

CRESCENT REAL ESTATE EQUITIES CO

Form 8-K/A

December 29, 2004

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**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 8-K/A**

**Amendment No. 3**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 10, 2004

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**CRESCENT REAL ESTATE EQUITIES COMPANY**

**(Exact name of registrant as specified in its charter)**

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<b>Texas</b> (State or other jurisdiction of incorporation)	<b>1-13038</b> (Commission file number)	<b>52-1862813</b> (I.R.S. Employer Identification Number)
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**777 Main Street, Suite 2100  
Fort Worth, Texas 76102  
(817) 321-2100**

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 230.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 230.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Securities Act (17 CFR 230.13e-4(c))
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During November 2004, Crescent Real Estate Equities Company ( Crescent ) filed a Form 8-K and subsequently amended that Form 8-K through a filing on Form 8-K/A, for the purpose of reporting, under Item 2.01, the completion of the contribution of three office properties owned indirectly by Crescent through its subsidiaries (collectively with Crescent, the Company ) to a limited partnership in which the Company owned a 40% interest and a fund advised by JP Morgan Fleming Asset Management ( JPM ) owned a 60% interest.

On November 30, 2004, Crescent filed, as a second amendment to the original Form 8-K, a new Form 8-K/A reporting the completion of a related transaction involving the contribution of two office properties owned by the Company to a second limited partnership in which the Company owns a 24% interest and JPM has a 76% interest.

Crescent is amending the Form 8-K at this time to report the transfer of a portion of the Company s interest in the original limited partnership to affiliates of General Electric Company on December 23, 2004, and to provide new pro forma financial statements that reflect the transactions previously reported and the effects of the transfer. In accordance with applicable rules of the Securities and Exchange Commission, Crescent is refiling each of Items 2.01 and 9.01 in its entirety.

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**Item 2.01. Completion of Acquisition or Disposition of Assets.**

*Crescent Real Estate Equities Company ( Crescent Equities ) conducts its business through its direct and indirect subsidiaries, which include Crescent Real Estate Equities Limited Partnership (the Operating Partnership ) and the direct and indirect subsidiaries of the Operating Partnership and its general partner. Unless the context otherwise requires, the term Company includes, as applicable, Crescent Equities, the Operating Partnership, the general partner of the Operating Partnership and the direct and indirect subsidiaries of the Operating Partnership or its general partner.*

**Summary Description of Terms of Disposition of Assets**

On November 10, 2004, the Company contributed three of its office properties to a limited partnership in which the Company has a 40% interest and a fund advised by JP Morgan Fleming Asset Management ( JPM ) has a 60% interest (the First Partnership ). The three office properties contributed to the Partnership are The Crescent in Dallas, Texas, Houston Center in Houston, Texas, and Post Oak Central in Houston, Texas (collectively, the First Partnership Office Properties ). The First Partnership Office Properties were valued at \$897.0 million, which was negotiated in an arms-length transaction.

On November 23, 2004, the Company contributed two of its office properties to a limited partnership in which the Company has a 24% interest and JPM has a 76% interest (the Second Partnership ). The two office properties contributed to the Second Partnership are Fountain Place in Dallas, Texas, and Trammell Crow Center in Dallas, Texas (collectively, the Second Partnership Office Properties ). The Second Partnership Office Properties were valued at \$320.5 million, which was negotiated in an arms-length transaction.

On December 23, 2004, the Company transferred approximately 40% of its partnership interest in the First Partnership (a 16.15% interest in the First Partnership) to two affiliates of General Electric Company (collectively, the GE Affiliates ). Specifically, the Company transferred a 16.05% limited partner interest to one of the GE Affiliates to hold as a limited partner of the First Partnership and a 0.1% general partner interest to the other GE Affiliate to hold as a general partner of the First Partnership. The Company received \$49.2 million from the GE Affiliates in consideration of this transfer. The amount paid to the Company was negotiated in an arm's length transaction.

