First Amendment to Rights Agreement by and between the Registrant and American Stock Transfer & Trust entered into as of February 18, 1999.+++             |
| 4.4                        | Indenture by and among Registrant, U.S. Bank Trust National Association and the Subsidiary Guarantors referred to therein, dated as of April 1, 1999. ++++ |
| 4.5                        | Registration Rights Agreement by and among the Registrant, Jeffries & Company, Inc. and CIBC Oppenheimer Corp., dated as of April 1, 1999. ++++            |

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- 4.6 Purchase Agreement by and among the Registrant, Jeffries & Company, Inc. and CIBC Oppenheimer Corp., dated March 29, 1999.++++
- 4.7 Second Amendment to Rights Agreement entered into as of the second day of July 1999.\*\*\*\*\*
- 4.8 Third Amendment to Rights Agreement made and entered into as of April 27, 2000.
- 9.1 Voting Agreement among D. Michael Talla, Nanette Pattee Francini, Mark S. Spino, Peter Feinstein, Philip J. Swain and FP II.\*
- 10.1 1994 Stock Incentive Plan.\*#
- 10.2 Form of Stock Option Agreement.\*#
- 10.3 Form of Stock Purchase Agreement.\*#
- 10.4 1994 Stock Compensation Plan.\*#

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EXHIBIT  
NUMBER  
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EXHIBIT  
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- 10.5 Form of Indemnification Agreement between the Registrant and its directors and certain officers.
- 10.6 Indemnification Agreement between the Registrant and D. Michael Talla.\*
- 10.7 Indemnification Agreement between Registrant and Rex A. Licklider.\*
- 10.8 Employment Agreement between Registrant and D. Michael Talla.\*#
- 10.9 Employment Agreement between the Registrant and Nanette Pattee Francini.\*#
- 10.10 Lease of premises for Reebok Sports Club/NY located at 160 Columbus Avenue, New York 10023 dated June 3, 1992.\*
- 10.11 Joint Venture Agreement for Sports Connection -- ES/MB between El Segundo-TDC, Ltd. and Continental El Segundo Corporation effective as of January 3, 1986.\*
- 10.12 First Amendment to Joint Venture Agreement for Sports Connection -- ES/MB dated January 3, 1986.\*
- 10.13 Restated Agreement of Limited Partnership of El Segundo-TDC, Ltd., as amended.\*
- 10.14 Management Agreement effective as of June 3, 1992, between R-SC/NY, Ltd. And Pontius Realty, Inc.\*

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- 10.15 License Agreement between Reebok Fitness Centers, Inc. and R-SC/NY, Ltd. Dated June 3, 1992.\*
- 10.16 Letter Agreement regarding R-SC/NY dated June 3, 1992.\*
- 10.17 Club Management Contract for the Spectrum Club/Manhattan Beach dated January 3, 1986, as amended January 3, 1986 and September 17, 1987 and as assigned June 30, 1992.\*
- 10.18 Memorandum of Agreement between Reebok Fitness Centers, Inc. and the Company dated as of June 3, 1992.\*
- 10.19 Seventh Amendment and Restated Agreement of Limited Partnership of L.A./Irvine Sports Club, Ltd., a California Limited Partnership, dated as of October 12, 1994.\*
- 10.20 First Amendment to Seventh Amended and Restated Agreement of Limited Partnership of L.A./Irvine Sports Club, Ltd., a California Limited Partnership, dated as of October 12, 1994.\*
- 10.21 Form of Option Agreement by and between D. Michael Talla, an individual, TTO Partners, a California Limited Partnership, and Sports Club, Ltd., a California Corporation, relating to L.A./Irvine Sports Club, Ltd., a California Limited Partnership.\*
- 10.22 Amended and Restated Agreement of Limited Partnership of TTO Partners, a California Limited Partnership, dated June 30, 1992, as amended January 1, 1993, January 4, 1993 and February 12, 1994 and as assigned January 1, 1993.\*

