Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

LAS VEGAS SANDS CORP Form 10-Q May 10, 2007

UNITED STATES SECURITIES & EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition period from to

Commission file number 001-32373

LAS VEGAS SANDS CORP.

(Exact name of registration as specified in its charter)

Nevada 27-0099920

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

3355 Las Vegas Boulevard South
Las Vegas, Nevada

89109
(Zip Code)

(Address of principal executive offices)

(702) 414-1000

(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the Registrant s classes of common stock, as of 2007.

LAS VEGAS SANDS CORP.

Class Outstanding at May 8, 2007

Common Stock (\$0.001 par value)

354,814,310 shares

LAS VEGAS SANDS CORP.

Table of Contents

Part I

FINANCIAL INFORMATION

| <u>Item 1. Financial Statements (unaudited)</u> | |
|---|----|
| Condensed Consolidated Balance Sheets at March 31, 2007 and December 31, 2006 | 2 |
| Condensed Consolidated Statements of Operations for the Three Months Ended March 31, 2007 and | |
| March 31, 2006 | 3 |
| Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2007 and | |
| March 31, 2006 | 4 |
| Notes to Condensed Consolidated Financial Statements | 5 |
| Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations | 21 |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk | 35 |
| Item 4. Controls and Procedures | 36 |
| <u>Part II</u> | |
| OTHER INFORMATION | |
| Item 1. Legal Proceedings | 37 |
| Item 1A. Risk Factors | 37 |
| Item 6. Exhibits | 38 |
| <u>Signatures</u> | 39 |
| <u>EX-10.1</u> | |
| EX-10.2 EX-10.3 | |
| EX-10.5 EX-31.1 | |
| EX-31.2 | |
| <u>EX-32.1</u> | |
| <u>EX-32.2</u> | |
| 1 | |

ITEM 1 FINANCIAL STATEMENTS

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(Unaudited)

| | March 31, 2007 | December 31, 2006 |
|--|-------------------|-------------------|
| | (In th | ousands, |
| | except | share data) |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 439,525 | \$ 468,066 |
| Restricted cash | 290,683 | 398,762 |
| Accounts receivable, net | 120,854 | 173,683 |
| Inventories | 13,052 | 12,291 |
| Deferred income taxes | 16,553 | 15,688 |
| Prepaid expenses and other | 28,856 | 25,067 |
| Total current assets | 909,523 | 1,093,557 |
| Property and equipment, net | 5,344,802 | 4,582,325 |
| Deferred financing costs, net | 66,747 | 70,381 |
| Restricted cash | 265,336 | 555,132 |
| Deferred income taxes | 1,014 | |
| Leasehold interest in land, net | 911,621 | 801,195 |
| Other assets, net | 36,609 | 23,868 |
| Total assets | \$ 7,535,652 | \$ 7,126,458 |
| LIABILITIES AND STOCKHOLDERS | FOUTV | |
| Current liabilities: | EQUITI | |
| Accounts payable | \$ 56,192 | \$ 51,038 |
| Construction payables | 367,109 | 329,375 |
| Accrued interest payable | 4,458 | 8,496 |
| Other accrued liabilities | 322,159 | 318,901 |
| Income taxes payable | 322,137 | 20,352 |
| Current maturities of long-term debt | 165,610 | 6,486 |
| Current maturities of long-term debt | 105,010 | 0,400 |
| Total current liabilities | 915,528 | 734,648 |
| Other long-term liabilities | 17,068 | 10,742 |
| Deferred income taxes | | 324 |
| Deferred gain on sale of The Grand Canal Shops | 63,799 | 64,665 |
| | | |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Deferred rent from The Grand Canal Shops transaction Long-term debt | 104,466 4,258,356 | 104,773 4,136,152 |
|---|----------------------|----------------------|
| Total liabilities | 5,359,217 | 5,051,304 |
| Commitments and contingencies (Note 7) Stockholders equity: | | |
| Common stock, \$0.001 par value, 1,000,000,000 shares authorized, 354,809,535 | | |
| and 354,492,452 shares issued and outstanding | 355 | 354 |
| Capital in excess of par value | 1,009,748 | 990,429 |
| Accumulated other comprehensive loss | (5,428) | (580) |
| Retained earnings | 1,171,760 | 1,084,951 |
| Total stockholders equity | 2,176,435 | 2,075,154 |
| Total liabilities and stockholders equity | \$ 7,535,652 | \$ 7,126,458 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

2

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

Condensed Consolidated Statements of Operations

(Unaudited)

| | Three Months Ended March 31, | | | nded |
|--|----------------------------------|------------------|-------|------------|
| | | 2007 (In thou | usand | 2006 s, |
| | except share and per share data) | | | hare data) |
| Revenues: | | | | |
| Casino | \$ | 465,734 | \$ | 375,382 |
| Rooms | | 97,868 | | 91,138 |
| Food and beverage | | 54,359 | | 51,816 |
| Convention, retail and other | | 43,046 | | 35,005 |
| | | 661,007 | | 553,341 |
| Less promotional allowances | | (32,789) | | (22,977) |
| Net revenues | | 628,218 | | 530,364 |
| Operating expenses: | | | | |
| Casino | | 278,697 | | 205,344 |
| Rooms | | 22,524 | | 21,753 |
| Food and beverage | | 23,633 | | 24,057 |
| Convention, retail and other | | 17,431 | | 16,395 |
| Provision for doubtful accounts | | 15,516 | | 4,989 |
| General and administrative | | 57,971 | | 54,812 |
| Corporate expense | | 18,519 | | 12,954 |
| Rental expense | | 6,708 | | 3,707 |
| Pre-opening expense | | 22,457 | | 2,219 |
| Development expense | | 2,346 | | 9,168 |
| Depreciation and amortization | | 31,232 | | 25,005 |
| Loss on disposal of assets | | 178 | | 1,081 |
| | | 497,212 | | 381,484 |
| Operating income | | 131,006 | | 148,880 |
| Other income (expense): | | | | |
| Interest income | | 12,664 | | 10,214 |
| Interest expense, net of amounts capitalized | | (34,612) | | (21,415) |
| Other income (expense) | | (7,033) | | 164 |
| Income before income taxes | | 102,025 | | 137,843 |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Provision for income taxes | | (11,111) | | (16,060) |
|---|----|------------|----|------------|
| Net income | \$ | 90,914 | \$ | 121,783 |
| Basic earnings per share | \$ | 0.26 | \$ | 0.34 |
| Diluted earnings per share | \$ | 0.26 | \$ | 0.34 |
| Weighted average shares outstanding: Basic | 35 | 54,613,724 | 3 | 54,199,253 |
| Diluted | 35 | 56,114,292 | 3 | 54,592,597 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

3

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

(Unaudited)

| | Three Months Ended March 31, | | |
|---|---------------------------------|-----------------|--|
| | 2007 (In tho | 2006 usands) | |
| Cash flows from operating activities: | | | |
| Net income | \$ 90,914 | \$ 121,783 | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization | 31,232 | 25,005 | |
| Amortization of leasehold interest in land included in rental expense | 4,213 | | |
| Amortization of deferred financing costs and original issue discount | 5,054 | 2,074 | |
| Amortization of deferred gain and rent | (1,173) | (1,172) | |
| Loss on disposal of assets | 178 | 1,081 | |
| Stock-based compensation expense | 4,448 | 2,862 | |
| Provision for doubtful accounts | 15,516 | 4,989 | |
| Tax benefit from stock option exercises | (2,293) | (632) | |
| Deferred income taxes | (2,203) | 6,851 | |
| Changes in operating assets and liabilities: | | | |
| Accounts receivable | 37,313 | (28,661) | |
| Inventories | (761) | (678) | |
| Prepaid expenses and other | (12,768) | (6,857) | |
| Leasehold interest in land | (105,934) | | |
| Accounts payable | 5,154 | 9,456 | |
| Accrued interest payable | (4,038) | (4,641) | |
| Other accrued liabilities | 5,962 | 5,534 | |
| Income taxes payable | (19,463) | 8,832 | |
| Net cash provided by operating activities | 51,351 | 145,826 | |
| Cash flows from investing activities: | | | |
| Change in restricted cash | 398,571 | (47,786) | |
| Capital expenditures | (764,964) | (294,233) | |
| Net cash used in investing activities | (366,393) | (342,019) | |
| Cash flows from financing activities: | | | |
| Proceeds from exercise of stock options | 9,983 | 1,864 | |
| Tax benefit from stock option exercises | 2,293 | 632 | |
| Proceeds from Macao credit facility | 85,000 | | |
| Proceeds from Singapore credit facility | 110,777 | | |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Proceeds from airplane financings Proceeds from senior secured credit facility-revolver Proceeds from Phase II mall construction loan Proceeds from FF&E credit facility and other long-term debt Repayments on Venetian Intermediate credit facility Repayment on senior secured credit facility-revolver Repayments on FF&E credit facility and other long-term debt Repayments on The Sands Expo Center mortgage loan Payments of deferred financing costs | 72,000 62,000 35,000 6,082 (99,000) (605) (535) (1,284) | 92,129 14,000 75 (50,000) (1,200) (951) |
|---|--|--|
| Net cash provided by financing activities | 281,711 | 56,549 |
| Effect of exchange rate on cash | 4,790 | 75 |
| Decrease in cash and cash equivalents Cash and cash equivalents at beginning of period | (28,541) 468,066 | (139,569) 456,846 |
| Cash and cash equivalents at end of period | \$ 439,525 | \$ 317,277 |
| Supplemental disclosure of cash flow information: Cash payments for interest | \$ 80,416 | \$ 31,905 |
| Cash payments for taxes | \$ 30,000 | \$ |
| Non-cash investing and financing activities: Property and equipment asset acquisitions included in construction payables | \$ 367,109 | \$ 182,750 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

4

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1 ORGANIZATION AND BUSINESS OF COMPANY

The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Annual Report on Form 10-K of Las Vegas Sands Corp. (a Nevada corporation) and its subsidiaries (collectively the Company) for the year ended December 31, 2006. The year-end balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles in the United States of America. In the opinion of management, all adjustments and normal recurring accruals considered necessary for a fair statement of the results for the interim period have been included. The interim results reflected in the unaudited condensed consolidated financial statements are not necessarily indicative of expected results for the full year. The Company s common stock is traded on the New York Stock Exchange under the symbol LVS.

Operations

The Company owns and operates The Venetian Resort Hotel Casino (The Venetian), a Renaissance Venice-themed resort situated on the Las Vegas Strip (the Strip). The Venetian includes the first all-suites hotel on the Strip with 4,027 suites; a gaming facility of approximately 120,000 gross square feet; an enclosed retail, dining and entertainment complex of approximately 440,000 net leasable square feet (The Grand Canal Shops), which was sold to a third party in 2004; and a meeting and conference facility of approximately 1.1 million square feet (the Congress Center). A subsidiary of Las Vegas Sands Corp. owns and operates an expo and convention center with approximately 1.2 million square feet (The Sands Expo Center), which is connected to The Venetian and the Congress Center.

The Company also owns and operates the Sands Macao Casino (the Sands Macao), the first Las Vegas-style casino in Macao, China, which opened in May 2004. The Sands Macao now offers over 229,000 square feet of gaming facilities after its expansion, which was completed in August 2006, as well as several restaurants, VIP facilities, a theater and other high-end amenities. In addition, the Company continues to progress according to plan on the expansion of the hotel tower, which is expected to be completed in September 2007.

United States Development Projects

The Company is currently constructing The Palazzo Resort Hotel Casino (The Palazzo), a second resort similar in size to The Venetian, which is situated on a 14-acre site next to The Venetian and The Sands Expo Center. The Palazzo will consist of an all-suites, 50-floor luxury hotel tower with approximately 3,068 suites, a gaming facility of approximately 105,000 square feet and an enclosed shopping, dining and entertainment complex of approximately 400,000 net leasable square feet (the Phase II mall), which the Company has contracted to sell to a third party. The Palazzo is expected to open in late 2007. The Company is also constructing a high-rise residential condominium tower, which will consist of approximately 300 luxury condominiums and will be situated between The Palazzo and The Venetian. The condominium tower is currently expected to open in late fall 2008. In addition, the Company is in the process of developing a gaming, hotel, shopping and dining complex (the Sands Bethworks) located on the site of the Historic Bethlehem Steel Works in Bethlehem, Pennsylvania, which is expected to open in late 2008. In its first phase, the 126-acre development is expected to feature a 300-room hotel, 200,000 square feet of retail space, 3,000 slot machines, a 50,000 square foot multipurpose event center and a variety of dining options. The Company expects

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

to add an additional 2,000 slot machines in a subsequent phase.

Macao Development Projects

The Company is building The Venetian Macao Resort Hotel Casino (The Venetian Macao) on the Cotai Stry in Macao, China. The Venetian Macao will be an approximately 3,000 all-suites hotel, casino and convention center complex with a Venetian-style theme similar to that of The Venetian in Las Vegas and is expected to open in late August 2007. In addition, the Company is developing multiple other properties on the Cotai Strip.

5

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company has submitted development plans to the Macao government for six casino-resort developments in addition to The Venetian Macao on an area of approximately 200 acres located on the Cotai Strip. The developments are expected to include hotels, exhibition and conference facilities, casinos, showrooms, shopping malls, spas, world-class restaurants, entertainment facilities and other attractions and amenities, as well as common public areas.