The Company serves as the managing general partner of the First Partnership and as the sole and managing general partner of the Second Partnership (collectively, the Partnerships ). Each of the three First Partnership Office Properties and the two Second Partnership Office Properties (collectively, the Properties ) is owned by a separate limited partnership. The property partnership that owns Trammell Crow Center acquired all of the Company's interest in Trammell Crow Center through the acquisition of the Company's ownership of fee simple title to the Property (subject to a ground lease and a leasehold estate regarding the building) and the Company's ownership of two mortgage notes encumbering the leasehold interests in the land and the building.

Each of the property partnerships, other than the property partnership that owns Trammell Crow Center, has entered into a separate leasing and management agreement with the Company. The property partnership that owns Trammell Crow Center and the Company have entered into a management oversight agreement and a mortgage servicing agreement relating to the two mortgage notes held by that property partnership. The management and leasing of Trammell Crow Center will continue to be the primary responsibility of a third-party manager.

As a result of these transactions, the Partnerships collectively own five Properties containing an aggregate of approximately 7.9 million square feet and valued at approximately \$1.2 billion. Including the Company's transfer of approximately 40% of its partnership interests in the First Partnership to the GE Affiliates, the Company received aggregate net cash proceeds from these transactions of approximately \$410.7 million.

First Partnership

Initially, an affiliate of Crescent served as the sole and managing general partner of the First Partnership (the Crescent General Partner ), and another affiliate of Crescent Equities (the Crescent Limited Partner ) and JPM were the sole limited partners. As a result of the Crescent General Partner 's transfer of a 0.1% general partner interest to one of the GE Affiliates, that GE Affiliate also serves as a general partner of the First Partnership. The Crescent General Partner continues to serve as the sole managing general partner, however. In addition, as a result of the Crescent Limited Partner 's transfer of a 16.05% limited partner interest to the other GE Affiliates, that GE Affiliate has been admitted to the First Partnership as an additional limited partner. As a result of these transfers, the Company now owns a 23.85% interest in the First Partnership, the GE Affiliates own a 16.15% interest in the First Partnership and JPM continues to own a 60% interest in the First Partnership.

In accordance with the provisions of the limited partnership agreement of the First Partnership (the First Partnership Agreement ), each of the First Partnership Office Properties is owned by a separate limited partnership. The sole general partner of each of those property partnerships is a separate

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limited liability company wholly owned by the First Partnership, and the First Partnership is the sole limited partner of each of those property partnerships. Also in accordance with the provisions of the First Partnership Agreement, each of the property partnerships has entered into a separate leasing and management agreement with the Company pursuant to which the Company has agreed to provide leasing and management services for the First Partnership Office Property owned by that property partnership for an initial term of five years. The agreement is subject to automatic annual renewals thereafter, unless the property owner or the Company gives 30 days prior notice that it desires to terminate the agreement or the owners of 75% of the partnership interests in the First Partnership (excluding the Company) vote to terminate the agreement. For its services under the property management and leasing agreement, the Company will receive a monthly management fee and leasing commissions for executed leases approved by the property partnership.

In connection with the formation of the First Partnership and the Company's contribution of the First Partnership Office Properties to the First Partnership, the Company paid in full all of the debt associated with the First Partnership Office Properties, in an aggregate amount of \$387.0 million. The Company also paid certain costs, including penalties associated with the payment of the debt and obligations relating to the Office Properties in an aggregate amount of approximately \$98.0 million. Upon contribution of the First Partnership Office Properties to the First Partnership, and the First Partnership's subsequent contribution of each First Partnership Office Property into a separate property partnership, each of the property partnerships obtained mortgage financing secured by the Property held by that property partnership, in an aggregate amount of \$582.0 million. The mortgage financing is non-recourse to the property partnerships, subject to limited exceptions for matters such as environmental liabilities.