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EXHIBIT  
NUMBER  
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EXHIBIT  
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- 10.23 First Amended and Restated Agreement of Limited Partnership of Reebok-Sports Club/NY, Ltd. Dated as of October 12, 1994.\*
- 10.24 Letter Agreement by and between Reebok Fitness Centers, Inc. and the Company dated October 12, 1994.\*
- 10.25 Amendment to First Amended and Restated Agreement of Limited Partnership of Reebok-Sports Club/NY, Ltd. dated as of October 12, 1994.\*
- 10.26 Letter Agreement by and between Reebok Fitness Centers, Inc. and the Company, which became effective on October 29, 1994.\*
- 10.27 License Agreement by and between Reebok Fitness Centers, Inc. and the Company, which became effective on October 20, 1994.\*
- 10.28 401-K Profit Sharing Plan and related Group Annuity Contract No. GA-P K522 and Group Separate Account Annuity contract No. GA-P K523, both with Nationwide Life Insurance Company with an effective date of February 1, 1996.\*\*



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- 10.29 Agreement by and among Reebok-Sports Club/NY Ltd., Talla New York, Inc., RFC, Inc., LMP Health Club Co., Millennium Entertainment Partners, L.P. and Registrant dated as of December 30, 1996.\*\*
- 10.30 Letter Agreement between Millennium Entertainment Partners, L.P. and the Registrant dated as of March 13, 1997.\*\*
- 10.31 First Amendment to Option Agreement between D. Michael Talla and TTO Partners dated May 27, 1997.\*\*\*
- 10.32 Modification to the March 13, 1997 letter between Millennium Entertainment Partners, L.P. and the Registrant dated June 10, 1997.\*\*\*
- 10.33 Letter Agreement between Millennium Entertainment Partners, L.P. and the Registrant dated December 29, 1997.+
- 10.34 Amendment of Lease between Lincoln Metrocenter Partners, L.P. and Reebok-Sports Club/NY Ltd. As of January 31, 1998.\*\*\*
- 10.35 Lease Agreement between RCPI Trust and the Registrant as of February 27, 1998.\*\*\*\*
- 10.36 Amended and Restated Net Operating Lease among Hirschfeld Realty Club Corporation and 328 E. 61 Corp., and Vertical Fitness and Racquet Club, Ltd., dated March 26, 1985.\*\*\*\*
- 10.37 Lease Modification Agreement by and among Hirschfeld Realty Corporation and 328 E. 61 Corp., and Vertical Fitness and Racquet Club, Ltd., dated July 1, 1990.\*\*\*\*
- 10.38 Assignment and Assumption of Lease by and between Vertical Fitness and Racquet Club, Ltd., and Bally Entertainment Corporation dated January 8, 1996.\*\*\*\*
- 10.39 Assignment of Lease executed by Hilton Hotels Corporation, as successor to tenant, and agreed to and accepted by the Registrant, dated April 15, 1998.\*\*\*\*

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EXHIBIT  
NUMBER  
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EXHIBIT  
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- 10.40 Second Amendment to Amended and Restated Net Operating Lease by and among Hirschfeld Realty Club Corporation and 328 E. 61 Corp., and the Registrant dated April 15, 1998.\*\*\*\*
- 10.41 Letter Agreement among the Registrant and Rex A. Licklider and D. Michael Talla dated March 31, 1998.\*\*\*\*
- 10.42 Asset Purchase Agreement between Hilton Hotels Corporation and RM Sports Club, Inc. dated as of April 1, 1998.\*\*\*\*

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- 10.43 Assignment and Assumption of Asset Purchase Agreement between RM Sports Club, Inc. and the Registrant entered into as of April 1, 1998.\*\*\*\*
- 10.44 Note Payable issued by the Registrant to Hilton Hotels Corporation dated April 15, 1998.\*\*\*\*
- 10.45 Amended and Restated 1994 Stock Incentive Plan as of June 2, 1998.#\*\*\*\*
- 10.46 Third Amended and Restated Loan Agreement between the Registrant and certain of its subsidiaries and Comerica Bank -- California dated as of February 1, 1999.\*\*\*\*
- 10.47 First Amendment to Third Amended and Restated Loan Agreement between the Registrant and certain of its subsidiaries and Comerica Bank -- California dated as of February 1, 1999.\*\*\*\*
- 10.48 Employment Agreement between the Registrant and John Gibbons dated October 16, 1998.#\*\*\*\*
- 10.49 Settlement Agreement and Mutual Release among the Registrant, RM Sports Club, Inc. and Bally Total Fitness Holding Corporation made as of December 31, 1998.\*\*\*\*
- 10.50 Letter Agreement between the Registrant and Millennium Partners LLC dated as of October 27, 1998.\*\*\*\*
- 10.51 Participation Agreement between the Registrant and Millennium Partners LLC, dated as of October 27, 1998.\*\*\*\*
- 10.52 First Amendment to Lease between RCPI Trust and the Registrant dated October 30, 1998.\*\*\*\*
- 10.53 Second Amendment to Lease between RCPI Trust and the Registrant dated March 4, 1999.\*\*\*\*
- 10.54 Lease between CB-1 Entertainment Partners LP and S.F. Sports Club, Inc. dated June 1, 1997.\*\*\*\*
- 10.55 Lease between 2200 M Street LLC and Washington D.C. Sports Club, Inc. dated March 1999.\*\*\*\*
- 10.56 Fourth Amended and Restated Loan Agreement by and among the Registrant, certain of its subsidiaries and Comerica Bank-California, dated April 1, 1999. ++++