In February 2007, the Company received the final draft of the land concession agreement from the Macao government pursuant to which the Company was awarded a concession by lease for parcels which are referred to as 1, 2 and 3 on the Cotai Strip, including the sites on which it is building The Venetian Macao (parcel 1) and the Four Seasons hotel (parcel 2). The Company has accepted the conditions of the draft land concession and has made an initial premium payment of 853.0 million patacas (approximately \$105.9 million at exchange rates in effect on March 31, 2007) towards the aggregate land premium of 2.59 billion patacas (approximately \$322.0 million at exchange rates in effect on March 31, 2007). Additionally, the Company received a credit in the amount of 193.4 million patacas (approximately \$24.0 million at exchange rates in effect on March 31, 2007) towards the aggregate land premium related to reclamation work and other works done on the land and the installation costs of an electrical substation. Each parcel s share of the remaining balance will either be due upon the completion of the corresponding resort or be payable through seven equal semi-annual payments to be made over a four year period and bearing interest at 5%, whichever comes first. On April 18, 2007, the land concession became effective when it was published in Macao s Official Gazette. Now that the land concession is effective, the Company will be required to make land premium and annual rent payments relating to parcels 1, 2 and 3 in the amounts and at the times specified in the land concession. The Company has also commenced construction on its other Cotai Strip properties on land for which it has not yet been granted land concessions. If the Company does not obtain land concessions, it could lose all or a substantial part of its \$162.8 million in capitalized construction costs to date, related to these other Cotai Strip properties.

Hengqin Island Development Project

The Company has entered into a non-binding letter of intent with the Zhuhai Municipal People s Government of the People s Republic of China to work with it to create a master plan for, and develop, a leisure and convention destination resort on Hengqin Island, located approximately one mile from the Cotai Strip, but within mainland China. On January 10, 2007, the Zhuhai Government established a Project Coordination Committee to act as a government liaison empowered to work directly with the Company to advance the development of the project. The Company has interfaced with this committee and is actively working with the committee as it continues to advance its plans. The project remains subject to a number of conditions, including further governmental approvals.

Singapore Development Project

In August 2006, the Company s wholly-owned subsidiary, Marina Bay Sands Pte. Ltd. (MBS), entered into a development agreement (the Development Agreement) with the Singapore Tourism Board (STB) to build and operate an integrated resort called The Marina Bay Sands in Singapore, which is expected to open in 2009. The Marina Bay Sands will be a large integrated resort that includes three 50+ story hotel towers (totaling approximately 2,500 suites), a casino, an enclosed retail, dining and entertainment complex with approximately 1.0 million net leasable square feet, a convention center and meeting room complex of approximately 1.2 million square feet, theaters, and a landmark iconic structure at the bay-front promenade that contains an art/science museum.

Other Development Projects

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

The Company is currently exploring the possibility of operating integrated resorts in additional Asian jurisdictions, the United States and Europe.

6

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) Recent Accounting Pronouncements

In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes, which provides guidance for the accounting for uncertainty in income taxes recognized in the financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes. FIN No. 48 provides guidance on the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transition. FIN No. 48 requires entities to assess the likelihood that uncertain tax positions will be accepted by the applicable taxing authority and then measure the amount of benefit to be recognized for these purposes which are considered greater than 50% likely to be sustained. The Company adopted FIN No. 48 as of January 1, 2007 and recorded a reduction to opening retained earnings of \$4.1 million.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurement. SFAS No. 157 does not require any new fair value measurements and the Company does not expect the application of this standard to change its current practices. The provisions of SFAS No. 157 are effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Liabilities Including an Amendment of FASB Statement No. 115. Under SFAS No. 159, the Company may elect to measure many financial instruments and certain other items at fair value, which are not otherwise currently required to be measured at fair value. The decision to measure items at fair value is made at specific election dates on an irrevocable instrument-by-instrument basis and requires recognition of the changes in fair value in earnings and expensing upfront costs and fees associated with the item for which the fair value option is elected. Fair value instruments for which the fair value option has been elected and similar instruments measured using another measurement attribute are to be distinguished on the face of the statement of financial position. SFAS No. 159 is effective for financial statements beginning after November 15, 2007. The Company does not expect the application of this standard to change its current practices.

NOTE 2 STOCKHOLDERS EQUITY AND EARNINGS PER SHARE

Changes in stockholders equity for the three months ended March 31, 2007 were as follows (in thousands):

| Balance at December 31, 2006 | \$ 2,075,154 |
|--|--------------|
| Net income | 90,914 |
| Stock-based compensation | 4,885 |
| Proceeds from exercise of stock options | 9,983 |
| Tax benefit from exercise of stock options | 4,452 |
| Change in accumulated other comprehensive loss | (4,848) |
| Cumulative effect from adoption of FIN No. 48 | (4,105) |

Balance at March 31, 2007 \$ 2,176,435

At March 31, 2007 and December 31, 2006, the accumulated other comprehensive income balance consisted solely of foreign currency translation adjustments. For the three months ended March 31, 2007 and 2006, comprehensive income amounted to \$86.1 million and \$121.5 million, respectively.

7

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The weighted average number of common and common equivalent shares used in the calculation of basic and diluted earnings per share consisted of the following:

| | Three Months Ended March 31, | | |
|---|------------------------------|-------------|--|
| | 2007 | 2006 | |
| Weighted-average common shares outstanding (used in the calculation of basic | | | |
| earnings per share) | 354,613,724 | 354,199,253 | |
| Potential dilution from stock options and restricted stock | 1,500,568 | 393,344 | |
| Weighted-average common and common equivalent shares (used in the calculations of diluted earnings per share) | 356,114,292 | 354,592,597 | |
| Antidilutive stock options excluded from calculation of diluted earnings per share | 859,973 | 2,223,714 | |

NOTE 3 PROPERTY AND EQUIPMENT

Property and equipment consists of the following (in thousands):

| | N | March 31, 2007 | De | cember 31, 2006 |
|--|----|------------------------|----|------------------------|
| Land and land improvements Building and improvements | \$ | 212,559 1,622,917 | \$ | 207,144 1,622,783 |
| Equipment, furniture, fixtures and leasehold improvements Construction in progress | | 563,696 3,447,053 | | 528,882 2,694,180 |
| Less: accumulated depreciation and amortization | | 5,846,225 (501,423) | | 5,052,989 (470,664) |
| | \$ | 5,344,802 | \$ | 4,582,325 |

Construction in progress consists of the following (in thousands):

| March 31, | December 31, |
|-----------|--------------|
| 2007 | 2006 |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Sands Macao | \$ 29,835 | \$ 17,443 |
|----------------------------------|--------------|-----------------|
| The Venetian Macao | 1,898,583 | 1,544,622 |
| Other Macao Development Projects | 188,338 | 130,355 |
| The Marina Bay Sands | 88,632 | 30,511 |
| The Palazzo and Phase II Mall | 1,130,942 | 916,302 |
| Other | 110,723 | 54,947 |
| | | |
| | \$ 3,447,053 | \$ 2,694,180 |

During the three months ended March 31, 2007 and 2006, the Company capitalized interest expense of \$46.8 million and \$8.3 million, respectively.

8

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE 4 LONG-TERM DEBT

Long-term debt consists of the following (in thousands):

| | March 31, 2007 | December 31, 2006 |
|---|-------------------|----------------------|
| Corporate and U.S. Related: | | |
| Senior Secured Credit Facility Term B and Term B Delayed Draw | \$ 1,170,000 | \$ 1,170,000 |
| Senior Secured Credit Facility Revolving Facility | 223,128 | 260,128 |
| 6.375% Senior Notes | 248,210 | 248,153 |
| The Sands Expo Center Mortgage Loan | 90,333 | 90,868 |
| Phase II Mall Construction Loan | 149,500 | 114,500 |
| Airplane Financings | 72,000 | |
| FF&E Credit Facility Term Funded | 6,790 | 7,395 |
| FF&E Credit Facility Term Delayed Draw | 37,582 | 37,582 |
| Macao Related: | | |
| Macao Credit Facility Term B and Local Term | 1,300,000 | 1,300,000 |
| Macao Credit Facility Term B Delayed | 85,000 | |
| Other Debt | 6,082 | |
| Singapore Related: | | |
| Singapore Credit Facility Term Loan | 455,412 | 393,510 |
| Singapore Credit Facility Floating Rate Notes | 579,929 | 520,502 |
| | 4,423,966 | 4,142,638 |
| Less: current maturities | (165,610) | (6,486) |
| Total long-term debt | \$ 4,258,356 | \$ 4,136,152 |

In February 2007, the Company entered into promissory notes totaling \$72.0 million (the Airplane Financings) to finance the purchase of one airplane and refinance two others that were already owned (the Aircraft). The Airplane Financings consist of balloon payment promissory notes (the Balloon Notes) and amortizing promissory notes (the Amortizing Notes), all of which have ten year maturities and are collateralized by the Aircraft. The Airplane Financings bear interest at three-month LIBOR plus 1.5% (6.86% at March 31, 2007). The Amortizing Notes, which total \$28.8 million, are subject to quarterly principal and interest payments beginning June 1, 2007. The Balloon Notes, which total \$43.2 million, are subject to quarterly interest payments beginning June 1, 2007, with the principal payments due in full on March 1, 2017. At March 31, 2007, the book value of the Aircraft collateralizing the Airplane Financings was \$67.8 million.

In March 2007, the Company entered into a promissory note (the Other Debt) totaling \$6.1 million bearing interest at 5.75% with the principal payment due in full on March 28, 2008.

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

In March 2007, the \$2.5 billion Macao credit facility was amended to expand the use of proceeds and remove certain restrictive conditions. In April 2007, the lenders of the Macao credit facility approved a reduction of the interest rate margin for all classes of loans by 50 basis points and the Company exercised its rights under the Macro credit facility to access the \$800.0 million of incremental facilities under the accordion feature set forth therein, which increased the total credit facility to \$3.3 billion. In April 2007, the Company borrowed \$600.0 million of the \$800.0 million accordion feature.

On April 17, 2007, the Company announced that its subsidiary, Las Vegas Sands, LLC (LVSLLC), commenced the marketing of a \$5.0 billion senior secured credit facility, which is expected to consist of a \$3.0 billion funded term loan, a \$600.0 million delayed draw term loan (which will be available for 12 months after

9

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

closing), a \$400.0 million delayed draw term loan (which will be available for 18 months after closing) and a \$1.0 billion revolving credit facility. The proceeds of the senior secured credit facility will be used to (i) refinance LVSLLC s indebtedness under its current credit facility, repay the Phase II mall construction loan, which is due in March 2008, repay the FF & E credit facilities, and repay The Sands Expo Center mortgage loan, (ii) fund domestic development projects, including permitted investments and certain restricted payments, (iii) provide liquidity to support international development projects, and (iv) fund working capital and for general corporate purposes. Domestic development projects include: the completion of The Palazzo and the Phase II mall, the construction of The Palazzo condominium tower, the refurbishment of rooms at The Venetian, the construction of a new convention center to be built near The Sands Expo Center with direct access to the casino complex, and the construction of Sands Bethworks.

NOTE 5 INCOME TAXES

The Company adopted the provisions of FIN No. 48 on January 1, 2007. As a result of the implementation of FIN No. 48, the Company recognized a \$4.1 million increase in the liability for unrecognized tax benefits, which was accounted for as a reduction to opening retained earnings. At the adoption date of January 1, 2007, the Company had \$8.5 million of unrecognized tax benefits, of which \$6.1 million would affect the effective income tax rate if recognized.

The Company files income tax returns in the U.S., various states and foreign jurisdictions. The Company is subject to federal, state and local, or foreign income tax examinations by tax authorities for years after 2002. The Company is not presently under examination by any major tax jurisdiction.

The Company recognizes interest and penalties, if any, related to unrecognized tax benefits in the provision for income taxes on the statement of operations. At January 1, 2007, the date of adoption, and at March 31, 2007, the Company did not accrue any significant interest or penalties.

NOTE 6 STOCK-BASED EMPLOYEE COMPENSATION

The compensation expense for the three months ended March 31, 2007 and 2006 was \$4.4 million and \$2.9 million, respectively, which is comprised of \$4.1 million from stock options and \$0.3 million from restricted stock for the three months ended March 31, 2007 and \$2.6 million from stock options and \$0.3 million from restricted stock for the three months ended March 31, 2006. Compensation cost capitalized as part of property and equipment was \$0.5 million and \$0.4 million for the three months ended March 31, 2007 and 2006, respectively. During the three months ended March 31, 2007 and 2006, 409,573 options and 2,184,361 options were granted with weighted average grant date fair values of \$37.56 and \$17.36 per share, respectively. In addition, during the three months ended March 31, 2007 and 2006, 46,474 restricted shares and 73,370 restricted shares were granted with weighted average grant date fair values of \$87.32 and \$42.59 per share, respectively.

NOTE 7 COMMITMENTS AND CONTINGENCIES

The Company is involved in other litigation in addition to those noted below, arising in the normal course of business. Management has made certain estimates for potential litigation costs based upon consultation with legal counsel. Actual results could differ from these estimates; however, in the opinion of management, such litigation and claims will not have a material effect on the Company s financial condition, results of operations or cash flows.