As a result of the transactions described above relating to the formation and financing of the First Partnership, the Company received, in addition to its original 40% interest in the First Partnership, approximately \$290 million in net cash proceeds, which the Company has used to repay secured debt and temporarily pay down its revolving credit facility. At a future date, the Company intends to re-draw the amounts used to temporarily reduce amounts outstanding under its revolving credit facility to acquire properties or make other real estate-related investments, repay other secured debt, repurchase shares of Crescent Equities or for other corporate purposes. The Company has used the approximately \$49.2 million that it received in consideration of its transfer to the GE Affiliates of approximately 40% of its interest in the First Partnership to temporarily pay down its revolving credit facility.

Under the terms of the First Partnership Agreement, all net cash flow of the First Partnership will be distributed 23.85% to the Company, 16.15% to the GE Affiliates and 60% to JPM on a monthly basis, subject to an annual true-up. In addition, the Crescent General Partner, in its capacity as managing general partner, will receive an annual incentive distribution based on the First Partnership's adjusted net operating income. In general, upon the occurrence of a capital transaction such as a sale or refinancing of any of the First Partnership Office Properties or the sale of the partnership interests of any of the partnerships that owns one of the Properties, the net proceeds of the transaction initially will be distributed 23.85% to the Company, 16.15% to the GE Affiliates and 60% to JPM, subject to the Company's right to receive a greater proportion of the net proceeds if each of the GE Affiliates and JPM receive total distributions from the First Partnership sufficient to provide them with specified internal rates of return on their investment in the First Partnership, as provided in the First Partnership Agreement.

### **Second Partnership**

An affiliate of the Company serves as the sole and managing general partner of the Second Partnership (the General Partner), and another affiliate of the Company (the Crescent Limited Partner) and JPM are the sole limited partners.

In accordance with the provisions of the limited partnership agreement of the Second Partnership (the Second Partnership Agreement), each of the Second Partnership Office Properties is owned by a separate limited partnership.

The sole general partner of each of those property partnerships is a separate limited liability company wholly owned by the Second Partnership, and the Second Partnership is the sole limited partner of each of those property partnerships. Also in accordance with the provisions of the Second Partnership Agreement, the property partnership that owns Fountain Place has entered into a leasing and management agreement with the Company and the property partnership that owns Trammell Crow Center has entered into a management oversight agreement and a mortgage servicing agreement with the Company relating to the two mortgage notes held by that property partnership.

Under the leasing and management agreement for Fountain Place, the Company has agreed to provide leasing and management services for the Fountain Place property partnership for an initial term of five years. The agreement is subject to automatic annual renewals thereafter, unless the property owner or the Company gives 30 days prior notice that it desires to terminate the agreement. Following the initial five year term, the agreement may be terminated by JPM in its sole and absolute discretion. For its services under the property management and leasing agreement, the Company will receive a monthly management fee and leasing commissions for executed leases approved by the property partnership.

The Company has agreed to provide management oversight services for the Trammell Crow property partnership for an initial term of five years. The agreement is subject to automatic annual renewals thereafter, unless the property owner or the Company gives 30 days prior notice that it desires to terminate the agreement. Following the initial five year term, the agreement may be terminated by JPM in its sole and absolute discretion. For its services under the management oversight agreement, the Company will receive a monthly management fee based upon a percentage of monthly gross receipts of the property. The management and leasing of Trammell Crow Center will continue to be the primary responsibility of a third-party manager. Under the mortgage servicing agreement, the Company will be responsible for servicing the two mortgage notes owned by the Trammell Crow property partnership for as long as the partnership continues to own the notes, although the property partnership will have the right to terminate the arrangement as to either or both of the loans upon five days prior written notice.

In connection with the formation of the Second Partnership and the Company's contribution of the Second Partnership Office Properties to the Second Partnership, the Company paid in full all of the debt associated with the Second Partnership Office Properties, in an aggregate amount of \$90.0 million and

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repaid the \$79.9 million obligation to a limited partnership in which Lehman Brothers Holding, Inc. ( Lehman ) had an interest, in satisfaction of Lehman s unconditional right to require the Company to purchase its interest in that partnership. The Company also paid certain costs, including penalties associated with the payment of the debt and obligations relating to the Office Properties, in an aggregate amount of approximately \$41.3 million. Upon contribution of the Second Partnership Office Properties to the Second Partnership, and the Second Partnership s subsequent contribution of each Second Partnership Office Property into a separate property partnership, one of the property partnerships obtained mortgage financing secured by the property held by that property partnership, in an aggregate amount of \$105.9 million. The mortgage financing is non-recourse to the property partnership, subject to limited exceptions for matters such as environmental liabilities.