EXHIBIT  
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EXHIBIT  
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- 10.57 Intercreditor Agreement by and among the Registrant, certain of its subsidiaries, Comerica Bank-California and U.S. Bank Trust National Association, dated April 1, 1999. ++++

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- 10.58 Disbursement Agreement between U.S. Bank Trust National Association and the Registrant and certain of its subsidiaries dated as of April 1, 1999. ++++
- 10.59 Stock Purchase Agreement dated September 16, 1999 by and among Racquetball and Fitness Clubs, Inc., The Spectrum Club Company, Inc., Canoga Agoura Spectrum Club, Inc., Spectrum Club, Inc., Spectrum Club Anaheim, El Segundo - TDC, Ltd., TVE, Inc. and the Registrant. +++++
- 10.60 Amendment #1 to the Stock Purchase Agreement dated September 16, 1999 by and among Racquetball and Fitness Clubs, Inc., The Spectrum Club Company, Inc., Canoga Agoura Spectrum Club, Inc., Spectrum Club Anaheim, El Segundo - TDC, Ltd., TVE, Inc. and the Registrant. +++++
- 10.61 Amended and Restated 1994 Stock Compensation Plan. #\*\*\*\*\*
- 10.62 Lease Agreement as of September 24, 1999 between The Spectrum Club Company, Inc. and West Hollywood Property Limited Partnership and 2400 Willow Lane Associates Limited Partnership.\*\*\*\*\*
- 10.63 Lease Agreement as of November 5, 1999 by and between New Commonwealth Center Limited Partnership and Washington D.C. Sports Club, Inc.\*\*\*\*\*
- 10.64 Separation from Employment Agreement made as of February 11, 2000 by and between the Registrant and John M. Gibbons. #\*\*\*\*\*
- 10.65 Letter Agreement dated March 11, 1999 amending the October 27, 1998 Letter Agreement between the Registrant and Millennium Partners, LLC.\*\*\*\*\*
- 10.66 Settlement Agreement and Mutual Release entered November 16, 1999 between OTR, the Registrant and Spectrum Liquidating Corp.\*\*\*\*\*
- 10.67 Amendment adopted November 4, 1999 to the Registrant's 1994 Stock Incentive Plan. #\*\*\*\*\*
- 10.68 Amendment adopted February 9, 2000 to the Registrant's 401(k) Profit Sharing Plan.\*\*\*\*\*
- 10.69 Certificate representing Series "B" Senior Secured Notes.\*\*\*\*\*
- 10.70 First Amendment to Fourth Amended and Restated Loan Agreement among the Registrant and certain of its subsidiaries and Comerica Bank - California as of December 3, 1999.\*\*\*\*\*
- 10.71 Form of The Sports Club Membership Agreements.\*\*\*\*\*
- 10.72 Transition Services Agreement made as of December 3, 1999 by and among the Registrant and Racquetball & Fitness Clubs, Inc.\*\*\*\*\*
- 10.73 Second Amendment to Fourth Amended and Restated Loan Agreement among the Registrant and certain of its subsidiaries and Comerica Bank-California as of August 10, 2000.

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EXHIBIT NUMBER -----	EXHIBIT -----
10.74	Reaffirmation of Intercreditor and Subordination Agreement dated as of August 10, 2000 among the Registrant and certain of its subsidiaries and U.S. Bank Trust, National Association.
10.75	Amendment to 401(k) Profit Sharing Plan adopted November 6, 2000.
10.76	First Supplemental Agreement of Lease made as of the 27th day of March, 2001 between CB-1 Entertainment Partners, LP and S.F. Sports Club, Inc.
10.77	First Supplemental Agreement of Lease made as of the 27th day of March 2001 between New Commonwealth Center Limited Partnership and Washington D.C. Sports Club, Inc.
10.78	First Supplemental Agreement of Lease made as of the 27th day of March 2001 between 2200 M Street LLC and Washington D.C. Sports Club, Inc.
21.1	Subsidiaries of the Registrant.
23.1	Consent of KPMG LLP.