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

The Palazzo Construction Litigation

Lido Casino Resort, LLC (Lido), formerly a wholly-owned subsidiary of the Company and now merged into Venetian Casino Resort, LLC, another wholly-owned subsidiary of the Company, and its construction manager, Taylor International Corp. (Taylor), filed suit in March 2006 in the United States District Court for the District of Nevada (the District Court) against Malcolm Drilling Company, Inc. (Malcolm), the contractor on The Palazzo

10

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

project responsible for completing certain foundation work (the District Court Case). Lido and Taylor claimed in the District Court Case that Malcolm was in default of its contract for performing defective work, failing to correct defective work, failing to complete its work and causing delay to the project. Malcolm responded by filing a Notice of a Lien with the Clerk of Clark County, Nevada in March 2006 in the amount of approximately \$19.0 million plus interest, costs and attorney s fees (the Lien). In April 2006, Lido and Taylor moved in the District Court Case to strike or, in the alternative, to reduce the amount of, the Lien, claiming, among other things, that the Lien was excessive for including claims for disruption and delay, which Lido and Taylor claim are not lienable under Nevada law (the Lien Motion). Malcolm responded in April 2006 by filing a complaint against Lido and Taylor in District Court of Clark County, Nevada seeking to foreclose on the Lien against Taylor, claiming breach of contract, a cardinal change in the underlying contract, unjust enrichment against Lido and Taylor and bad faith and fraud against Taylor (the State Court Case), and simultaneously filed a motion in the District Court Case, seeking to dismiss the District Court Case on abstention grounds (the Abstention Motion). In response, in June 2006, Lido filed a motion to dismiss the State Court Case based on the principle of the prior pending District Court Case (the Motion to Dismiss). In June 2006, the Abstention Motion was granted in part by the United States District Court, the District Court Case was stayed pending the outcome of the Motion to Dismiss in the State Court Case and the Lien Motion was denied without prejudice. Lido and Malcolm then entered into a stipulation under which Lido withdrew the Motion to Dismiss, and in July 2006 filed a replacement lien motion in the State Court Case. The lien motion in the State Court Case was denied in August 2006 and Lido and Taylor filed a permitted interlocutory notice of appeal to the Supreme Court of Nevada in September 2006. On April 11, 2007, Malcolm filed an Amended Notice of Lien with the Clerk of Clark County, Nevada in the amount of approximately \$16.7 million plus interest, costs and attorney s fees. This matter remains in discovery and based upon the advice of legal counsel, management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter. Lido intends to defend itself against the claims pending in the State Court Case.

Litigation Relating to Macao Casino

On October 15, 2004, Richard Suen and Round Square Company Limited filed an action against Las Vegas Sands Corp., Las Vegas Sands, Inc., Sheldon G. Adelson and William P. Weidner in the District Court of Clark County, Nevada, asserting a breach of an alleged agreement to pay a success fee of \$5.0 million and 2.0% of the net profit from the Company s Macao resort operations to the plaintiffs as well as other related claims. In March 2005, Las Vegas Sands Corp. was dismissed as a party without prejudice based on a stipulation to do so between the parties. On May 17, 2005, the plaintiffs filed their first amended complaint. On February 2, 2006, defendants filed a motion for partial summary judgment with respect to plaintiffs fraud claims against all the defendants. On March 16, 2006, an order was filed by the court granting defendants motion for partial summary judgment. Pursuant to the order filed March 16, 2006, plaintiffs fraud claims set forth in the first amended complaint were dismissed with prejudice as against all defendants. The order also dismissed with prejudice the first amended complaint against defendants Sheldon G. Adelson and William P. Weidner. This action is in a preliminary stage, discovery has begun and the Company has filed a motion for partial summary judgment. Based upon the advice of legal counsel, management has determined that based on proceedings to date, the probability of an unfavorable outcome in this matter is remote. The Company intends to defend this matter vigorously.

On January 26, 2006, Clive Basset Jones, Darryl Steven Turok (a/k/a Dax Turok) and Cheong Jose Vai Chi (a/k/a Cliff Cheong), filed an action against Las Vegas Sands Corp., Las Vegas Sands, LLC, Venetian Venture Development, LLC and various unspecified individuals and companies in the District Court of Clark County, Nevada. The plaintiffs assert breach of an agreement to pay a success fee in an amount equal to 5% of the ownership interest in

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

the entity that owns and operates the Macau SAR gaming subconcession as well as other related claims. In April 2006, Las Vegas Sands Corp. was dismissed as a party without prejudice based on a stipulation to do so between the parties. Other than the complaint which has been filed, and the Company s answer, there is currently no pending activity in the matter. This action is in a preliminary stage and discovery has begun. Based upon the advice

11

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

of legal counsel, management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter. The Company intends to defend this matter vigorously.

On February 5, 2007, Asian American Entertainment Corporation, Limited (AAEC) filed an action against Las Vegas Sands, Inc. (LVSI), Venetian Casino Resort, LLC (VCR), Venetian Venture Development, LLC (Venetian Venture Development), William P. Weidner and David Friedman in the United States District Court for the District of Nevada. The plaintiffs assert breach of contract by LVSI, VCR and Venetian Venture Development of an agreement under which AAEC would work to obtain a gaming license in Macao and, if successful, AAEC would jointly operate a casino, hotel and related facilities in Macao with Venetian Venture Development and Venetian Venture Development would receive fees and a minority equity interest in the venture and breach of fiduciary duties by all of the defendants. The plaintiffs have requested an unspecified amount of actual, compensatory and punitive damages, disgorgement of profits related to the Company s Macao gaming license. This action is in a preliminary stage and the Company has filed a motion to dismiss the action. Based upon the advice of legal counsel, management has determined that based on proceedings to date, the probability of an unfavorable outcome in this matter is remote. The Company intends to defend this matter vigorously.

NOTE 8 SEGMENT INFORMATION

The Company reviews the results of operations based on the following geographic segments: (1) Las Vegas, which includes The Venetian, The Sands Expo Center and The Palazzo (currently under construction), (2) Macao, which includes the Sands Macao, The Venetian Macao (currently under construction) and other development projects and (3) Singapore, which includes The Marina Bay Sands (currently under construction). Effective April 1, 2006, the Company changed its segments based upon changes in the information used by the chief operation decision maker to include The Sands Expo Center within the Las Vegas segment. The information for the three months ended March 31, 2006 has been reclassified to conform to the current presentation. The Company s segment information is as follows for the three months ended March 31, 2007 and 2006 (in thousands):

| | | nths Ended ch 31, |
|---|------------|----------------------|
| | 2007 | 2006 |
| Net Revenues | | |
| Las Vegas | \$ 277,844 | \$ 248,727 |
| Macao | 350,374 | 281,637 |
| Total net revenues | \$ 628,218 | \$ 530,364 |
| Adjusted EBITDAR | | |
| Las Vegas | \$ 112,102 | \$ 101,082 |
| Macao | 102,296 | 103,447 |
| Total adjusted EBITDAR Other Operating Costs and Expenses | 214,398 | 204,529 |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Corporate expense | (18,519) | (12,954) |
|----------------------------------|----------|----------|
| Rental expense | (6,708) | (3,707) |
| Stock-based compensation expense | (1,952) | (1,515) |
| Depreciation and amortization | (31,232) | (25,005) |
| Loss on disposal of assets | (178) | (1,081) |
| Pre-opening expense | (22,457) | (2,219) |
| Development expense | (2,346) | (9,168) |
| Operating income | 131,006 | 148,880 |
| 12 | | |

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Three Mon Marc | |
|--|-------------------|------------|
| | 2007 | 2006 |
| Other Non-Operating Costs and Expenses | | |
| Interest income | 12,664 | 10,214 |
| Interest expense, net of amounts capitalized | (34,612) | (21,415) |
| Other income (expense) | (7,033) | 164 |
| Provision for income taxes | (11,111) | (16,060) |
| Net income | \$ 90,914 | \$ 121,783 |

(1) Adjusted EBITDAR is earnings before interest, income taxes, depreciation and amortization, pre-opening expense, development expense, other income (expense), loss on disposal of assets, rental expense, corporate expense and stock-based compensation expense included in general and administrative expense. Adjusted EBITDAR is used by management as the primary measure of operating performance of the Company s properties and to compare the operating performance of the Company s properties with those of its competitors.

| | Three Months Ended March 31, | | | | |
|----------------------------------|---------------------------------|------------|--|--|--|
| | 2007 | 2006 | | | |
| Capital Expenditures | | | | | |
| Las Vegas Sands Corp. and Others | \$ 46,421 | \$ 35 | | | |
| Las Vegas: | | | | | |
| The Venetian | 39,508 | 22,711 | | | |
| The Palazzo | 177,809 | 75,453 | | | |
| Macao: | | | | | |
| Sands Macao | 18,479 | 16,454 | | | |
| The Venetian Macao | 377,287 | 179,572 | | | |
| Other Development Projects | 62,068 | | | | |
| Singapore | 43,392 | 8 | | | |
| Total capital expenditures | \$ 764,964 | \$ 294,233 | | | |

| March 31, | December 31, |
|-----------|--------------|
| 2007 | 2006 |

Total Assets

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Las Vegas Sands Corp. and Others | \$ 321,858 | \$ 209,701 |
|----------------------------------|--------------|-----------------|
| Las Vegas: | | |
| The Venetian | 1,857,139 | 1,991,566 |
| The Palazzo | 1,418,405 | 1,179,157 |
| Macao: | | |
| Sands Macao | 544,556 | 537,990 |
| The Venetian Macao | 2,143,827 | 2,138,535 |
| Other Development Projects | 236,610 | 170,441 |
| Singapore | 1,013,257 | 899,068 |
| Total consolidated assets | \$ 7,535,652 | \$ 7,126,458 |
| 12 | | |

13

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE 9 CONDENSED CONSOLIDATING FINANCIAL INFORMATION

Las Vegas Sands Corp. (LVSC) is the obligor of the 6.375% Senior Notes due 2015 issued by LVSC on February 10, 2005. Las Vegas Sands, LLC, Venetian Casino Resort, LLC (VCR), Mall Intermediate Holding Company, LLC, Venetian Venture Development, LLC, Venetian Transport, LLC, Venetian Marketing, Inc., Lido Intermediate Holding Company, LLC and Lido Casino Resort, LLC, which was merged into VCR in March 2007 (collectively, the Guarantor Subsidiaries) have jointly and severally guaranteed the 6.375% Senior Notes on a full and unconditional basis.

The condensed consolidating financial information of the Company, the Guarantor Subsidiaries and the non-guarantor subsidiaries on a combined basis as of March 31, 2007 and December 31, 2006, and for the three months ended March 31, 2007 and 2006, is as follows (in thousands).

14

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

CONDENSED CONSOLIDATING BALANCE SHEETS March 31, 2007

| | Las Vegas ands Corp. | Guarantor ubsidiaries | Non- Guarantor ubsidiaries | onsolidating/ Climinating Entries | Total |
|--------------------------------------|-------------------------|--------------------------|----------------------------------|---|-----------------|
| Cash and cash equivalents | \$ 128,346 | \$ 69,329 | \$ 241,850 | \$ | \$ 439,525 |
| Restricted cash | 50,483 | 91,940 | 148,260 | | 290,683 |
| Intercompany receivables | 120,574 | 66,282 | | (186,856) | |
| Accounts receivable, net | 128 | 110,047 | 10,679 | | 120,854 |
| Inventories | | 10,542 | 2,510 | | 13,052 |
| Deferred income taxes | 1,620 | 15,000 | | (67) | 16,553 |
| Prepaid expenses | 7,232 | 7,649 | 13,975 | | 28,856 |
| Total current assets | 308,383 | 370,789 | 417,274 | (186,923) | 909,523 |
| Property and equipment, net | 135,121 | 2,430,237 | 2,779,444 | | 5,344,802 |
| Investment in subsidiaries | 2,002,204 | 875,763 | | (2,877,967) | |
| Intercompany notes receivable | 72,842 | 52,732 | | (125,574) | |
| Deferred financing costs, net | 1,509 | 21,710 | 43,528 | | 66,747 |
| Restricted cash | | 187,988 | 77,348 | | 265,336 |
| Deferred income taxes | | | 4,642 | (3,628) | 1,014 |
| Leasehold interest in land, net | | | 911,621 | | 911,621 |
| Other assets, net | 620 | 19,252 | 16,737 | | 36,609 |
| Total assets | \$ 2,520,679 | \$ 3,958,471 | \$ 4,250,594 | \$ (3,194,092) | \$ 7,535,652 |
| Accounts payable | \$ 370 | \$ 35,206 | \$ 20,616 | \$ | \$ 56,192 |
| Construction payables | 3,071 | 99,573 | 264,465 | | 367,109 |
| Intercompany payables | | 81,402 | 105,454 | (186,856) | |
| Accrued interest payable | 2,623 | 470 | 1,365 | | 4,458 |
| Other accrued liabilities | 4,908 | 128,385 | 188,866 | | 322,159 |
| Deferred income taxes | | | 67 | (67) | |
| Current maturities of long-term debt | 2,878 | 1,800 | 160,932 | | 165,610 |
| Total current liabilities | 13,850 | 346,836 | 741,765 | (186,923) | 915,528 |
| Other long-term liabilities | 9,862 | 173,358 | 2,113 | · | 185,333 |
| Intercompany notes payable | | | 125,574 | (125,574) | |
| Deferred income taxes | 3,200 | 428 | | (3,628) | |
| Long-term debt | 317,332 | 1,435,645 | 2,505,379 | | 4,258,356 |
| | 344,244 | 1,956,267 | 3,374,831 | (316,125) | 5,359,217 |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

 Stockholders equity
 2,176,435
 2,002,204
 875,763
 (2,877,967)
 2,176,435

 Total liabilities and stockholders equity
 \$ 2,520,679
 \$ 3,958,471
 \$ 4,250,594
 \$ (3,194,092)
 \$ 7,535,652