As a result of the transaction described above, the Company received, in addition to its 24% interest in the Partnership, approximately \$71.5 million in net cash proceeds, which the Company has used to pay down its revolving credit facility. In connection with that repayment, the Company has agreed to reduce the maximum amount available under its revolving credit facility.

Under the terms of the Second Partnership Agreement, all net cash flow of the Second Partnership will be distributed 24% to the Company and 76% to JPM on a monthly basis, subject to an annual true-up. In addition, the Crescent General Partner, in its capacity as managing general partner, will receive an annual incentive distribution based on the Second Partnership s adjusted net operating income. In general, upon the occurrence of a capital transaction such as a sale or refinancing of any of the Second Partnership Office Properties or the sale of the partnership interests of any of the partnerships that owns one of the Properties, the net proceeds of the transaction initially will be distributed 24% to the Company and 76% to JPM, subject to the Company s right to receive a greater proportion of the net proceeds if JPM receives total distributions from the Second Partnership sufficient to provide it with specified internal rates of return on its investment in the Second Partnership, as provided in the Second Partnership Agreement.

### **Other Relationships Between the Company and JP Morgan Fleming Asset Management**

The Company owns three of the office properties included in its office portfolio through three separate partnerships in which an affiliate of JP Morgan Fleming Asset Management (each, a JPM Affiliate) is the other partner. The three office properties are Miami Center in Miami, Florida, Five Houston Center in Houston, Texas and BriarLake Plaza in Houston, Texas. The Company has a 40% interest in Miami Center, a 25% interest in Five Houston Center, and a 30% interest in BriarLake Plaza. A JPM Affiliate owns the remaining 60% interest in the partnership that owns Miami Center, the remaining 75% interest in the partnership that owns Five Houston Center and the remaining 70% interest in the partnership that owns BriarLake Plaza.

### **Other Relationships Between the Company and General Electric Company Affiliates**

The Company owns four of the office properties included in its office portfolio through four separate partnerships in which an affiliate of General Electric Company (each, a GE Affiliate) is the other partner. The four office properties are the Bank One Tower in Austin, Texas, and Three Westlake Park, Four Westlake Park and Five Post Oak, all in Houston, Texas. The Company has a 20% interest in the partnerships that own Bank One Tower, Three Westlake Park and Four Westlake Park, and a 30% interest in the partnership that owns Five Post Oak. A GE Affiliate owns the remaining 80% interest in the partnerships that own Bank One Tower, Three Westlake Park, Four Westlake Park and the remaining 70% interest in the partnership that owns Five Post Oak.

## **Item 9.01. Financial Statements and Exhibits.**

(b) The following pro forma financial statements are filed as part of this Current Report on Form 8-K.

Pro Forma Consolidated Balance Sheet as of September 30, 2004 and notes thereto

Pro Forma Consolidated Statement of Operations for the nine months ended September 30, 2004 and notes thereto

Pro Forma Consolidated Statement of Operations for the year ended December 31, 2003 and notes thereto

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CRESCENT REAL ESTATE EQUITIES COMPANY

By: /s/ JERRY R. CRENSHAW

Name: Jerry R. Crenshaw, Jr.  
Title: Executive Vice President and Chief  
Financial Officer

Date: December 28, 2004

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**Pro Forma Financial Information**

The following unaudited pro forma consolidated financial statements are based upon Crescent Real Estate Equities Company's historical financial statements and give effect to the following transaction:

The Company's contribution of the following office properties into two limited partnerships in which the Company will own a 24% interest in each, referred to as "The Properties":

The Crescent  
Houston Center  
Post Oak Central  
Trammell Crow Center  
Fountain Place

The assumed application of the net cash proceeds received from these transactions.