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#	Compensation agreement of plan.
*	Incorporated by reference to the Registrant's Registration Statement of Form S-1, declared effective on October 13, 1994 (SEC file No. 33-79552).
**	Incorporated by reference to the Registrant's Annual Report on Form 10-K/A, filed with the Securities and Exchange Commission on October 14, 1997 (SEC file No. 1-13290).
***	Incorporated by reference to the Registrant's Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 26, 1998 (SEC file No. 1-13290).
****	Incorporated by reference to the Registrant's Annual Report on Form 10-K, filed with the Securities and Exchange Commission on March 25, 1999 (SEC file No. 1-13290).
*****	Incorporated by reference to the Registrant's Annual Report on Form 10-K, filed with the Securities and Exchange Commission on March 28, 2000 (SEC file No 1-13290).
+	Incorporated by reference to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on January 15, 1998 (SEC file No. 1-13290).
++	Incorporated by reference to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on October 6, 1998 (SEC file No.

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1-13290).

- +++ Incorporated by reference to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on March 15, 1999 (SEC file No. 1-13290).
- ++++ Incorporated by reference to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on April 14, 1999 (SEC file No. 1-13290).
- +++++ Incorporated by reference to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on October 5, 1999 (SEC file No. 1-13290).

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(b) Reports on Form 8-K

The following reports on Form 8-K were filed from October 1, 2000 through the date of this report: NONE.

(c) Exhibits

Index to Exhibits

EXHIBIT NUMBER -----	EXHIBIT -----
4.8	Third Amendment to Rights Agreement made and entered into as of April 27, 2000.
10.73	Second Amendment to Fourth Amended and Restated Loan Agreement among the Registrant and certain of its subsidiaries and Comerica Bank-California as of August 10, 2000.
10.74	Reaffirmation of Intercreditor and Subordination Agreement dated as of August 10, 2000 among the Registrant and certain of its subsidiaries and U.S. Bank Trust, National Association.
10.75	Amendment to 401(k) Profit Sharing Plan adopted November 6, 2000.
10.76	First Supplemental Agreement of Lease made as of the 27th day of March, 2001 between CB-1 Entertainment Partners, LP and S.F. Sports Club, Inc.
10.77	First Supplemental Agreement of Lease made as of the 27th day of March 2001 between New Commonwealth Center Limited Partnership and Washington D.C. Sports Club, Inc.
10.78	First Supplemental Agreement of Lease made as of the 27th day of March, 2001 between 2200 M Street LLC and Washington D.C. Sports Club, Inc.
21.1	Subsidiaries of the Registrant.

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23.1 Consent of KPMG LLP.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) the Securities Exchange Act of 1934, the Registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized, on the 30th day of March, 2001.

THE SPORTS CLUB COMPANY, INC.

/s/ D. Michael Talla

-----  
D. Michael Talla,  
Co-Chief Executive Officer

/s/ Rex A. Licklider

-----  
Rex A. Licklider  
Co-Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report on Form 10-K has been signed below by the following persons on behalf of the Registrant, in the capacities and on the date indicated.

Signature -----	Title -----	Date -----
/s/ D. Michael Talla ----- D. Michael Talla	Chairman of the Board and Co-Chief Executive Officer	March 30, 2001
/s/ Rex A. Licklider ----- Rex A. Licklider	Vice Chairman of the Board and Co-Chief Executive Officer	March 30, 2001
/s/ Timothy O'Brien ----- Timothy M. O'Brien	Chief Financial Officer (Principal Financial and Accounting Officer)	March 30, 2001
/s/ Brian J. Collins ----- Brian J. Collins	Director	March 30, 2001
/s/ Nanette Pattee Francini ----- Nanette Pattee Francini	Director	March 30, 2001
/s/ Andrew L. Turner -----	Director	March 30, 2001

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Andrew L. Turner

/s/ Dennison Veru

Director

March 30, 2001

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Dennison Veru