15

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) CONDENSED CONSOLIDATING BALANCE SHEETS December 31, 2006

| | Las Vegas ands Corp. | Guarantor absidiaries | n-Guarantor ubsidiaries | onsolidating/ Climinating Entries | Total |
|---------------------------------|-------------------------|--------------------------|----------------------------|---|-----------------|
| Cash and cash equivalents | \$ 69,100 | \$ 84,581 | \$ 314,385 | \$ | \$ 468,066 |
| Restricted cash | 50,076 | 67,742 | 280,944 | | 398,762 |
| Intercompany receivables | 170,844 | 59,004 | | (229,848) | |
| Accounts receivable, net | 137 | 120,707 | 52,839 | | 173,683 |
| Inventories | 1.700 | 10,100 | 2,191 | (6.6) | 12,291 |
| Deferred income taxes | 1,583 | 14,171 | 15.440 | (66) | 15,688 |
| Prepaid expenses and other | 1,793 | 7,826 | 15,448 | | 25,067 |
| Total current assets | 293,533 | 364,131 | 665,807 | (229,914) | 1,093,557 |
| Property and equipment, net | 85,758 | 2,231,110 | 2,265,457 | | 4,582,325 |
| Investment in subsidiaries | 1,919,079 | 831,931 | | (2,751,010) | |
| Intercompany notes receivable | 73,154 | 52,736 | | (125,890) | |
| Deferred financing costs, net | 1,176 | 23,113 | 46,092 | | 70,381 |
| Restricted cash | | 328,556 | 226,576 | | 555,132 |
| Deferred income taxes | | 907 | 4,141 | (5,048) | |
| Leasehold interest in land, net | | | 801,195 | | 801,195 |
| Other assets, net | 78 | 12,468 | 11,322 | | 23,868 |
| Total assets | \$ 2,372,778 | \$ 3,844,952 | \$ 4,020,590 | \$ (3,111,862) | \$ 7,126,458 |
| Accounts payable | \$ 884 | \$ 26,749 | \$ 23,405 | \$ | \$ 51,038 |
| Construction payables | 674 | 67,068 | 261,633 | | 329,375 |
| Intercompany payables | | 43,261 | 186,587 | (229,848) | |
| Accrued interest payable | 5,977 | 763 | 1,756 | | 8,496 |
| Other accrued liabilities | 13,231 | 138,312 | 167,358 | | 318,901 |
| Income taxes payable | 20,352 | | | | 20,352 |
| Deferred income taxes | | | 66 | (66) | |
| Current maturities of long-term | | 1 000 | 4.606 | | C 40C |
| debt | | 1,800 | 4,686 | | 6,486 |
| Total current liabilities | 41,118 | 277,953 | 645,491 | (229,914) | 734,648 |
| Other long-term liabilities | 2,981 | 174,675 | 2,524 | | 180,180 |
| Intercompany notes payable | | | 125,890 | (125,890) | |
| Deferred income taxes | 5,372 | | | (5,048) | 324 |
| Long-term debt | 248,153 | 1,473,245 | 2,414,754 | | 4,136,152 |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Total liabilities | 297,624 | 1,925,873 | 3,188,659 | (360,852) | 5,051,304 |
|---|--------------|--------------|--------------|----------------|--------------|
| Stockholders equity | 2,075,154 | 1,919,079 | 831,931 | (2,751,010) | 2,075,154 |
| Total liabilities and stockholders equity | \$ 2,372,778 | \$ 3,844,952 | \$ 4,020,590 | \$ (3,111,862) | \$ 7,126,458 |

16

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS For the Three Months Ended March 31, 2007

| | Las Vegas Sands Corp. | Guarantor Subsidiaries | Non- Guarantor Subsidiaries | Consolidating/ Eliminating Entries | Total |
|--|-----------------------------|--------------------------------|-----------------------------------|--|--------------------------------|
| | Corp. | Subsidiaries | Subsidiaries | Entres | Total |
| Revenues: Casino Rooms Food and beverage | \$ | \$ 119,639 96,086 37,888 | \$ 346,095 1,782 18,024 | \$ (1,553) | \$ 465,734 97,868 54,359 |
| Convention, retail and other | 11,175 | 23,217 | 20,705 | (12,051) | 43,046 |
| Total revenues Less promotional allowances | 11,175 (212) | 276,830 (18,749) | 386,606 (13,828) | (13,604) | 661,007 (32,789) |
| Net revenues | 10,963 | 258,081 | 372,778 | (13,604) | 628,218 |
| Operating expenses: | | 52,000 | 226.704 | (07) | 270 (07 |
| Casino Rooms | | 52,080 22,428 | 226,704 96 | (87) | 278,697 22,524 |
| Food and beverage | | 17,350 | 6,651 | (368) | 23,633 |
| Convention, retail and other | | 9,831 | 9,545 | (1,945) | 17,431 |
| Provision for doubtful accounts | | 15,611 | (95) | (1,713) | 15,516 |
| General and administrative | | 47,154 | 22,021 | (11,204) | 57,971 |
| Corporate expense | 18,365 | 68 | 86 | (, - , | 18,519 |
| Rental expense | -, | 1,931 | 4,777 | | 6,708 |
| Pre-opening expense | | 1,102 | 21,355 | | 22,457 |
| Development expense | 828 | · | 1,518 | | 2,346 |
| Depreciation and amortization | 727 | 18,459 | 12,046 | | 31,232 |
| Loss on disposal of assets | | 168 | 10 | | 178 |
| | 19,920 | 186,182 | 304,714 | (13,604) | 497,212 |
| Operating income (loss) Other income (expense): | (8,957) | 71,899 | 68,064 | | 131,006 |
| Interest income Interest expense, net of amounts | 2,213 | 6,385 | 7,055 | (2,989) | 12,664 |
| capitalized | (3,222) | (16,619) | (17,760) | 2,989 | (34,612) |
| Other expense | (6) | (10,017) | (7,027) | _,, 0, | (7,033) |
| Income from equity investment in subsidiaries | 89,836 | 49,831 | (-,, | (139,667) | (-,) |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Income before income taxes Benefit (provision) for income | 79,864 | 111,496 | | 50,332 | (139,667) | 102,025 | |
|---|--------------|--------------|----|--------|-----------|-----------|--------------|
| taxes | 11,050 | (21,660) | | (501) | | | (11,111) |
| Net income | \$ 90,914 | \$ 89,836 | \$ | 49,831 | \$ | (139,667) | \$ 90,914 |

17

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS For the Three Months Ended March 31, 2006

| | Las Vegas Sands | Guarantor | Non- Guarantor | Consolidating/ Eliminating | |
|--|--------------------|-------------------------------|-------------------------------|-------------------------------|--------------------------------|
| | Corp. | Subsidiaries | Subsidiaries | Entries | Total |
| Revenues: Casino Rooms Food and beverage | \$ | \$ 97,136 89,569 41,946 | \$ 278,246 1,569 11,088 | \$ (1,218) | \$ 375,382 91,138 51,816 |
| Convention, retail and other | 6,597 | 12,347 | 23,061 | (7,000) | 35,005 |
| Total revenues Less promotional allowances | 6,597 (190) | 240,998 (15,278) | 313,964 (7,509) | (8,218) | 553,341 (22,977) |
| Net revenues | 6,407 | 225,720 | 306,455 | (8,218) | 530,364 |
| Operating expenses: Casino Rooms Food and beverage | | 46,053 21,715 18,176 | 159,291 38 5,946 | (65) | 205,344 21,753 24,057 |
| Convention, retail and other Provision for doubtful accounts General and administrative | | 7,756 4,739 41,981 | 10,195 250 19,428 | (1,556) (6,597) | 16,395 4,989 54,812 |
| Corporate expense Rental expense Pre-opening expense | 12,825 | 3,316 256 | 129 391 1,963 | (=,=,,, | 12,954 3,707 2,219 |
| Development expense Depreciation and amortization Loss on disposal of assets | 340 516 | 15,942 12 | 8,828 8,547 1,069 | | 9,168 25,005 1,081 |
| | 13,681 | 159,946 | 216,075 | (8,218) | 381,484 |
| Operating income (loss) Other income (expense): | (7,274) | 65,774 | 90,380 | | 148,880 |
| Interest income | 3,696 | 7,084 | 985 | (1,551) | 10,214 |
| Interest expense, net of amounts capitalized Other income Income from equity investment in | (445) | (16,695) 156 | (5,826) 8 | 1,551 | (21,415) 164 |
| subsidiaries | 120,852 | 84,574 | | (205,426) | |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Income before income taxes Benefit (provision) for income | 116,829 | 140,893 | | 85,547 | (205,426) | | 137,843 |
|---|---------------|---------|----------|--------------|-----------------|----|----------|
| taxes | 4,954 | | (20,041) | (973) | | | (16,060) |
| Net income | \$ 121,783 | \$ | 120,852 | \$ 84,574 | \$ (205,426) | \$ | 121,783 |

18

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS For the Three Months Ended March 31, 2007

| | as Vegas Sands | Gı | ıarantor | G | Non- Guarantor | | Consolidating/ Eliminating | | |
|--|-------------------|-----|----------------------|--------------|----------------------|---------|-------------------------------|----|-----------------------------|
| | Corp. | Sul | bsidiaries | Subsidiaries | | Entries | | | Total |
| Net cash provided by (used in) operating activities | \$ (34,188) | \$ | 75,463 | \$ | 10,076 | \$ | | \$ | 51,351 |
| Cash flows from investing activities: Change in restricted cash Capital expenditures | (407) (46,455) | | 116,370 (185,121) | | 282,608 (533,388) | | | | 398,571 (764,964) |
| Intercompany receivable from Non-Guarantor Subsidiaries Intercompany receivable from | (11,069) | | (21,364) | | | | 32,433 | | |
| Guarantor Subsidiaries Repayment of receivable from | (37,000) | | | | 37,000 | | | | |
| Non-Guarantor Subsidiaries | 104,464 | | | | | | (104,464) | | |
| Net cash provided by (used in) investing activities | 9,533 | | (90,115) | | (250,780) | | (35,031) | | (366,393) |
| Cash flows from financing activities: Proceeds from exercise of stock | | | | | | | | | |
| options | 9,983 | | | | | | | | 9,983 |
| Tax benefit from stock option exercises | 2,293 | | | | | | | | 2,293 |
| Borrowings from Las Vegas Sands Corp. | | | 37,000 | | 11,069 | | (48,069) | | |
| Repayment on borrowings from Las Vegas Sands Corp. | | | | | (104,464) | | 104,464 | | |
| Borrowings from Guarantor Subsidiaries | | | | | 21,364 | | (21,364) | | |
| Proceeds from Macao credit facility | | | | | 85,000 | | | | 85,000 |
| Proceeds from Singapore credit facility Proceeds from airplane financings | 72,000 | | 62,000 | | 110,777 | | | | 110,777 72,000 62,000 |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Proceeds from senior secured credit facility revolver Proceeds from Phase II mall construction loan Proceeds on FF&F credit facility | | | | 35,000 | | 35,000 |
|--|----|---------|--------------|---------------|--------|---------------|
| Proceeds on FF&E credit facility and other long-term debt | | | | 6,082 | | 6,082 |
| Repayment on senior secured credit facility revolver | | | (99,000) | | | (99,000) |
| Repayments on The Sands Expo Center mortgage loan | | | | (535) | | (535) |
| Repayments on FF&E credit facility and other long-term debt | | | (600) | (5) | | (605) |
| Payments of deferred financing costs | | (375) | | (909) | | (1,284) |
| Net cash provided by (used in) financing activities | | 83,901 | (600) | 163,379 | 35,031 | 281,711 |
| Effect of foreign exchange rate on cash | | | | 4,790 | | 4,790 |
| Increase (decrease) in cash and cash equivalents | | 59,246 | (15,252) | (72,535) | | (28,541) |
| Cash and cash equivalents at beginning of period | | 69,100 | 84,581 | 314,385 | | 468,066 |
| Cash and cash equivalents at end of period | \$ | 128,346 | \$ 69,329 | \$ 241,850 | \$ | \$ 439,525 |
| | | | 19 | | | |

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS For the Three Months Ended March 31, 2006

| | Las Vegas Sands | Guarantor | Non- Guarantor | Consolidating/ Eliminating | |
|---|---------------------------|---------------------|-----------------------|-------------------------------|-----------------------|
| | Corp. | Subsidiaries | Subsidiaries | Entries | Total |
| Net cash provided by (used in) operating activities | \$ (19,426) | \$ 55,386 | \$ 109,866 | \$ | \$ 145,826 |
| Cash flows from investing activities: Change in restricted cash Capital expenditures Notes receivable from subsidiaries | (469) (35) (66,435) | (6,279) (84,818) | (41,038) (209,380) | 66,435 | (47,786) (294,233) |
| Intercompany receivables from subsidiaries Capital contributions to subsidiaries | (39,818) (6,456) | (56,460) (8,649) | | 96,278 15,105 | |
| Net cash used in investing activities | (113,213) | (156,206) | (250,418) | 177,818 | (342,019) |
| Cash flows from financing activities: Proceeds from exercise of stock | | | | | |
| options Tax benefit from stock option | 1,864 | | | | 1,864 |
| exercises Capital contributions received Borrowings from Las Vegas | 632 | 6,456 | 8,649 | (15,105) | 632 |
| Sands Corp. Proceeds from senior secured credit facility revolver Proceeds from Phase II mall | | 92,129 | 66,435 | (66,435) | 92,129 |
| construction loan | | | 14,000 | | 14,000 |
| Proceeds from other long-term debt | | | 75 | | 75 |
| Repayments on Venetian Intermediate credit facility | | (1,200) | (50,000) | | (50,000) (1,200) |

| Repayments on FF&E credit facility Repayments on The Sands Expo | | | | | |
|---|--------------|--------------|---------------|-----------|---------------|
| Center mortgage loan Net change in intercompany | | | (951) | | (951) |
| accounts | | 2,818 | 93,460 | (96,278) | |
| Net cash provided by financing activities | 2,496 | 100,203 | 131,668 | (177,818) | 56,549 |
| Effect of foreign exchange rate on cash | | | 75 | | 75 |
| Decrease in cash and cash | (120.142) | (617) | (0,000) | | (120.5(0) |
| equivalents Cash and cash equivalents at | (130,143) | (617) | (8,809) | | (139,569) |
| beginning of period | 202,196 | 87,173 | 167,477 | | 456,846 |
| Cash and cash equivalents at end of period | \$ 72,053 | \$ 86,556 | \$ 158,668 | \$ | \$ 317,277 |
| | | 20 | | | |

LAS VEGAS SANDS CORP. AND SUBSIDIARIES

ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with, and is qualified in its entirety by, the condensed consolidated financial statements, and the notes thereto and other financial information included in this Form 10-Q. Certain statements in this Management s Discussion and Analysis of Financial Condition and Results of Operations are forward-looking statements. See Special Note Regarding Forward-Looking Statements.