The unaudited pro forma consolidated balance sheet as of September 30, 2004 is presented as if these transactions had been completed on September 30, 2004. The unaudited pro forma consolidated statements of operations for the nine months ended September 30, 2004 and the year ended December 31, 2003 are presented as if these transactions had occurred as of January 1, 2003.

In management's opinion, all adjustments necessary to reflect the above discussed transactions have been made. The unaudited pro forma consolidated balance sheet and statements of operations are not necessarily indicative of what actual results of operations of the Company would have been for the periods presented, nor does it purport to predict the Company's results of operations for future periods.



<b>MINORITY INTERESTS:</b>			
Operating partnership, 8,863,889 units	\$ 83,304	\$ 33,985	(F) \$ 117,289
Consolidated real estate partnerships	44,137		44,137
	<u>          </u>	<u>          </u>	<u>          </u>
Total minority interests	\$ 127,441	\$ 33,985	\$ 161,426
	<u>          </u>	<u>          </u>	<u>          </u>
<b>SHAREHOLDERS EQUITY:</b>			
Preferred shares, \$0.01 par value, authorized 100,000,000 shares:			
Series A Convertible Cumulative Preferred Shares, liquidation preference of \$25.00 per share, 14,200,000 shares issued and outstanding	\$ 319,166	\$	\$ 319,166
Series B Cumulative Preferred Shares, liquidation preference of \$25.00 per share, 3,400,000 shares issued and outstanding	81,923		81,923
Common shares, \$0.01 par value, authorized 250,000,000 shares, 124,446,656 shares issued and outstanding	1,238		1,238
Additional paid-in capital	2,245,927		2,245,927
Deferred compensation on restricted shares	(3,124)		(3,124)
Accumulated (deficit) earnings	(1,043,673)	189,750	(853,923)
Accumulated other comprehensive income (loss)	(4,186)		(4,186)
	<u>          </u>	<u>          </u>	<u>          </u>
	\$ 1,597,271	\$ 189,750	\$1,787,021
Less - shares held in treasury, at cost, 25,121,861 common shares	(460,148)		(460,148)
	<u>          </u>	<u>          </u>	<u>          </u>
Total shareholders equity	\$ 1,137,123	\$ 189,750	\$1,326,873
	<u>          </u>	<u>          </u>	<u>          </u>
Total liabilities and shareholders equity	\$ 4,586,969	\$(769,864)	\$3,817,105
	<u>          </u>	<u>          </u>	<u>          </u>

See accompanying notes to Pro Forma Consolidated Balance Sheet

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NOTES TO UNAUDITED PRO FORMA CONSOLIDATED BALANCE SHEET

(dollars in thousands)

The following describes the pro forma adjustments to the Unaudited Pro Forma Consolidated Balance Sheet as of September 30, 2004 as if the transactions described in the first paragraph of Pro Forma Financial Information were completed on September 30, 2004.

- (A) Reflects Crescent Real Estate Equities Company's unaudited consolidated historical Balance Sheet as of September 30, 2004.
- (B) Reflects adjustments to remove the historical balance sheets of The Properties.
- (C) Reflects the Company's investments in the limited partnerships which own The Properties.
- (D) Reflects the write off of deferred financing costs of \$3.5 million associated with the pay down of the JP Morgan Mortgage Note, the Fleet Fund I Term Loan, LaSalle Note I and the Lehman Capital Note
- (E) Assumes the net cash proceeds received, after the payment of debt defeasance costs, and debt prepayment penalties, from the joint venture of \$1,001.8 million were used for the following:

Repayment of notes payable in the amount of \$566.6 million consisting of:

Pay off of the JP Morgan Mortgage Note in the amount of \$187.9 million, which was secured by the Houston Center Office Property Complex.

Pay off of the \$160.0 million of the Fleet Fund I Term Loan, which was secured by The Crescent Office Property and other office properties owned by the Company.

The legal defeasance of \$128.7 million of the LaSalle Note I, which was the portion of the loan secured by The Crescent Office Property, by purchasing U.S. Treasury and government sponsored agency securities.

Pay off of the Lehman Capital Note in the amount of \$90.0 million, which was secured by the Fountain Place Office Property.

Payment of the \$79.9 million obligation, included in Accounts payable, accrued expenses and other liabilities, to settle the unconditional right Lehman had to require the Company to purchase Lehman's interest in the Fountain Place Office Property.

Payment of \$35.7 million of accrued expenses for the Office Properties.

Proceeds of \$307.5 million were used to pay down the Company's credit facility.

Remaining cash proceeds of \$12.1 million were included in operating cash.

- (F) Reflects the operating partnership's unitholder minority interest, which is approximately 15%, of the amounts described in footnote (G).
- (G) Reflects, before minority interests, the gain on the transactions of \$263.3 million offset by the debt pre-payment penalties, debt defeasance costs and write off of deferred financing costs of \$39.5 million. Adjustment amount is

recorded net of minority interests.

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Temperature-Controlled Logistics Properties	(4,514)		(4,514)
Other	(391)		(391)
	<u>          </u>	<u>          </u>	<u>          </u>
Total Other Income (Expense)	\$ (290,643)	\$ 80,686	\$ (209,957)
	<u>          </u>	<u>          </u>	<u>          </u>
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS AND INCOME TAXES	\$ (49,773)	\$ 1,898	\$ (47,875)
Minority interests	4,615	(288) (E)	4,327
Income tax benefit (provision)	13,214		13,214
	<u>          </u>	<u>          </u>	<u>          </u>
INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS AND CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE	\$ (31,944)	\$ 1,610	\$ (30,334) (F)
	<u>          </u>	<u>          </u>	<u>          </u>
BASIC EARNINGS PER SHARE DATA:			
Net income (loss) before discontinued operations and cumulative effect of a change in accounting principle	\$ (0.32)		\$ (0.31)
	<u>          </u>		<u>          </u>
DILUTED EARNINGS PER SHARE DATA:			
Net income (loss) before discontinued operations and cumulative effect of a change in accounting principle	\$ (0.32)		\$ (0.31)
	<u>          </u>		<u>          </u>
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC	99,013,076		99,013,076
	<u>          </u>		<u>          </u>
WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED	99,013,076		99,013,076
	<u>          </u>		<u>          </u>

See accompanying notes to Pro Forma Consolidated Statements of Operations

**Table of Contents****NOTES TO UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS**

(dollars in thousands)

The following describes the pro forma adjustments to the Unaudited Pro Forma Consolidated Statement of Operations for the nine months ended September 30, 2004 as if the transactions described in the first paragraph of Pro Forma Financial Information were completed on January 1, 2003.

- (A) Reflects Crescent Real Estate Equities Company's unaudited consolidated historical Statement of Operations for the nine months ended September 30, 2004.
- (B) Reflects adjustments to remove the historical incremental income and expenses for The Properties for the nine months ended September 30, 2004.
- (C) Net decrease in interest costs of \$41.9 million consists of the following:

Reduction in interest expense assuming the cash proceeds were used to pay off the JP Morgan Mortgage Note, the Fleet Fund I Term Loan and the Lehman Capital Note, and the legal defeasance of a portion of the LaSalle Note I and the pay down of the Credit Facility.

	<b>JP</b>		<b>Lehman</b>	<b>LaSalle Note</b>	<b>Credit</b>	
	<b>Morgan</b>	<b>Fleet Fund I</b>	<b>Capital</b>	<b>I</b>	<b>Facility</b>	<b>Total</b>
Balance paid down	\$ 187,922	\$ 160,000	\$ 90,000	\$ 128,687	\$ 307,500	\$ 874,109
Weighted average interest rate	8.31%	4.75%	3.26%	7.83%	3.55%	
Annual interest expense	\$ 15,616	\$ 7,600	\$ 2,934	\$ 10,076	\$ 10,916	\$ 47,142
Expense reduction	\$ 11,712	\$ 5,700	\$ 734	\$ 7,557	\$ 8,187	\$ 33,890

Assumes the proceeds received from Fountain Place were used to pay down the Deutsche Bank-CMBS Loan from January 1, 2003 through June 28, 2004, the date of the Fountain Place financing transaction, which would reduce interest expense by \$4.9 million.