Operations

We own and operate The Venetian Resort Hotel Casino (The Venetian), a Renaissance Venice-themed resort situated on the Las Vegas Strip (the Strip). The Venetian includes the first all-suites hotel on the Strip with 4,027 suites; a gaming facility of approximately 120,000 gross square feet; an enclosed retail, dining and entertainment complex of approximately 440,000 net leasable square feet (The Grand Canal Shops), which was sold to a third party in 2004; and a meeting and conference facility of approximately 1.1 million square feet (the Congress Center). A subsidiary of Las Vegas Sands Corp. owns and operates an expo and convention center with approximately 1.2 million square feet (The Sands Expo Center), which is connected to The Venetian and the Congress Center. Approximately 43.0% of our gross revenue at The Venetian for the three months ended March 31, 2007 was derived from gaming and 57.0% was derived from hotel rooms, food and beverage, and other sources. The percentage of non-gaming revenue for The Venetian reflects the resort s emphasis on the group convention and trade show business and the resulting higher occupancy and room rates during mid-week periods.

We also own and operate the Sands Macao Casino (the Sands Macao), a Las Vegas-style casino in Macao, China, which opened in May 2004. The Sands Macao now offers over 229,000 square feet of gaming facilities after our expansion, which was completed in August 2006, as well as several restaurants, VIP facilities, a theater and other high-end amenities. In addition, we continue to progress according to plan on our expansion of the hotel tower, which we expect to be completed in September 2007 and to cost approximately \$100.0 million. Approximately 95.0% of the Sands Macao s gross revenue for the three months ended March 31, 2007 was derived from gaming activities, with the remainder primarily derived from food and beverage services.

United States Development Projects

The Palazzo

We are currently constructing The Palazzo Resort Hotel Casino (The Palazzo), a second resort similar in size to The Venetian, which is situated on a 14-acre site next to The Venetian and The Sands Expo Center. The Palazzo will consist of an all-suites, 50-floor luxury hotel tower with approximately 3,068 suites, a gaming facility of approximately 105,000 square feet and an enclosed shopping, dining and entertainment complex of approximately 400,000 net leasable square feet (the Phase II mall), which we have contracted to sell to a third party. The Palazzo is expected to open in late 2007 at a cost estimated to be approximately \$2.10 billion, of which the Phase II mall is expected to cost approximately \$508.0 million (exclusive of certain incentive payments to executives made in July 2004 and inclusive of \$140.0 million of additional costs for structural enhancements relating to the development of the high-rise condominium tower). In addition, we expect that additional capital expenditures will be required to build out stores and restaurants to be located in the Phase II mall. In connection with the sale of The Grand Canal Shops, we entered into an agreement with General Growth Partners (GGP), the purchaser of The Grand Canal Shops, to sell GGP the Phase II mall upon completion of construction. The ultimate purchase price that GGP has agreed to pay for the Phase II mall is the greater of (i) \$250.0 million and (ii) the Phase II mall s net operating income for months 19

through 30 of its operations divided by a capitalization rate. The capitalization rate is 6.0% on the first \$38.0 million of net operating income and 8.0% on the net operating income above \$38.0 million.

We are in the early stages of constructing a high-rise residential condominium tower which will consist of approximately 300 luxury condominiums and will be situated between The Palazzo and The Venetian. The condominium tower is currently expected to open in late fall 2008 at an estimated cost of approximately \$465.0 million.

21

Table of Contents

Sands Bethworks

On December 20, 2006, the Pennsylvania Gaming Control Board announced that our indirect majority-owned subsidiary, Sands Bethworks Gaming, LLC (Sands Bethworks Gaming), had been awarded a Pennsylvania gaming license. Sands Bethworks Gaming is a project venture in which we effectively own 86% of the economic interest. The issuance of the license is subject to appeals and the actual license will be issued once the appeal period ends. We are in the process of developing a gaming, hotel, shopping and dining complex (the Sands Bethworks) located on the site of the Historic Bethlehem Steel Works in Bethlehem, Pennsylvania, which is about 70 miles from midtown Manhattan, New York. In its first phase, the 126-acre development is expected to feature a 300-room hotel, 200,000 square feet of retail space, 3,000 slot machines, a 50,000 square foot multipurpose event center and a variety of dining options. We expect to add an additional 2,000 slot machines in a subsequent phase. We currently expect the cost to develop and construct the Sands Bethworks will be approximately \$635.0 million and expect the complex to open in late 2008.

Macao Development Projects

We are building The Venetian Macao Resort Hotel Casino (The Venetian Macao) on the Cotai Stim in Macao, China. The Venetian Macao will be an approximately 3,000 all-suites hotel, casino and convention center complex with a Venetian-style theme similar to that of The Venetian in Las Vegas. Under our gaming subconcession in Macao, we are obligated to develop and open The Venetian Macao and a convention center by December 2007. We currently expect to open The Venetian Macao in late August 2007. If we fail to meet the December 2007 deadline and that deadline is not extended, we could lose our right to continue to operate the Sands Macao or any other facilities developed under our Macao gaming subconcession, and our investment to date in The Venetian Macao could be lost.

In addition to the development of The Venetian Macao, we are developing multiple other properties on the Cotai Strip. We have submitted development plans to the Macao government for six casino-resort developments in addition to The Venetian Macao on an area of approximately 200 acres located on the Cotai Strip (which we refer to as parcels 2, 3, 5, 6, 7 and 8). The developments are expected to include hotels, exhibition and conference facilities, casinos, showrooms, shopping malls, spas, world-class restaurants, entertainment facilities and other attractions and amenities, as well as common public areas. We have commenced construction or pre-construction on all seven parcels of the Cotai Strip. We plan to own and operate all of the casinos in these developments under our Macao gaming subconcession. More specifically, the Company intends to develop its other Cotai Strip properties as follows:

Parcel 2 is intended to be a Four Seasons hotel and casino, which will be adjacent to The Venetian Macao and is expected to be a boutique hotel with approximately 400 luxury hotel rooms, approximately 800,000 square feet of Four Seasons-serviced luxury apartments, distinctive dining experiences, a full service spa and other amenities, an approximately 45,000 square foot casino and approximately 210,000 square feet of upscale retail offerings. The Company will own the entire development. The Company has entered into an exclusive non-binding letter of intent and is currently negotiating definitive agreements under which Four Seasons Hotels Inc. will manage the hotel and serviced luxury apartments under its Four Seasons brand.

Parcel 5 is intended to include a three-hotel complex with approximately 2,450 luxury and mid-scale hotel rooms, serviced luxury apartments, a casino and a retail shopping mall. The Company will own the entire development and has entered into a management agreement with Shangri-La Hotels and Resorts to manage two hotels under its Shangri-La and Traders brands. In addition, the Company has entered into a management agreement with Starwood Hotels & Resorts Worldwide to manage a hotel and serviced luxury apartments under its St. Regis brand.

Parcel 6 is intended to include a two-hotel complex with approximately 4,000 luxury and mid-scale hotel rooms, a casino and a retail shopping mall physically connected to the mall in the Shangri-La/Traders hotel podium. The Company will own the entire development and has entered into a management agreement with Starwood Hotels & Resorts Worldwide to manage the hotels under its Sheraton brand.

22

Table of Contents

Parcels 7 and 8 are intended to each include a two-hotel complex with approximately 3,000 luxury and mid-scale hotel rooms on each parcel, serviced luxury vacation suites, a casino and retail shopping malls that are physically connected. The Company will own the entire development and has entered into non-binding agreements with Hilton Hotels to manage Hilton and Conrad brand hotels and serviced luxury vacation suites on parcel 7 and Fairmont Raffles Holdings to manage Fairmont and Raffles brand hotel complexes and serviced luxury vacation suites on parcel 8. The Company is currently negotiating definitive agreements with Hilton Hotels and Fairmont Raffles Holdings.

For parcel 3, the Company has signed a non-binding memorandum of agreement with an independent developer. The Company is currently negotiating the definitive agreement pursuant to which it will partner with this developer to build a multi-hotel complex, which may include a Cosmopolitan hotel. In addition, the Company has signed a non-binding letter of intent with Intercontinental Hotels Group to manage hotels under the Intercontinental and Holiday Inn International brands, and serviced luxury vacation suites under the Intercontinental brand, on the site. The Company is currently negotiating definitive agreements with Intercontinental Hotels Group. In total, the multi-hotel complex is intended to include approximately 3,600 hotel rooms, serviced luxury vacation suites, a casino and a retail shopping mall.

The casino at The Venetian Macao is currently planned to have approximately 850 table games and 4,100 slot machines when it opens in late August 2007, and is designed to have a final capacity of approximately 1,150 table games and 7,000 slot machines. The Four Seasons resort is currently planned to feature approximately 130 table games and 400 slot machines. The casinos on parcels 3, 5, 6, 7 and 8 are each currently planned to include approximately 325 table games and 1,750 slot machines. Upon completion, our developments on the Cotai Strip are currently planned to feature total gaming capacity of approximately 2,900 table games and 16,000 slot machines.

In February 2007, we received the final draft of the land concession agreement from the Macao government pursuant to which we were awarded a concession by lease for parcels 1, 2 and 3 on the Cotai Strip, including the sites on which we are building The Venetian Macao (parcel 1) and the Four Seasons hotel (parcel 2). We have accepted the conditions of the draft land concession and have made an initial premium payment of 853.0 million patacas (\$105.9 million at exchange rates in effect on March 31, 2007) towards the aggregate land premium of 2.59 billion patacas (\$322.0 million at exchange rates in effect on March 31, 2007). Additionally, we received a credit in the amount of 193.4 million patacas (\$24.0 million at exchange rates in effect on March 31, 2007) towards the aggregate land premium related to reclamation work and other works done on the land and the installation costs of an electrical substation. Each parcel s share of the remaining balance will be either due upon completion of the corresponding resort or be payable through seven semi-annual payments to be made over a four year period and bearing interest at 5%, whichever comes first. On April 18, 2007, the land concession became effective when it was published in Macao s Official Gazette. Now that the land concession is effective, we will be required to make land premium and annual rent payments relating to parcels 1, 2 and 3 in the amounts and at the times specified in the land concession.

We currently estimate that the cost of developing and building The Venetian Macao will be approximately \$2.4 billion (exclusive of the aggregate land concession payment of \$322.0 million for parcels 1, 2 and 3). Our subsidiary, Venetian Macau Limited and its subsidiaries (collectively VML), obtained a \$2.5 billion credit facility to fund the Sands Macao expansion and to partially fund the design, development, construction and pre-opening costs for The Venetian Macao, the Four Seasons hotel and some of our other development projects on the Cotai Strip, and to pay related fees and expenses. In March 2007, this credit facility was amended to expand the use of proceeds and remove certain restrictive conditions. In April 2007, we exercised our rights under this facilities to access the \$800.0 million of incremental facilities under the accordion feature set forth therein, which increased the total credit facility to \$3.3 billion. Currently, we expect the total cost of development on the Cotai Strip to be in the range of \$9.0 billion to \$11.0 billion. We will need to arrange additional debt financing to finance those costs as well and there is no

assurance that we will be able to obtain this additional debt financing.

We do not yet have all the necessary Macao government approvals that we will need in order to develop the Cotai Strip developments. We have commenced construction on our other Cotai Strip properties on land for which we have not yet been granted land concessions. If we do not obtain land concessions, we could lose all or a

23

Table of Contents

substantial part of our investment in these other Cotai Strip properties. As of March 31, 2007, we have capitalized approximately \$162.8 million of construction costs related to our other Cotai Strip properties.

Hengqin Island Development Project

We have entered into a non-binding letter of intent with the Zhuhai Municipal People s Government of the People s Republic of China to work with it to create a master plan for, and develop, a leisure and convention destination resort on Hengqin Island, located approximately one mile from the Cotai Strip, but within mainland China. We are actively preparing preliminary design concepts for presentation to the government. On January 10, 2007, the Zhuhai Government established a Project Coordination Committee to act as a government liaison empowered to work directly with the Company to advance the development of the project. We have interfaced with this committee and are actively working with the committee as we continue to advance our plans. The project remains subject to a number of conditions, including further governmental approvals.

Singapore Development Project

In August 2006, our wholly-owned subsidiary, Marina Bay Sands Pte. Ltd (MBS), entered into a development agreement (the Development Agreement) with the Singapore Tourism Board (STB) to build and operate an integrated resort called The Marina Bay Sands in Singapore. The Marina Bay Sands will be a large integrated resort that includes three 50+ story hotel towers (totaling approximately 2,500 suites), a casino, an enclosed retail, dining and entertainment complex with approximately 1.0 million net leasable square feet, a convention center and meeting room complex of approximately 1.2 million square feet, theaters, and a landmark iconic structure at the bay-front promenade that contains an art/science museum. We expect the cost to develop and construct The Marina Bay Sands integrated resort will be approximately \$3.6 billion, inclusive of the land premium, taxes and other fees discussed above. The Marina Bay Sands is expected to open in 2009.

United Kingdom Development Projects

In December 2006, we announced that one of our affiliates and Cantor Gaming, an affiliate of the global financial services company Cantor Fitzgerald, have agreed to launch an online casino and poker site initially aimed at serving the United Kingdom market. Cantor Gaming will provide an online casino and poker destination featuring the Company s brands. The site will offer casino games, including blackjack, roulette, baccarat, video poker, slots and online poker. The offering will be part of a full end-to-end gaming service, including customer age and location verification, online payment processing and customer services. The site is expected to be launched during the second half of 2007. The site will be hosted, and the operator will be licensed, in compliance with the laws of Alderney, British Channel Islands. It will not accept U.S. customers.

The United Kingdom government recently announced that the approval for the country s first regional super casino had been rescinded. Should the government approve an alternative super casino site, we intend to evaluate the efficacy of participating in the tender process for that site. In addition, we have existing agreements to develop and lease gaming and entertainment facilities with Sheffield United and Glasgow Rangers football clubs in the United Kingdom. Our ability to eventually develop and lease gaming and entertainment facilities under these agreements is subject to a number of conditions, including the passage of legislation to expand the number of authorized regional casinos and our ability to obtain a gaming license.

Other Development Projects

We are currently exploring the possibility of operating integrated resorts in additional Asian jurisdictions, the United States and Europe.

Critical Accounting Policies and Estimates

The preparation of our condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires our management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. These estimates are based on historical information, information that is currently available to

24

Table of Contents

us and on various other assumptions that management believes to be reasonable under the circumstances. Actual results could vary from those estimates and we may change our estimates and assumptions in future evaluations. Changes in these estimates and assumptions may have a material effect on our results of operations and financial condition. We believe that the critical accounting policies discussed below affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements. For a discussion of our significant accounting policies and estimates, please refer to Management s Discussion and Analysis of Financial Condition and Results of Operations and Notes to Consolidated Financial Statements presented in our 2006 Annual Report on Form 10-K filed on February 28, 2007.

There were no newly identified significant accounting estimates in the three months ended March 31, 2007, nor were there any material changes to the critical accounting policies and estimates discussed in our 2006 Annual Report, with the exception of the adoption of Financial Accounting Standard Board issued Interpretation (FIN) No. 48, Accounting for Uncertainty in Income Taxes, which is described below.

Income Taxes

We are subject to income taxes in the United States, and in several states and foreign jurisdictions in which we operate. We account for income taxes in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes. Under SFAS No. 109, deferred tax assets and liabilities are recognized based on differences between financial statement and tax basis of assets and liabilities using enacted tax rates. SFAS No. 109 requires the recognition of deferred tax assets, net of any applicable valuation allowances, related to net operating loss carryforwards, tax credits and other temporary differences. The standard requires recognition of a future tax benefit to the extent that realization of such benefit is more likely than not; otherwise, a valuation allowance is applied.

Our income tax returns are subject to examination by the Internal Revenue Service (IRS) and other tax authorities. While positions taken in tax returns are sometimes subject to uncertainty in the tax laws, we do not take such positions unless we have substantial authority to do so under the Internal Revenue Code and applicable regulations. We may take positions on our tax returns based on substantial authority that are not ultimately accepted by the IRS. We are subject to income tax examination by tax authorities for years after 2002. There are currently no income tax returns being examined by the IRS or other major tax authorities.

The Company adopted the provisions of FIN No. 48 on January 1, 2007. As a result of the implementation of FIN No. 48, the Company recognized a \$4.1 million increase in the liability for unrecognized tax benefits, which was accounted for as a reduction to opening retained earnings. At the adoption date of January 1, 2007, the Company had \$8.5 million of unrecognized tax benefits, of which \$6.1 million would affect the effective income tax rate if recognized.

Recent Accounting Pronouncements

See related disclosure at Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 1 Organization and Business of Company.

Summary Financial Results

The following table summarizes our results of operations:

Three Months Ended March 31,

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| | 2 | • | 2006 ands, except centages) | Percent Change for |
|----------------------------|------|-----------|-----------------------------------|--------------------------|
| Net revenues | \$ 6 | 28,218 \$ | 530,364 | 18.5% |
| Operating expenses | 4 | 97,212 | 381,484 | 30.3% |
| Operating income | 1 | 31,006 | 148,880 | (12.0)% |
| Income before income taxes | 1 | 02,025 | 137,843 | (26.0)% |
| Net income | | 90,914 | 121,783 | (25.3)% |

25

| | Percent of No Three Months En | |
|----------------------------|----------------------------------|-------|
| | 2007 | 2006 |
| Operating expenses | 79.1% | 71.9% |
| Operating income | 20.9% | 28.1% |
| Income before income taxes | 16.2% | 26.0% |
| Net income | 14.5% | 23.0% |

Operating Results

Key operating revenue measurements

The Venetian s operating revenue is dependent upon the volume of customers who stay at the hotel, which affects the price that can be charged for hotel rooms and the volume of table games and slot machine play. The Sands Macao is almost wholly dependent on casino customers that visit the casino on a daily basis. Hotel revenues are not material for the Sands Macao. Visitors to the Sands Macao arrive by ferry, automobile, bus, airplane or helicopter from Hong Kong, cities in China, and other Southeast Asian cities in close proximity to Macao and elsewhere.

The following are the key measurements we use to evaluate operating revenue:

Casino revenue measurements for Las Vegas: Table games drop and slot handle are volume measurements. Win or hold percentage represents the percentage of drop or handle that is won by the casino and recorded as casino revenue. Table games drop represents the sum of markers issued (credit instruments) less markers paid at the table, plus cash deposited in the table drop box. Slot handle is the gross amount wagered or coin placed into slot machines in aggregate for the period cited. Drop and handle are abbreviations for table games drop and slot handle. Based upon our mix of table games, our table games produce a statistical average table win percentage (calculated before discounts) as measured as a percentage of table game drop of 20.0% to 22.0% and slot machines produce a statistical average slot machine win percentage (calculated before slot club cash incentives) as measured as a percentage of slot machine handle generally between 6.0% and 7.0%.

Casino revenue measurements for Macao: We view Macao table games as being segregated into two groups, consistent with the Macao market's convention: Rolling Chip play (all VIP play) and Non-Rolling Chip play (mostly non-VIP players). The volume measurement for Rolling Chip play is non-negotiable gaming chips wagered. The volume measurement for Non-Rolling Chip play is table games drop as described above. Rolling Chip volume and Non-Rolling Chip volume are not equivalent because Rolling Chip volume is a measure of amounts wagered versus dropped and therefore Rolling Chip volume is substantially higher than drop. Slot handle at the Sands Macao is the gross amount wagered or coins placed into slot machines in aggregate for the period cited.

We view Rolling Chip table games win as a percentage of Rolling Chip volume and we view Non-Rolling Chip table games win as a percentage of drop. Win or hold percentage represents the percentage of Rolling Chip volume, Non-Rolling Chip drop or slot handle that is won by the casino and recorded as casino revenue. Based upon our mix of table games in Macao, our Rolling Chip table games win percentage (calculated before discounts and commissions) as measured as a percentage of Rolling Chip volume is expected to be 2.7% to 3.0% and our Non-Rolling Chip table games are expected to produce a statistical average table win percentage as measured as a percentage of table game drop (before discounts and commissions) of 18.0% to 20.0%. Similar to Las Vegas, our Macao slot machines produce a statistical average slot machine win percentage as measured as a percentage of slot machine handle of generally between 6.0% and 7.0%.

Actual win may vary from the statistical average. Generally, slot machine play at The Venetian and Sands Macao is conducted on a cash basis, The Venetian stable games revenue is approximately 63.7% from credit based guests wagering for the three months ended March 31, 2007 and the Sands Macao stable game play is conducted primarily on a cash basis.

Hotel revenue measurements: Hotel occupancy rate, which is the average percentage of available hotel rooms occupied during a period, and average daily room rate, which is the average price of occupied rooms per day, are used as performance indicators. Revenue per available room represents a summary of hotel average daily room

26

Table of Contents

rates and occupancy. Because not all available rooms are occupied, average daily room rates are higher than revenue per available room.

Three Months Ended March 31, 2007 compared to the Three Months Ended March 31, 2006

Operating Revenues

Our net revenues consisted of the following:

| | Three Months Ended March 31, | | | | |
|------------------------------|------------------------------|--------------------------|---------------------------------|--|--|
| | 2007 (In thousand | 2006 s, except for pe | Percent Change rcentages) | | |
| Net Revenues | | | | | |
| Casino | \$ 465,734 | \$ 375,382 | 24.1% | | |
| Rooms | 97,868 | 91,138 | 7.4% | | |
| Food and beverage | 54,359 | 51,816 | 4.9% | | |
| Convention, retail and other | 43,046 | 35,005 | 23.0% | | |
| | 661,007 | 553,341 | 19.5% | | |
| Less promotional allowances | (32,789) | (22,977) | (42.7)% | | |
| Total net revenues | \$ 628,218 | \$ 530,364 | 18.5% | | |

Consolidated net revenues were \$628.2 million for the three months ended March 31, 2007, an increase of \$97.8 million compared to \$530.4 million for the three months ended March 31, 2006. The increase in net revenues was due primarily to an increase in casino revenue of \$90.4 million.

Casino revenues for the three months ended March 31, 2007 increased \$90.4 million as compared to the three months ended March 31, 2006. Of the increase, \$67.9 million was attributable to the growth of our casino operations at the Sands Macao due primarily to the Rolling Chip program which generated an increase in Rolling Chip volume of \$3.16 billion and an increase in win percentage of 0.3 percentage points as compared to the three months ended March 31, 2006, and a \$22.5 million increase primarily attributable to an increased win percentage of 7.0 percentage points at The Venetian as compared to the three months ended March 31, 2006. The following table summarizes the results of our casino activity:

| | Three Months Ended March 31, | | | | | | |
|---|--------------------------------------|-----------|----|-----------|--------|--|--|
| | 2007 | | | 2006 | Change | | |
| | (In thousands, except for percentage | | | | | | |
| Sands Macao | | | | | | | |
| Total casino revenues | \$ | 346,095 | \$ | 278,246 | 24.4% | | |
| Non-Rolling Chip table games drop | \$ | 1,037,012 | \$ | 1,058,993 | (2.1)% | | |
| Non-Rolling Chip table games win percentage | | 18.6% | | 18.6% | | | |
| Rolling Chip volume | \$ | 6,856,990 | \$ | 3,696,214 | 85.5% | | |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Rolling Chip win percentage | 2.8% | 2.5% | 0.3pts |
|-----------------------------|---------------|---------------|----------|
| Slot handle | \$ 297,095 | \$ 247,048 | 20.3% |
| Slot hold percentage | 7.3% | 7.8% | (0.5)pts |
| The Venetian | | | |
| Total casino revenues | \$ 119,639 | \$ 97,136 | 23.2% |
| Table games drop | \$ 353,128 | \$ 363,458 | (2.8)% |
| Table games win percentage | 29.1% | 22.1% | 7.0pts |
| Slot handle | \$ 588,444 | \$ 529,458 | 11.1% |
| Slot hold percentage | 6.0% | 6.3% | (0.3)pts |
| | | | |

27

Table of Contents

In our experience, average win percentages remain steady when measured over extended periods of time, but can vary considerably within shorter time periods as a result of the statistical variances that are associated with games of chance in which large amounts are wagered.

Room revenues for the three months ended March 31, 2007 increased \$6.7 million as compared to the three months ended March 31, 2006. The increase was attributable primarily to the increase in average daily room rate, offset slightly by a decrease in the occupancy rate. The following table summarizes the results of our room revenue activity:

| | Three Months Ended March 31, | | | | | | |
|----------------------------|------------------------------|--------|----------|--|--|--|--|
| | 2007 | 2006 | Change | | | | |
| The Venetian | | | | | | | |
| Average daily room rate | \$ 276 | \$ 249 | 10.8% | | | | |
| Occupancy rate | 98.8% | 99.9% | (1.1)pts | | | | |
| Revenue per available room | \$ 273 | \$ 248 | 10.1% | | | | |

Food and beverage revenues for the three months ended March 31, 2007 increased \$2.5 million as compared to the three months ended March 31, 2006. The increase was primarily attributable to food and beverage revenues at the Sands Macao, which increased \$6.1 million due to increased number of visitors. This was offset by a decrease of food and beverage revenues at The Venetian, which decreased \$3.6 million due primarily to several large group room cancellations during the current quarter. These groups were partially replaced by smaller groups, which generated lower food and beverage revenues.

Convention, retail and other revenues for the three months ended March 31, 2007 increased \$8.0 million as compared to the three months ended March 31, 2006. The increase is primarily attributable to an additional \$2.8 million in revenues primarily associated with the Phantom-The Las Vegas Spectacular and Gordie Brown at The Venetian performances, which began in June 2006 and October 2006, respectively, and \$8.4 million in other revenue related to non-refundable deposits and fees related to the large group room cancellations referred to above. The increase was offset by a decrease in convention revenues of \$3.7 million primarily due to certain shows that are held on a bi-annual basis as well as several groups that did not return in the first quarter of 2007.