Assumes the reduction of interest expense related to the Company's payment of distributable funds from Fountain Place since June 28, 2004 in the amount of \$3.1 million.

- (D) Reflects the amount of Equity in net income (loss) of unconsolidated companies' Office Properties that would have been recognized based on the Company's ownership in the joint ventures.
- (E) Reflects the operating partnership's unitholder minority interest, which is approximately 15%, of the adjustments.

- (F) Does not reflect the non-recurring gain on the partial sale of The Properties, the non-recurring debt pre-payment penalties on the JP Morgan Mortgage Note and Lehman Capital Note, the non-recurring extinguishment of debt expense due to the defeasance of a portion of LaSalle Note I or the write off of deferred financing costs associated with the debt paid down.

The estimated gain, net of estimated settlement costs, would have been approximately \$263.3 million had the transaction taken place as of September 30, 2004.

Purchase price	\$1,217.5
Net book value	(795.0)
Estimated settlement costs	(67.6)
	<hr/>
100% gain	354.9
	<hr/>
Estimated realized gain	\$ 263.3
	<hr/>

The estimated pre-payment penalties incurred to pay off the JP Morgan Mortgage Note and Lehman Capital Note were \$18.5 million, the extinguishment of debt expense to legally defease LaSalle Note I was \$17.5 million, and the write off of deferred financing costs was \$3.5 million.

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Crescent Real Estate Equities Company  
 Unaudited Pro Forma Consolidated Statement of Operations  
 For the twelve months ended December 31, 2003  
 (dollars in thousands, except share data)

	(A) Crescent Real Estate Equities Company	(B) Accounting Reclassifications	Pro Forma Adjustments	Consolidated
<b>REVENUE:</b>				
Office Property	\$ 495,468	\$ (13,988)	\$(181,577) (C)	\$ 299,903
Resort/Hotel Property	225,562	(51,503)		174,059
Residential Development Property	228,214	(1,114)		227,100
	<hr/>	<hr/>	<hr/>	<hr/>
Total Property revenue	\$ 949,244	\$ (66,605)	\$(181,577)	\$ 701,062
	<hr/>	<hr/>	<hr/>	<hr/>
<b>EXPENSE:</b>				
Office Property real estate taxes	\$ 65,220	\$ (1,046)	\$ (28,035) (C)	\$ 36,139
Office Property operating expenses	170,219	(4,311)	(57,782) (C)	108,126
Resort/Hotel Property expense	182,648	(39,779)		142,869
Residential Development Property expense	202,162	(3,087)		199,075
	<hr/>	<hr/>	<hr/>	<hr/>
Total Property expense	\$ 620,249	\$ (48,223)	\$ (85,817)	\$ 486,209
	<hr/>	<hr/>	<hr/>	<hr/>
Income from Property Operations	\$ 328,995	\$ (18,382)	\$ (95,760)	\$ 214,853
	<hr/>	<hr/>	<hr/>	<hr/>
<b>OTHER INCOME (EXPENSE):</b>				
Income from sale of investment in unconsolidated company, net	\$ 86,186	\$	\$	\$ 86,186
Income from investment land sales, net	13,038			13,038
Gain on joint venture of properties, net	100			100
Interest and other income	5,737	(4)	(45) (C)	5,688
Corporate general and administrative	(33,300)	953		(32,347)
Interest expense	(172,116)		52,488 (D)	(119,628)
Amortization of deferred financing costs	(10,925)		3,153 (C)	(7,772)
Depreciation and amortization	(157,204)	8,212	36,954 (C)	(112,038)
Impairment charges related to real estate assets	(8,624)			(8,624)
Other expenses	(4,637)			(4,637)