Operating Expenses

The breakdown of operating expenses is as follows:

| | Three Months Ended March 31, | | | | | |
|---------------------------------|------------------------------|---------|----|---------|---------|--|
| | | | | | Percent | |
| | | 2007 | | 2006 | Change | |
| | (In thousands, except for | | | | | |
| | percentages) | | | | | |
| Operating Expenses | | | | | | |
| Casino | \$ | 278,697 | \$ | 205,344 | 35.7% | |
| Rooms | | 22,524 | | 21,753 | 3.5% | |
| Food and beverage | | 23,633 | | 24,057 | (1.8)% | |
| Convention, retail and other | | 17,431 | | 16,395 | 6.3% | |
| Provision for doubtful accounts | | 15,516 | | 4,989 | 211.0% | |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| General and administrative | 57,971 | 54,812 | 5.8% |
|-------------------------------|------------|------------|---------|
| Corporate expense | 18,519 | 12,954 | 43.0% |
| Rental expense | 6,708 | 3,707 | 81.0% |
| Pre-opening expense | 22,457 | 2,219 | 912.0% |
| Development expense | 2,346 | 9,168 | (74.4)% |
| Depreciation and amortization | 31,232 | 25,005 | 24.9% |
| Loss on disposal of assets | 178 | 1,081 | (83.5)% |
| Total operating expenses | \$ 497,212 | \$ 381,484 | 30.3% |

28

Table of Contents

Operating expenses were \$497.2 million for the three months ended March 31, 2007, an increase of \$115.7 million as compared to \$381.5 million for the three months ended March 31, 2006. The increase in operating expenses was primarily attributable to the higher operating revenues and growth of our operating businesses in Macao and to a lesser extent in Las Vegas, as more fully described below.

Casino department expenses for the three months ended March 31, 2007 increased \$73.4 million as compared to the three months ended March 31, 2006. Of the \$73.4 million increase in casino expenses, \$39.2 million was due to the 39.0% gross win tax on casino revenues in Macao. Despite the higher gross win tax, casino operating margins at the Sands Macao are similar to those at The Venetian primarily because of lower labor, marketing and sales expenses in Macao. As the Rolling Chip volume increases as a percentage of our total gaming operations, casino margins will decrease due to the commissions paid under the Rolling Chip program. The increase in casino expenses reflect an elevated level of expenses of approximately \$12.0 million at the Sands Macao associated with investments in our human resources and our Rolling Chip program. The remaining increase was primarily attributable to the additional payroll related expenses related to the continued growth of our operations at the Sands Macao.

The provision for doubtful accounts for the three months ended March 31, 2007 increased \$10.5 million as compared to the three months ended March 31, 2006, due primarily to a \$10.6 million provision for one customer during the three months ended March 31, 2007. The amount of this provision can vary over short periods of time because of factors specific to the customers who owe us money from gaming activities at any given time. We believe that the amount of our provision for doubtful accounts in the future will depend upon the state of the economy, our credit standards, our risk assessments and the judgment of our employees responsible for granting credit.

General and administrative expenses for the three months ended March 31, 2007 increased \$3.2 million as compared to the three months ended March 31, 2006. The increase was attributable to the growth of our businesses in Las Vegas and Macao.

Corporate expense for the three months ended March 31, 2007 increased \$5.6 million as compared to the three months ended March 31, 2006. The increase was primarily attributable to increases of \$2.3 million in payroll related expenses and \$2.7 million of corporate general and administrative costs as we continue to build our corporate infrastructure.

Pre-opening and development expenses were \$22.5 million and \$2.3 million, respectively, for the three months ended March 31, 2007, compared to \$2.2 million and \$9.2 million, respectively, for the three months ended March 31, 2006. Pre-opening expense represents personnel and other costs incurred prior to the opening of new ventures which are expensed as incurred. Pre-opening expenses for the three months ended March 31, 2007 were primarily related to The Venetian Macao and other Cotai Strip projects and to The Marina Bay Sands project in Singapore. Development expense includes the costs associated with the Company s evaluation and pursuit of new business opportunities, which are also expensed as incurred. Development expenses for the three months ended March 31, 2007 were primarily related to our activities in Hengqin Island and Europe. We expect that pre-opening expenses will continue to increase significantly in 2007 with scheduled openings of The Venetian Macao and The Palazzo and as we progress with our projects in Singapore and Pennsylvania.

Depreciation and amortization expense for the three months ended March 31, 2007 increased \$6.2 million as compared to the three months ended March 31, 2006. The increase was primarily the result of capital improvements at The Venetian and Sands Macao.

29

Interest Expense

The following table summarizes information related to interest expense on long-term debt:

| | | Three Months Ended March 31, | | | | | | |
|--|----------|---|----------|-----------------------------|--|--|--|--|
| | | 2007 (In thousands, excepercentages) | | | | | | |
| Interest cost Less: Capitalized interest | \$ | 81,432 (46,820) | \$ | 29,728 (8,313) | | | | |
| Interest expense, net | \$ | 34,612 | \$ | 21,415 | | | | |
| Cash paid for interest Average total debt balance Weighted average interest rate | \$ \$ | 80,416 4,179,138 7.8% | \$ \$ | 31,905 1,652,519 7.1% | | | | |

Interest expense, net of amounts capitalized, for the three months ended March 31, 2007, increased \$13.2 million as compared to the three months ended March 31, 2006. This increase is primarily attributable to an increase in our average long-term debt balances resulting primarily from the completion of the \$2.5 billion Macao credit facility in May 2006, to support our development activities in Macao, and the \$1.46 billion Singapore bridge facility in August 2006, to support the development of The Marina Bay Sands. We expect interest expense will continue to increase as our long-term debt balances and interest rates increase. This increase was offset by the capitalization of \$46.8 million of interest during the three months ended March 31, 2007, compared to \$8.3 million of capitalized interest during the three months ended March 31, 2006. We expect that the capitalized interest amount will continue to increase as The Venetian Macao and The Palazzo projects approach their opening dates later this year and as we increase our construction activities on the Cotai Strip, at The Marina Bay Sands and at Sands Bethworks.

Other Factors Effecting Earnings

Interest income for the three months ended March 31, 2007 was \$12.7 million, an increase of \$2.5 million as compared to \$10.2 million for the three months ended March 31, 2006. The increase was primarily attributable to additional invested cash balances, primarily from our borrowings under the senior secured credit facility and the Macao credit facility, which have not yet been spent.

Other expense for the three months ended March 31, 2007 was \$7.0 million as compared to other income of \$0.2 million for the three months ended March 31, 2006. The \$7.0 million expense amount was primarily attributable to foreign exchange losses in Macao.

Our effective income tax rate for the three months ended March 31, 2007 was 10.9%. The effective tax rate for the 2007 period was significantly lower than the United States federal statutory rate due primarily to a zero effective tax rate on our Macao net income as a result of a temporary income tax exemption in Macao on gaming operations, which is to expire at the end of 2008. The effective tax rate was 11.7% for the three months ended March 31, 2006 primarily due to the application of the aforementioned Macao temporary income tax exemption.

Liquidity and Capital Resources

Cash Flows Summary

Our cash flows consisted of the following:

| | Three Months Ended March 31, 2007 2006 (In thousands) | | | | | | | |
|---|--|--------------------------------|--------------------------|----|--|--|--|--|
| Net cash provided by operations | \$ | 51,351 | \$ 145,82 | 6 | | | | |
| Investing cash flows: Capital expenditures Change in restricted cash | | (764,964) 398,571 | (294,23 (47,78 | - | | | | |
| Net cash used in investing activities | | (366,393) | (342,01 | 9) | | | | |
| Financing cash flows: Repayments of long-term debt Proceeds of long term-debt Other | | (100,140) 370,859 10,992 | (52,15 106,20 2,49 | 4 | | | | |
| Net cash provided by financing activities | | 281,711 | 56,54 | 9 | | | | |
| Effect of exchange rate on cash | | 4,790 | 7. | 5 | | | | |
| Net decrease in cash and cash equivalents | \$ | (28,541) | \$ (139,56) | 9) | | | | |

Cash Flows Operating Activities

The Venetian s slot machine and retail hotel rooms businesses are generally conducted on a cash basis, its table games and group hotel rooms businesses are conducted on a cash and credit basis and its banquet business is conducted primarily on a credit basis resulting in operating cash flows being generally affected by changes in operating income and accounts receivables. The Sands Macao table games and slot machine play is currently conducted primarily on a cash basis. Net cash provided by operating activities for the three months ended March 31, 2007 was \$51.4 million, a decrease of \$94.4 million as compared with \$145.8 million for the three months ended March 31, 2006. The primary factor contributing to the net decrease in cash flow provided by operating activities was a \$105.9 million land concession payment made to the Macao government for The Venetian Macao and two other sites on the Cotai Strip (parcels 2 and 3).

Cash Flows Investing Activities

Capital expenditures for the three months ended March 31, 2007 totaled \$765.0 million, including \$39.5 million on expansions, improvements and maintenance capital expenditures at The Venetian and The Sands Expo Center in Las Vegas; \$457.8 million for construction and development activities in Macao (including the Sands Macao and The

Venetian Macao on the Cotai Strip); \$43.4 million for construction and development activities in Singapore; \$177.8 million for construction and development activities at The Palazzo and \$46.5 million for corporate activities, primarily for the purchase of aircraft.

Restricted cash decreased \$398.6 million primarily as a result of construction payments related to The Palazzo and The Venetian Macao.

Cash Flows Financing Activities

For the three months ended March 31, 2007, net cash flows provided from financing activities were \$281.7 million. The net increase was primarily attributable to the borrowings of \$85.0 million under the Macao credit facility, \$110.8 million under the Singapore credit facility, \$72.0 million under the airplane financings and

31

Table of Contents

\$35.0 million from the Phase II mall construction loan, offset by the net repayments of \$37.0 million on the senior secured revolving credit facility.

Capital and Liquidity

As of March 31, 2007 and December 31, 2006, we held unrestricted cash and cash equivalents of \$439.5 million and \$468.1 million, respectively. We expect to fund our operations, capital expenditures at The Venetian, The Sands Expo Center and the Sands Macao (other than the Sands Macao expansion construction) and debt service requirements from existing cash balances, operating cash flow and borrowings under our Las Vegas and Macao revolving credit facilities.

In March 2007, the \$2.5 billion Macao credit facility was amended to expand the use of proceeds and remove certain restrictive conditions. In April 2007, the lenders of the Macao credit facility approved a reduction of the interest rate margin for all classes of loans by 50 basis points and we exercised our rights under the Macro credit facility to access the \$800.0 million of incremental facilities under the accordion feature set forth therein, which increased the total credit facility to \$3.3 billion. In April 2007, we borrowed \$600.0 million of the \$800.0 million accordion feature.

In February 2007, we entered into promissory notes totaling \$72.0 million to finance the purchase of one airplane and refinance two others that were already owned. On April 17, 2007, we announced that we commenced marketing of a \$5.0 billion senior secured credit facility. See Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 4 Long-term Debt for details on these financing transactions.

Aggregate Indebtedness and Other Known Contractual Obligations

As of March 31, 2007, there had been no material changes to our aggregated indebtedness and other known contractual obligations, which are set forth in the table included in our Annual Report on Form 10-K for the year ended December 31, 2006, with the exception of the payments (net of borrowings) of \$37.0 million on the senior secured credit facility, the additional borrowing of \$85.0 million on the Macao credit facility, the additional borrowing of \$121.3 million on the Singapore credit facility, the additional borrowing of \$35.0 million on the Phase II mall construction loan, the borrowing of \$72.0 million on the airplane financings, the borrowing of \$6.1 million of other debt and being awarded the Macao land concession. The following table reflects the impact of the foregoing:

| | Payments Due by Period Ending March 31, 2007(9) | | | | | | | | | | |
|--|---|-------------|----------------|------------|-------------|--|--|--|--|--|--|
| | Less than 1 Year 1-3 Years 3-5 Years Thereafter Total | | | | | | | | | | |
| | 1 Ital | 1-3 Tears | (In thousands) | | Total | | | | | | |
| Senior secured credit facility revolving | | | | | | | | | | | |
| facility(1) | \$ | \$ (37,000) | \$ | \$ | \$ (37,000) | | | | | | |
| Macao credit facility(2) | | 1,488 | 62,900 | 20,612 | 85,000 | | | | | | |
| Singapore credit facility(3) | | 121,329 | | | 121,329 | | | | | | |
| Airplane financings(4) | 2,878 | 5,755 | 5,755 | 57,612 | 72,000 | | | | | | |
| Phase II mall construction loan(5) | 35,000 | | | | 35,000 | | | | | | |
| Other debt(6) | 6,082 | | | | 6,082 | | | | | | |
| Macao Subsidiary Land Lease(7) | 116,492 | 74,388 | 20,834 | 57,878 | 269,592 | | | | | | |
| Variable interest payments(8) | 17,132 | 20,139 | 20,634 | 17,938 | 75,843 | | | | | | |
| Total | \$ 177,584 | \$ 186,099 | \$ 110,123 | \$ 154,040 | \$ 627,846 | | | | | | |

(1) Amount represents the net repayment of \$37.0 million during 2007. The revolving facility matures in February 2010 and has no interim amortization.

32

Table of Contents

- (2) Amount represents the additional \$85.0 million borrowed during 2007 under the Term B Delayed Draw Facility. The Macao Term B Delayed Draw Facility matures on May 25, 2012 and is subject to nominal amortization for the first five years with the remainder of the loan payable in four equal installments in the last year immediately preceding its maturity date.
- (3) Amount represents the additional \$121.3 million outstanding at March 31, 2007. The Singapore credit facility matures on August 22, 2008 and has no interim amortization.
- (4) Amount represents the airplane financings borrowed during 2007, which mature on March 1, 2017.
- (5) Amount represents the additional \$35.0 million borrowed during 2007. The Phase II mall construction loan is due March 30, 2008.
- (6) Amount represents the other debt borrowed during 2007, which matures on March 28, 2008.
- (7) In February 2007, we were awarded a concession by lease for parcels 1, 2 and 3 on the Cotai Strip, including the parcels on which we are building The Venetian Macao and the Four Seasons hotel. Each parcel s share of the remaining land premium balance will either be due upon completion of the corresponding resort or be payable through seven semi-annual payments to be made over a four year period and bearing interest at 5%, whichever comes first. The total remaining payment obligation under this lease was \$269.6 million as of March 31, 2007.
- (8) Amount represents the incremental increase in estimated variable interest payments based on the changes in long-term debt obligations noted above. Based on March 31, 2007 LIBOR rates of 5.4% plus the applicable interest rate spread in accordance with the respective debt agreements.
- (9) We adopted the provisions of FIN No. 48 on January 1, 2007 and as of March 31, had an \$8.5 million liability related to unrecognized tax benefits.

Restrictions on Distributions

We are a parent company with limited business operations. Our main asset is the stock and membership interests of our subsidiaries. The debt instruments of our principal operating subsidiary, Las Vegas Sands, LLC, contain significant restrictions on the payment of dividends and distributions to us by Las Vegas Sands, LLC. In particular, the senior secured credit facility prohibits Las Vegas Sands, LLC from paying dividends or making distributions to us, or investing in us, with limited exceptions. Las Vegas Sands, LLC may make certain distributions to us to cover taxes and certain reasonable and customary operating costs. In addition, Las Vegas Sands, LLC may make distributions to us in order to enable us to pay dividends on our common stock so long as construction of The Palazzo is substantially complete and certain financial leverage tests are satisfied, which distributions may not exceed \$25.0 million or \$50.0 million during any twelve-month period depending on our financial leverage ratio at the time of such distributions.

In addition, the debt instrument of our subsidiary, Phase II Mall Subsidiary, LLC (the Phase II Mall Subsidiary), restricts the payment of dividends and distributions to us. Subject to limited exceptions, the Phase II mall construction loan prohibits the Phase II Mall Subsidiary from paying dividends or making distributions to us, or making investments in us, other than tax distributions and a limited basket amount.

The debt instruments of our subsidiaries, including the Macao credit facility for the construction of The Venetian Macao and the Singapore credit facility for the construction of The Marina Bay Sands contain certain restrictions that, among other things, limit the ability of our company and/or certain subsidiaries to incur additional indebtedness, issue

disqualified stock or equity interests, pay dividends or make other distributions, repurchase equity interests or certain indebtedness, create certain liens, enter into certain transactions with affiliates, enter into certain mergers or consolidations or sell some or all of our assets or the assets of the applicable company without prior approval of the lenders or noteholders. Financial covenants included in our senior secured credit facility and our Macao credit facility include a minimum interest coverage ratio, a maximum leverage ratio, a minimum net worth covenant and maximum capital expenditure limitations.

Inflation

We believe that inflation and changing prices have not had a material impact on our net sales, revenues or income from continuing operations during the past year.

33

Table of Contents

Special Note Regarding Forward-Looking Statements

This report contains forward-looking statements that are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include the discussions of our business strategies and expectations concerning future operations, margins, profitability, liquidity, and capital resources. In addition, in certain portions included in this report, the words: anticipates, believes, estimates, seeks, expects, intends and similar expressions, as they relate to our company or its management, are intended to identify forward-looking statements. Although we believe that these forward-looking statements are reasonable, we cannot assure you that any forward-looking statements will prove to be correct. These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, among others, the risks associated with:

general economic and business conditions which may impact levels of disposable income, consumer spending and pricing of hotel rooms;

the uncertainty of tourist behavior related to spending and vacationing at casino resorts in Las Vegas and Macao:

disruptions or reductions in travel due to conflicts with Iraq and any future terrorist incidents;

outbreaks of infectious diseases, such as severe acute respiratory syndrome or avian flu, in our market areas;

our dependence upon three properties in two markets for all of our cash flow;

new developments, construction and ventures, including The Palazzo, The Venetian Macao and other Cotai Strip developments, The Marina Bay Sands in Singapore and Sands Bethworks;

our ability to obtain sufficient funding for our developments, including our developments on the Cotai Strip and in Singapore;

the passage of new legislation and receipt of governmental approvals for our proposed developments in Macao, Singapore and other jurisdictions where we are planning to operate;

our substantial leverage and debt service (including sensitivity to fluctuations in interest rates and other capital markets trends);

our insurance coverage, including the risk that we have not obtained sufficient coverage against acts of terrorism or will only be able to obtain additional coverage at significantly increased rates;

government regulation of the casino industry, including gaming license regulation, the legalization of gaming in certain domestic jurisdictions, including Native American reservations, and regulation of gaming on the Internet;

increased competition and additional construction in Las Vegas and Macao, including recent and upcoming increases in hotel rooms, meeting and convention space and retail space;

fluctuations in the demand for all-suites rooms, occupancy rates and average daily room rates in Las Vegas;

the popularity of Las Vegas as a convention and trade show destination;

new taxes or changes to existing tax rates;

our ability to meet certain development deadlines in Macao and Singapore;

our ability to maintain our gaming subconcession in Macao;

the completion of infrastructure projects in Macao;

34

increased competition and other planned construction projects in Macao; and any future litigation.

All future written and verbal forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. Readers are cautioned not to place undue reliance on these forward-looking statements. We assume no obligation to update any forward-looking statements after the date of this report as a result of new information, future events or developments, except as required by federal securities laws.

ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates and commodity prices. Our primary exposure to market risk is interest rate risk associated with our long-term debt. We attempt to manage our interest rate risk by managing the mix of our long-term fixed-rate borrowings and variable rate borrowings, and by use of interest rate cap agreements. The ability to enter into interest rate cap agreements allows us to manage our interest rate risk associated with our variable rate debt. We do not hold or issue financial instruments for trading purposes and do not enter into derivative transactions that would be considered speculative positions. Our derivative financial instruments consist exclusively of interest rate cap agreements, which do not qualify for hedge accounting. Interest differentials resulting from these agreements are recorded on an accrual basis as an adjustment to interest expense.

To manage exposure to counterparty credit risk in interest rate cap agreements, we enter into agreements with highly rated institutions that can be expected to fully perform under the terms of such agreements. Frequently, these institutions are also members of the bank group providing our credit facilities, which management believes further minimizes the risk of nonperformance.

The table below provides information about our financial instruments that are sensitive to changes in interest rates. For debt obligations, the table presents notional amounts and weighted average interest rates by contractual maturity dates. Notional amounts are used to calculate the contractual payments to be exchanged under the contract. Weighted average variable rates are based on March 31, 2007 LIBOR rates plus the applicable interest rate spread in accordance with the respective debt agreements. The information is presented in U.S. dollar equivalents, which is the Company s reporting currency, for the years ending March 31:

| | 20 | 008 | 2009 | 2010 (In | 2011 millions, ex | 2012 scept for perc | ereafter es) | ŗ | Γotal | Fair alue(1) |
|--|------|-------|------|-------------|----------------------|------------------------|---------------------|----|---------------|---------------------|
| LIABILITIES Short-term debt Variable rate Average interest | \$ 1 | 165.6 | \$ | \$ | \$ | \$ | \$ | \$ | 165.6 | \$ 165.6 |
| rate(2) Long-term debt | | 7.1% | | | | | | | 7.1% | 7.1% |
| Fixed rate | \$ | | \$ | \$ | \$ | \$ | \$ 250.0 6.4% | \$ | 250.0 6.4% | \$ 238.8 7.1% |

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

| Average interest rate(2) | | | | | | | | |
|--------------------------|-----------|---------------|-------------|-------------|-------------|---------------|---------------|---------------|
| Variable rate | \$ | \$ 1,175.8 | \$ 283.1 | \$ 933.3 | \$ 384.7 | \$ 1,233.2 | \$ 4,010.1 | \$ 4,010.1 |
| Average interest rate(2) | | 4.9% | 7.1% | 7.1% | 7.3% | 6.7% | 6.3% | 6.3% |
| ASSETS | | | | | | | | |
| Cap Agreements(3) | \$ 0.1 | \$ 0.2 | \$ | \$ | \$ | \$ | \$ 0.3 | \$ 0.3 |

⁽¹⁾ The fair values are based on the borrowing rates currently available for debt instruments with similar terms and maturities and market quotes of our publicly traded debt.

Table of Contents

- (2) Based upon contractual interest rates for fixed rate indebtedness or current LIBOR rates for variable rate indebtedness.
- (3) As of March 31, 2007, we have six interest rate cap agreements with a fair value of \$0.3 million based on a quoted market value from the institution holding the agreement.

Borrowings under the senior secured credit facility bear interest at our election at LIBOR plus 1.75% or the base rate plus 0.75% per annum, subject to downward adjustments based upon our credit rating. Borrowings under the \$250.0 million Phase II mall construction loan facility bear interest at our election at either a base rate plus 0.75% per annum or at LIBOR plus 1.75% per annum. Borrowings under The Sands Expo Center mortgage loan bear interest at an interest rate equal to LIBOR plus 3.75%. Borrowings under the Macao credit facility bear interest at our election, at either an adjusted Eurodollar rate (or in the case of the Local Term Loan, adjusted HIBOR) plus 2.75% per annum or at an alternative base rate plus 1.75% per annum, and is subject to a downward adjustment of 0.25% per annum from the beginning of the first interest period following the substantial completion of The Venetian Macao. Borrowings under the Singapore credit facility bear interest at the Singapore SWAP Offer Rate plus a spread of 1.35% per annum during the first twelve months that amounts are outstanding and a spread of 1.6% per annum during the second twelve months that amounts are outstanding. Borrowings under the airplane financings bear interest at LIBOR plus 1.5% per annum.

Foreign currency transaction gains and losses were not material to our results of operations for the three months ended March 31, 2007, but may be in future periods in relation to activity associated with our Macao and Singapore subsidiaries. Therefore, we may be vulnerable to changes in U.S. dollar/pataca and U.S. dollar/Singapore dollar exchange rates. We do not hedge our exposure to foreign currency; however, we maintain a significant amount of our operating funds in the same currencies in which we have obligations thereby reducing our exposure to currency fluctuations.

See also Liquidity and Capital Resources .

ITEM 4 CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission s rules and forms and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow for timely decisions regarding required disclosure. The Company s Chief Executive Officer and its Chief Financial Officer have evaluated the disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) of the Company as of March 31, 2007 and have concluded that they are effective to provide reasonable assurance that the desired control objectives were achieved.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

Changes in Internal Control over Financial Reporting

There were no changes in the Company s internal control over financial reporting that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

36

Part II

OTHER INFORMATION

ITEM 1 LEGAL PROCEEDINGS

The Company is party to litigation matters and claims related to its operations. For more information, see the Company s Annual Report on Form 10-K for the year ended December 31, 2006 and Part I Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 7 Commitments and Contingencies of this Quarterly Report on Form 10-Q.

ITEM 1A RISK FACTORS

There have been no material changes from the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2006.

37

LAS VEGAS SANDS CORP.

ITEM 6 EXHIBITS

List of Exhibits

| Exhibit No. | Description of Document |
|-------------|--|
| 10.1 | First Amendment to Credit Agreement and Disbursement Agreement, dated as of March 5, 2007, among Venetian Macau Limited, VML US Finance LC, Venetian Cotai Limited and The Bank of |
| | Nova Scotia, as Administrative Agent and Disbursement Agent. |
| 10.2 | First Amendment to Disbursement Agreement, dated as of March 5, 2007, among VML US Finance |
| | LLC, Venetian Cotai Limited, Venetian Macau Limited and The Bank of Nova Scotia, as |
| | Disbursement Agent and Bank Agent. |
| 10.3 | Land Concession Agreement, by Lease and Without Public Tender, between Macau Special |
| | Administrative Region, Venetian Cotai Limited and Venetian Macau Limited. |
| 31.1 | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of Chief Executive Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Chief Financial Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| | 38 |

LAS VEGAS SANDS CORP.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this quarterly report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

LAS VEGAS SANDS CORP.

By: /s/ Sheldon G. Adelson

Sheldon G. Adelson Chairman of the Board and Chief Executive Officer

May 9, 2007

By: /s/ Robert P. Rozek

Robert P. Rozek Senior Vice President and Chief Financial Officer

May 9, 2007

39

LAS VEGAS SANDS CORP.

EXHIBIT INDEX

Exhibit No. **Description of Document** 10.1 First Amendment to Credit Agreement and Disbursement Agreement, dated as of March 5, 2007, among Venetian Macau Limited, VML US Finance LC, Venetian Cotai Limited and The Bank of Nova Scotia, as Administrative Agent and Disbursement Agent. First Amendment to Disbursement Agreement, dated as of March 5, 2007, among VML US Finance 10.2 LLC, Venetian Cotai Limited, Venetian Macau Limited and The Bank of Nova Scotia, as Disbursement Agent and Bank Agent. 10.3 Land Concession Agreement, by Lease and Without Public Tender, between Macau Special Administrative Region, Venetian Cotai Limited and Venetian Macau Limited. 31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 32.1 Certification of Chief Executive Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Certification of Chief Financial Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, 32.2

40

as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.