Equity in net income (loss) of  
unconsolidated companies:

Office Properties	10,469	1,110	5,833 (E)	17,412
Resort/Hotel Properties	5,760			5,760
Residential Development Properties	10,427			10,427
Temperature-Controlled Logistics Properties	2,172			2,172
Other	(4,053)			(4,053)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total Other Income (Expense)	\$ (256,970)	\$ 10,271	\$ 98,383	\$ (148,316)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

INCOME (LOSS) FROM  
CONTINUING OPERATIONS  
BEFORE MINORITY INTERESTS  
AND INCOME TAXES

	\$ 72,025	\$ (8,111)	\$ 2,623	\$ 66,537
Minority interests	(7,110)	239	(399) (F)	(7,270)
Income tax benefit (provision)	(26,325)	146		(26,179)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

INCOME (LOSS) BEFORE  
DISCONTINUED OPERATIONS AND  
CUMULATIVE EFFECT OF A  
CHANGE IN ACCOUNTING  
PRINCIPLE

	\$ 38,590	\$ (7,726)	\$ 2,224	\$ 33,088
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

BASIC EARNINGS PER SHARE  
DATA:

Net income (loss) before discontinued operations and cumulative effect of a change in accounting principle	\$ 0.39			\$ 0.33
	<u>          </u>			<u>          </u>

DILUTED EARNINGS PER SHARE  
DATA:

Net income (loss) before discontinued operations and cumulative effect of a change in accounting principle	\$ 0.39			\$ 0.33
	<u>          </u>			<u>          </u>

WEIGHTED AVERAGE SHARES  
OUTSTANDING - BASIC

	98,885,875			98,885,875
	<u>          </u>			<u>          </u>

WEIGHTED AVERAGE SHARES  
OUTSTANDING - DILUTED

	98,927,571			98,927,571
	<u>          </u>			<u>          </u>

See accompanying notes to Pro Forma Consolidated Statements of Operations

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## NOTES TO UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS

(dollars in thousands)

The following describes the pro forma adjustments to the Unaudited Pro Forma Consolidated Statement of Operations as of December 31, 2003 as if the transactions described in the first paragraph of Pro Forma Financial Information were completed on January 1, 2003.

- (A) Reflects Crescent Real Estate Equities Company's unaudited consolidated historical Statements of Operations for the year ended December 31, 2003.
- (B) Reflects adjustments in accordance with the requirements of SFAS No. 144 to reclassify the results of operations of, and any gains or losses recognized on, assets initially designated as held for sale during the nine months ended September 30, 2004, as Discontinued Operations net income, impairments, and gain on real estate assets in the Company's audited Consolidated Statements of Operations for the year ended December 31, 2003.
- (C) Reflects an adjustment to remove the historical incremental income and expense of The Properties for the year ended December 31, 2003.
- (D) Net decrease in interest costs of \$52.5 million consists of the following:

Reduction in interest expense assuming the cash proceeds were used to pay off the JP Morgan Mortgage Note and the Fleet Fund I Term Loan, the legal defeasance of a portion of the LaSalle Note I and the pay down of the Credit Facility.

	<b>JP Morgan</b>	<b>Fleet Fund I</b>	<b>LaSalle Note I</b>	<b>Credit Facility</b>	<b>Total</b>
Balance paid down	\$ 187,922	\$ 160,000	\$ 128,687	\$ 307,500	\$ 784,109
Weighted average interest rate	8.31%	4.53%	7.83%	3.13%	
Interest expense reduction	\$ 15,616	\$ 7,248	\$ 10,076	\$ 9,625	\$ 42,565

Assumes the proceeds received from Fountain Place were used to pay down the Deutsche Bank-CMBS Loan, which would reduce interest expense by \$9.9 million.

- (E) Reflects the amount of Equity in net income (loss) of unconsolidated companies Office Properties that would have been recognized based on the Company's ownership in the joint venture.
- (F) Reflects the operating partnership's unitholder minority interest portion, which is approximately 15%, of the adjustments.